

# Industry Report September, 2017

Oklahoma City Convention & Visitors Bureau
123 Park Avenue
Oklahoma City, OK 73102
1.800.225.5652
www.visitokc.com

## OKLAHOMA CITY HOSPITALITY INDUSTRY REPORT

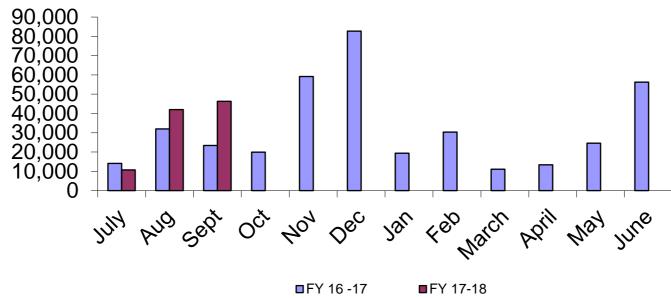
Should you have any questions regarding the information contained in this report, please contact the appropriate department head. General questions about the e-mailing format or an updated e-mail address should be directed to Paula Marshall at (405) 297-8926 or <a href="mailto:pmarshall@visitokc.com">pmarshall@visitokc.com</a>.

#### **Convention Sales Department**

Dennis Johnston Keith Talbert Sue Hollenbeck Donna Wilson Ginger Thompson Morgan O'Neill Ashley Armstrong Erin Randall Sarah Agee Paula Marshall	djohnston@visitokc.com ktalbert@visitokc.com shollenbeck@visitokc.com dwilson@visitokc.com gthompson@visitokc.com moneill@visitokc.com aarmstrong@visitokc.com erandall@visitokc.com sagee@visitokc.com pmarshall@visitokc.com	Vice President of Sales Associate Director of Sales Director of Sports Business Senior Conv. Sales Manager Convention Sales Manager Executive Meeting Manager Director of Convention Services Sports Business Sales Manager Convention Services Manager CRM Database & Research Coordinator	405-297-8906 405-297-8889 405-297-8909 405-297-8907 405-297-8930 405-297-8938 405-297-8915 405-297-8952 405-297-8926
	Tourism	n Sales Department	
Sandy Price Teresa Compton Brittani Johnson Cristy Smith	sprice@visitokc.com tcompton@visitokc.com bjohnson@visitokc.com csmith@visitokc.com	Vice President Tourism Sales Tourism Sales Manager Information Specialist Visitors Center Supervisor	405-297-8913 405-297-8914 405-297-8813 405-602-5141
	Commun	ications Department	
Seth Spillman Tabbi Burwell Caleb Everett Taylor Lawrence	sspillman@visitokc.com tburwell@visitokc.com ceverett@visitokc.com tlawrence@visitokc.com	Director of Marketing & Communications Communications Manager Social Media Manager Multimedia Content Manager Social Media Coordinator	405-297-8905 405-297-8973 405-297-8931 405-297-8980 405-297-8997
	Ma	arquee Events	
Mike Carrier Deb Shumate	mcarrier@visitokc.com dshumate@visitokc.com	CVB President/ Marquee Event Development Executive Assistant	405-297-8960 405-297-8960

### **Convention Sales Definite Bookings**





		Totals	July	Aug	Sept	Oct	Nov	Dec	Jan	Feb	March	April	May	June
FY 16 -17	=	386,283	14,086	31,954	23,378	19,959	59,127	82,658	19,409	30,339	11,110	13,343	24,638	56,282
FY 17-18	=	99,068	10,769	42,009	46,290									

### **Convention Sales Department** Complete Detail Report From 09/01/2017 to 09/30/2017

#### **Definite Bookings**

Agricultural, Commodities, Food/Food Products	Scope	Meeting Dates	Attend	Peak Rooms	Room Nights	Sales Manager
American Membrane Technology Association - 2019 American Membrane Technology Association- Workshop & Board Meeting HQ Hotel: Sheraton Hotel Oklahoma City Down	Regional	05/12/2019 - 05/16/2019	100	30	100	МО
Agricultural, Commodities, Food/Food Products - 1			100	30	100	
Athletic & Sports/Recreation	Scope	Meeting Dates	Attend	Peak Rooms	Room Nights	Sales Manager
3v3 Live National Soccer Tour - 3v3 Live Heartland Regional Tournament 2017 HQ Hotel: Various Hotels	Regional	07/21/2017 - 07/23/2017	450	100	300	ER
Legacy Global Sports - National Youth League Championships 2017 HQ Hotel: Various Hotels	Regional	11/17/2017 - 11/19/2017	4,000	200	630	SH
Oklahoma City University Wrestling Program (OCU Wrestling) - OCU Men's Duals 2017 HQ Hotel: Various Hotels	Regional	12/16/2017 - 12/17/2017	750	250	350	ER
Oklahoma Charge Volleyball - Redland Rendezvous 2018 HQ Hotel: Various Hotels	Regional	01/05/2018 - 01/07/2018	6,500	600	1,600	ER
Sooner Athletic Conference (SAC) - South Qualifing Group Wrestling Tournament 2018 HQ Hotel: Various Hotels	Regional	02/17/2018 - 02/17/2018	200	150	300	ER
USA Gymnastics - Junior Olympic Men's National Championships 2018 HQ Hotel: Sheraton Hotel Oklahoma City Dowr		05/07/2018 - 05/13/2018	1,500	479	2,431	SH
Big 12 Conference - Big 12 Baseball Championship 2018	Regional	05/23/2018 - 05/26/2018	2,500	258	1,548	SH
HQ Hotel: Renaissance Oklahoma City Convent	tion Center	Hotel				
NCAA - Women's College World Series 2018 HQ Hotel: Embassy Suites Oklahoma City Dow		05/29/2018 - 06/06/2018 dical Center	9,500	2,967	13,318	SH
Athletic & Sports/Recreation - 8			25,400	5,004	20,477	
Corporate	Scope	Meeting Dates	Attend	<b>Peak Rooms</b>	Room Nights	Sales Manager
Express Employment Professionals - Express Leadership October 2017 HQ Hotel: Renaissance Waterford Oklahoma Ci	National	10/24/2017 - 10/26/2017	25	25	75	DW
Express Employment Professionals - Express Leadership November 2017 HO Hotel: Renaissance Waterford Oklahoma Ci	National	11/07/2017 - 11/09/2017	25	25	75	DW
Express Employment Professionals - Express CEO Roundtable November 2017	National	11/12/2017 - 11/16/2017	13	13	49	DW
HQ Hotel: Renaissance Waterford Oklahoma Ci	ity Hotel					
Express Employment Professionals - Express Leadership Mid November 2017 HQ Hotel: Renaissance Waterford Oklahoma Ci	National	11/14/2017 - 11/16/2017	25	30	90	DW
Lifeonaire - 2018 Lifeonaire Spring Program HQ Hotel: Sheraton Hotel Oklahoma City Down	National	06/03/2018 - 06/10/2018	200	118	609	МО
Corporate - 5			288	211	898	
Educational	Scope	Meeting Dates	Attend	Peak Rooms	Room Nights	Sales Manager
CLE International - 10th Annual Oklahoma	National	02/21/2018 - 02/22/2018	160	10	20	МО

Print Date: 10/09/2017 1 of 8

#### **Sales Leads**

thletic & Sports/Recreation	Scope	Meeting Dates	Attend	Peak Rooms	Room Nights	Sales Manager	
-----------------------------	-------	---------------	--------	------------	-------------	---------------	--

