

Industry Report June, 2017

Oklahoma City Convention & Visitors Bureau
123 Park Avenue
Oklahoma City, OK 73102
1.800.225.5652
www.visitokc.com

OKLAHOMA CITY HOSPITALITY INDUSTRY REPORT

Should you have any questions regarding the information contained in this report, please contact the appropriate department head. General questions about the e-mailing format or an updated e-mail address should be directed to Paula Marshall at (405) 297-8926 or pmarshall@visitokc.com.

Convention Sales Department

Dennis Johnston	djohnston@visitokc.com	Vice President of Sales	405-297-8906
Keith Talbert	ktalbert@visitokc.com	Associate Director of Sales	405-297-8889
Sue Hollenbeck	shollenbeck@visitokc.com	Director of Sports Business	405-297-8909
Jennifer Breedlove	jbreedlove@visitokc.com	Manager of Sports Business	405-297-8910
Donna Wilson	dwilson@visitokc.com	Senior Conv. Sales Manager	405-297-8907
Ginger Thompson	gthompson@visitokc.com	Convention Sales Manager	405-297-8979
Morgan O'Neill	moneill@visitokc.com	Executive Meeting Manager	405-297-8930
Ashley Armstrong	<u>aarmstrong@visitokc.com</u>	Director of Convention Services	405-297-8938
Erin Randall	erandall@visitokc.com	Convention Services Manager	405-297-8915
Sarah Agee	sagee@visitokc.com	Convention Services Manager	405-297-8952
Paula Marshall	pmarshall@visitokc.com	CRM Database & Research Coordinator	405-297-8926
	Tourism	n Sales Department	
Sandy Price	sprice@visitokc.com	Vice President Tourism Sales	405-297-8913
Teresa Compton	tcompton@visitokc.com	Tourism Sales Manager	405-297-8914
Brittani Johnson	bjohnson@visitokc.com	Information Specialist	405-297-8813
Cristy Smith	csmith@visitokc.com	Visitors Center Supervisor	405-602-5141
	Commun	ications Department	
Seth Spillman	sspillman@visitokc.com	Director of Marketing & Communications	405-297-8905
Tabbi Burwell	tburwell@visitokc.com	Communications Manager	405-297-8973
Taylor Voth	tvoth@visitokc.com	Social Media Manager	405-297-8931
Caleb Everett	ceverett@visitokc.com	Multimedia Content Manager	405-297-8980
Taylor Lawrence	tlawrence@visitokc.com	Social Media Coordinator	405-297-8997
	Ma	arquee Events	
Mike Carrier	mcarrier@visitokc.com	CVB President/ Marquee Event Development	405-297-8960
- 1 - 61	and the second s		

Executive Assistant

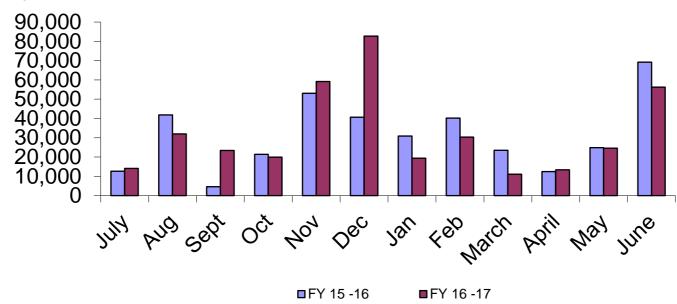
405-297-8960

dshumate@visitokc.com

Deb Shumate

Convention Sales Definite Bookings





		Totals	July	Aug	Sept	Oct	Nov	Dec	Jan	Feb	March	April	May	June
FY 15 -16	=	375,137	12,631	41,825	4,595	21,359	53,034	40,639	30,868	40,173	23,469	12,429	24,903	69,212
FY 16 -17	=	386,283	14,086	31,954	23,378	19,959	59,127	82,658	19,409	30,339	11,110	13,343	24,638	56,282

Convention Sales Department Complete Detail Report From 06/01/2017 to 06/30/2017

Definite Bookings

Definite bookings						
Educational	Scope	Meeting Dates	Attend	Peak Rooms	Room Nights	Sales Manager
National Conference on Undergraduate Research - National Conference on Undergraduate Research Overflow Block	National	04/03/2018 - 04/08/2018	5,000	847	5,469	DJ
HQ Hotel: Hilton Garden Inn Oklahoma Ci	ty North Quail S	Springs				
Educational - 1			5,000	847	5,469	
Ethnic	Scope	Meeting Dates	Attend	Peak Rooms	Room Nights	Sales Manager
Alpha Phi Alpha Fraternity - Alpha Phi Alpha Fraternity SW Region Convention	National	04/11/2018 - 04/14/2018	500	263	780	DW
HQ Hotel: Renaissance Oklahoma City Co		- Hotel				
Ethnic - 1			500	263	780	
Franchise/Multi-level Marketing	Scope	Meeting Dates	Attend	Peak Rooms	Room Nights	Sales Manager
LegalShield - International Convention	International	03/18/2019 - 03/25/2019	12,000	3,600	13,830	DJ
HQ Hotel: Various Hotels Franchise/Multi-level Marketing - 1			12,000	3,600	13,830	
Government, Public Administration	Scope	Meeting Dates	Attend	Peak Rooms	Room Nights	Sales Manager
International Fire Service Accreditation Congress - 2018 IFSAC Annual Conference		04/11/2018 - 04/14/2018	100	125	550	GT
HQ Hotel: Embassy Suites Oklahoma City	•	dical Center				
Government, Public Administration - 1			100	125	550	
Marquee Events	Scope	Meeting Dates	Attend	Peak Rooms	Room Nights	Sales Manager
American Quarter Horse Association - 2018 AQHA Level 1 Championship	National	04/17/2018 - 04/24/2018	3,500	400	2,550	AA
HQ Hotel: Various Hotels						
Better Barrel Races - Better Barrel Racing World Finals 2018 HQ Hotel: Various Hotels	National	04/25/2018 - 04/30/2018	9,600	2,500	9,603	AA
Oklahoma Quarter Horse Association - OQHA Redbud Spectacular 2018	National	05/30/2018 - 06/11/2018	1,866	766	8,786	AA
HQ Hotel: Various Hotels						
Non Pro Cutting Association - Non Pro Cutting Championship 2018 HQ Hotel: Various Hotels	National	06/12/2018 - 06/20/2018	3,220	700	5,042	AA
National Reining Horse Association - 2018						
National Reining Horse Derby HO Hotel: Various Hotels	International	06/21/2018 - 07/01/2018	7,140	555	5,746	AA
Marquee Events - 5			25,326	4,921	31,727	
Military Reunions	Scope	Meeting Dates	Attend	Peak Rooms	Room Nights	Sales Manager
USS Henry L. Stimson - 2018 Henry L. Stimson Reunion	Regional	10/10/2018 - 10/14/2018	120	60	190	MO
HQ Hotel: Embassy Suites Oklahoma City	Downtown/Med	dical Center				
ing motor Embassy saless situation a sity			120	60	190	
Military Reunions - 1						
, ,	Scope	Meeting Dates	Attend	Peak Rooms	Room Nights	Sales Manager
Military Reunions - 1 Religious Convoy of Hope - 2017 Oct 30 Convoy of Hope		Meeting Dates 10/30/2017 - 11/01/2017		Peak Rooms	Room Nights	_
Military Reunions - 1 Religious Convoy of Hope - 2017 Oct 30 Convoy of	Scope	-	Attend		_	Sales Manager MO

