INCOMING OPERATORS SELLING NORWAY, BASED ABROAD

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AB Scandinavian Travel DMC

413 20, Gothenburg, Sweden www.scantravel.se

CONTACT INFORMATION

Ms Eleonor Jacobson Managing director Email : eleonor@scantravel.se Work phone : +46 31 77 84 440 Cellphone/direct :+46 70 846 63 80

CLIENTS

Tour operators, Travel agencies, Incentive, conference & event agencies

PRODUCT RANGE

Leisure groups, Business groups, Business FIT, Incentives, Conferences, Events, Seminars, Technical visits

SPECIALIZATION

Hiking & trekking tours, High End

LANGUAGES SPOKEN AT THE OFFICE

English and German

ADDITIONAL INFORMATION

Let us create unforgettable travel experiences, according to your customer's wishes! A long experience in the travel business guarantees excellent services for a successful stay in Norway and any of the other Scandinavian countries. Round trips / Theme tours / Excursions / Outdoor activities / Professional guides / Gastronomic experiences / Incentive programs / Social programs / Conferences / Team building, etc. Sustainable travel arrangements. A high degree of personal involvement assures carefully considered solutions.

BOREALIS DESTINATION MANAGEMENT

1790, Copenhagen, Denmark www.bdm-info.com

CONTACT INFORMATION

Ms Marcella Infantino Director of Sales & Purchasing Email : info@bdm-info.com Work phone : +45 70 22 02 86 Cellphone/direct : +45 60 17 36 60

CLIENTS

Tour operators, Wholesalers, Incentive, conference & event agencies

PRODUCT RANGE

Leisure groups, Leisure FIT, Business groups, Business FIT, Incentives, Conferences, Events, Seminars, Cruise, Technical visits, Luxury travel

SPECIALIZATION

High End

LANGUAGES SPOKEN AT THE OFFICE

English, Spanish, Italian, Portuguese, French, Catalan, German, Indonesian, Malay, Turkish, Russian, Mongolian, Finnish, Swedish, Norwegian, Danish

ADDITIONAL INFORMATION

Borealis Destination Management is a local Incoming Tour Operator for the Nordic Countries, Iceland, Russia and the Baltic States operating in the areas of Leisure, Destination Management and MICE. The company was founded by Hans Aldal and Marcella Infantino, with its headquarters in Copenhagen and other operational offices in our regions. A professional team consisting of 30 Operations Executives and Managers with more than 30 years of experience in the tourism Industry, ready to offer deep local expertise and full dedication to its customers. In addition, the team consists of professionals from different cultural backgrounds thus offering a deep understanding of the expectations and desires of its clients. The company offers besides one of the largest FIT offices in the region, a great creative department for leisure and MICE groups with results recognized worldwide by large incentive companies. An extensive range of Guaranteed Departures circuits of high standard including the highend segment with tours operating from early January to late September is proudly presented in the brochure "THE WORLD OF BOREALIS" and printed in three languages, English, Portuguese and Spanish. Welcome to the world of Borealis !

CCMG Incoming

1820, Frederiksberg C, Denmark www.ccmgincoming.dk

CONTACT INFORMATION

Ms. Lonni Gulliksen CEO / Managing Director Email : ccmgdk@live.com Work phone : +45 22 87 02 16 Cellphone/direct : +45 22 87 02 16

CLIENTS

Incentive, conference & event agencies

PRODUCT RANGE

Business groups, Incentives, Conferences, Events, Seminars, Technical visits

SPECIALIZATION

High End

LANGUAGES SPOKEN AT THE OFFICE

Danish, Swedish, English, German & Italian

ADDITIONAL INFORMATION

Welcome to CCMG Incoming.

With nearly 15 years of experience and as a highly professional and experienced organizer CCMG Incoming can assist you in the planning of meetings, conferences, conventions, post-convention tours and incentive programs, adventure excursions, custom-tailored programs and much more in Copenhagen and throughout the Oresund region as well as destinations as Sweden, Norway, Svalbard, Finland, Greenland, Iceland and the Faroe Islands.

