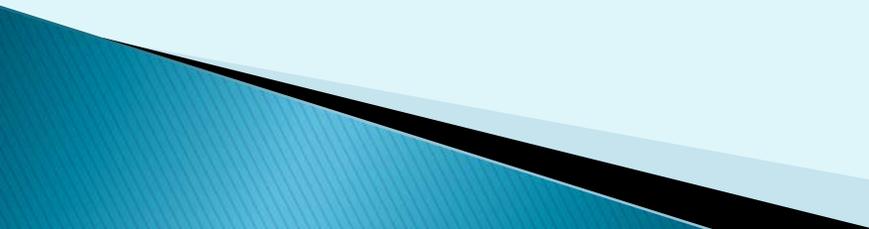




DISADVANTAGED BUSINESS ENTERPRISE OUTREACH MEETING January 14, 2015

What is the DBE Program?

- US DOT DBE Program provides a vehicle for increasing participation of firms owned by socially and economically disadvantaged individuals in certain federally funded contracts.
 - A Disadvantaged Business Enterprise (DBE) is a for-profit small business enterprise that has been certified as meeting the criteria and requirements of 49 CFR Part 26, which includes size, group membership, ownership, and control standards.
 - The US DOT DBE program is implemented by recipients of DOT federal financial assistance.
- 

Where can I find information about Airport projects?

- Invitations for Bid/Requests for Proposals are posted regularly on our website at:
<http://www.pbia.org/business/bids/>
- Monitor local legal ads.
- Pre-proposal meetings are held for most Airport projects.
- Attendee lists are posted on our website after each pre-proposal meeting.



Where can I find more information about the DBE Program?

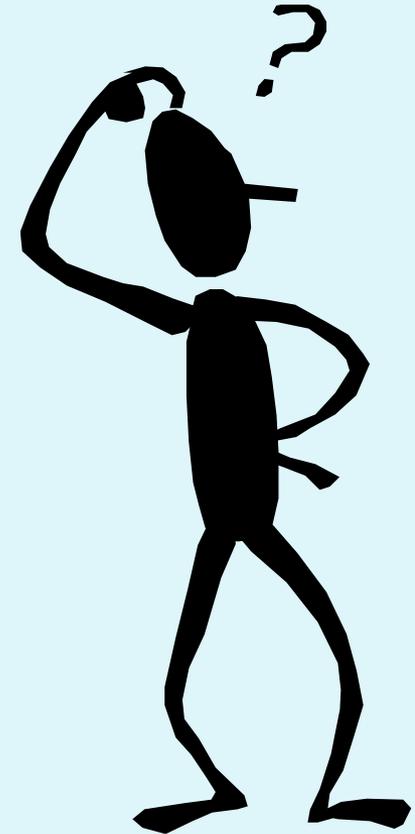
- Information about the Department of Airports' DBE Program can be found on our website at:
<http://www.pbia.org/business/-business-dbe/>
- Helpful links to information about the US DOT DBE Program can be on FDOT's website found at:
<http://www3b.dot.state.fl.us/EqualOpportunityOfficeBusinessDirectory/DefinitionsAndHelp.aspx>



Questions?

Contact us at:

Airports Business Affairs Division
Palm Beach County Department of Airports
846 Palm Beach International Airport
West Palm Beach, FL 33406-1470
Telephone: 561-471-7403
Fax: 561-471-7427
Website: www.pbia.org