Print Date: 07/10/2017 1 of 8

Religious - 2	3,040	1,032	3,161
Kengious E	5/5.5	-,00-	5,101

Attend Peak Rooms Room Nights Sales Manager

772

Meeting Dates

Scope

State Assn

Oklahoma State Auctioneers Association - Oklahoma State Auctioneers Association (OSAA) Annual Conference	Regional	02/22/2018	- 02/25/2018	95	35	95	МО
HQ Hotel: Embassy Suites Oklahoma City	Downtown/Med	dical Center					
State Assn - 1				95	35	95	
_							
Trade, Commercial Or Business	Scope	Meeting Da	ates	Attend	Peak Rooms	Room Nights	Sales Manager
North American Wildlife Enforcement Officers Association - 2019 Annual North American Convention	National	07/15/2019	- 07/20/2019	250	100	480	DW
HQ Hotel: Renaissance Oklahoma City Cor	nvention Center	- Hotel					
Trade, Commercial Or Business - 1				250	100	480	
	Scope	Count		Attend	Peak Rooms	Room Nights	
	International	3		19,240	4,280	20,126	
	National	7		23,936	5,576	32,710	
	Regional	4		3,255	1,127	3,446	
Total # of Defin	ite Bookings:	14	Totals:	46,431	10,983	56,282	
Sales Leads							
Agricultural, Commodities, Food/Food Products	Scope	Meeting Da	ates	Attend	Peak Rooms	Room Nights	Sales Manager
American Membrane Technology Association - 2019 American Membrane Technology Association- Workshop & Board Meeting	Regional	05/12/2019	- 05/16/2019	100	30	100	МО
Agricultural, Commodities, Food/Food Products - 1				100	30	100	
Corporate	Scope	Meeting Da	ates	Attend	Peak Rooms	Room Nights	Sales Manager
•				71000110		_	
US Foods, Inc - US Foods Food Fanatics 2017 Oklahoma City, OK-UF16585B-Overflow Hotel	Regional	_	- 09/13/2017	85	85	106	
Central Claims Executives Associations -		09/11/2017					МО
US Foods, Inc - US Foods Food Fanatics 2017 Oklahoma City,	Regional Regional	09/11/2017	- 09/13/2017	85	85	106	мо
Central Claims Executives Associations - CCEA Fall 2018 Conference Computer-Rx Pharmacy Software - Annual	Regional Regional International	09/11/2017 10/10/2018 03/27/2019	- 09/13/2017 - 10/11/2018	85	85	106	МО
Computer-Rx Pharmacy Software - Annual Computer-Rx Pharmacy Software - Annual	Regional Regional International	09/11/2017 10/10/2018 03/27/2019	- 09/13/2017 - 10/11/2018 - 03/30/2019	85 30 600	85 30 394	106 60 1,197	MO MO
US Foods, Inc - US Foods Food Fanatics 2017 Oklahoma City, OK-UF16585B-Overflow Hotel Central Claims Executives Associations - CCEA Fall 2018 Conference Computer-Rx Pharmacy Software - Annual Computer Rx Idea Exchange Computer Rx Idea Exchange	Regional Regional International	09/11/2017 10/10/2018 03/27/2019	- 09/13/2017 - 10/11/2018 - 03/30/2019 - 03/29/2020	85 30 600 600	85 30 394 394 903	106 60 1,197 1,197 2,560	MO MO
US Foods, Inc - US Foods Food Fanatics 2017 Oklahoma City, OK-UF16585B-Overflow Hotel Central Claims Executives Associations - CCEA Fall 2018 Conference Computer-Rx Pharmacy Software - Annual Computer Rx Idea Exchange Computer-Rx Pharmacy Software - Annual Computer Rx Idea Exchange Corporate - 4 Cultural, Fine Arts, Libraries American Folklore Society - 2020 Annual	Regional Regional International International	09/11/2017 10/10/2018 03/27/2019 03/25/2020	- 09/13/2017 - 10/11/2018 - 03/30/2019 - 03/29/2020	85 30 600 600 1,315	85 30 394 394 903	106 60 1,197 1,197 2,560	MO MO DJ DJ Sales Manager
US Foods, Inc - US Foods Food Fanatics 2017 Oklahoma City, OK-UF16585B-Overflow Hotel Central Claims Executives Associations - CCEA Fall 2018 Conference Computer-Rx Pharmacy Software - Annual Computer Rx Idea Exchange Computer-Rx Pharmacy Software - Annual Computer Rx Idea Exchange Corporate - 4 Cultural, Fine Arts, Libraries American Folklore Society - 2020 Annual	Regional Regional International International	09/11/2017 10/10/2018 03/27/2019 03/25/2020 Meeting Da 10/13/2020	- 09/13/2017 - 10/11/2018 - 03/30/2019 - 03/29/2020	85 30 600 600 1,315 Attend	85 30 394 394 903 Peak Rooms	106 60 1,197 1,197 2,560 Room Nights	MO MO DJ DJ Sales Manager
US Foods, Inc - US Foods Food Fanatics 2017 Oklahoma City, OK-UF16585B-Overflow Hotel Central Claims Executives Associations - CCEA Fall 2018 Conference Computer-Rx Pharmacy Software - Annual Computer Rx Idea Exchange Computer-Rx Pharmacy Software - Annual Computer Rx Idea Exchange Corporate - 4 Cultural, Fine Arts, Libraries American Folklore Society - 2020 Annual Meeting American Choral Directors Association -	Regional Regional International International Scope National	09/11/2017 10/10/2018 03/27/2019 03/25/2020 Meeting Da 10/13/2020	- 09/13/2017 - 10/11/2018 - 03/30/2019 - 03/29/2020 ates - 10/18/2020	85 30 600 600 1,315 Attend	85 30 394 394 903 Peak Rooms	106 60 1,197 1,197 2,560 Room Nights 1,180	MO MO DJ DJ Sales Manager
US Foods, Inc - US Foods Food Fanatics 2017 Oklahoma City, OK-UF16585B-Overflow Hotel Central Claims Executives Associations - CCEA Fall 2018 Conference Computer-Rx Pharmacy Software - Annual Computer Rx Idea Exchange Computer Rx Idea Exchange Corporate - 4 Cultural, Fine Arts, Libraries American Folklore Society - 2020 Annual Meeting American Choral Directors Association - ACDA 2021 Biennial Conference	Regional Regional International International Scope National	09/11/2017 10/10/2018 03/27/2019 03/25/2020 Meeting Da 10/13/2020	- 09/13/2017 - 10/11/2018 - 03/30/2019 - 03/29/2020 ates - 10/18/2020 - 02/21/2021	85 30 600 600 1,315 Attend 600 3,200	85 30 394 394 903 Peak Rooms 286 3,200	106 60 1,197 1,197 2,560 Room Nights 1,180 13,190 14,370	MO MO DJ DJ Sales Manager
US Foods, Inc - US Foods Food Fanatics 2017 Oklahoma City, OK-UF16585B-Overflow Hotel Central Claims Executives Associations - CCEA Fall 2018 Conference Computer-Rx Pharmacy Software - Annual Computer Rx Idea Exchange Computer-Rx Pharmacy Software - Annual Computer Rx Idea Exchange Corporate - 4 Cultural, Fine Arts, Libraries American Folklore Society - 2020 Annual Meeting American Choral Directors Association - ACDA 2021 Biennial Conference Cultural, Fine Arts, Libraries - 2	Regional Regional International International Scope National International	09/11/2017 10/10/2018 03/27/2019 03/25/2020 Meeting Da 10/13/2020 02/14/2021	- 09/13/2017 - 10/11/2018 - 03/30/2019 - 03/29/2020 ates - 10/18/2020 - 02/21/2021	85 30 600 600 1,315 Attend 600 3,200 3,800	85 30 394 394 903 Peak Rooms 286 3,200 3,486	106 60 1,197 1,197 2,560 Room Nights 1,180 13,190 14,370	MO MO DJ DJ Sales Manager DW DJ Sales Manager
US Foods, Inc - US Foods Food Fanatics 2017 Oklahoma City, OK-UF16585B-Overflow Hotel Central Claims Executives Associations - CCEA Fall 2018 Conference Computer-Rx Pharmacy Software - Annual Computer Rx Idea Exchange Computer-Rx Pharmacy Software - Annual Computer Rx Idea Exchange Corporate - 4 Cultural, Fine Arts, Libraries American Folklore Society - 2020 Annual Meeting American Choral Directors Association - ACDA 2021 Biennial Conference Cultural, Fine Arts, Libraries - 2 Educational Houghton Mifflin Harcourt - Oklahoma Math Training Oklahoma YMCA Youth and Government	Regional Regional International International Scope National International	09/11/2017 10/10/2018 03/27/2019 03/25/2020 Meeting Da 10/13/2020 02/14/2021 Meeting Da 09/05/2017	- 09/13/2017 - 10/11/2018 - 03/30/2019 - 03/29/2020 ates - 10/18/2020 - 02/21/2021	85 30 600 600 1,315 Attend 600 3,200 3,800 Attend	85 30 394 394 903 Peak Rooms 286 3,200 3,486 Peak Rooms	106 60 1,197 1,197 2,560 Room Nights 1,180 13,190 14,370 Room Nights	MC MC DJ DJ Sales Manager DW DJ Sales Manager
US Foods, Inc - US Foods Food Fanatics 2017 Oklahoma City, OK-UF16585B-Overflow Hotel Central Claims Executives Associations - CCEA Fall 2018 Conference Computer-Rx Pharmacy Software - Annual Computer Rx Idea Exchange Computer-Rx Pharmacy Software - Annual Computer Rx Idea Exchange Corporate - 4 Cultural, Fine Arts, Libraries American Folklore Society - 2020 Annual Meeting American Choral Directors Association - ACDA 2021 Biennial Conference Cultural, Fine Arts, Libraries - 2 Educational Houghton Mifflin Harcourt - Oklahoma	Regional Regional International International Scope National International Scope Regional	09/11/2017 10/10/2018 03/27/2019 03/25/2020 Meeting Da 10/13/2020 02/14/2021 Meeting Da 09/05/2017	- 09/13/2017 - 10/11/2018 - 03/30/2019 - 03/29/2020 ates - 10/18/2020 - 02/21/2021	85 30 600 600 1,315 Attend 600 3,200 3,800 Attend	85 30 394 394 903 Peak Rooms 286 3,200 3,486 Peak Rooms	106 60 1,197 1,197 2,560 Room Nights 1,180 13,190 14,370 Room Nights	MO MO DJ DJ Sales Manager DW