Print Date: 10/09/2017 2 of 8

3v3 Live National Soccer Tour - 3v3 Live Heartland Regional Tournament 2017						
Treat data Regional Tournament 2017	Regional	07/21/2017 - 07/23/2017	450	100	300	ER
Oklahoma USA Wrestling - Battle for the Belt 2017	Regional	11/24/2017 - 11/26/2017	2,500	400	1,100	ER
USA Wrestling - 2018 Girls Folkstyle Nationals/College Women National Championships	National	03/21/2018 - 03/25/2018	4,000	1,000	3,500	ER
Paddlesport Retailers - Paddlesport Retailers Tradeshow 2019	National	08/25/2019 - 08/31/2019	3,000	726	2,446	SH
Athletic & Sports/Recreation - 4			9,950	2,226	7,346	
Corporate	Scope	Meeting Dates	Attend	Peak Rooms	Room Nights	Sales Manager
CWT Meetings & Events for Amazon - Amazon Oklahoma City; Seller Cafe; 10/17	Regional	10/24/2017 - 10/24/2017	12	12	24	МО
Express Employment Professionals - Express Leadership October 2017	National	10/24/2017 - 10/26/2017	25	25	75	DW
Michelin North America, Inc Michelin Training Meetings Oklahoma	Regional	11/06/2017 - 11/09/2017	22	22	84	МО
Express Employment Professionals - Express Leadership November 2017	National	11/07/2017 - 11/09/2017	25	25	75	DW
Express Employment Professionals - Express CEO Roundtable November 2017	National	11/12/2017 - 11/16/2017	13	13	49	DW
Express Employment Professionals - Express Leadership Mid November 2017	National	11/14/2017 - 11/16/2017	25	30	90	DW
Confidential - Greystar Regional Maintenance Management Meeting	Regional	01/16/2018 - 01/19/2018	35	35	107	МО
Corporate - 7			157	162	504	
Government, Public Administration	Scope	Meeting Dates	Attend	<b>Peak Rooms</b>	<b>Room Nights</b>	Sales Manager
NeighborWorks America - 2018 NeighborWorks® America HUD PBT	Regional	02/02/2018 - 02/09/2018	60	40	214	МО
National Association of State Aviation Officials - Annual Convention & Tradeshow	National	09/20/2018 - 09/27/2018	180	110	383	DJ
Government, Public Administration - 2			240	150	597	
Hobby & Vocational	Scope	Meeting Dates	Attend	Peak Rooms		Sales Manager
<b>Hobby &amp; Vocational</b> Kingfisher High School Reunion - Kingfisher High School Reunion 30yr	•	<b>Meeting Dates</b> 09/24/2018 - 09/24/2018	Attend 50	Peak Rooms		Sales Manager
Kingfisher High School Reunion - Kingfisher	Regional				Room Nights	_
Kingfisher High School Reunion - Kingfisher High School Reunion 30yr  American Bridge Association Inc - Bridge	Regional National	09/24/2018 - 09/24/2018	50	20	Room Nights	МО
Kingfisher High School Reunion - Kingfisher High School Reunion 30yr  American Bridge Association Inc - Bridge Tournament 2019 Spring & Summer  Girl Scouts of the USA - Triennial National	Regional National	09/24/2018 - 09/24/2018 04/03/2019 - 04/11/2019	50	20	<b>Room Nights</b> 20 1,960	MO DW
Kingfisher High School Reunion - Kingfisher High School Reunion 30yr  American Bridge Association Inc - Bridge Tournament 2019 Spring & Summer  Girl Scouts of the USA - Triennial National Conference	Regional National	09/24/2018 - 09/24/2018 04/03/2019 - 04/11/2019	50 500 6,500	20 240 2,400	20 1,960 11,130 13,110	MO DW
Kingfisher High School Reunion - Kingfisher High School Reunion 30yr  American Bridge Association Inc - Bridge Tournament 2019 Spring & Summer  Girl Scouts of the USA - Triennial National Conference  Hobby & Vocational - 3	Regional National	09/24/2018 - 09/24/2018 04/03/2019 - 04/11/2019 10/01/2023 - 10/08/2023 Meeting Dates	50 500 6,500 <b>7,050</b>	20 240 2,400 <b>2,660</b>	20 1,960 11,130 13,110	MO DW
Kingfisher High School Reunion - Kingfisher High School Reunion 30yr  American Bridge Association Inc - Bridge Tournament 2019 Spring & Summer  Girl Scouts of the USA - Triennial National Conference  Hobby & Vocational - 3  Manufacturing/Distribution  American Association of Meat Processors - American Association of Meat Processors 2021	Regional National National	09/24/2018 - 09/24/2018 04/03/2019 - 04/11/2019 10/01/2023 - 10/08/2023 Meeting Dates	50 500 6,500 <b>7,050</b> Attend	20 240 2,400 <b>2,660</b> Peak Rooms	20 1,960 11,130 13,110 Room Nights	MO DW DJ Sales Manager
Kingfisher High School Reunion - Kingfisher High School Reunion 30yr  American Bridge Association Inc - Bridge Tournament 2019 Spring & Summer  Girl Scouts of the USA - Triennial National Conference  Hobby & Vocational - 3  Manufacturing/Distribution  American Association of Meat Processors - American Association of Meat Processors 2021 Annual Convention	Regional National National	09/24/2018 - 09/24/2018 04/03/2019 - 04/11/2019 10/01/2023 - 10/08/2023 Meeting Dates	50 500 6,500 <b>7,050</b> <b>Attend</b>	20 240 2,400 <b>2,660</b> Peak Rooms	Room Nights  20  1,960  11,130  13,110  Room Nights  1,271  1,271	MO DW DJ Sales Manager
Kingfisher High School Reunion - Kingfisher High School Reunion 30yr  American Bridge Association Inc - Bridge Tournament 2019 Spring & Summer  Girl Scouts of the USA - Triennial National Conference  Hobby & Vocational - 3  Manufacturing/Distribution  American Association of Meat Processors - American Association of Meat Processors 2021 Annual Convention  Manufacturing/Distribution - 1	Regional National National Scope National	09/24/2018 - 09/24/2018 04/03/2019 - 04/11/2019 10/01/2023 - 10/08/2023 Meeting Dates 07/12/2021 - 07/18/2021	50 500 6,500 <b>7,050</b> <b>Attend</b> 800	20 240 2,400 2,660 Peak Rooms 337	Room Nights  20  1,960  11,130  13,110  Room Nights  1,271  1,271	MO DW DJ Sales Manager
Kingfisher High School Reunion - Kingfisher High School Reunion 30yr  American Bridge Association Inc - Bridge Tournament 2019 Spring & Summer  Girl Scouts of the USA - Triennial National Conference  Hobby & Vocational - 3  Manufacturing/Distribution  American Association of Meat Processors - American Association of Meat Processors 2021 Annual Convention  Manufacturing/Distribution - 1  Military Reunions  United States Landing Ship Tank Association -	Regional National National Scope National	09/24/2018 - 09/24/2018  04/03/2019 - 04/11/2019  10/01/2023 - 10/08/2023  Meeting Dates  07/12/2021 - 07/18/2021  Meeting Dates	50 500 6,500 <b>7,050</b> <b>Attend</b> 800 <b>800</b>	20 240 2,400 2,660 Peak Rooms 337 337 Peak Rooms	Room Nights  20  1,960  11,130  13,110  Room Nights  1,271  1,271  Room Nights	MO DW DJ Sales Manager DW
Kingfisher High School Reunion - Kingfisher High School Reunion 30yr  American Bridge Association Inc - Bridge Tournament 2019 Spring & Summer  Girl Scouts of the USA - Triennial National Conference  Hobby & Vocational - 3  Manufacturing/Distribution  American Association of Meat Processors - American Association of Meat Processors 2021 Annual Convention  Manufacturing/Distribution - 1  Military Reunions  United States Landing Ship Tank Association - Annual Reunion	Regional National National Scope National	09/24/2018 - 09/24/2018  04/03/2019 - 04/11/2019  10/01/2023 - 10/08/2023  Meeting Dates  07/12/2021 - 07/18/2021  Meeting Dates	50 500 6,500 <b>7,050</b> <b>Attend</b> 800 <b>800</b> <b>Attend</b>	20 240 2,400 2,660 Peak Rooms 337 337 Peak Rooms	Room Nights  20  1,960  11,130  13,110  Room Nights  1,271  1,271  Room Nights  45  45	MO DW DJ Sales Manager DW
Kingfisher High School Reunion - Kingfisher High School Reunion 30yr  American Bridge Association Inc - Bridge Tournament 2019 Spring & Summer  Girl Scouts of the USA - Triennial National Conference  Hobby & Vocational - 3  Manufacturing/Distribution  American Association of Meat Processors - American Association of Meat Processors 2021 Annual Convention  Manufacturing/Distribution - 1  Military Reunions  United States Landing Ship Tank Association - Annual Reunion  Military Reunions - 1	Regional National National Scope National Scope Regional	09/24/2018 - 09/24/2018 04/03/2019 - 04/11/2019 10/01/2023 - 10/08/2023  Meeting Dates 07/12/2021 - 07/18/2021  Meeting Dates 09/14/2018 - 09/16/2018	50 500 6,500 <b>7,050</b> <b>Attend</b> 800 <b>800</b> <b>Attend</b> 30 <b>30</b>	20 240 2,400 2,660 Peak Rooms 337 337 Peak Rooms 15	Room Nights  20  1,960  11,130  13,110  Room Nights  1,271  1,271  Room Nights  45  45	MO DW DJ Sales Manager DW Sales Manager MO

Print Date: 10/09/2017 3 of 8

Scientific, Engineering, Technical, Computers	Scope	Meeting D	ates	Attend	Peak Rooms	Room Nights	Sales Manager
Sigma Xi, The Scientific Research Honor Society - Symposium and Student Research Conference	National	11/08/2018	3 - 11/11/2018	600	205	650	КТ
Scientific, Engineering, Technical, Computers - 1				600	205	650	
State Assn	Scope	Meeting Da	ates	Attend	<b>Peak Rooms</b>	<b>Room Nights</b>	Sales Manager
Oklahoma Trucking Association - 2018 Annual Midwinter Conference	State	02/28/2018	3 - 03/01/2018	175	30	35	МО
State Assn - 1				175	30	35	
Trade, Commercial Or Business	Scope	Meeting Da	ates	Attend	<b>Peak Rooms</b>	Room Nights	Sales Manager
Martial Arts Industry Association - Martial Arts Industry Association - 2018 October Wealth & Elite Seminars	National	10/17/2018	3 - 10/21/2018	130	75	165	DJ
National Propane Gas Association - Technology, Standards & Safety Committee Meeting	National	03/10/2019	9 - 03/12/2019	120	70	220	KT
Trade, Commercial Or Business - 2				250	145	385	
	Scope	Count		Attend	Peak Rooms	Room Nights	
	National	13		15,918	5,256	22,014	
	Regional	9		4,159	668	1,942	
	State	1		175	30	35	
Total # of Sale	s Leads:	23	Totals:	20,252	5,954	23,991	
Definite Bookings Adjustments Scope			Count	A.	tend Peak	Rooms Ro	oom Nights
Scope			Count	AL	tena Peak	KOOIIIS KI	Join Hights