CCMG Incoming offers much more than simply incentive travel programs. We can provide services for any type of meeting, congress/conference and seminar organizations and special events. In addition CCMG Incoming organizes post-conventions days, symposiums and dinner coordinated for groups of all sizes. CCMG Incoming intend to generate unique ideas to develop programs that will secure you the best incentive travel experience for your clients. CCMG Incoming has a broad local knowledge of social activities and incentive ideas as well as an in-dept understanding of the local meeting facilities, catering, transportation, interpreting services, registration and handling.

It is all about details. CCMG reduces the probability of unexpected incidents to happen by going through the whole process from the very first meeting through the whole event and after and we always have an experienced project manager taking care of all the details present during the whole event.

Whatever your needs, we would love the opportunity to make your event successful. We pride ourselves on prompt service and an immediate response and our primary aim is to generate unique ideas to develop programs that will secure you the best incentive travel experience of the many unique places Scandinavia has to offer for your next event.

Welcome to the surprising and beautiful North! Browse through our site and get inspired!

Delta of Scandinavia

2750, Ballerup, Denmark

CONTACT INFORMATION

Mrs. Antonella Anzovino Manager Email : delta@delta-scandinavia.com Work phone : Cellphone/direct :

CLIENTS

Tour operators

PRODUCT RANGE

Leisure groups, Leisure FIT, Cruise, Luxury travel

SPECIALIZATION

Biking tours, Fishing tours, High End

LANGUAGES SPOKEN AT THE OFFICE

English, Spanish, Italian, Swedish, Danish, German, French

ADDITIONAL INFORMATION

Delta of Scandinavia was founded in 1981 with the ambition to be among the best incoming agencies in Denmark.

The focus was and still is to deliver high quality with personalized and exclusive service. Delta of Scandinavia has since expanded and is now working in the whole Nordic region, including Sweden, Norway, Finland, Iceland and the Baltic Countries.

Delta of Scandinavia offers handling of individuals, private guided tours, roundtrips and a selection of prime quality hotels with excellent rates. Delta of Scandinavia has also a division for groups.

Dorothy Tours

114 35, Stockholm, Sweden www.dorothy-tours.se

CONTACT INFORMATION

Ms Dorothy Trokenheim Owner Email : office@dorothy-tours.se Work phone : +46 87 56 74 35 Cellphone/direct :+46 70 863 53 76

CLIENTS

Tour operators, Travel agencies, Wholesalers

PRODUCT RANGE

Leisure groups, Leisure FIT, Business groups, Business FIT, Incentives

SPECIALIZATION

LANGUAGES SPOKEN AT THE OFFICE

English, Spanish, Portuguese, Polish, Swedish, Italian, Mandarin.

ADDITIONAL INFORMATION

Dorothy Tours is one of the most respected operators of regular tours in Scandinavia and we offer a selection of itineraries based on our professional experience with the aim to give our passengers maximum enjoyment of their holiday.

Hadler DMC Scandinavia

4600, Copenhagen, Denmark www.hadlerdmc.com

CONTACT INFORMATION

Mr Bent Hadler CEO Email : bha@hadlerdmc.com Work phone : +45 70 27 13 26 Cellphone/direct :

CLIENTS

Travel agencies, Incentive, conference & event agencies

PRODUCT RANGE

Business groups, Incentives, Conferences, Events, Seminars, Technical visits, Luxury travel

SPECIALIZATION

High End

LANGUAGES SPOKEN AT THE OFFICE

GErman, English, French, GReek, Danish, Norwegian and Swedish

ADDITIONAL INFORMATION

Hadler DMC Scandinavia

4600, Stockholm, Sweden

CONTACT INFORMATION

Mr Leif Leganger Country Manager Email : bha@hadlerdmc.com Work phone : +46 70 27 13 26 Cellphone/direct :

CLIENTS

Wholesalers, Transport companies, Incentive, conference & event agencies

PRODUCT RANGE

Business groups, Incentives, Conferences, Events, Seminars, Luxury travel

SPECIALIZATION

High End

LANGUAGES SPOKEN AT THE OFFICE

Norwegian, Swedish and English.