Print Date: 07/10/2017 2 of 8

Meeting Dates

744

354

Attend Peak Rooms Room Nights Sales Manager

Educational - 3

Scope

Environmental

AE Ventures - Total Tech Summit National Association of the Remodeling Industry - Spring Business Meeting	National National	10/24/2018 - 10/26/2018 04/10/2019 - 04/13/2019	800 120	120	385	K
·	National	10/24/2018 - 10/26/2018	800	755	1,500	K
riduc, commercial of business			900	755	1,568	K
Trade, Commercial Or Business	Scope	Meeting Dates	Attend	Peak Rooms	Room Nights	Sales Manage
Religious - 3			4,150	1,950	8,619	
The Wesleyan Church - 14th General Conference	National	05/27/2020 - 06/03/2020	1,650	800	3,704	D
National Association of Pastoral Musicians - 2019 National Pastorial Musicians Convention	National	07/12/2019 - 07/18/2019	1,500	900	4,015	DV
American Atheists - 2018 AA National Convention	National	03/28/2018 - 04/02/2018	1,000	250	900	DI
Religious	Scope	Meeting Dates	Attend	Peak Rooms	Room Nights	Sales Manage
Medical/Pharmaceutical - 1			150	40	60	
Healthcare Financial Management Association - April Meeting	Regional	04/18/2018 - 04/19/2018	150	40	60	М
Medical/Pharmaceutical	Scope	Meeting Dates	Attend	Peak Rooms	Room Nights	Sales Manage
Marquee Events - 5			25,326	4,921	31,727	
National Reining Horse Association - 2019 National Reining Horse Derby	International	06/20/2019 - 06/30/2019	7,140	555	5,746	A
Non Pro Cutting Association - Non Pro Cutting Championship 2019	National	06/11/2019 - 06/19/2019	3,220	700	5,042	A
Oklahoma Quarter Horse Association - OQHA Redbud Spectacular 2019	National	05/30/2019 - 06/11/2019	1,866	766	8,786	А
American Quarter Horse Association - 2019 AQHA Level 1 Championship	National	05/14/2019 - 05/21/2019	3,500	400	2,550	А
Better Barrel Races - Better Barrel Racing World Finals 2019	National	04/22/2019 - 04/27/2019	9,600	2,500	9,603	А
Marquee Events	Scope	Meeting Dates	Attend	Peak Rooms	Room Nights	Sales Manage
Insurance - 1			500	180	395	
Jniversity of Central Oklahoma - 2018 National Tornado Summit	National	02/26/2018 - 02/28/2018	500	180	395	G
Insurance	Scope	Meeting Dates	Attend	Peak Rooms	Room Nights	Sales Manage
Health & Medical - 1			90	65	165	
American Academy of Environmental Medicine - 2018 Spring Meeting	National	03/08/2018 - 03/10/2018	90	65	165	М
Health & Medical	Scope	Meeting Dates	Attend	Peak Rooms	Room Nights	Sales Manage
Government, Public Administration - 1			900	400	1,480	
Libertarian National Committee, Inc 2020 Presidential - Nominating National Convention	National	04/02/2020 - 04/05/2020	900	400	1,480	G
Government, Public Administration	Scope	Meeting Dates	Attend	Peak Rooms	Room Nights	Sales Manage
Equine - 1			125	80	300	
American Horse Publications June 2019 - American Horse Publications June 2019	Regional	05/29/2019 - 06/02/2019	125	80	300	М
Equine	Scope	Meeting Dates	Attend	Peak Rooms	Room Nights	Sales Manage
Environmentai - 1			35	30	60	
Environmental - 1						
and IOT Meeting	Regional	10/24/2017 - 10/26/2017	35	30	60	М

Print Date: 07/10/2017 3 of 8

Trade, Commercial Or Business - 3	;			1,370	1,150	3,153
	Scope	Count		Attend	Peak Rooms	Room Nights
	International	4		11,540	4,543	21,330
	National	15		26,071	8,532	41,288
	Regional	8		994	514	1,143
Total # o	f Sales Leads:	27	Totals:	38,605	13,589	63,761

Definite Bookings Adjustments

Scope	Count		Attend	Peak Rooms	Room Nights
Total # of Definite Bookings Adjustments:	0	Totals:	0	0	0

Sales Leads Adjustments

Marquee Events	Scope	Meeting Dates	Attend	Peak Rooms	Room Nights	Sales Manager
Oklahoma Quarter Horse Association - OQHA Redbud Spectacular 2018	National	05/30/2018 - 06/11/2018	0	766	-94	AA
Non Pro Cutting Association - Non Pro Cutting Championship 2018	National	06/12/2018 - 06/20/2018	0	700	0	AA
National Reining Horse Association - 2018 National Reining Horse Derby	International	06/21/2018 - 07/01/2018	0	555	-4,754	AA
Margues Events - 2			0	2.021	_1 010	

Marquee Events - 3 0 2,021 -4,848

Religious	Scope	Meeting Dates	Attend	Peak Rooms	Room Nights	Sales Manager
The National Baptist Convention, USA, Inc - National Baptist Congress of Christian Educaton 2018	International	06/17/2018 - 06/25/2018	2,500	2,500	0	DW
Religious - 1			2,500	2,500	0	

Trade, Commercial Or Business	Scope	Meeting Dates	Attend	Peak Rooms	Room Nights	Sales Manager
Logistics Officers Association (LOA) - 2018 Logistics Officer Association (LOA) Symposium	National	10/06/2018 - 10/19/2018	0	277	0	DW

Trade Commercial Or Rusiness - 1	0	277	0

Scope	Count	Attend	Peak Rooms	Room Nights
International	2	2,500	3,055	-4,754
National	3	0	1,743	-94
Total # of Sales Leads Adjustments:	5	Totals: 2,500	4,798	-4,848

Bid Books

Ethnic	Scope	Meeting Dates	Attend	Peak Rooms	Room Nights	Sales Manager
Kappa Alpha Psi Fraternity, Inc - Middle Western Province Council	Regional	03/28/2019 - 03/31/2019	250	90	300	KT
Ethnic - 1			250	90	300	
	Scope	Count	Attend	Peak Rooms	Room Nights	
	Scope Regional	Count 1	Attend 250	Peak Rooms	Room Nights 300	

Site Inspection - Sales

Cultural, Fine Arts, Libraries	Scope	Meeting Dates	Attend	Peak Rooms	Room Nights	Sales Manager
American Folklore Society - 2020 Annual Meeting	National	10/13/2020 - 10/18/2020	600	286	1,180	DW
Cultural, Fine Arts, Libraries - 1			600	286	1,180	
Ethnic	Scope	Meeting Dates	Attend	Peak Rooms	Room Nights	Sales Manager
Alpha Phi Alpha Fraternity - Alpha Phi Alpha Fraternity SW Region Convention	National	04/11/2018 - 04/14/2018	500	263	780	DW

Print Date: 07/10/2017 4 of 8

500

263

780

Ethnic - 1

Trade, Commercial Or Business	Scope	Meeting Dat	es	Attend	Peak Rooms	Room Nights	Sales Manager
Logistics Officers Association (LOA) - 2018 Logistics Officer Association (LOA) Symposium	National	10/06/2018 -	10/19/2018	800	277	1,074	DW
National Rural Electric Cooperative Association (NRECA) - Region 8 & 10 Meeting	National	10/15/2018 -	10/18/2018	1,350	625	1,430	DW
Trade, Commercial Or Business - 2				2,150	902	2,504	
	Scope	Count		Attend	Peak Rooms	Room Nights	
	National	4		3,250	1,451	4,464	
Total # of Site Inspection	- Sales:	4	Totals:	3,250	1,451	4,464	

Site Inspection - Services

Scope	Count		Attend	Peak Rooms	Room Nights	
Total # of Site Inspection - Services:	0	Totals:	0	0	0	

Lost Business

Agricultural, Commodities, Food/Food Products	Scope	Meeting Dates	Attend	Peak Rooms	Room Nights	Sales Manager
American Society of Farm Managers and Rural Appraisers - Annual Meeting and Tradeshow	National	11/08/2018 - 11/18/2018	350	240	1,050	DJ
Reason(s): • Committee politics						

350

3,050

400

3,000

240

407

145

300

1,050

2,970

510

1,000

Agricultural, Commodities, Food/Food Products - 1

Athletic & Sports/Recreation	Scope	Meeting Dates	Attend	Peak Rooms	Room Nights	Sales Manager
Adrenaline Sports Management - 2017 Santa Hustle	Regional	11/18/2017 - 11/19/2017	1,500	175	340	ЈВ
Reason(s): • Return to same hotel/city • Rotation schedule						
United States Tennis Association - USTA National Championship 2018 Reason(s): • Return to same hotel/city	National	08/03/2018 - 08/12/2018	750	0	0	JВ
International Fencing Federation - 2020 IFF Junior and Cadet World Championship	International	04/03/2020 - 04/12/2020	800	232	2,630	SH
Reason(s): • Local committee will not bid						

Athletic & Sports/Recreation - 3

Cultural, Fine Arts, Libraries	Scope	Meeting Dates	Attend	Peak Rooms	Room Nights	Sales Manager
Western Music Association - Annual Convention	Regional	11/11/2020 - 11/15/2020	400	145	510	KT
Reason(s): • Internal decision-did not disclose						

Cultural, Fine Arts, Libraries - 1

Franchise/Multi-level Marketing	Scope	Meeting Dates	Attend	Peak Rooms	Room Nights	Sales Manager
Zurvita - Regional Convention	Regional	09/20/2017 - 09/24/2017	3,000	300	1,000	DJ
Reason(s): • Conv Ctr Bldg/Capability						