Disadvantaged Business Enterprise (DBE) Outreach Workshop

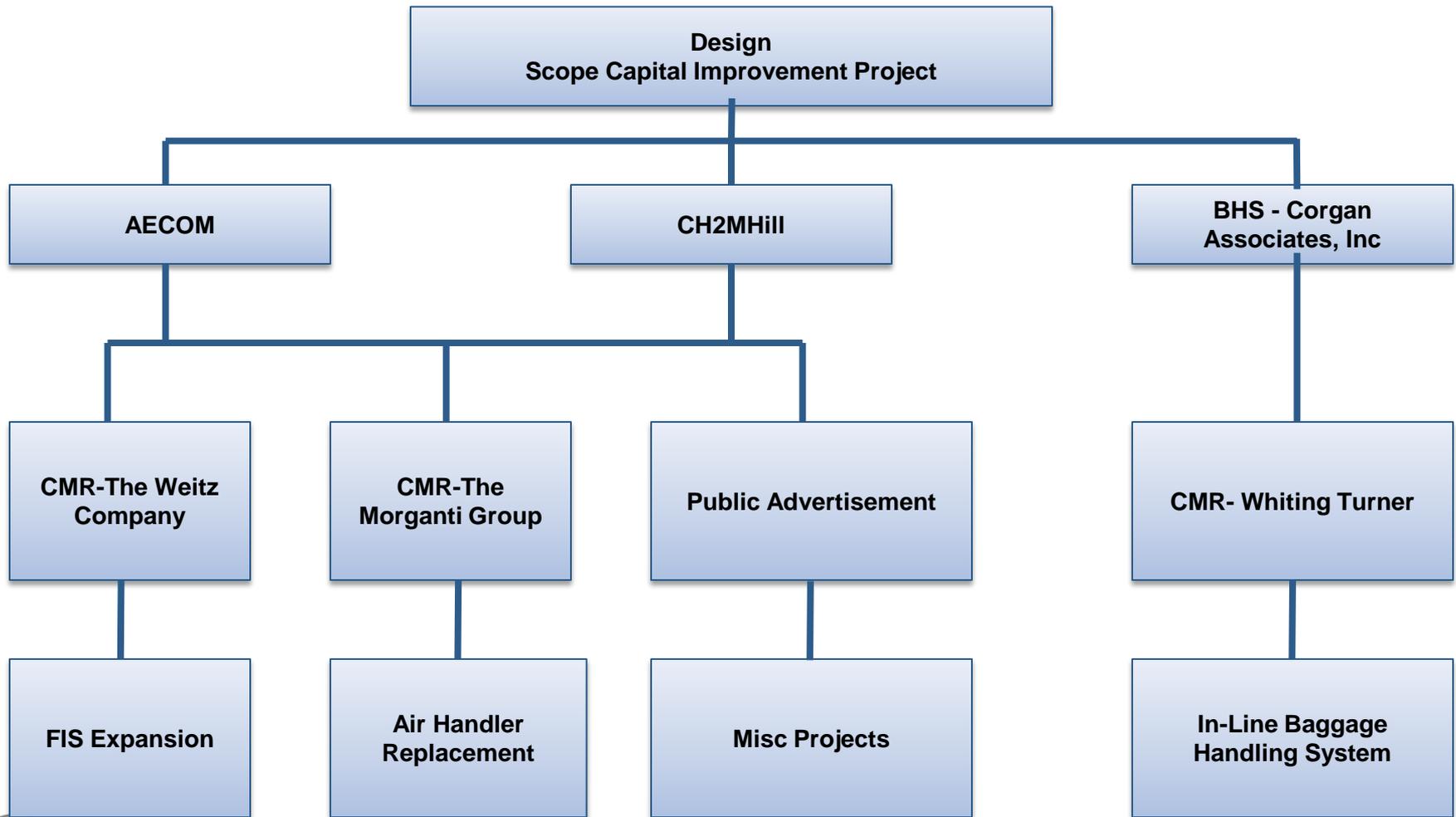
Capital Projects Overview



Palm Beach County Dept. of Airports
Planning & Development Division

January 14, 2015

Procurement with the Department of Airports/P&D



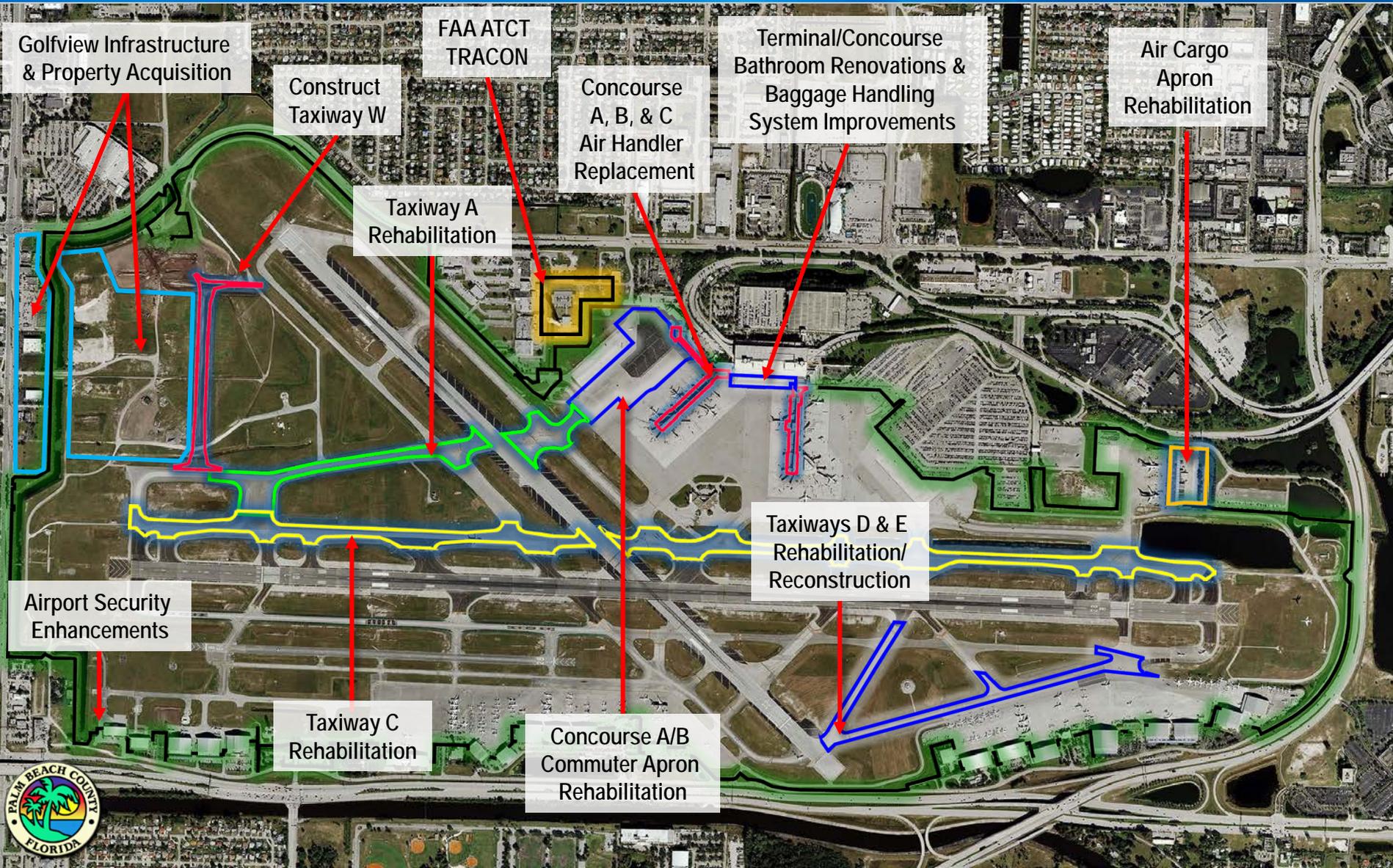
Palm Beach International Airport

■ On-Going / Planned Improvement Projects

- Airport Security Enhancements
- FAA Air Traffic Control Tower TRACON
- Concourse A, B and C Air Handler Replacement
- Terminal / Concourse Bathroom Renovations
- Baggage Handling System Improvements
- Concourse A/B Commuter Apron Rehabilitation
- Air Cargo Apron Rehabilitation
- Taxiway A Rehabilitation
- Taxiway C Rehabilitation
- Taxiway D & E Rehabilitation / Reconstruction
- Construct Taxiway W
- Golfview Infrastructure & Property Acquisition