ADDITIONAL INFORMATION

KOMPAS NORDIC ApS

3450, Allerød (Copenhagen), Denmark www.kompas-group.com

CONTACT INFORMATION

Mr Andrej Krume Director Email : ak.scandinavia@kompas.net Work phone : +45 40 82 42 33 Cellphone/direct : +45 40 82 42 33

CLIENTS

Tour operators, Travel agencies, Wholesalers, Incentive, conference & event agencies

PRODUCT RANGE

Leisure groups, Leisure FIT, Business groups, Business FIT, Incentives, Cruise, Technical visits, Luxury travel

SPECIALIZATION

High End

LANGUAGES SPOKEN AT THE OFFICE

English, German, Spanish, Italian, Swedish, Danish, Turkish, Thai, Russian, Polish, Czech, Slovak, Romanian, Serbo-croatian, Slovenian, Bulgarian

ADDITIONAL INFORMATION

Regardless of your budget, KOMPAS Nordic will find your perfect value for money package in Northern Europe. Our happy team is flexible, fair, hard working and sets focus on long term business relations. Looking forward to get in touch with you!

Kuoni Group Travel Experts

2300, Copenhagen, Denmark www.kuonigrouptravel.com

CONTACT INFORMATION

Mr Olivier Le Gal Senior Market Manager Nordics (Groups) Email : olivier.legal@dk.kuoni.com Work phone : Cellphone/direct :

CLIENTS

Tour operators, Travel agencies

PRODUCT RANGE

Leisure groups, Incentives

SPECIALIZATION

Hiking & trekking tours

LANGUAGES SPOKEN AT THE OFFICE

Danish- English- French

ADDITIONAL INFORMATION

Kuoni Group Travel Experts is a brand within the Kuoni Global Travel Services division, providing tailormade programmes for communities of travellers with a common interest - whether social, cultural or religious - or demographic. The world's leading group travel provider we organise some 50,000 leisure tours every year.

You need a provider that is responsive, reliable and has expert knowledge of the destinations your customers want to travel to. Kuoni Group Travel Experts are renowned for our personal touch, our reliability and flexibility, and the effective local application of our global expertise.

Nordic Connection

2000, Frederiksberg, Denmark

CONTACT INFORMATION

Ms Tina Bangslund General manager Email : tina@nordicconnection.dk Work phone : +45 61 27 16 18 Cellphone/direct : +45 61 27 16 18

CLIENTS

Tour operators, Travel agencies, Incentive, conference & event agencies, Private clients

PRODUCT RANGE

Leisure groups, Leisure FIT, Business groups, Business FIT, Incentives, Conferences, Events, Seminars, Cruise, Technical visits, Luxury travel

SPECIALIZATION

High End

LANGUAGES SPOKEN AT THE OFFICE

English

ADDITIONAL INFORMATION

Nordic Connection is an incoming agency specialising in organising tailor-made programmes within the Nordic countries - group and individual reservations, capital tours, meeting and conferences or special interest tours. We have a comprehensive destination knowledge, a great sense for details and very good supplier relationships – the best guarantee for your choice of partner in Scandinavia!

Nordic DMC Incentives & Events AB

26162, Glumslöv, Sweden www.nordic-dmc.com

CONTACT INFORMATION

Mrs Judit Simonsson Manager/Owner Email : info@nordic-dmc.com Work phone : +46 73 33 00 647 Cellphone/direct :

CLIENTS

Tour operators, Incentive, conference & event agencies

PRODUCT RANGE

Leisure groups, Business groups, Incentives, Conferences, Events, Seminars

SPECIALIZATION

LANGUAGES SPOKEN AT THE OFFICE

English, French, Swedish, Norwegian, Danish, Hungarian.

ADDITIONAL INFORMATION

Nordic DMC Incentives & Events is a leading Destination Management Company operating in Scandinavia and specialised foremost on the French speaking market. Our speciality is creating tailor made events, incentives and conferences for groups between 20 - 1000 persons. We are detailed and meticulous and determined to make your event the biggest success! Welcome with your requests!