Franchise/Multi-level Marketing - 1

Government, Public Administration	Scope	Meeting Dates	Attend	Peak Rooms	Room Nights	Sales Manager
National WIC Association - Nutrition and Breastfeeding Conference	National	09/18/2018 - 09/20/2018	750	530	1,815	KT

Print Date: 07/10/2017 5 of 8

Reason(s): • Needs hotel with more guest rooms • Need DT hotel w/more guest rms						
National Indian Child Welfare Association - Protecting Our Children 2020 Reason(s): • Rotation schedule	National	04/04/2020 - 04/10/2020	850	566	1,969	GT
Government, Public Administration - 2			1,600	1,096	3,784	
Hobby & Vocational	Scope	Meeting Dates	Attend	Peak Rooms	Room Nights	Sales Manager
School of Rock - School of Rock All Stars 2017 - Team 6 - OKC	Regional	08/02/2017 - 08/02/2017	7 30	13	13	МО
Reason(s): • Meeting cancelled						
Hobby & Vocational - 1			30	13	13	
Religious	Scope	Meeting Dates	Attend	Peak Rooms	Room Nights	Sales Manager
NCSY - NCSY Regional Convention	National	05/24/2018 - 05/27/2018	3 500	160	490	DW
Reason(s): • No response from Meeting Planner						
LifeWay Christian Resources - 2018 Living Proof Live Reason(s): • Committee politics	National	07/11/2018 - 07/14/2018	8,000	1,044	1,443	DW
National Association of Pastoral Musicians - 2019 National Pastorial Musicians	National	07/12/2019 - 07/18/2019	9 1,500	900	4,015	DW
Convention						
Convention Reason(s): • Committee politics						
			10,000	2,104	5,948	
Reason(s): • Committee politics	Scope	Count	10,000 Attend	2,104 Peak Rooms	5,948 Room Nights	
Reason(s): • Committee politics	Scope International	Count 1	·	·	·	
Reason(s): • Committee politics	•		Attend	Peak Rooms	Room Nights	
Reason(s): • Committee politics Religious - 3	International National Regional	1 7 4	Attend 800 12,700 4,930	Peak Rooms 232 3,440 633	Room Nights 2,630 10,782 1,863	
Reason(s): • Committee politics Religious - 3	International National	1 7	Attend 800 12,700 4,930	Peak Rooms 232 3,440	Room Nights 2,630 10,782	
Reason(s): • Committee politics Religious - 3	International National Regional	1 7 4	Attend 800 12,700 4,930	Peak Rooms 232 3,440 633	Room Nights 2,630 10,782 1,863	
Reason(s): • Committee politics Religious - 3 Total # of Lo	International National Regional	1 7 4	Attend 800 12,700 4,930	Peak Rooms 232 3,440 633 4,305	Room Nights 2,630 10,782 1,863 15,275	Sales Manager
Reason(s): • Committee politics Religious - 3 Total # of Lo Conventions Serviced Agricultural, Commodities, Food/Food Products	International National Regional ost Business:	1 7 4 12 Total	Attend 800 12,700 4,930 4s: 18,430	Peak Rooms 232 3,440 633 4,305	Room Nights 2,630 10,782 1,863 15,275	Sales Manager
Reason(s): • Committee politics Religious - 3 Total # of Lo Conventions Serviced Agricultural, Commodities, Food/Food Products National Association of Agricultural	International National Regional ost Business: Scope	1 7 4 12 Total Meeting Dates	Attend 800 12,700 4,930 4s: 18,430	Peak Rooms 232 3,440 633 4,305 Peak Rooms	Room Nights	_
Reason(s): • Committee politics Religious - 3 Total # of Lo Conventions Serviced Agricultural, Commodities, Food/Food Products National Association of Agricultural Educators - NAAE Region 2 Conference Agricultural, Commodities, Food/Food	International National Regional ost Business: Scope	1 7 4 12 Total Meeting Dates	Attend 800 12,700 4,930 4s: 18,430 Attend	Peak Rooms 232 3,440 633 4,305 Peak Rooms	Room Nights	_
Reason(s): • Committee politics Religious - 3 Total # of Lo Conventions Serviced Agricultural, Commodities, Food/Food Products National Association of Agricultural Educators - NAAE Region 2 Conference Agricultural, Commodities, Food/Food Products - 1 Athletic & Sports/Recreation DNA Racing - 2017 Oklahoma City Pro-Am	International National Regional ost Business: Scope National	1 7 4 Total 12 Total Meeting Dates 06/19/2017 - 06/22/2017	Attend 800 12,700 4,930 4s: 18,430 Attend 7 150 150 Attend	Peak Rooms 232 3,440 633 4,305 Peak Rooms 85	Room Nights	МО
Reason(s): • Committee politics Religious - 3 Total # of Lo Conventions Serviced Agricultural, Commodities, Food/Food Products National Association of Agricultural Educators - NAAE Region 2 Conference Agricultural, Commodities, Food/Food Products - 1 Athletic & Sports/Recreation DNA Racing - 2017 Oklahoma City Pro-Am Classic Midwest Sports Productions - 2017 USSSA	International National Regional ost Business: Scope National	1 7 4 12 Total Meeting Dates 06/19/2017 - 06/22/2017	Attend 800 12,700 4,930 4,930 Attend 7 150 Attend 7 5,000	Peak Rooms	Room Nights	MO Sales Manager
Reason(s): • Committee politics Religious - 3 Total # of Lo Conventions Serviced Agricultural, Commodities, Food/Food Products National Association of Agricultural Educators - NAAE Region 2 Conference Agricultural, Commodities, Food/Food Products - 1 Athletic & Sports/Recreation	International National Regional Post Business: Scope National Scope National	1 7 4 12 Total Meeting Dates 06/19/2017 - 06/22/2017 Meeting Dates 06/02/2017 - 06/04/2017	Attend 800 12,700 4,930 4,930 Attend 7 150 Attend 7 5,000 7 4,500	Peak Rooms	Room Nights	MO Sales Manager JB
Reason(s): Committee politics Religious - 3 Total # of Lo Conventions Serviced Agricultural, Commodities, Food/Food Products National Association of Agricultural Educators - NAAE Region 2 Conference Agricultural, Commodities, Food/Food Products - 1 Athletic & Sports/Recreation DNA Racing - 2017 Oklahoma City Pro-Am Classic Midwest Sports Productions - 2017 USSSA OKC Challenge Softball Tournament The Bedford Agency - Jay Bilas Basketball Skills Camp 2017 USA Softball - USA Softball 10U Showcase	International National Regional Post Business: Scope National Scope National National	1 7 4 12 Total Meeting Dates 06/19/2017 - 06/22/2017 Meeting Dates 06/02/2017 - 06/04/2017 06/02/2017 - 06/05/2017	Attend 800 12,700 4,930 4,930 Attend 7 150 Attend 7 5,000 7 4,500 7 400	Peak Rooms	Room Nights	MO Sales Manager JB JB
Reason(s): Committee politics Religious - 3 Total # of Lo Conventions Serviced Agricultural, Commodities, Food/Food Products National Association of Agricultural Educators - NAAE Region 2 Conference Agricultural, Commodities, Food/Food Products - 1 Athletic & Sports/Recreation DNA Racing - 2017 Oklahoma City Pro-Am Classic Midwest Sports Productions - 2017 USSSA OKC Challenge Softball Tournament The Bedford Agency - Jay Bilas Basketball Skills Camp 2017 USA Softball - USA Softball 10U Showcase 2017	International National Regional Post Business: Scope National Scope National National Regional	1 7 4 12 Total Meeting Dates 06/19/2017 - 06/22/2017 Meeting Dates 06/02/2017 - 06/04/2017 06/02/2017 - 06/05/2017	Attend 800 12,700 4,930 4,930 Attend 7 150 150 Attend 7 4,500 7 4,500 7 4,000 7 1,200	Peak Rooms	Room Nights	MO Sales Manager JB JB SH
Reason(s): Committee politics Religious - 3 Total # of Lo Conventions Serviced Agricultural, Commodities, Food/Food Products National Association of Agricultural Educators - NAAE Region 2 Conference Agricultural, Commodities, Food/Food Products - 1 Athletic & Sports/Recreation DNA Racing - 2017 Oklahoma City Pro-Am Classic Midwest Sports Productions - 2017 USSSA OKC Challenge Softball Tournament The Bedford Agency - Jay Bilas Basketball Skills Camp 2017 USA Softball - USA Softball 10U Showcase 2017 Brass Monkey Promotions - 2017 OKC Mile	International National Regional Post Business: Scope National National Regional National Regional National	1 7 4 12 Total Meeting Dates 06/19/2017 - 06/22/2017 Meeting Dates 06/02/2017 - 06/04/2017 06/02/2017 - 06/05/2017 06/10/2017 - 06/12/2017 06/10/2017 - 06/18/2017	Attend 800 12,700 4,930 4,930 Attend 7 150 150 Attend 7 4,500 7 4,500 7 7,500	Peak Rooms	Room Nights	MO Sales Manager JB JB SH SH
Reason(s): Committee politics Religious - 3 Total # of Lo Conventions Serviced Agricultural, Commodities, Food/Food Products National Association of Agricultural Educators - NAAE Region 2 Conference Agricultural, Commodities, Food/Food Products - 1 Athletic & Sports/Recreation DNA Racing - 2017 Oklahoma City Pro-Am Classic Midwest Sports Productions - 2017 USSSA OKC Challenge Softball Tournament The Bedford Agency - Jay Bilas Basketball Skills Camp 2017 USA Softball - USA Softball 10U Showcase 2017 Brass Monkey Promotions - 2017 OKC Mile - AMA Pro Race USA Softball - USA Softball 14U Showcase	International National Regional Post Business: Scope National National Regional National Regional Regional	1 7 4 12 Total Meeting Dates 06/19/2017 - 06/22/2017 Meeting Dates 06/02/2017 - 06/04/2017 06/02/2017 - 06/05/2017 06/10/2017 - 06/12/2017 06/10/2017 - 06/18/2017	Attend 800 12,700 4,930 4,930 Attend 7 150 150 Attend 7 4,500 7 4,500 7 7,500 7 1,200 7 1,200	Peak Rooms	Room Nights	MO Sales Manager JB JB SH SH