Palm Beach International Airport



Current & Future Projects (2015-2016)

- Jan 2015–Mar 2015
 - PBI Air Cargo Apron Rehabilitation
 - PBI Concourse A/B Commuter Apron & Taxilane Rehabilitation/Reconstruction
 - LNA Airfield Pavement Rehabilitation
 - PBI Taxiways D & E Rehabilitation/Reconstruction
- Apr 2015–Jun 2015
 - PBI Taxiway C Rehabilitation/Reconstruction
 - PBI Taxiway A Rehabilitation/Reconstruction
 - PBI Golfview Infrastructure
 - PBI Golfview Taxiway W
- Jul 2015–Nov 2015
 - LNA Landside Access, Security and Infrastructure Improvements
 - F45 Wetland Wildlife Hazard Mitigation – Phase 2
- Dec 2015 +
 - PBI Inner Service Road
 - PBI Perimeter Fiber Loop
 - F45 Perimeter Fence Improvements
 - PHK Fuel Farm Improvements



Thank You!



Disadvantage Business Enterprise Outreach Meeting

Palm Beach County Dept. of Airports
CH2MHILL®

January 14, 2015

Doing Business with CH2M HILL

Presented By:

Dan Tompkins, PE

Sr. Project Manager

Southeast Aviation Operations Lead

Agenda

- Overview of CH2M HILL
- Business Development
- Master Services Agreement
- Task Order Agreement
- CH2M HILL Diversity Outreach Program
- Working with CH2M HILL / Rules of Engagement
- Other / Questions

CH2M HILL



As a global leader in full-service consulting, design, design-build, operations and program management services, we help our clients build a better world in the areas of:

Environment & Nuclear

Industrial & Urban Environments

Oil, Gas & Chemicals

Transportation

Water

Global Reach

Currently
operating out of



with a
staff of



and
revenues



Operating Across Five Market Segments

Aviation



Highways & Bridges



Major Crossings



Ports & Maritime



Transit & Rail



Serving

- National Governments
- State DOTs
- Municipalities and Local Governments
- Airport Authorities
- Port Authorities
- Transit Agencies
- Private Corporations
- Contractors
- Concessionaires

Business Development

- PBC DOA Professional Consulting Services - Selection Process
 - PBC Policy and Procedure Manual (PPM CW-O-048)
 - Selection of Professional Engineers, Architects, Landscape Architects, Land Surveyors and Mappers
 - Consultant's Competitive Negotiations Act (F.S. 287.055)
 - RFP/RFQ Advertisement
 - Proposal Evaluation / Shortlisting
 - Interview – Presentation / Q&A Format
 - Selection
- Criteria for CH2M HILL Teaming Partners
 - Compliment CH2M HILL's Skill Sets
 - Added Value to Client's Specific Project Requirements

Business Development, Con't.

Sub Consultant Opportunities with CH2M HILL at PBC DOA

- Topographic Surveying and Mapping
- Geotechnical Investigations and Laboratory Testing
- Subsurface Utility Engineering
- Storm Water Management Design and Permitting
- NPDES and Wildlife Environmental Monitoring, Compliance and Permitting
- Airside and Landside Planning and Design
- Airfield Electrical Design
- Architectural and Structural Design
- Mechanical, Plumbing and Electrical Facility Design
- Property Appraisal, Acquisition and Relocation
- Real Estate Consulting and Development
- Capital Improvement Programming
- Federal Regulatory Compliance
- Independent Fee Estimating and Technical Reviews
- Construction Management, Administration, Inspection and Materials Testing