NORDIC Star

3450, Allerød - Copenhagen, Denmark www.nordicstar.dk

CONTACT INFORMATION

Mr Mads Tange Christensen Managing Director Email : booking@nordicstar.dk Work phone : +45 21 76 04 76 Cellphone/direct : +45 21 76 04 76

CLIENTS

Tour operators, Travel agencies, Wholesalers, Transport companies, Incentive, conference & event agencies

PRODUCT RANGE

Leisure groups, Leisure FIT, Business groups, Business FIT, Incentives, Conferences, Events, Cruise, Technical visits, Luxury travel

SPECIALIZATION

High End

LANGUAGES SPOKEN AT THE OFFICE

English, Danish, Swedish, Norwegian, German, Italian, Spanish, Portuguese, French, Polish, Turkish, Slovakian, Slovenian, Russian, Croatian, Bulgarian, Romanian, Czech, Thai and Chinese

ADDITIONAL INFORMATION

NORDIC Star is an incoming tour operator based in Copenhagen, the capital of Denmark. We offer a wide range of high quality travel services throughout Denmark, Norway, Sweden, Finland, Estonia, Latvia, Lithuania, Iceland, Greenland & The Faeroe Islands offering a large variety of services, from individual travelers to large groups and conferences.

Our team consists of an International group of qualified and enthusiastic professionals who have years of experience in tourism in the Nordic countries and Internationally.

RK Travel Group AB

41116, Göteborg, Sweden www.rktravelgroup.se

CONTACT INFORMATION

Mr Anders Nord Product & Contracting Director Email : info@rktravelgroup.se Work phone : +46 31 75 83 100 Cellphone/direct :

CLIENTS

Tour operators, Travel agencies, Wholesalers, Transport companies

PRODUCT RANGE

Leisure groups, Business groups, Cruise

SPECIALIZATION

LANGUAGES SPOKEN AT THE OFFICE

Scandinavian, English, French, German, Finnish, Spanish, Italian, Serbocroatian, Polish.

ADDITIONAL INFORMATION

RK Travel Group (formerly named Rese-Konsulterna) is the leading wholesaler in Scandinavia for leisure and business group travel arrangements.

Our clients are group tour operators, coach companies, travel agencies, associations and companies in Scandinavia who use us to customize their tours, conference trips and all kinds of travel arrangements for groups.

We book hotels, all major airlines, ferries, cruises, restaurants, special events, guides, local visits – always customized to the special needs and requests of each group. As an independent and privately owned operator, we handle all steps included in arranging a tour (from initial booking, follow-up confirmation, providing list of participants to paying the final bill).

Forty years of travel business experience, makes RK Travel Group one of the longest serving and leading wholesaler in the market. Our well established company with its expertise, experience, volume and network is a guarantee for quality. For many years we have annually been awarded AAA for the highest credit rating, in Soliditet's credit rating system

RTS Scandinavia

1610, Copenhagen V, Denmark www.rts-scandinavia.com

CONTACT INFORMATION

Ms. Pernille Pedersen Legal Representative Email : sales@rts-scandinavia.com Work phone : +45 33 63 72 00 Cellphone/direct :

CLIENTS

Travel agencies, Wholesalers

PRODUCT RANGE

Leisure groups, Business groups, Technical visits, Luxury travel

SPECIALIZATION

High End

LANGUAGES SPOKEN AT THE OFFICE

Danish, English, Mandarin, Cantonese and Korean

ADDITIONAL INFORMATION

RTS consists of travel professionals and professional travel operators with many years of experience in providing first grade destination management for groups in all of Scandinavia (Denmark, Norway, Sweden, Finland, Estonia, Latvia, Lithuania, Iceland and Greenland). We do business especially for groups and incentives by presenting high quality services to our travel agencies partners, all custom made to suit the needs.