Print Date: 07/10/2017 6 of 8

USA Softball - USA Softball 18U Showcase 2017	National	06/23/2017 - 06/26/2017	1,200	125	500	SH
USA Softball - USA Softball 12U Showcase 2017	National	06/25/2017 - 06/28/2017	1,200	225	675	SH
United States Tennis Association - Girls 18U Regional Tournament 2017	National	06/30/2017 - 07/04/2017	400	125	400	ЈВ
USA Softball - World Cup of Softball 2017	International	06/30/2017 - 07/09/2017	5,000	350	3,000	SH
Athletic & Sports/Recreation - 11			28,800	4,153	14,980	
Corporate	Scope	Meeting Dates	Attend	Peak Rooms	Room Nights	Sales Manager
Express Employment Professionals - Express New Franchise Training June 2017	National	06/11/2017 - 06/23/2017	12	12	144	DW
Express Employment Professionals - Express New Franchise Training July 2017	National	06/11/2017 - 06/23/2017	12	12	156	DW
CompSource Mutual Insurance Company - American Association of State Compensation Insurance Funds	National	06/23/2017 - 06/29/2017	375	180	800	JD
Southwest Airlines - SW Culture Blitz-OKC	Regional	06/27/2017 - 06/29/2017	20	20	29	МО
Corporate - 4			419	224	1,129	
Cultural, Fine Arts, Libraries	Scope	Meeting Dates	Attend	Peak Rooms	Room Nights	Sales Manager
Dead Center Film Festival - 2017 Dead		06/07/2017 - 06/11/2017				_
Center Film Festival	National	06/07/2017 - 06/11/2017	1,500	90	435	DW
Preservation Oklahoma, Inc Oklahoma's 29th Annaul Statewide Preservation Conference	National	06/07/2017 - 06/09/2017	300	50	150	DW
Red Earth Native American Festival - Red Earth Festival	National	06/07/2017 - 06/12/2017	5,000	650	2,025	DW
Talent on Parade - Nationals Competition	National	06/21/2017 - 06/25/2017	500	175	773	DW
p -		00/21/2017 00/25/2017	500	1/3	773	DW
Cultural, Fine Arts, Libraries - 4		00/21/2017 00/25/2017	7,300	965	3,383	DW
·	Scope	Meeting Dates			3,383	Sales Manager
Cultural, Fine Arts, Libraries - 4	Scope Regional		7,300	965	3,383	
Cultural, Fine Arts, Libraries - 4 Educational	-	Meeting Dates	7,300 Attend	965 Peak Rooms	3,383 Room Nights	Sales Manager
Cultural, Fine Arts, Libraries - 4 Educational SDE, Inc SDE, Inc.	-	Meeting Dates	7,300 Attend 200 200	965 Peak Rooms 10 10	3,383 Room Nights 20 20	Sales Manager
Cultural, Fine Arts, Libraries - 4 Educational SDE, Inc SDE, Inc. Educational - 1	Regional	Meeting Dates 06/19/2017 - 06/20/2017	7,300 Attend 200 200	965 Peak Rooms 10 10	3,383 Room Nights 20 20	Sales Manager MO
Cultural, Fine Arts, Libraries - 4 Educational SDE, Inc SDE, Inc. Educational - 1 Ethnic Jack and Jill of America - 2017 Annual	Regional Scope	Meeting Dates 06/19/2017 - 06/20/2017 Meeting Dates	7,300 Attend 200 200 Attend	965 Peak Rooms 10 10 Peak Rooms	3,383 Room Nights 20 20 Room Nights	Sales Manager MO Sales Manager
Cultural, Fine Arts, Libraries - 4 Educational SDE, Inc SDE, Inc. Educational - 1 Ethnic Jack and Jill of America - 2017 Annual Teen Regional Conference	Regional Scope	Meeting Dates 06/19/2017 - 06/20/2017 Meeting Dates	7,300 Attend 200 200 Attend 300	965 Peak Rooms 10 10 Peak Rooms	3,383 Room Nights 20 20 Room Nights 225 225	Sales Manager MO Sales Manager
Cultural, Fine Arts, Libraries - 4 Educational SDE, Inc SDE, Inc. Educational - 1 Ethnic Jack and Jill of America - 2017 Annual Teen Regional Conference Ethnic - 1	Regional Scope Regional	Meeting Dates 06/19/2017 - 06/20/2017 Meeting Dates 06/20/2017 - 06/25/2017	7,300 Attend 200 200 Attend 300 300	965 Peak Rooms 10 10 Peak Rooms 55	3,383 Room Nights 20 20 Room Nights 225 225	Sales Manager MO Sales Manager DW
Cultural, Fine Arts, Libraries - 4 Educational SDE, Inc SDE, Inc. Educational - 1 Ethnic Jack and Jill of America - 2017 Annual Teen Regional Conference Ethnic - 1 Government, Public Administration The University of Oklahoma Outreach - Center for Early Childhood Prefessional Development - CECPD Leadership	Scope Regional Scope	Meeting Dates 06/19/2017 - 06/20/2017 Meeting Dates 06/20/2017 - 06/25/2017 Meeting Dates	7,300 Attend 200 200 Attend 300 300 Attend	965 Peak Rooms 10 10 Peak Rooms 55 55 Peak Rooms	3,383 Room Nights 20 20 Room Nights 225 225 Room Nights	Sales Manager MO Sales Manager DW Sales Manager
Cultural, Fine Arts, Libraries - 4 Educational SDE, Inc SDE, Inc. Educational - 1 Ethnic Jack and Jill of America - 2017 Annual Teen Regional Conference Ethnic - 1 Government, Public Administration The University of Oklahoma Outreach - Center for Early Childhood Prefessional Development - CECPD Leadership Academy I, Class XXXII - Session VI TACAMO Community Veterans Association - TACAMO Community Veterans	Scope Regional Scope State	Meeting Dates 06/19/2017 - 06/20/2017 Meeting Dates 06/20/2017 - 06/25/2017 Meeting Dates 06/02/2017 - 06/02/2017	7,300 Attend 200 200 Attend 300 300 Attend	965 Peak Rooms 10 10 Peak Rooms 55 55 Peak Rooms	3,383 Room Nights 20 20 Room Nights 225 225 Room Nights	Sales Manager MO Sales Manager DW Sales Manager GT
Cultural, Fine Arts, Libraries - 4 Educational SDE, Inc SDE, Inc. Educational - 1 Ethnic Jack and Jill of America - 2017 Annual Teen Regional Conference Ethnic - 1 Government, Public Administration The University of Oklahoma Outreach - Center for Early Childhood Prefessional Development - CECPD Leadership Academy I, Class XXXII - Session VI TACAMO Community Veterans Association - TACAMO Community Veterans Association Reunion 2017	Scope Regional Scope State	Meeting Dates 06/19/2017 - 06/20/2017 Meeting Dates 06/20/2017 - 06/25/2017 Meeting Dates 06/02/2017 - 06/02/2017	7,300 Attend 200 200 Attend 300 300 Attend 25	965 Peak Rooms 10 10 Peak Rooms 55 55 Peak Rooms	3,383 Room Nights 20 20 Room Nights 225 225 Room Nights 10 300 310	Sales Manager MO Sales Manager DW Sales Manager GT
Cultural, Fine Arts, Libraries - 4 Educational SDE, Inc SDE, Inc. Educational - 1 Ethnic Jack and Jill of America - 2017 Annual Teen Regional Conference Ethnic - 1 Government, Public Administration The University of Oklahoma Outreach - Center for Early Childhood Prefessional Development - CECPD Leadership Academy I, Class XXXII - Session VI TACAMO Community Veterans Association - TACAMO Community Veterans Association Reunion 2017 Government, Public Administration - 2	Regional Scope Regional Scope State National	Meeting Dates 06/19/2017 - 06/20/2017 Meeting Dates 06/20/2017 - 06/25/2017 Meeting Dates 06/02/2017 - 06/02/2017 06/21/2017 - 06/26/2017	7,300 Attend 200 200 Attend 300 300 Attend 25 150	965 Peak Rooms 10 10 Peak Rooms 55 55 Peak Rooms 10 75	3,383 Room Nights 20 20 Room Nights 225 225 Room Nights 10 300 310	Sales Manager MO Sales Manager DW Sales Manager GT MO
Cultural, Fine Arts, Libraries - 4 Educational SDE, Inc SDE, Inc. Educational - 1 Ethnic Jack and Jill of America - 2017 Annual Teen Regional Conference Ethnic - 1 Government, Public Administration The University of Oklahoma Outreach - Center for Early Childhood Prefessional Development - CECPD Leadership Academy I, Class XXXII - Session VI TACAMO Community Veterans Association - TACAMO Community Veterans Association Reunion 2017 Government, Public Administration - 2 Heritage, Patriotic, Veterans Metcals-Charles Family Reunion -	Regional Scope Regional Scope State National	Meeting Dates 06/19/2017 - 06/20/2017 Meeting Dates 06/20/2017 - 06/25/2017 Meeting Dates 06/02/2017 - 06/02/2017 06/21/2017 - 06/26/2017 Meeting Dates	7,300 Attend 200 200 Attend 300 300 Attend 25 150 175 Attend	965 Peak Rooms 10 10 Peak Rooms 55 55 Peak Rooms 10 75 85 Peak Rooms	3,383 Room Nights 20 20 Room Nights 225 225 Room Nights 10 300 310 Room Nights	Sales Manager MO Sales Manager DW Sales Manager GT MO
Cultural, Fine Arts, Libraries - 4 Educational SDE, Inc SDE, Inc. Educational - 1 Ethnic Jack and Jill of America - 2017 Annual Teen Regional Conference Ethnic - 1 Government, Public Administration The University of Oklahoma Outreach - Center for Early Childhood Prefessional Development - CECPD Leadership Academy I, Class XXXII - Session VI TACAMO Community Veterans Association - TACAMO Community Veterans Association Reunion 2017 Government, Public Administration - 2 Heritage, Patriotic, Veterans Metcals-Charles Family Reunion - Metcals-Charles 2017 Family Reunion Heritage, Patriotic, Veterans - 1	Regional Scope Regional Scope State National Scope State	Meeting Dates 06/19/2017 - 06/20/2017 Meeting Dates 06/20/2017 - 06/25/2017 Meeting Dates 06/02/2017 - 06/02/2017 06/21/2017 - 06/26/2017 Meeting Dates 06/08/2017 - 06/11/2017	7,300 Attend 200 200 Attend 300 300 Attend 25 150 175 Attend	965 Peak Rooms 10 10 Peak Rooms 55 55 Peak Rooms 10 75 85 Peak Rooms	3,383 Room Nights 20 20 Room Nights 225 225 Room Nights 10 300 310 Room Nights 0	Sales Manager MO Sales Manager DW Sales Manager GT MO Sales Manager MO
Cultural, Fine Arts, Libraries - 4 Educational SDE, Inc SDE, Inc. Educational - 1 Ethnic Jack and Jill of America - 2017 Annual Teen Regional Conference Ethnic - 1 Government, Public Administration The University of Oklahoma Outreach - Center for Early Childhood Prefessional Development - CECPD Leadership Academy I, Class XXXII - Session VI TACAMO Community Veterans Association - TACAMO Community Veterans Association Reunion 2017 Government, Public Administration - 2 Heritage, Patriotic, Veterans Metcals-Charles Family Reunion - Metcals-Charles 2017 Family Reunion	Regional Scope Regional Scope State National	Meeting Dates 06/19/2017 - 06/20/2017 Meeting Dates 06/20/2017 - 06/25/2017 Meeting Dates 06/02/2017 - 06/02/2017 06/21/2017 - 06/26/2017 Meeting Dates	7,300 Attend 200 200 Attend 300 300 Attend 25 150 175 Attend 150 150	965 Peak Rooms 10 10 Peak Rooms 55 55 Peak Rooms 10 75 85 Peak Rooms	3,383 Room Nights 20 20 Room Nights 225 225 Room Nights 10 300 310 Room Nights 0	Sales Manager MO Sales Manager DW Sales Manager GT MO