Scope	Count		Attend	Peak Rooms	Room Nights	
Total # of Definite Bookings Adjustments:	0	Totals:	0	0	0	

#### **Sales Leads Adjustments**

Sales Leaus Aujustilients							
Fraternal	Scope	Meeting D	ates	Attend	Peak Rooms	Room Nights	Sales Manager
Sigma Phi Epsilon - 2018 Carlson Leadership Academy	National	02/08/2018	3 - 02/11/2018	0	100	0	GT
Fraternal - 1				0	100	0	
Trade, Commercial Or Business	Scope	Meeting D	ates	Attend	Peak Rooms	Room Nights	Sales Manager
Logistics Officers Association (LOA) - 2018 Logistics Officer Association (LOA) Symposium	National	10/06/2018	- 10/13/2018	0	277	20	DW
Evangelical Press Association - Evangelical Press Association Annual Convention (EPA 2019)	National	04/03/2019	- 04/09/2019	0	121	7	DW
Trade, Commercial Or Business - 2				0	398	27	
	Scope	Count		Attend	Peak Rooms	Room Nights	
	National	3		0	498	27	
Total # of Sales Leads Adjus	stments:	3	Totals:	0	498	27	

#### **Bid Books**

Scope	Count		Attend	Peak Rooms	Room Nights	
Total # of Bid Books:	0	Totals:	0	0		0

#### **Site Inspection - Sales**

Scientific, Engineering, Technical, Computers	Scope	Meeting Dates	Attend	Peak Rooms	Room Nights	Sales Manager
American Society of Safety Engineers - Professional Development Conference	Regional	08/20/2018 - 08/22/2018	300	100	300	KT
Scientific Engineering Technical Computers			300	100	300	

Print Date: 10/09/2017 4 of 8

	Scope	. (	Count		Attend	Peak Rooms	Room Nights	
Total # of Site Inc.	Region		1 1	Totals:	300 <b>300</b>	100 <b>100</b>	300 <b>300</b>	
Total # of Site Insp	Jection - Sales	<b>5</b> .	-	Totals	300	100	300	
Site Inspection - Services								
Scope			Count		Atten	d Peak Ro	ooms Ro	om Nights
Total # of Site Insp	ection - Servi	ces:	0	Totals:		0	0	0
Lost Business	_							
Athletic & Sports/Recreation	Scope	Meet	ting Dates		Attend	Peak Rooms	Room Nights	Sales Manager
Major League Baseball (MLB) - MLB Breakthrough Series 2018 Reason(s):	National	06/0	7/2018 - 00	5/14/2018	100	52	219	SH
Venue unavailable								
Athletic & Sports/Recreation - 1					100	52	219	
Corporate	Scope	Meet	ting Dates		Attend	<b>Peak Rooms</b>	Room Nights	Sales Manager
BBI International - International Fuel Ethanol Workshop and Expo Reason(s):	National	02/20	6/2018 - 02	2/28/2018	450	130	406	KT
Meeting cancelled								
Central Claims Executives Associations - CCEA Fall 2018 Conference Reason(s):  • Selected for another year	Regional	10/10	0/2018 - 10	0/11/2018	30	30	60	МО
Computer-Rx Pharmacy Software - Annual Computer Rx Idea Exchange Reason(s):	International	03/2	7/2019 - 03	3/30/2019	600	394	1,197	DJ
would rather wait on NEW center								
Computer-Rx Pharmacy Software - Annual Computer Rx Idea Exchange Reason(s):  • would rather wait on NEW center	International	03/2	5/2020 - 0:	3/29/2020	600	394	1,197	DJ
Corporate - 4					1,680	948	2,860	
Educational	Scope	Meet	ting Dates		Attend	<b>Peak Rooms</b>	Room Nights	Sales Manager
IMSA Safety - SW Section - IMSA Inc.  Reason(s):  • Lower hotel rate in other city	Regional	11/1	1/2018 - 1	1/15/2018	85	65	220	МО
Educational - 1					85	65	220	
Government, Public Administration	Scope	Meet	ting Dates		Attend	<b>Peak Rooms</b>	Room Nights	Sales Manager
Interstate Technology & Regulatory Council - Storm Water Meeting Reason(s):	Regional	10/1	0/2017 - 10	0/12/2017	34	34	71	МО
• Lower hotel rate in other city								
South West Transit Association - 2019 Annual Conference Reason(s):	Regional	01/2	7/2019 - 0	1/30/2019	200	150	515	GT
• Committee politics  Government, Public Administration - 2					234	184	586	
Health & Modiss!	Score	Mari	tina Dete-		Attend	Book Barre	Doom Minht	Sales Marsas
Health & Medical  American Academy of Environmental	Scope		ting Dates		Attend	Peak Rooms	_	Sales Manager
Medicine - 2018 Spring Meeting Reason(s):	National	03/0	8/2018 - 03	3/10/2018	90	65	165	МО
Airlift accessibility/hub city								