Scandinavian Perspectives

11233, Stockholm, Sweden www.scandinavianperspectives.com

CONTACT INFORMATION

Ms Ann Leydner Business Manager Email : sales@scandinavianperspectives.se Work phone : Cellphone/direct :

CLIENTS

Tour operators, Travel agencies, Incentive, conference & event agencies, Private clients

PRODUCT RANGE

Leisure groups, Business groups, Incentives, Conferences, Events, Seminars, Technical visits, Luxury travel

SPECIALIZATION

LANGUAGES SPOKEN AT THE OFFICE

Swedish, English, Chinese, Hindi, Russian, German, French, Japanese, Italian.

ADDITIONAL INFORMATION

Scandinavian Perspectives is a leading Quality DMC with more than 20 years of experience in handling incoming business for delegations & visitors to the Nordics, with head-office in Stockholm, Sweden & local representative offices in Shanghai & Beijing. Whether the travel purpose concerns business meetings, study visits, events or leisure, we tailor make all arrangements from start to finish. With local expertise, knowledge and an extensive network with embassies, well known organizations and companies in the Nordic countries we guarantee our travelers the best possible service & satisfaction.

TG Sweden Incoming AB

26352, Höganäs, Sweden http://travelgatesweden.se/

CONTACT INFORMATION

Ms Britt-Marie Andrén CEO Email : info@travelgatesweden.se Work phone : +46 70 75 86 539 Cellphone/direct :+46 70 75 86 539

CLIENTS

Tour operators, Travel agencies, Wholesalers, Incentive, conference & event agencies

PRODUCT RANGE

Leisure groups, Leisure FIT, Business groups, Incentives, Conferences, Events, Cruise, Technical visits, Luxury travel

SPECIALIZATION

LANGUAGES SPOKEN AT THE OFFICE

English, German, French.

ADDITIONAL INFORMATION

As an Incoming travel agency and DMC (Destination Management Company) for Scandinavia, Travel Gate Sweden provide not only the usual sight-seeing attractions but also the activities from insider knowledge; special; off-the-beaten-track; hole-in-the-wall that usual tourists do not do/see! Our office is open everyday and will provide prompt answers to all kind of request. We cooperate in a large network to be able to always deliver a program that we profoundly did experience ourself!

Travelnorth Incoming ApS

8000, Aarhus, Denmark www.travelnorth.eu

CONTACT INFORMATION

Mr. Peter Kaerby Managing Director Email : incoming@travelnorth.dk Work phone : +45 39 16 33 40 Cellphone/direct : +45 86 34 00 10

CLIENTS

Tour operators, Travel agencies, Wholesalers, Transport companies, Incentive, conference & event agencies, Private clients

PRODUCT RANGE

Leisure groups, Leisure FIT, Business groups, Events, Cruise, Luxury travel

SPECIALIZATION

Hiking & trekking tours, Biking tours, Fishing tours, High End

LANGUAGES SPOKEN AT THE OFFICE

English, German, French, Norwegian, Danish.

ADDITIONAL INFORMATION

Travelnorth is a wholesaler dedicated to the Nordic and Baltic countries.

WE ARE NORWAY - All year around. Roundtrips, city-breaks, cruises, active holidays and event planning. We have several great hotel partners in Norway as First hotels, Nordic Choice hotels, Scandic hotels and Thon hotels. We are priority partner of Hurtigruten and GSA for Tallink Silja Line (Ferry company in the Baltic Sea). We operate more hotels in the Norwegian skiing and mountain resorts.

Uniko ApS

2900, Copenhagen, Denmark

CONTACT INFORMATION

Ms Angela So Operations Executive Email : as@unikorea.dk Work phone : Cellphone/direct :

CLIENTS

Travel agencies, Incentive, conference & event agencies, Private clients

PRODUCT RANGE

Leisure groups, Business groups, Incentives, Conferences, Events, Seminars, Cruise, Technical visits, Luxury travel

SPECIALIZATION

LANGUAGES SPOKEN AT THE OFFICE

English, Korean, Mandarin, Cantonese

ADDITIONAL INFORMATION

Uniko Aps

- Based in Copenhagen
- Founded in 2009
- Specialize in tour packages, sightseeing tours and ground services in Scandinavia, the Baltics and Iceland
- Fast response rate to inquiries
- Extensive network in both Asia and Europe