Print Date: 07/10/2017 7 of 8

OKC Jazz Festival - The 2017 Oklahoma Barbeque Championship	Regional	06/23/2017 -	06/25/2017	100	20	40	МО
OKC Kennel Club Mid Del Kennel Club - 2017 OKC Summer Classic	National	06/27/2017 -	07/02/2017	3,500	550	2,020	DW
Hobby & Vocational - 3				3,700	590	2,105	
Marquee Events	Scope	Meeting Dat	es	Attend	Peak Rooms	Room Nights	Sales Manager
Oklahoma Quarter Horse Association - OQHA Redbud Spectacular 2017	National	06/01/2017 -	06/11/2017	1,866	1,110	8,880	AA
Non Pro Cutting Association - Non Pro Cutting Championship 2017	National	06/13/2017 -	06/20/2017	3,220	700	5,042	AA
National Reining Horse Association - 2017 National Reining Horse Derby	International	06/22/2017 -	07/01/2017	7,140	1,050	10,500	AA
Marquee Events - 3				12,226	2,860	24,422	
Medical/Pharmaceutical	Scope	Meeting Dat	es	Attend	Peak Rooms	Room Nights	Sales Manager
American College of Prosthodontists - American College of Prosthodontists Board of Directors Meeting	Regional	06/02/2017 -	06/04/2017	30	35	70	МО
The American Academy of Ophthalmology - Board of Trustees Meeting	National	06/21/2017 -	06/25/2017	75	55	172	МО
Medical/Pharmaceutical - 2				105	90	242	
Medical/Pharmaceutical - 2 Meetings, Convention, Tourism Industry Events	Scope	Meeting Dat	es	105 Attend			Sales Manager
Meetings, Convention, Tourism		Meeting Dat 06/01/2017 -					Sales Manager
Meetings, Convention, Tourism Industry Events LM Media Worldwide LLC - Dance Team	Scope	_		Attend	Peak Rooms	Room Nights	_
Meetings, Convention, Tourism Industry Events LM Media Worldwide LLC - Dance Team Union Camp 2017 Meetings, Convention, Tourism	Scope	_	06/03/2017	Attend	Peak Rooms 35 35	Room Nights 70 70	_
Meetings, Convention, Tourism Industry Events LM Media Worldwide LLC - Dance Team Union Camp 2017 Meetings, Convention, Tourism Industry Events - 1 Scientific, Engineering, Technical,	Scope National	06/01/2017 -	· 06/03/2017 :es	100 100	Peak Rooms 35 35	Room Nights 70 70	JB
Meetings, Convention, Tourism Industry Events LM Media Worldwide LLC - Dance Team Union Camp 2017 Meetings, Convention, Tourism Industry Events - 1 Scientific, Engineering, Technical, Computers Society of Petrophysicists and Well Log	Scope National Scope	06/01/2017 - Meeting Dat	· 06/03/2017 :es	Attend 100 100 Attend	Peak Rooms 35 35 Peak Rooms	Room Nights 70 70 Room Nights	JB Sales Manager
Meetings, Convention, Tourism Industry Events LM Media Worldwide LLC - Dance Team Union Camp 2017 Meetings, Convention, Tourism Industry Events - 1 Scientific, Engineering, Technical, Computers Society of Petrophysicists and Well Log Analysts - Annual Symposium Scientific, Engineering, Technical,	Scope National Scope	06/01/2017 - Meeting Dat	· 06/03/2017 :es	100 100 Attend 600	Peak Rooms 35 35 Peak Rooms	Room Nights 70 70 Room Nights 1,455	JB Sales Manager
Meetings, Convention, Tourism Industry Events LM Media Worldwide LLC - Dance Team Union Camp 2017 Meetings, Convention, Tourism Industry Events - 1 Scientific, Engineering, Technical, Computers Society of Petrophysicists and Well Log Analysts - Annual Symposium Scientific, Engineering, Technical,	Scope National Scope National	06/01/2017 - Meeting Dat 06/16/2017 -	· 06/03/2017 :es	Attend 100 100 Attend 600 Attend	Peak Rooms 35 35 Peak Rooms 320 320 Peak Rooms	Room Nights 70 70 Room Nights 1,455 1,455 Room Nights	JB Sales Manager
Meetings, Convention, Tourism Industry Events LM Media Worldwide LLC - Dance Team Union Camp 2017 Meetings, Convention, Tourism Industry Events - 1 Scientific, Engineering, Technical, Computers Society of Petrophysicists and Well Log Analysts - Annual Symposium Scientific, Engineering, Technical,	Scope National Scope International	06/01/2017 - Meeting Dat 06/16/2017 -	· 06/03/2017 :es	Attend 100 100 Attend 600 Attend 12,140	Peak Rooms 35 Peak Rooms 320 Peak Rooms 1,400	Room Nights 70 Room Nights 1,455 1,455 Room Nights 13,500	JB Sales Manager
Meetings, Convention, Tourism Industry Events LM Media Worldwide LLC - Dance Team Union Camp 2017 Meetings, Convention, Tourism Industry Events - 1 Scientific, Engineering, Technical, Computers Society of Petrophysicists and Well Log Analysts - Annual Symposium Scientific, Engineering, Technical,	Scope National Scope International National	06/01/2017 - Meeting Dat 06/16/2017 - Count 2 23	· 06/03/2017 :es	Attend 100 100 Attend 600 Attend 12,140 33,260	Peak Rooms 35 Peak Rooms 320 Peak Rooms 1,400 7,545	Room Nights 70 Room Nights 1,455 1,455 Room Nights 13,500 33,736	JB Sales Manager
Meetings, Convention, Tourism Industry Events LM Media Worldwide LLC - Dance Team Union Camp 2017 Meetings, Convention, Tourism Industry Events - 1 Scientific, Engineering, Technical, Computers Society of Petrophysicists and Well Log Analysts - Annual Symposium Scientific, Engineering, Technical,	Scope National Scope International	06/01/2017 - Meeting Dat 06/16/2017 -	· 06/03/2017 :es	Attend 100 100 Attend 600 Attend 12,140	Peak Rooms 35 Peak Rooms 320 Peak Rooms 1,400	Room Nights 70 Room Nights 1,455 1,455 Room Nights 13,500	JB Sales Manager
Meetings, Convention, Tourism Industry Events LM Media Worldwide LLC - Dance Team Union Camp 2017 Meetings, Convention, Tourism Industry Events - 1 Scientific, Engineering, Technical, Computers Society of Petrophysicists and Well Log Analysts - Annual Symposium Scientific, Engineering, Technical,	Scope National Scope National Scope International National Regional State	06/01/2017 - Meeting Dat 06/16/2017 - Count 2 23 8	ees - 06/21/2017	Attend 100 100 Attend 600 Attend 12,140 33,260 8,650	Peak Rooms 35 35 Peak Rooms 320 320 Peak Rooms 1,400 7,545 517	Room Nights 70 70 Room Nights 1,455 1,455 Room Nights 13,500 33,736 1,350	JB Sales Manager