Master Services Agreement

- Terms and Conditions
 - Flow Down Provisions
- Statement of Work
- Compensation Schedule
 - Schedule of Hourly Billing Rates
 - Time and Materials / Labor Hour
 - Fixed Unit Rate
 - Firm Fixed Price (Lump Sum)
 - Reimbursable Expenses
- Invoicing / Progress Payments
- Ethics and Business Conduct
- Sub Consultant Obligations
 - Performance
 - Insurance, Indemnification, Taxes
 - Codes, Laws and Regulations
 - Permits, Licenses and Fees
 - Schedule
 - Other Policies (Drug Use, Non-Discrimination, Sexual Harassment, Wireless Device, etc.)
- Health and Safety Plan

Task Order Agreement – Contracting

- Pre-Scoping Meeting
- Request For Proposal
 - Detailed Scope of Work, Compensation, Deliverables and Schedule
- Sub Consultant Draft Proposal
 - CH2M HILL Compliance Review
 - Draft Proposal Submitted to Client
- Client Review and Negotiations
- Sub Consultant Final Proposal
 - CH2M HILL Compliance Review
 - Final Proposal Submitted to Client
- Original Agreement and/or Amendment Package
 - Final Proposal
 - List of Proposed DBE Firms and Participation
 - DBE Letter of Intent (LOIs) / DBE Certifications

Task Order Agreement – Approval Process and Execution

- PBC DOA Professional Consulting Services - Contract Approval Process
 - Staff Approval of Proposal / Contract
 - Airport Director Signature
 - PBC Board of Commissioners – Contract Approval
 - Notice-to-Proceed
- Project Execution, Quality Management and Field Safety Plans
- Team Chartering / Kick-Off Meeting
- Project Execution and Delivery
- Project Close Out
- Lessons Learned / Client Feedback

CH2M HILL Diversity Outreach Program

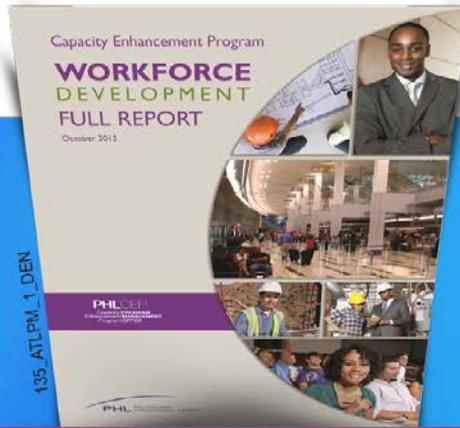
- Commitment to the DBE Program
- Stakeholders Coordination
 - US Department of Labor's Office of Federal Contract Compliance
 - Law Departments and Procurement Representatives (DBE/EEO Language)
 - Offices of Equal Opportunity (M/WBE)
- Contractual Requirements and Best Practices



Dwight D. Eisenhower Awards for Excellence
in Use of Small Businesses as Subcontractors

CH2M HILL Diversity Outreach Program, Con't.

- Establish Workforce Advisory Committee and Compliance Management Team
- Workforce Development Report
- Job Fairs / Internship Opportunities
- On-Line Job Portal for Airport Positions / Projects
- Local Area Hiring Goals in Contracts Where Feasible



The Workforce Development Strategy and Report was developed to include focus in the following areas:

- Regional workforce capacity
- Current supply and projected demand
- Potential gaps for minorities and females
- Challenges of regional workforce development
- Education
- Career concentration
- Path forward
- Recommendations to address workforce needs
- Need for continued projections