Unique North A/S 8000, Aarhus, Denmark www.uniquenorth.dk

CONTACT INFORMATION

Ms Jenny Ebbesen Sales & Product Director Email : je@uniquenorth.dk Work phone : +45 96 55 44 00 Cellphone/direct : +45 22 68 83 90

CLIENTS

Tour operators, Travel agencies, Wholesalers, Transport companies, Incentive, conference & event agencies, Private clients

PRODUCT RANGE

Leisure groups, Leisure FIT, Business groups, Business FIT, Incentives, Events, Technical visits, Luxury travel

SPECIALIZATION

Hiking & trekking tours, Biking tours, High End

LANGUAGES SPOKEN AT THE OFFICE

Danish / Norwegian / Swedish / English / German / French

ADDITIONAL INFORMATION

Unique North is an incoming tour operator/wholesaler covering the Nordic countries and Iceland. We work entirely B2B organizing leisure tour packages for groups, and FITs in both summer and winter. We are specialized on round tour programs and short stays as well as soft activities for age group 50+, and generally our programs are based on accommodation in hotels of a certain standards (3-4 stars). We can offer you roundtrips in the majestic fjords, on board the Hurtigruten ships along the Norwegian coast, through the scenic islands of Lofoten and to the breathtaking North Cape, opera in Oslo, northern lights safaris, farm visits, husky tours, overnights in a snow hotel, guided hikes as well as many other activities.

We have much focus on product development in collaboration with our clients, and using our long experience as well as our large network of suppliers in Norway, we make our clients' tours unique!

Vision of Scandinavia (VOS)

2100, Copenhagen Ø, Denmark www.vos.to

CONTACT INFORMATION

Mr Jean Marc Bret Owner Email : vos@vos.to Work phone : +45 33 11 10 65 Cellphone/direct :

CLIENTS

Tour operators, Travel agencies, Wholesalers, Transport companies, Incentive, conference & event agencies

PRODUCT RANGE

Leisure groups, Leisure FIT, Business groups, Business FIT, Incentives, Events, Cruise, Technical visits, Luxury travel

SPECIALIZATION

Hiking & trekking tours, Biking tours, Fishing tours, High End

LANGUAGES SPOKEN AT THE OFFICE

English, Danish, Italian, Spanish, Portuguese, French, Mandarin, Cantonese, Korean, Malaysian, Polish, German, Lithuanian

ADDITIONAL INFORMATION

V.O.S is a highly qualified incoming tour operator & DMC with more than 15 years of experience, spezialised in leisure round trips to Scandinavia and the Baltics. We offer wholesalers a wide variety of services ranging from standard round-trips to tailor-made.

We collaborate with a large number of suppliers to offer our clients a wide range of products and services in all price categories. Moreover, our extensive knowledge of the Nordic and Baltic countries ensures a unique experience for all travellers

Your Scandinavian Partner

2500, Valby, Denmark www.scandinavianpartner.dk

CONTACT INFORMATION

Ms Nanna Blaabjerg Director Email : nb@scandinavianpartner.dk Work phone : +45 29 44 86 80 Cellphone/direct : +45 29 44 86 80

CLIENTS

Tour operators, Travel agencies, Wholesalers, Incentive, conference & event agencies

PRODUCT RANGE

Leisure groups, Leisure FIT, Business groups, Business FIT, Incentives, Conferences, Cruise, Technical visits, Luxury travel

SPECIALIZATION

High End

LANGUAGES SPOKEN AT THE OFFICE

Danish, English, Spanish

ADDITIONAL INFORMATION

We tailor-make tours for you and make sure that no details are forgotten. We also make sure to show you the best of what Scandinavia has to offer matching your expectations and your budget. We have a good relationship with our suppliers all over Scandinavia and know who to contact in order to give the travelers the best experiences. Key words are Personal service Sense of details Quick response times Expert knowledge about Scandinavia and Finland