Print Date: 07/10/2017 8 of 8

Tourism Tours Booked Complete Detail Report From 06/01/2017 to 06/30/2017

Origin	Arrival Date	Trip Type	Days	Passengers	Rooms	Room Nights
Hannover, GER	07/01/16	Over Night	2	397	198	198
_os Angeles, CA	07/01/16	Over Night	2	884	442	442
Bovenden, GER	07/01/16	Over Night	2		320	320
Hamburg, GER	07/01/16	Over Night	2		1,057	1,057
Obergunzburg, GER	07/01/16	Over Night	2	660	330	330
Kent, UK	07/01/16	Over Night	2		211	211
_ittleton, CO	04/20/17	Over Night	2	40	20	20
Thomas, OK	05/01/17	Day Tour	1	29	0	(
Moore, OK	05/01/17	Day Tour	1	88	0	(
Moore, OK	05/01/17	Day Tour	1		0	
Highmore, SD	05/02/17	Day Tour	1	15	0	(
Newkirk, OK	05/02/17	Day Tour	1		0	
Tishamingo, OK	05/02/17	Day Tour	1	18	0	(
Edmond, OK	05/02/17	Day Tour	1	28	0	(
	05/02/17	Day Tour	1	74	0	
Edmond, OK		· ·				
Blackwell, OK	05/02/17	Day Tour	1	19	0	(
Choctaw, OK	05/02/17	Day Tour	1	27	0	(
El Reno, OK	05/03/17	Day Tour	1		0	(
Guymon, OK	05/03/17	Day Tour	1	40	0	(
Гulsa, ОК	05/03/17	Day Tour	1	51	0	(
Okeene, OK	05/03/17	Day Tour	1	18	0	(
Preston, ID	05/03/17	Day Tour	1	13	0	(
Clinton, OK	05/03/17	Day Tour	1	41	0	(
Guthrie, OK	05/04/17	Day Tour	1		0	(
Boise City, OK	05/04/17	Day Tour	1	30	0	(
Catoosa, OK	05/04/17	Day Tour	1	62	0	(
indianhoma, OK	05/04/17	Day Tour	1	19	0	(
Norman, OK	05/04/17	Day Tour	1	85	0	(
Гulsa, ОК	05/04/17	Day Tour	1	33	0	(
Shawnee, OK	05/04/17	Day Tour	1	33	0	(
Bartlesville, OK	05/04/17	Day Tour	1	17	0	(
Γahlequah, ΟΚ	05/04/17	Day Tour	1	19	0	(
Wichita, KS	05/05/17	Day Tour	1	65	0	(
_averne, OK	05/05/17	Day Tour	1	27	0	(
Norman, OK	05/05/17	Day Tour	1	39	0	(
Гulsa, ОК	05/05/17	Day Tour	1	45	0	(
Orlando, OK	05/05/17	Day Tour	1	46	0	(
Smyer, OK	05/05/17	Day Tour	1	69	0	
Wichita, KS	05/05/17	Day Tour	1	27	0	(
Гulsa, OK	05/05/17	Day Tour	1	106	0	(
Moore, OK	05/05/17	Day Tour	1	90	0	(
Gulfport, MS	05/06/17	Day Tour	1		0	
Dallas, TX	05/06/17	Day Tour	1		0	(
Marion, KS	05/06/17	Day Tour	1	44	0	(
Seneca, MO		Day Tour			0	(
•	05/06/17		1			
Shreveport, LA	05/06/17	Day Tour	1		0	(
Dalhart, TX	05/07/17	Day Tour	1	15	0	(
Wilson, KS	05/07/17	Day Tour	1		0	(
efferson City, MO	05/08/17	Day Tour	1	44	0	(
Hobart, OK	05/08/17	Day Tour	1	64	0	(
Harrah, OK	05/09/17	Day Tour	1	130	0	(
Edmond, OK	05/09/17	Day Tour	1		0	(
Healdton, OK	05/09/17	Day Tour	1	42	0	(
Wichita Falls, TX	05/10/17	Day Tour	1		0	(
Asher, OK	05/10/17	Day Tour	1		0	(
Forgan, OK	05/10/17	Day Tour	1	29	0	(
Kellyville, OK	05/10/17	Day Tour	1	43	0	(
Memphis, TN	05/10/17	Day Tour	1	21	0	(
Choctaw, OK	05/10/17	Day Tour	1	33	0	(

Print Date: 07/10/2017 1 of 4

Anadarko, OK	05/10/17	Day Tour	1	28	0	0
Tulsa, OK	05/10/17	Day Tour	1	16	0	0
Ames, IA	05/11/17	Day Tour	1	28	0	0
Edmond, OK	05/11/17	Day Tour	1	143	0	0
Elmore City, OK	05/11/17	Day Tour	1	30	0	0
Norman, OK	05/11/17	Day Tour	1	21	0	0
Moore, OK	05/11/17	Day Tour	1	81	0	0
Wichita, KS	05/12/17	Day Tour	1	18	0	0
Midwest City, OK	05/12/17	Day Tour	1	79	0	0
Norman, OK	05/12/17	Day Tour	1	114	0	0
Wichita, KS	05/12/17	Day Tour	1	25	0	0
Salina, KS	05/13/17	Day Tour	1	24	0	0
	05/13/17	Over Night	2	36	18	18
San Marino, CA Bellview, NE	05/14/17	Day Tour		24	0	0
	05/14/17	Day Tour	1	20	0	0
Lincoln, NE		•	1	16		
Dallas, TX	05/15/17	Day Tour	1		0	0
Hugo, OK	05/15/17	Day Tour	1	18	0	0
Middleberg, OK	05/15/17	Day Tour	1	23	0	0
Preston, OK	05/15/17	Day Tour	1	41	0	0
Wichita, KS	05/15/17	Day Tour	1	27	0	0
Wynnewood, OK	05/15/17	Day Tour	1	36	0	0
Clinton, OK	05/15/17	Day Tour	1	71	0	0
Mustang, OK	05/16/17	Day Tour	1	147	0	0
Norman, OK	05/16/17	Day Tour	1	61	0	0
Arlington, VA	05/17/17	Day Tour	1	82	0	0
Cheney, KS	05/17/17	Day Tour	1	71	0	0
Mustang, OK	05/17/17	Day Tour	1	160	0	0
Norman, OK	05/17/17	Day Tour	1	32	0	0
Norman, OK	05/17/17	Day Tour	1	19	0	0
Littleton, CO	05/18/17	Over Night	2	39	19	19
Yukon, OK	05/18/17	Day Tour	1	146	0	0
Wichita, KS	05/18/17	Day Tour	1	29	0	0
Norman, OK	05/18/17	Day Tour	1	64	0	0
Clinton, OK	05/19/17	Day Tour	1	73	0	0
Norman, OK	05/19/17	Day Tour	1	32	0	0
Lubbock, TX	05/19/17	Day Tour	1	31	0	0
San Diego, CA	05/20/17	Day Tour	1	200	0	0
Lubbock, TX	05/20/17	Day Tour	1	27	0	0
Warrenton, GA	05/22/17	Day Tour	1	16	0	0
Piedmont, OK	05/22/17	Day Tour	1	240	0	0
Guthrie, OK	05/23/17	Day Tour	1	18	0	0
Tulsa, OK	05/25/17	Day Tour	1	23	0	0
St. Paul, MN	05/25/17	Day Tour	1	23	0	0
Littleton, CO	05/25/17	Over Night	2	42	21	21
Tahlequah, OK	05/25/17	Day Tour	1	49	0	0
Louisville, KY	05/25/17	Over Night	2	33	16	16
Chicago, IL	05/25/17	Over Night	3	52	27	54
Kingfisher, OK	05/26/17	Day Tour	1	25	0	0
Tyler, TX	05/27/17	Day Tour	1	31	0	0
Yukon, OK	05/27/17	Day Tour	1	20	0	0
Omaha, NE	05/27/17	Over Night	2	89	45	45
San Francisco, CA	06/01/17	Over Night		40	20	20
		_	2		0	
Louisville, KY Saltillo, MS	06/02/17 06/02/17	Day Tour Day Tour	1	15 30	0	0
		·	1			
Haysville, KS	06/03/17	Day Tour	1	18	0	0
Loveland, CO	06/03/17	Day Tour	1	31	0	0
Mahomet, IL	06/03/17	Day Tour	1	14	0	0
Yukon, OK	06/04/17	Day Tour	1	18	0	0
Ft. Meyers, FL	06/04/17	Over Night	2	34	17	17
Kinmundy, IL	06/04/17	Over Night	2	45	23	23
Mounds, OK	06/05/17	Day Tour	1	16	0	0
Ft. Meyers, FL	06/05/17	Over Night	2	42	21	21
Ft. Meyers, FL	06/05/17	Over Night	2	53	27	27
Shawnee, OK	06/05/17	Day Tour	1	10	0	0
Tulsa, OK	06/06/17	Day Tour	1	41	0	0