Print Date: 10/09/2017 5 of 8

Association of State and Provincial Provincial Provincial Provincial Provincial Provincial Foundation of State & Provincial Provincial Foundation of State & Provincial Provincial Foundation of Long Term Care Administrator Boards - 2018 Annual Processors - 2018 Annual Processor - 2018 Annual Proce					,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	,	
Psychology Boards - Association of State & Provincial Psychogy Boards Mily Charles   Reason(5):					,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	,	
Psychology Boards - Association of State & Provincial Psychology Boards More Reason(s):	Total # of Lo			,	-,	•	
Psychology Boards - Association of State & Provincial Psychology Boards More Reason(s):		st Business	16 Tota	als: 11,439	4.142	16,150	
Psychology Boards   Association of State & Provincial Psychology Soards Mil Year Reason(s):		-	5	699	559	•	
Psychology Boards - Association of State & Provincial Psychology Boards Mil' Year Reason(s):		National	9	•	2,795	•	
Psychology Boards - Association of State & Provincial Psychology Boards Mily Year Reason(s): - Lower hotel rate in other city  National Association of Long Term Care Administrator Boards - 2018 Annual Meeting Administrator Boards - 2018 Annual Meeting Reason(s): - Airrift accessibility, hub city  Health & Medical - 3  Manufacturing/Distribution  Manufacturing/Distribution  Manufacturing/Distribution  Manufacturing/Distribution  Manufacturing/Distribution  National 07/12/2021 - 07/18/2021 800 337 1,271  Medical/Pharmaceutical Scope Meeting Dates Attend Peak Rooms Room Nights Sales Mana Manufacturing/Distribution - 1  Medical/Pharmaceutical Scope Meeting Dates Attend Peak Rooms Room Nights Sales Mana Rooms Room Nights Regional 10/21/2019 - 10/24/2019 350 280 795  Reason(s): - Lower hotel rate in other city  Medical/Pharmaceutical - 1  Religious Scope Meeting Dates Attend Peak Rooms Room Nights Sales Mana Peak Rooms Room Nights Sales Mana Rooms Room Nights Rooms Room Nights Sales Mana Rooms Room Nights Rooms Room Nights Rooms Room Nights Sales Mana Rooms Room Nights Room		•				-	
Psychology Boards - Association of State & Provincial Psychology Boards Mit Year Reason(s): - Lower hotel rate in other city  National Association of Long Term Care demander from the policy of the p		Scope	Count	Attend	Peak Rooms	Room Nights	
Psychology Boards - Association of State & Provincial Psychology Boards Mit Year Reason(s): - Lower hotel rate in other city  National Association of Long Term Care demander from the policy of the p	i rade, Commerciai Or Business - 1			250	136	509	
Psychology Boards - Association of State & Provincial Psychology Boards Mid Year Resson(s):  - Lower hotel rate in other city  National Association of Long Term Care Administrator Boards - 2018 Annual Meeting Reason(s):  - Alrift accessibility/hub city  - Health & Medical - 3  - All Care Ressibility/hub city  - Health & Medical - 3  - All Care Ressibility/hub city  - Health & Medical - 3  - All Care Ressibility/hub city  - Health & Medical - 3  - All Care Ressibility/hub city  - Health & Medical - 3  - All Care Ressibility/hub city  - Manufacturing/Distribution  - American Association of Meat Processors - National O7/12/2021 - 07/18/2021 800 337 1,271  - Medical/Pharmaceutical Convention  - Manufacturing/Distribution - 1  - Medical/Pharmaceutical Scope Meeting Dates  - Meeting Dates  - Attend Peak Rooms Room Nights  - Sales Mana 10/21/2019 - 10/24/2019 350 280 795  - Medical/Pharmaceutical - 1  - Religious - 1	,			350	120	F00	
Psychology Boards - Association of State & Provincial Psychology Boards Mid Year Resson(s):  - Lower hotel rate in other city  National Association of Long Term Care Administrator boards - 2018 Annual Meeting Reason(s):  - Airlift accessibility/hub city  Health & Medical - 3  Scope Meeting Dates Attend Peak Rooms Room Nights Sales Mana O7/12/2021 - 07/18/2021 800 337 1,271  Manufacturing/Distribution  American Association of Meat Processors - National O7/12/2021 - 07/18/2021 800 337 1,271  Medical/Pharmaceutical Office Computers - 1  Bureau turned down  Manufacturing/Distribution - 1  Bureau turned down  Medical/Pharmaceutical - 1  Bureau turned down  Medical/Pharmaceutical - 1  Bureau turned down  Medical/Pharmaceutical - 1  Bureau turned down  Reason(s):  - Lower hotel rate in other city  Medical/Pharmaceutical - 1  Regional 10/21/2019 - 10/24/2019 350 280 795  Reason(s):  - Lower hotel rate in other city  Medical/Pharmaceutical - 1  Regions Scope Meeting Dates Attend Peak Rooms Room Nights Sales Mana O7/04/2020 - 07/10/2020 7,000 1,650 7,950  Reason(s):  - Unable to quote specs on new center/hotel  Religious - 1  Religious -	* *						
Psychology Boards - Association of State & Provincial Psychology Boards Mid Year Reason(s):  - Lower hotel rate in other city  National Association of Long Term Care Administrator Boards - 2018 Annual Meeting Reason(s):  - Alrift accessibility/hub city  - Health & Medical - 3  - Ala	Management - NALMCO 2019 Conference	National	10/11/2019 - 10/16/201	.9 250	136	509	МО
Psychology Boards - Association of State & Provincial Psychology Boards Mid Year Reason(s):  - Lower hotel rate in other city  National Association of Long Term Care Administrator Boards - 2018 Annual Meeting Reason(s):  - Airiff accessibility/hub city  Health & Medical - 3  Manufacturing/Distribution Scope Meeting Dates Attend Peak Rooms Room Nights Sales Mana 2011 Annual Convention  Manufacturing/Distribution - 1  Medical/Pharmaceutical Scope Meeting Dates Attend Peak Rooms Room Nights Sales Mana 2011 Annual Convention  Manufacturing/Distribution - 1  Medical/Pharmaceutical Scope Meeting Dates Attend Peak Rooms Room Nights Sales Mana 2011 Annual Convention  Manufacturing/Distribution - 1  Medical/Pharmaceutical Scope Meeting Dates Attend Peak Rooms Room Nights Sales Mana 2019  Reason(s):  - Lower hotel rate in other city  Medical/Pharmaceutical - 1  Religious Scope Meeting Dates Attend Peak Rooms Room Nights Sales Mana 2019  Reason(s):  - Lower hotel rate in other city  Medical/Pharmaceutical - 1  Religious Scope Meeting Dates Attend Peak Rooms Room Nights Sales Mana 2019  Reason(s):  - Lower hotel rate in other city  Medical/Pharmaceutical - 1  Religious Scope Meeting Dates Attend Peak Rooms Room Nights Sales Mana 2019  Reason(s):  - Lower hotel rate in other city  Medical/Pharmaceutical - 1  Religious	·	-	-			_	_
Psychology Boards - Association of State & Provincial Psychology Boards Mid Year Reason(s):  - Lower hotel rate in other city  National Association of Long Term Care Administrator Boards - 2018 Annual Meeting Reason(s):  - Airlift accessibility/hub city  Health & Medical - 3  Manufacturing/Distribution  American Association of Meat Processors - American Association of Meet Processors - American Associatio	Trade Commercial Or Rusiness	Scope	Meeting Dates	Attend	Deak Dooms	Room Nights	Sales Manager
Psychology Boards - Association of State & Provincial Psychology Boards Mid Year Reason(s):  - Lower hotel rate in other city  National Association of Long Term Care Administrator Boards - 2018 Annual Meeting Reason(s):  - Airifit accessibility/hub city  Health & Medical - 3  Manufacturing/Distribution  American Association of Meat Processors - Reason(s):  - Bureau turned down  Manufacturing/Distribution - 1  Medical/Pharmaceutical  Donate Life - Donate Life Annual Meeting Regional  Reson(s):  - Lower hotel rate in other city  Medical/Pharmaceutical - 1  Scope Meeting Dates  Attend Peak Rooms Room Nights  Sales Mana  795  Religious  Reson(s):  - Unable to quote specs on new center/hotel  Religious - 1  Religiou				000	203	050	
Psychology Boards - Association of State & Provincial Psychology Boards Mid Year Reason(s):  • Lower hotel rate in other city  National Association of Long Term Care Administrator Boards - 2018 Annual Meeting Reason(s):  • Airlift accessibility/hub city  Health & Medical - 3  Scope Meeting Dates Attend Peak Rooms Room Nights Sales Mana O7/12/2021 - 07/18/2021 800 337 1,271  Manufacturing/Distribution - 1  Reason(s):  • Bureau turned down  Manufacturing/Distribution - 1  Medical/Pharmaceutical Scope Meeting Dates Attend Peak Rooms Room Nights Sales Mana O7/12/2021 - 07/18/2021 800 337 1,271  Medical/Pharmaceutical Scope Meeting Dates Attend Peak Rooms Room Nights Sales Mana O7/12/2021 - 07/18/2021 800 337 1,271  Medical/Pharmaceutical Scope Meeting Dates Attend Peak Rooms Room Nights Sales Mana O7/12/2021 - 07/18/2021 800 337 1,271  Medical/Pharmaceutical Scope Meeting Dates Attend Peak Rooms Room Nights Sales Mana O7/12/2021 - 10/24/2019 350 280 795  Reason(s):  • Lower hotel rate in other city  Medical/Pharmaceutical - 1  Religious Scope Meeting Dates Attend Peak Rooms Room Nights Sales Mana O7/04/2020 - 07/10/2020 7,000 1,650 7,950  Reason(s):  • Lower hotel rate in other city  Reason(s):  • Unable to quote specs on new center/hotel representation of the city of the complex	Scientific Engineering Technical			600	205	650	
Psychology Boards - Association of State & Provincial Psychology Boards Mild Year	. ,						