Working with CH2M HILL – Information we seek

- Name, Address, Phone, Fax
- Point of Contact and Alternate
- Web Address, E-mail Address
- Office Locations
- Diversity and Size Information
 - North American Industrial Classification (NAICS codes)
 - Diversity Certifications (State, DBE, SBA, etc.)
- Product or Service
 - Statement of Qualifications (This should be brief—less than 3 pages)
 - Brochure
 - Compact Disc
- Certifications/Ratings
 - Insurance
 - Bonding Capacity

Rules of Engagement

There Must Be A Subcontract Requirement In Order for You to Receive a Request to Bid

- Understand CH2M HILL
 - Know about us and where your niche fits
- Name Drop
 - If you know someone, use their name
 - Ask to speak with Procurement/Contract/Small Business professional
- Know of a Project CH2M HILL Won or is Performing
 - Provide as much information about the project
- Don't hesitate to call or email

Qualified Sub Contractors

- CH2MHILL'S e-Portal

http://www.ch2m.com/corporate/about_us/procurement/default.asp

- SBA's Dynamics Small Business Search

http://dsbs.sba.gov/dsbs/search/dsp_dsbs.cfm

- Biz Square On-Line

<http://bizsquareonline.com/>

- System For Award Management (SAM):

<https://www.uscontractorregistration.com/>

Other / Questions

- Current Professional and Business Licensure / Certifications
 - PBC DOA and CCNA Registration
- Register with CH2M HILL's Pre-Qualified Sub Contractor List
- Networking
- Promote Professional Ethics and Business Conduct
- Open, Transparent and Honest Communication
- Provide High-Quality Deliverables and Responsive Client Service

The process does not happen overnight, be patient!

CH2MHILL®

Palm Beach
INTERNATIONAL AIRPORT



**PALM BEACH COUNTY DEPARTMENT OF AIRPORTS
846 PALM BEACH INTERNATIONAL AIRPORT
WEST PALM BEACH, FLORIDA 33406**

DISADVANTAGE BUSINESS ENTERPRISE OUTREACH MEETING

**January 14, 2015
2:00 PM**

AECOM

AECOM

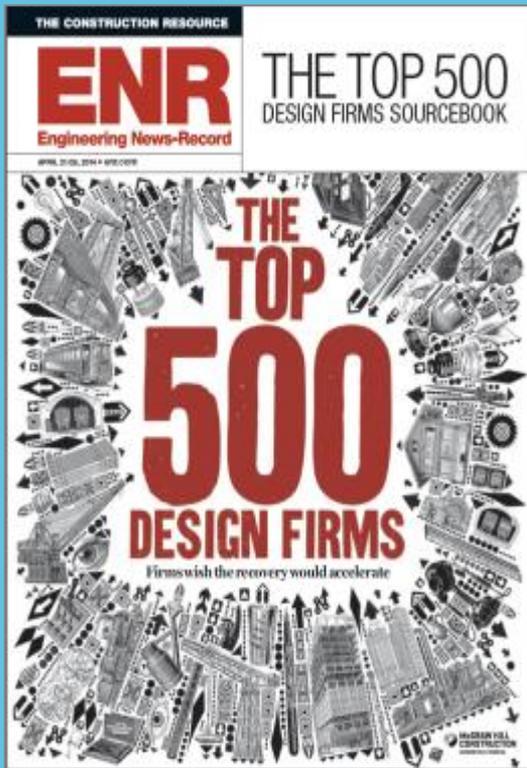
2090 Palm Beach Lakes Blvd.
Suite 600
West Palm Beach, FL 33409

AECOM Services Include:



INDUSTRY RANKINGS

2014 ENR Rankings



- #1 Top 150 Global Design Firms
- #1 Top 500 Design Firms
- #1 Pure Design
- #1 Transportation
- #1 General Building

Airports	1	Mass Transit/Rail	1
Architecture	3	Marine and Port Facilities	1
Bridges	2	Power	1
Chemical & Soil Remediation	3	Pure Design	1
Commercial Offices	1	Retail Facilities	2
Correctional Facilities	1	Sanitary and Storm Sewers	2
Education	1	Solar Power	1
General Building	1	Sports Facilities	1
Government Offices	2	Transmission and Distribution	3
Green Design	3	Transmission Lines	1
Health Care Facilities	1	Transportation	1
Highways	1	Wastewater Treatment Plants	2
Hydroplants	1		