Print Date: 07/10/2017 2 of 4

	25/25/17					
Midwest City, OK	06/06/17	Day Tour	1	62	0	0
Oklahoma City, OK	06/06/17	Day Tour	1	25	0	0
Bentonville, AR	06/06/17	Over Night	2	15	8	8
Post Rock, KS	06/07/17	Day Tour	1	14	0	0
Ft. Meyers, FL	06/08/17	Over Night	2	39	23	23
Littleton, CO	06/08/17	Over Night	2	40	20	20
		=				
Yukon, OK	06/08/17	Day Tour	1	32	0	0
Dallas, TX	06/08/17	Over Night	3	26	15	30
Crescent, OK	06/08/17	Day Tour	1	43	0	0
Hot Springs, AR	06/08/17	Day Tour	1	47	0	0
Ft. Meyers, FL	06/09/17	Over Night	2	31	16	16
		_		50	27	27
Ft. Meyers, FL	06/09/17	Over Night	2			
Duncan, OK	06/09/17	Day Tour	1	19	0	0
Wichita, KS	06/09/17	Over Night	1	46	23	23
Georgetown, TX	06/10/17	Day Tour	1	20	0	0
Sunflower, MS	06/10/17	Day Tour	1	30	0	0
Ft. Meyers, FL	06/10/17	Over Night	2	55	28	28
	06/10/17	_		29	0	0
Del City, OK		Day Tour	1			
Springfield, MO	06/10/17	Over Night	2	52	26	26
Campton, KY	06/11/17	Over Night	2	40	20	20
Wichita, KS	06/11/17	Day Tour	1	27	0	0
Ardmore, OK	06/12/17	Day Tour	1	25	0	0
New York, NY	06/13/17	Over Night	2	18	9	9
		_				
Tulsa, OK	06/14/17	Day Tour	1	41	0	0
Tulsa, OK	06/14/17	Day Tour	1	54	0	0
Beggs, OK	06/15/17	Day Tour	1	28	0	0
Topeka, KS	06/16/17	Day Tour	1	23	0	0
Fremont, NE	06/16/17	Day Tour	1	21	0	0
Fort Worth, TX	06/16/17	Day Tour	1	16	0	0
Edmond, OK	06/16/17	Day Tour	1	33	0	0
		·				
Washinton, DC	06/16/17	Day Tour	1	45	0	0
Princeton, TX	06/17/17	Day Tour	1	15	0	0
Ft. Meyers, FL	06/17/17	Over Night	2	40	23	23
Ft. Meyers, FL	06/17/17	Over Night	2	33	19	19
Ft. Meyers, FL	06/17/17	Over Night	2	57	28	28
Wellington, KS	06/17/17	Day Tour	1	17	0	0
= :		·				
Bedford, TX	06/17/17	Day Tour	1	17	0	0
Schertz, TX	06/17/17	Day Tour	1	15	0	0
Ft. Meyers, FL	06/18/17	Over Night	2	43	22	22
Tulsa, OK	06/20/17	Day Tour	1	40	0	0
McCloud, OK	06/20/17	Day Tour	1	14	0	0
Choctaw, OK	06/21/17	Day Tour	1	84	0	0
		•				
Yoder, KS	06/21/17	Over Night	2	50	17	34
Stillwater, OK	06/21/17	Day Tour	1	30	0	0
San Francisco, CA	06/22/17	Over Night	2	40	20	20
Broken Arrow, OK	06/22/17	Day Tour	1	30	0	0
Malaga, SK	06/22/17	Day Tour	1	30	0	0
Lexington, KY	06/22/17	Day Tour	1	52	0	0
= '		·				
Norman, OK	06/22/17	Day Tour	1	20	0	0
Peoria, IL	06/22/17	Over Night	2	50	25	25
Chicago, IL	06/22/17	Over Night	3	52	28	56
Edmond, OK	06/22/17	Day Tour	1	35	0	0
Winder, GA	06/23/17	Day Tour	1	35	0	0
Marshall, MN	06/23/17	Day Tour	1	40	0	0
		·				
Van Buren, AR	06/23/17	Day Tour	1	16	0	0
Anoka, MN	06/23/17	Day Tour	1	39	0	0
Anaheim, CA	06/23/17	Over Night	3	52	26	52
Ft. Meyers, FL	06/23/17	Over Night	2	24	12	12
Ft. Meyers, FL	06/23/17	Over Night	2	40	20	20
Mayflower, AR	06/23/17	Day Tour	1	20	0	0
Edmond, OK	06/24/17	Day Tour	1	12	0	0
San Francisco, CA	06/24/17	Day Tour	1	20	0	0
San Marino, CA	06/24/17	Over Night	2	35	17	17
Ft. Meyers, FL	06/26/17	Over Night	2	57	28	28
Henryetta, OK	06/26/17	Day Tour	1	11	0	0

Print Date: 07/10/2017 3 of 4

Sarcoxie, MO	06/27/17	Day Tour	1	15	0	0
Tulsa, OK	06/28/17	Day Tour	1	41	0	0
Newton, NC	06/28/17	Over Night	2	48	24	24
Frisco, TX	06/28/17	Day Tour	1	65	0	0
Pennsburg, PA	06/28/17	Over Night	2	33	16	16
Littleton, CO	06/29/17	Over Night	2	44	22	22
Lawton, OK	06/30/17	Day Tour	1	40	0	0
Tulsa, OK	06/30/17	Day Tour	1	15	0	0
Ardmore, OK	07/10/17	Day Tour	1	25	0	0
Oklahoma City, OK	09/25/17	Day Tour	1	80	0	0
Tours Booked	d Total: 199			13,151	3,394	3,507

Print Date: 07/10/2017 4 of 4

Tourism Department Detail Report June 1-30, 2017

Tour Operator Shows

Tour Operator Shows		
	Attendance Attended	
International Pow Wow (IPW)	S. Pı	rice
Travel Alliance Partners (TAP)	S. Pi	rice
Total N	lumber of Tour Operator Shows	6
Group Leader Shows		
	Attendance Attended	
Total Num	ber of Group Leader Shows to Date	4
Consumer Shows		
	Attendance Attended	
Total N	lumber of Consumer Shows to Date	15
Education Programs		
	Attendance Attended	
Total Nur	nber of Education Programs to Date	1
Sporting Events		
	Attendance Attended	
Total Number of Spor	ting Events to Date	1
Site Inspections/FAM Tours		
	Attendance Attended	
Perkiomen Tours	2 S. Pr	rice
Total Number of	Site Inspections/FAM Tours to Date	8
Convention Support		
	Attendance Attended	
Total Number of Co	nvention Support Functions Attended to Date	
Attractions Meeting		
	Attendance Attended	
Total Number of Attract	ions Meetings to Date	3

Special Projects

Group Tour Service - 1 Bus Box Delivered

Premier Travel - 16 Group Tour Planners Mailed

CTA Training Class - 7 Trained, June 6, 2017

CTA Networking Event - CTAS at the Dodgers - June 25 - 19 Attended

2017 MAJOR EVENTS CALENDAR STATE FAIR PARK

January 12 - 15	International Finals Rodeo
February 9 - 12	Prairie Classic Quarter Horse Show
March 12 - 17	Oklahoma Youth Expo
April 5 - 9	OQHA Spring Show
April 11 - 15	AQHA Level 1 Championships
April 20 - 22	Oklahoma City Farm Show
April 20 - 23	Oklahoma Centennial Horse Show
April 27 - 30	Better Barrel Races World Finals
June 1 - 11	OQHA Redbud Spectacular
June 13 - 20	Non Pro Cutting Horse Show
June 24 – July 1	National Reining Horse Derby
July 5 - 16	GO Hunter Jumper Horse Show
July 22 – 29	Arabian Horse Association Youth Nationals
August 4 – 12	AQHA Youth World Championship Show
August 18 - 20	Summer Shootout Barrel Racing
September 14 - 24	Oklahoma State Fair
October 7 - 14	Grand National Morgan Horse Show
October 21 – 29	U.S. Team Roping Championships
November 3 - 18	AQHA World Championship Quarter Horse Show
November 24– Dec 2	National Reining Horse Futurity
December 5 - 9	World Barrel Racing Futurity