Psychology Boards - Association of State & Provincial Psychology Boards Mid Year Reason(s):  • Lower hotel rate in other city  National Association of Long Term Care Administrator Boards - 2018 Annual Meeting Reason(s):  • Airlift accessibility/hub city  Health & Medical - 3  Manufacturing/Distribution  American Association of Meat Processors - American Association of Meat Processors - National  Manufacturing/Distribution  American Association of Meat Processors - National  Manufacturing/Distribution  Manufacturing/Distribution  American Association of Meat Processors - National  O7/12/2021 - 07/18/2021  800  337  1,271  Medical/Pharmaceutical  Donate Life - Donate Life Annual Meeting 2019  Reason(s):  • Lower hotel rate in other city  Medical/Pharmaceutical - 1  Regional  National  O7/04/2020 - 07/10/2020  National  O7/04/2020 - 07/10/2020  7,000  1,650  7,950  Scientific, Engineering, Technical, Computers  Religious - 1							
Psychology Boards - Association of State & Provincial Psychology Boards Mid Year Reason(s):  • Lower hotel rate in other city  National Association of Long Term Care Administrator Boards - 2018 Annual Meeting Reason(s):  • Airlift accessibility/hub city  Health & Medical - 3  Manufacturing/Distribution  Scope Meeting Dates Attend Peak Rooms Room Nights Sales Mana American Association of Meat Processors - National O7/12/2021 - 07/18/2021 800 337 1,271  Manufacturing/Distribution - 1  Reason(s):  • Bureau turned down  Manufacturing/Distribution - 1  Medical/Pharmaceutical Scope Meeting Dates Attend Peak Rooms Room Nights Sales Mana O7/12/2019 - 10/24/2019 350 280 795  Medical/Pharmaceutical Scope Meeting Dates Attend Peak Rooms Room Nights Sales Mana O7/12/2019 - 10/24/2019 350 280 795  Reason(s):  • Lower hotel rate in other city  Medical/Pharmaceutical - 1  Religious Scope Meeting Dates Attend Peak Rooms Room Nights Sales Mana O7/04/2020 - 07/10/2020 7,000 1,650 7,950  Reason(s):  • Lower hotel rate in other city  Religious Scope Meeting Dates Attend Peak Rooms Room Nights Sales Mana O7/04/2020 - 07/10/2020 7,000 1,650 7,950  Reason(s):  • Unable to quote specs on new center/hotel rate in contents of the content of t	Society - Symposium and Student	National	11/08/2018 - 11/11/201	.8 600	205	650	KT
Psychology Boards - Association of State & Provincial Psychology Boards Mid Year Reason(s):	•	эсорс	Dutter	Accild	. can nooms		Juico Fiullayel
Psychology Boards - Association of State & Provincial Psychology Boards Mid Year Reason(s):  • Lower hotel rate in other city  National Association of Long Term Care Administrator Boards - 2018 Annual Meeting Reason(s):  • Airifit accessibility/hub city  Health & Medical - 3  Manufacturing/Distribution  American Association of Meat Processors - Reason(s):  • Bureau turned down  Manufacturing/Distribution - 1  Medical/Pharmaceutical  Scope Meeting Dates  Meeting Dates  Attend Peak Rooms Room Nights  Sales Mana  7/12/2021 - 07/18/2021  800  337  1,271  Medical/Pharmaceutical  Scope Meeting Dates  Attend Peak Rooms Room Nights  Sales Mana  10/21/2019 - 10/24/2019  350  280  795  Reason(s):  • Lower hotel rate in other city  Medical/Pharmaceutical - 1  Scope Meeting Dates  Attend Peak Rooms Room Nights  Sales Mana  7/5  800  7/5  Religious  Peak Rooms Room Nights  Sales Mana  7/5  Religious  Respondal Tree Church of America - Challenge Conference 2020  Reason(s):  • Unable to quote specs on new center/hotel		Scone	Meeting Dates	Attend	Peak Rooms	Room Nights	Sales Manager
Psychology Boards - Association of State & Provincial Psychology Boards Mid Year Reason(s):  • Lower hotel rate in other city  National Association of Long Term Care Administrator Boards - 2018 Annual Meeting Reason(s):  • Airlift accessibility/hub city  Health & Medical - 3  Manufacturing/Distribution  American Association of Meat Processors - National O7/12/2021 - 07/18/2021 800 337 1,271  Medical/Pharmaceutical  Medical/Pharmaceutical  Scope Meeting Dates Attend Peak Rooms Room Nights Sales Mana Donate Life - Donate Life Annual Meeting 2019  Reason(s):  • Lower hotel rate in other city  Medical/Pharmaceutical - 1 350 280 795  Religious Scope Meeting Dates Attend Peak Rooms Room Nights Sales Mana Peak Rooms Room Nights Sales Mana O7/04/2020 - 07/10/2020 7,000 1,650 7,950  Reason(s):  • Lower hotel rate in other city  Medical/Pharmaceutical - National O7/04/2020 - 07/10/2020 7,000 1,650 7,950	Religious - 1			7,000	1,650	7,950	
Psychology Boards - Association of State & Provincial Psychology Boards Mid Year Reason(s):  • Lower hotel rate in other city  National Association of Long Term Care Administrator Boards - 2018 Annual Meeting Reason(s):  • Airlift accessibility/hub city  Health & Medical - 3  Manufacturing/Distribution  American Association of Meat Processors - National 07/12/2021 - 07/18/2021 800 337 1,271  Medical/Pharmaceutical Scope Meeting Dates Attend Peak Rooms Room Nights Sales Mana Reason(s):  • Bureau turned down  Manufacturing/Distribution - 1  Medical/Pharmaceutical Scope Meeting Dates Attend Peak Rooms Room Nights Sales Mana Reason(s):  • Bureau turned down  Medical/Pharmaceutical Scope Meeting Dates Attend Peak Rooms Room Nights Sales Mana Reason(s):  • Bureau turned down  Medical/Pharmaceutical Scope Meeting Dates Attend Peak Rooms Room Nights Sales Mana Reason(s):  • Lower hotel rate in other city  Medical/Pharmaceutical - 1  Reason(s):  • Lower hotel rate in other city  Medical/Pharmaceutical - 1  Religious Scope Meeting Dates Attend Peak Rooms Room Nights Sales Mana Room Nights Nig				7 000	1 650	7 050	
Psychology Boards - Association of State & Provincial Psychology Boards Mid Year Reason(s):  ■ Lower hotel rate in other city  National Association of Long Term Care Administrator Boards - 2018 Annual Meeting Reason(s):  ■ Airlift accessibility/hub city  Health & Medical - 3  Manufacturing/Distribution  American Association of Meat Processors - National O7/12/2021 - 07/18/2021 800 337 1,271  Manufacturing/Distribution - 1  Reason(s):  ■ Bureau turned down  Manufacturing/Distribution - 1  Medical/Pharmaceutical Scope Meeting Dates Attend Peak Rooms Room Nights Sales Manual Convention  Manufacturing/Distribution - 1  Medical/Pharmaceutical Scope Meeting Dates Attend Peak Rooms Room Nights Sales Manual Convention Reason(s):  ■ Lower hotel rate in other city  Medical/Pharmaceutical Scope Meeting Dates Attend Peak Rooms Room Nights Sales Manual Convention Reason(s):  ■ Lower hotel rate in other city  Medical/Pharmaceutical - 1  Religious Scope Meeting Dates Attend Peak Rooms Room Nights Sales Manual Convention Room Nights Sales Manual Convention Room Nights Sales Manual Convention Reason(s):  ■ Lower hotel rate in other city  Medical/Pharmaceutical - 1  Religious Scope Meeting Dates Attend Peak Rooms Room Nights Sales Manual Convention Room Room Nights Sales Manual Convention Room Room Nights Room Room Room Room Room Nights Room Room Room Room Room Room Room Roo							
Psychology Boards - Association of State & Provincial Psychology Boards Mid Year Reason(s):	Reason(s):						
Psychology Boards - Association of State & Provincial Psychology Boards Mid Year Reason(s):  • Lower hotel rate in other city  National Association of Long Term Care Administrator Boards - 2018 Annual Meeting Reason(s):  • Airlift accessibility/hub city  Health & Medical - 3  Manufacturing/Distribution  American Association of Meat Processors - American Association of Meat Processors 2012 Annual Convention  Reason(s):  • Bureau turned down  Manufacturing/Distribution - 1  Medical/Pharmaceutical  Donate Life - Donate Life Annual Meeting 2019  Reason(s):  • Lower hotel rate in other city  Medical/Pharmaceutical - 1  Reason(s):  • Lower hotel rate in other city  Medical/Pharmaceutical - 1  Reason(s):  • Lower hotel rate in other city  Medical/Pharmaceutical - 1  Realigious  Scope Meeting Dates Attend Peak Rooms Room Nights Sales Mana  795  Realigious  Scope Meeting Dates Attend Peak Rooms Room Nights Sales Mana  795  Realigious  Room Nights Sales Mana  795  Realigious		National	07/04/2020 - 07/10/202	7,000	1,650	7,950	DW
Psychology Boards - Association of State & Provincial Psychology Boards Mid Year Reason(s):  • Lower hotel rate in other city  National Association of Long Term Care Administrator Boards - 2018 Annual Meeting Reason(s):  • Airlift accessibility/hub city  Health & Medical - 3  Manufacturing/Distribution  American Association of Meat Processors - American Association of Meat Processors 2014 Annual Convention  Reason(s):  • Bureau turned down  Manufacturing/Distribution - 1  Medical/Pharmaceutical  Scope Meeting Dates  Meeting Dates  Attend Peak Rooms Room Nights  Sales Mana  07/12/2021 - 07/18/2021  800  337  1,271  Medical/Pharmaceutical  Scope Meeting Dates  Attend Peak Rooms Room Nights  Sales Mana  1,271  Medical/Pharmaceutical  Scope Meeting Dates  Attend Peak Rooms Room Nights  Sales Mana  1,271  Medical/Pharmaceutical  Scope Meeting Dates  Attend Peak Rooms Room Nights  Sales Mana  1,271  Medical/Pharmaceutical  Scope Meeting Dates  Attend Peak Rooms Room Nights  Sales Mana  1,271  Medical/Pharmaceutical  Medical/Pharmaceutical  Attend Peak Rooms Room Nights  Sales Mana  1,271  Medical/Pharmaceutical  Medical/Pharmaceutical  Medical/Pharmaceutical  Medical/Pharmaceutical  Medical/Pharmaceutical - 1  Medical/Pharmaceutical - 1	-	Scope	Meeting Dates	Attend	Peak Rooms	Room Nights	Sales Manager
Psychology Boards - Association of State & Provincial Psychology Boards Mid Year Reason(s):  • Lower hotel rate in other city  National Association of Long Term Care Administrator Boards - 2018 Annual Meeting Reason(s):  • Airlift accessibility/hub city  Health & Medical - 3  Manufacturing/Distribution  American Association of Meat Processors - American Association of Meat Processors 2021 Annual Convention Reason(s):  • Bureau turned down  Manufacturing/Distribution - 1  Medical/Pharmaceutical  Donate Life - Donate Life Annual Meeting 2019  Reason(s):  • Lower hotel rate in other city							
Psychology Boards - Association of State & Provincial Psychology Boards Mid Year Reason(s):  • Lower hotel rate in other city  National Association of Long Term Care Administrator Boards - 2018 Annual Meeting  Reason(s):  • Airlift accessibility/hub city  Health & Medical - 3  Manufacturing/Distribution  American Association of Meat Processors - American Association of Meat Processors 2021 Annual Convention  Reason(s):  • Bureau turned down  Manufacturing/Distribution - 1  Medical/Pharmaceutical  Scope Meeting Dates  Meeting Dates  Attend  Peak Rooms  337  1,271  Medical/Pharmaceutical  Scope Meeting Dates  Attend  Peak Rooms Room Nights  Attend  Peak Rooms  Room Nights  Sales Mana  1,271  Medical/Pharmaceutical  Scope Meeting Dates  Attend  Peak Rooms  Room Nights  Sales Mana  1,271  Medical/Pharmaceutical  Regional  Ponate Life - Donate Life Annual Meeting  Regional  Regional  10/21/2019 - 10/24/2019  350  280  795	Medical/Pharmaceutical - 1			350	280	795	
Psychology Boards - Association of State & Provincial Psychology Boards Mid Year  Reason(s):  • Lower hotel rate in other city  National Association of Long Term Care Administrator Boards - 2018 Annual Meeting  Reason(s):  • Airlift accessibility/hub city  Health & Medical - 3  Manufacturing/Distribution  American Association of Meat Processors - American Association of Meat Processors - American Association of Meat Processors - National 2021 Annual Convention  Reason(s):  • Bureau turned down  Meeting Dates  Meeting Dates  Attend  Peak Rooms  Room Nights  Sales Mana  07/12/2021 - 07/18/2021  800  337  1,271  Medical/Pharmaceutical  Scope  Meeting Dates  Attend  Peak Rooms  Room Nights  Sales Mana  Annual Convention  Reason(s):  • Bureau turned down  Manufacturing/Distribution - 1  800  337  1,271  Medical/Pharmaceutical  Scope  Meeting Dates  Attend  Peak Rooms  Room Nights  Sales Mana  Donate Life - Donate Life Annual Meeting  Regional  10/21/2019 - 10/24/2019  350  280  795	* *						
Psychology Boards - Association of State & Provincial Psychology Boards Mid Year  Reason(s):  • Lower hotel rate in other city  National Association of Long Term Care Administrator Boards - 2018 Annual Meeting  Reason(s):  • Airlift accessibility/hub city  Health & Medical - 3  Meeting Dates  Attend  American Association of Meat Processors - American Association of Meat Processors - American Association of Meat Processors 2021 Annual Convention  Reason(s):  • Bureau turned down  Manufacturing/Distribution - 1  Medical/Pharmaceutical  Scope Meeting Dates  Attend Peak Rooms Room Nights  337  1,271  Medical/Pharmaceutical  Scope Meeting Dates  Attend Peak Rooms  Attend Peak Rooms  Annual Convention  Reason(s):  • Bureau turned down  Manufacturing/Distribution - 1  Medical/Pharmaceutical  Scope Meeting Dates  Attend Peak Rooms Room Nights  Sales Mana  Donate Life - Donate Life Annual Meeting  Regional  10/21/2019 - 10/24/2019  350  280  795		5 - 1,12,	, , , , , , , , , , , , , , , , , , , ,	- 330	230		. 10
Psychology Boards - Association of State & Provincial Psychology Boards Mid Year  Reason(s):  • Lower hotel rate in other city  National Association of Long Term Care Administrator Boards - 2018 Annual Meeting  Reason(s):  • Airlift accessibility/hub city  Health & Medical - 3  Manufacturing/Distribution  American Association of Meat Processors - National Of/12/2021 - 07/18/2021 800 337 1,271  Manufacturing/Distribution - 1  Reason(s):  • Bureau turned down  Manufacturing/Distribution - 1  800 337 1,271		Regional	10/21/2019 - 10/24/201	.9 350	280	795	MO
Psychology Boards - Association of State & Provincial Psychology Boards Mid Year  Reason(s):  • Lower hotel rate in other city  National Association of Long Term Care Administrator Boards - 2018 Annual Meeting  Reason(s):  • Airlift accessibility/hub city  Health & Medical - 3  Manufacturing/Distribution  American Association of Meat Processors - American Association of Meat Processors 2021 Annual Convention  Reason(s):  • Bureau turned down	Medical/Pharmaceutical	Scope	Meeting Dates	Attend	<b>Peak Rooms</b>	Room Nights	Sales Manager
Psychology Boards - Association of State & Provincial Psychology Boards Mid Year  Reason(s):  • Lower hotel rate in other city  National Association of Long Term Care Administrator Boards - 2018 Annual Meeting  Reason(s):  • Airlift accessibility/hub city  Health & Medical - 3  Manufacturing/Distribution  American Association of Meat Processors - American Association of Meat Processors 2021 Annual Convention  Reason(s):  • Bureau turned down	manuracturing/Distribution - 1			800	337	1,271	
Psychology Boards - Association of State & Provincial Psychology Boards Mid Year  Reason(s):  Lower hotel rate in other city  National Association of Long Term Care Administrator Boards - 2018 Annual Meeting  Reason(s):  Airlift accessibility/hub city  Health & Medical - 3  Meeting Dates  Attend Peak Rooms Room Nights Sales Mana  American Association of Meat Processors - American Association of Meat Processors - National  Reason(s):  National 07/12/2021 - 07/18/2021  National 07/12/2021 - 07/18/2021  Reason(s):							
Psychology Boards - Association of State & Provincial Psychology Boards Mid Year  Reason(s):  Lower hotel rate in other city  National Association of Long Term Care Administrator Boards - 2018 Annual Meeting  Reason(s):  Airlift accessibility/hub city  Health & Medical - 3  Meeting Dates  Attend Peak Rooms Room Nights Sales Mana  American Association of Meat Processors - American Association of Meat Processors  National 07/12/2021 - 07/18/2021  800  337  1,271							
Psychology Boards - Association of State & Provincial Psychology Boards Mid Year  Reason(s):  • Lower hotel rate in other city  National Association of Long Term Care Administrator Boards - 2018 Annual Meeting  Reason(s):  • Airlift accessibility/hub city  Health & Medical - 3  Meeting Dates  Attend Peak Rooms Room Nights Sales Mana  American Association of Meat Processors -		National	0//12/2021 - 07/18/202	1 800	337	1,271	DW
Psychology Boards - Association of State & Provincial Psychology Boards Mid Year  Reason(s):  • Lower hotel rate in other city  National Association of Long Term Care Administrator Boards - 2018 Annual Meeting  Reason(s):  • Airlift accessibility/hub city  Health & Medical - 3  340  285  1,090	American Association of Meat Processors -						_
Psychology Boards - Association of State & Provincial Psychology Boards Mid Year  Reason(s):  • Lower hotel rate in other city  National Association of Long Term Care Administrator Boards - 2018 Annual Meeting  Reason(s):  • Airlift accessibility/hub city	Manufacturing/Distribution	Scope	Meeting Dates	Attend	Peak Rooms	Room Nights	Sales Manager
Psychology Boards - Association of State & Provincial Psychology Boards Mid Year  Reason(s):  • Lower hotel rate in other city  National Association of Long Term Care Administrator Boards - 2018 Annual Meeting  Reason(s):	Health & Medical - 3			340	285	1,090	
Psychology Boards - Association of State & Provincial Psychology Boards Mid Year  Reason(s):  • Lower hotel rate in other city  National Association of Long Term Care Administrator Boards - 2018 Annual Meeting  National O6/04/2018 - 06/09/2018  100  313	Airlift accessibility/hub city						
Psychology Boards - Association of State & Provincial Psychology Boards Mid Year  Reason(s):  • Lower hotel rate in other city  National Association of Long Term Care Administrator Boards - 2018 Annual  National 06/04/2018 - 06/09/2018  100  313	Reason(s):						
Psychology Boards - Association of State & Provincial Psychology Boards Mid Year  Reason(s):  • Lower hotel rate in other city	Administrator Boards - 2018 Annual	National	06/04/2018 - 06/09/201	.8 100	100	313	МО
Psychology Boards - Association of State & Provincial Psychology Boards Mid Year  Reason(s):	National Association of Long Term Care						
Psychology Boards - Association of State & Provincial Psychology Boards Mid Year	* *						
Psychology Boards - Association of State &							
	Provincial Psychology Roards Mid Voar						
	Psychology Boards - Association of State &	National	04/08/2018 - 04/14/201	.8 150	120	612	MO

### Print Date: 10/09/2017 6 of 8

09/01/2017 - 09/05/2017

Regional

550

250

650

SH

United States Tennis Association - Missouri Valley (USTA) - USTA Missouri Valley Supers 2017

USA Softball - ASA Men's Class C National Championship 2017	National	09/01/2017 - 09/03/2017	1,500	640	1,920	SH
Oklahoma Soccer Association - Southern Regional Premier League 2017	Regional	09/02/2017 - 09/03/2017	400	225	675	JB
USA Softball - Softball Umpire Institute 2017	National	09/08/2017 - 09/10/2017	200	75	158	SH
Redman Triathlon OKC - 2017 USAT Ultra Distance National Championships/Redman Triathlon	National	09/14/2017 - 09/17/2017	2,500	500	1,400	ER
USA Softball - Board of Directors Meeting 2017 - September	National	09/15/2017 - 09/17/2017	25	20	40	SH
United States Tennis Association (USTA) - Boy/Girl 18U Regional Tournament 2017	Regional	09/23/2017 - 09/25/2017	400	125	375	SH
USA Softball - ASA Men's Class A/Super D National Championship 2017	National	09/28/2017 - 10/01/2017	1,500	275	1,100	SH
Athletic & Sports/Recreation - 8			7,075	2,110	6,318	
Corporate	Scope	Meeting Dates	Attend	<b>Peak Rooms</b>	Room Nights	Sales Manager
US Foods, Inc - US Foods Food Fanatics 2017 Oklahoma City, OK-UF16585B-Overflow Hotel	Regional	09/11/2017 - 09/13/2017	85	85	106	МО
US Foods, Inc - Food Fanatics 2017	Regional	09/11/2017 - 09/14/2017	500	100	150	DJ
Hart Energy Publishing, LLP - Hart Energy DUG Attendees and Prodution rooms	International	09/18/2017 - 09/22/2017	1,000	95	230	GT
Corporate - 3			1,585	280	486	
Educational	Scope	Meeting Dates	Attend	Peak Rooms	Room Nights	Sales Manager
Houghton Mifflin Harcourt - Oklahoma Math Training	Regional	09/05/2017 - 09/07/2017	19	19	57	МО
Educational - 1			19	19	57	
Ethnic	Scope	Meeting Dates	Attend	Peak Rooms	Room Nights	Sales Manager
Eastern Golf Club - 53 Annual Open	National	09/02/2017 - 09/03/2017	100	0	0	SH
Tournament						
			100	0	0	
Ethnic - 1			100	0	0	
	Scope	Meeting Dates	100 Attend			Sales Manager
Ethnic - 1	<b>Scope</b> National	Meeting Dates 09/12/2017 - 09/15/2017				
Ethnic - 1  Government, Public Administration  National Assembly of State Arts Agencies -		-	Attend	Peak Rooms	Room Nights	Sales Manager
Government, Public Administration  National Assembly of State Arts Agencies - Professional Development Institute  Oklahoma Department of Emergency Management - 2017 Emergency	National	09/12/2017 - 09/15/2017	Attend 80	Peak Rooms	Room Nights	Sales Manager
Government, Public Administration  National Assembly of State Arts Agencies - Professional Development Institute  Oklahoma Department of Emergency Management - 2017 Emergency Management Summit  National Association of State Human Services Finance Officers - HSFO Cost	National National	09/12/2017 - 09/15/2017 09/17/2017 - 09/19/2017	80 800	Peak Rooms 13 10	Room Nights 38 30	Sales Manager  DJ  GT
Government, Public Administration  National Assembly of State Arts Agencies - Professional Development Institute  Oklahoma Department of Emergency Management - 2017 Emergency Management Summit  National Association of State Human Services Finance Officers - HSFO Cost Allocation Basic Training Fall	National  National	09/12/2017 - 09/15/2017 09/17/2017 - 09/19/2017 09/25/2017 - 09/28/2017	80 800 25	Peak Rooms  13  10  25	8 38 30 75 <b>143</b>	Sales Manager  DJ  GT  MO
Government, Public Administration  National Assembly of State Arts Agencies - Professional Development Institute  Oklahoma Department of Emergency Management - 2017 Emergency Management Summit  National Association of State Human Services Finance Officers - HSFO Cost Allocation Basic Training Fall  Government, Public Administration - 3	National National	09/12/2017 - 09/15/2017 09/17/2017 - 09/19/2017	80 800 25 <b>905</b>	Peak Rooms  13  10  25  48	8 38 30 75 <b>143</b>	Sales Manager  DJ  GT
Government, Public Administration  National Assembly of State Arts Agencies - Professional Development Institute  Oklahoma Department of Emergency Management - 2017 Emergency Management Summit  National Association of State Human Services Finance Officers - HSFO Cost Allocation Basic Training Fall  Government, Public Administration - 3  Health & Medical  Planned Parenthood Federation of America	National National Scope	09/12/2017 - 09/15/2017 09/17/2017 - 09/19/2017 09/25/2017 - 09/28/2017 Meeting Dates	80 800 25 905 Attend	Peak Rooms  13  10  25  48  Peak Rooms	Room Nights  38  30  75  143  Room Nights	Sales Manager  DJ  GT  MO  Sales Manager
Government, Public Administration  National Assembly of State Arts Agencies - Professional Development Institute  Oklahoma Department of Emergency Management - 2017 Emergency Management Summit  National Association of State Human Services Finance Officers - HSFO Cost Allocation Basic Training Fall  Government, Public Administration - 3  Health & Medical  Planned Parenthood Federation of America - Path to Power Summit  National Association of State EMS Officials	National National Scope Regional	09/12/2017 - 09/15/2017 09/17/2017 - 09/19/2017  09/25/2017 - 09/28/2017  Meeting Dates  09/15/2017 - 09/17/2017	80 800 25 905 Attend	Peak Rooms  13  10  25  48  Peak Rooms	Room Nights         38         30         75         143         Room Nights         220	Sales Manager  DJ  GT  MO  Sales Manager  MO
Government, Public Administration  National Assembly of State Arts Agencies - Professional Development Institute  Oklahoma Department of Emergency Management - 2017 Emergency Management Summit  National Association of State Human Services Finance Officers - HSFO Cost Allocation Basic Training Fall  Government, Public Administration - 3  Health & Medical  Planned Parenthood Federation of America - Path to Power Summit  National Association of State EMS Officials - 2017 Fall Meeting	National National Scope Regional	09/12/2017 - 09/15/2017 09/17/2017 - 09/19/2017  09/25/2017 - 09/28/2017  Meeting Dates  09/15/2017 - 09/17/2017	80 800 25 905 Attend 300 100	Peak Rooms  13  10  25  48  Peak Rooms  100  90	Room Nights  38  30  75  143  Room Nights  220  335  555	Sales Manager  DJ  GT  MO  Sales Manager  MO
Government, Public Administration  National Assembly of State Arts Agencies - Professional Development Institute  Oklahoma Department of Emergency Management - 2017 Emergency Management Summit  National Association of State Human Services Finance Officers - HSFO Cost Allocation Basic Training Fall  Government, Public Administration - 3  Health & Medical  Planned Parenthood Federation of America - Path to Power Summit  National Association of State EMS Officials - 2017 Fall Meeting  Health & Medical - 2	National National Scope Regional National	09/12/2017 - 09/15/2017 09/17/2017 - 09/19/2017  09/25/2017 - 09/28/2017  Meeting Dates  09/15/2017 - 09/17/2017  09/24/2017 - 09/28/2017	80 800 25 905 Attend 300 100 400	Peak Rooms  13  10  25  48  Peak Rooms  100  90  190	Room Nights  38  30  75  143  Room Nights  220  335  555	Sales Manager  DJ  GT  MO  Sales Manager  MO  MO
Government, Public Administration  National Assembly of State Arts Agencies - Professional Development Institute  Oklahoma Department of Emergency Management - 2017 Emergency Management Summit  National Association of State Human Services Finance Officers - HSFO Cost Allocation Basic Training Fall  Government, Public Administration - 3  Health & Medical  Planned Parenthood Federation of America - Path to Power Summit  National Association of State EMS Officials - 2017 Fall Meeting  Health & Medical - 2  Hobby & Vocational  Pi Beta Phi Sorority - Pi Beta Phi 50th	National National National Scope Regional National	09/12/2017 - 09/15/2017 09/17/2017 - 09/19/2017  09/25/2017 - 09/28/2017  Meeting Dates  09/15/2017 - 09/17/2017  09/24/2017 - 09/28/2017  Meeting Dates	80 800 800 25 905 Attend 300 100 400 Attend	Peak Rooms  13  10  25  48  Peak Rooms  100  90  190  Peak Rooms	Room Nights         38         30         75         143         Room Nights         555         Room Nights	Sales Manager  DJ  GT  MO  Sales Manager  MO  MO  Sales Manager
Government, Public Administration  National Assembly of State Arts Agencies - Professional Development Institute  Oklahoma Department of Emergency Management - 2017 Emergency Management Summit  National Association of State Human Services Finance Officers - HSFO Cost Allocation Basic Training Fall  Government, Public Administration - 3  Health & Medical  Planned Parenthood Federation of America - Path to Power Summit  National Association of State EMS Officials - 2017 Fall Meeting  Health & Medical - 2  Hobby & Vocational  Pi Beta Phi Sorority - Pi Beta Phi 50th Reunion	National National National Scope Regional National	09/12/2017 - 09/15/2017 09/17/2017 - 09/19/2017  09/25/2017 - 09/28/2017  Meeting Dates  09/15/2017 - 09/17/2017  09/24/2017 - 09/28/2017  Meeting Dates	80 800 25 905 Attend 300 100 400 Attend	Peak Rooms  13  10  25  48  Peak Rooms  100  90  190  Peak Rooms  0	Room Nights         38         30         75         143         Room Nights         555         Room Nights         0         0	Sales Manager  DJ  GT  MO  Sales Manager  MO  MO  Sales Manager

Print Date: 10/09/2017 7 of 8

Independent Insurance Agents of Oklahoma - September 2017 CIC Class	State	09/20/2017 - 09/	22/2017	125	25	65	МО
Professional Photographers of Oklahoma - 2017 PPOK Convention	State	09/22/2017 - 09/	24/2017	150	20	45	GT
State Assn - 2				275	45	110	
Trade, Commercial Or Business	Scope	<b>Meeting Dates</b>		Attend	Peak Rooms	Room Nights	Sales Manager
ConvergX - Annual Conference	International	09/07/2017 - 09/	13/2017	225	115	275	DJ
Hart Energy Publishing, LLP - Hart Energy DUG Midcon 2017 Overflow	National	09/18/2017 - 09/	21/2017	25	25	65	GT
Trade, Commercial Or Business - 2				250	140	340	
	Scope	Count		Attend	Peak Rooms	Room Nights	
	International	2		1,225	210	505	
	National	12		6,870	1,673	5,161	
	Regional	7		2,254	904	2,233	
	State	2		275	45	110	
Total # of Convention	ons Serviced:	23	Totals:	10,624	2,832	8,009	

Print Date: 10/09/2017 8 of 8

#### Tourism Tours Booked Complete Detail Report From 09/01/2017 to 09/30/2017

Origin	Arrival Date	Trip Type	Days	Passengers	Rooms	Room Nights
Hawthorne, CA	08/06/17	Over Night	2	24	12	12
Hawthorne, CA	08/07/17	Over Night	2		19	19
Salem, MO	08/08/17	Day Tour	1		0	0
Palmetto, FL	08/08/17	Day Tour	1		0	0
Norman, OK	08/10/17	Day Tour	1		0	0
Hawthorne, CA	08/14/17	Over Night	2		9	9
Hawthorne, CA		=	2		9	9
	08/14/17	Over Night	1		0	0
Lincoln, NE	08/16/17	Day Tour			13	
San Marino, CA	08/19/17	Over Night	2			13
Hawthorne, CA	08/21/17	Over Night	2		9	9
Littleton, CO	08/26/17	Over Night	2		15	15
Jenks, OK	08/26/17	Day Tour	1		0	0
Derby, KS	08/31/17	Day Tour	1		0	0
Tuttle, OK	08/31/17	Day Tour	1		0	0
Littleton, CO	09/01/17	Over Night	2		23	23
Hawthorne, CA	09/04/17	Over Night	2	22	11	11
Newton, NC	09/05/17	Over Night	2	30	15	15
Burdick, KS	09/06/17	Over Night	2	28	14	14
Car-Mart, OK	09/06/17	Day Tour	1	. 47	0	0
Warrensburg, MO	09/07/17	Pass Through	1	. 28	0	0
Norman, OK	09/08/17	Day Tour	1	. 84	0	0
Ft. Meyers, FL	09/08/17	Over Night	2	44	22	22
Norman, OK	09/08/17	Day Tour	1	. 90	0	0
Hawthorne, CA	09/09/17	Over Night	2	. 14	7	7
Lawton, OK	09/09/17	Day Tour	1	. 27	0	0
Ft. Meyers, FL	09/10/17	Over Night	2	45	22	22
Hawthorne, CA	09/10/17	Over Night	2		8	8
Arlington, TX	09/10/17	Day Tour	1		0	0
Portland, OR	09/10/17	Day Tour	1		0	0
Ellington, MO	09/11/17	Over Night	2		19	19
Ft. Meyers, FL	09/11/17	Over Night	2		21	21
Hawthorne, CA	09/11/17	Over Night	2		27	27
Indianola, MI	09/11/17	Over Night	5		25	100
Lawton, OK	09/13/17	Day Tour	1		0	0
San Francisco, CA	09/14/17	Over Night	2		21	21
•	09/14/17	Over Night	2		15	15
Broken Arrow, OK		_				
Reading, PA	09/14/17	Day Tour	1		0	0
Chicago, IL	09/14/17	Over Night	3		29	58
Shillington, PA	09/14/17	Over Night	2		52	52
Newton, NC	09/15/17	Over Night	2		25	25
Anaheim, CA	09/15/17	Over Night	3		27	54
Okmulgee, OK	09/15/17	Day Tour	1		0	0
El Reno, NV	09/16/17	Day Tour	1		0	0
New Orleans, LA	09/16/17	Day Tour	2		0	0
Hays, KS	09/17/17	Day Tour	1	. 47	0	0
Hawthorne, CA	09/18/17	Over Night	2	24	12	12
Dallas, TX	09/18/17	Over Night	2	25	15	15
Moore, OK	09/20/17	Day Tour	1	. 15	0	0
Tulsa, OK	09/20/17	Over Night	2	25	12	12
Dallas, TX	09/21/17	Day Tour	1	. 38	0	0
North Little Rock, AR	09/21/17	Day Tour	1	. 23	0	0
Bellingham, WA	09/21/17	Day Tour	1		0	0
Phoenix, AZ	09/21/17	Over Night	2	10	6	6
Little Rock, AR	09/22/17	Day Tour	1		0	0
Norman, OK	09/22/17	Day Tour	1		0	0
Anaheim, CA	09/22/17	Over Night	3		27	54
Ft. Meyers, FL	09/22/17	Over Night	2		21	21
Little Rock, AR	09/22/17	Over Night	2		50	50
Edmond, OK	09/22/17	Day Tour	1		0	0
	05/ ==/ 17	24, . 341		100	J	O

Print Date: 10/09/2017 1 of 2

Midvale, UT	09/22/17	Over Night	2	34	17	17
New York, NY	09/23/17	Over Night	2	19	9	9
Ft. Meyers, FL	09/23/17	Over Night	2	38	19	19
Austin, TX	09/23/17	Over Night	2	25	13	13
San Marino, CA	09/23/17	Over Night	2	52	26	26
Leicestershire, UK	09/24/17	Over Night	2	42	21	21
Schulenburg, TX	09/25/17	Over Night	2	25	12	12
Ft. Meyers, TX	09/25/17	Over Night	2	36	18	18
Hawthorne, CA	09/25/17	Over Night	2	48	24	24
Topeka, KS	09/26/17	Day Tour	1	21	0	0
Littleton, CO	09/27/17	Over Night	2	42	21	21
Dublin, VA	09/27/17	Over Night	2	41	21	21
St. Simons Island, GA	09/27/17	Over Night	2	39	20	2
Ponca City, OK	09/28/17	Day Tour	1	19	0	0
San Francisco, CA	09/28/17	Over Night	2	42	21	21
Clinton, OK	09/28/17	Day Tour	1	33	0	0
Clinton, OK	09/28/17	Day Tour	1	33	0	0
Clinton, OK	09/28/17	Day Tour	1	28	0	0
Topeka, KS	09/29/17	Over Night	3	100	50	100
Lawton, OK	09/29/17	Day Tour	1	66	0	0
Edmond, OK	09/29/17	Day Tour	1	22	0	0
Enamclaw, WA	09/30/17	Day Tour	1	32	0	0
Oklahoma City, OK	09/30/17	Day Tour	1	35	0	0
Tours Booked T	otal: 82			3,031	904	1,094

Print Date: 10/09/2017 2 of 2

#### Tourism Department Detail Report September 1-30, 2017

**Tour Operator Shows** Attendance **Attended Total Number of Tour Operator Shows Group Leader Shows** Attendance Attended **Total Number of Group Leader Shows to Date Consumer Shows** Attended Attendance **DFW Ultimate Women's Show** T.Compton San Antonio Ultimate Women's Show S. Price/T. Compton 2 **Total Number of Consumer Shows to Date Education Programs** Attendance **Attended Total Number of Education Programs to Date Sporting Events** Attended Attendance **Total Number of Sporting Events to Date Site Inspections/FAM Tours** Attendance **Attended Total Number of Site Inspections/FAM Tours to Date Convention Support** Attendance Attended **Total Number of Convention Support Functions Attended to Date Attractions Meeting** Attended Attendance **Total Number of Attractions Meetings to Date** 

#### **Special Projects**

CTA Training - September 19 - 8 CTAs Trained
1 Group Serviced - Welcome "Bus Box" Delivered
Premier Travel - 14 Requests for Info - GTP Mailed

# 2017 MAJOR EVENTS CALENDAR STATE FAIR PARK

January 12 - 15	International Finals Rodeo
February 9 - 12	Prairie Classic Quarter Horse Show
March 12 - 17	Oklahoma Youth Expo
April 5 - 9	OQHA Spring Show
April 11 - 15	AQHA Level 1 Championships
April 20 - 22	Oklahoma City Farm Show
April 20 - 23	Oklahoma Centennial Horse Show
April 27 - 30	Better Barrel Races World Finals
June 1 - 11	OQHA Redbud Spectacular
June 13 - 20	Non Pro Cutting Horse Show
June 24 – July 1	National Reining Horse Derby
July 5 - 16	GO Hunter Jumper Horse Show
July 22 – 29	Arabian Horse Association Youth Nationals
August 4 – 12	AQHA Youth World Championship Show
August 18 - 20	Summer Shootout Barrel Racing
September 14 - 24	Oklahoma State Fair
October 7 - 14	Grand National Morgan Horse Show
October 21 – 29	U.S. Team Roping Championships
November 3 - 18	AQHA World Championship Quarter Horse Show
November 24– Dec 2	National Reining Horse Futurity
December 5 - 9	World Barrel Racing Futurity