CONTRACT WITH PALM BEACH COUNTY DEPARTMENT OF AIRPORTS (PBDOA)

NTP: January 14, 2014

Duration: Two (2) Years

Options: Two (2) One (1) Year Renewals

Services: Planning, Design and Construction Services

Serves: Four (4) PBDOA Airports



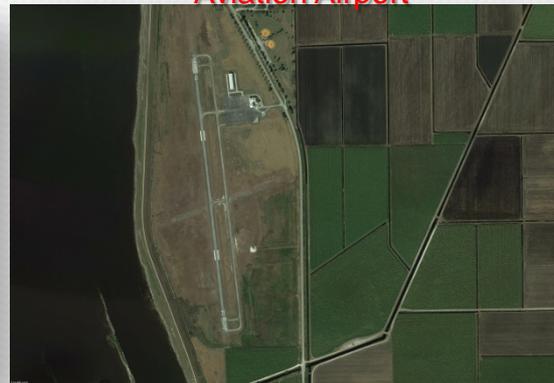
Palm Beach International Airport



North Palm Beach County General Aviation Airport



Palm Beach County Park Airport



Palm Beach County Glades Airport

SAMPLE PROJECTS WITH PBDOA

- Taxiway C & Taxiway A Rehabilitation
- Concourse A/B Commuter Apron and Taxilane Rehabilitation
- Air Cargo Apron Rehabilitation
- Terminal Air Handler Units Replacement
- Miscellaneous Architectural, Planning, Engineering and Construction Services
- Master Plan Airports Facilities Inspections Report 2014
- Runway 10R-28L Rehabilitation
- Facilities Assessment

OTHER CONTRACTS IN FLORIDA

- Orlando International Airport
 - Civil Continuing
 - Environmental Continuing
 - System Continuing
 - Program Manager: South Development
- Tampa International Airport
 - Airport Pavement Management System (Entire Airfield)
 - Electronic Airport Layout Plan
 - Program Management: Develop CONRAC, APM, Terminal Expansion, and Taxiway Bridge Reconstruction
- Fort Lauderdale Hollywood International Airport
 - Program Management: New Runway and Terminal Improvements
- St. Lucie County International Airport
 - Civil Continuing

HOW TO DO BUSINESS WITH AECOM

- AECOM is proactive in teaming with Disadvantage Business Enterprises (DBE) and we actively seeking opportunities to work with these firms.
- AECOM has consistently met or exceeded DBE requirements for our Clients throughout the country.
- AECOM has a proven track record of developing and implementing supplier, contractor, and workforce diversity programs on aviation contracts.
- AECOM has worked successfully on airport programs across the US to optimize inclusion and development of small, minority, disadvantaged and women-owned firms and individuals.

BEST WAY TO WORK WITH AECOM IS TO:

CONTACT US

AECOM

2090 Palm Beach Lakes Blvd.

Suite 600

West Palm Beach, FL 33409

T: 561.684.3375

F: 561.689.8531

Andy Kacer, PE

C: 352.634.4363

The logo for Palm Beach International Airport, featuring the words "Palm Beach" in a blue, cursive script font.

Palm Beach

INTERNATIONAL AIRPORT



Thank you

**DISADVANTAGE BUSINESS ENTERPRISE
OUTREACH MEETING**

**January 14, 2015
2:00 PM**



The Whiting-Turner Contracting Company



Profile

- **Founded in 1909**
- **Only 3 presidents in 106 years**
- **Privately held, strong financially**
- **5A-1 D&B Rating**
- **ENR Ranked 4th for Domestic**



General Builder

- **Offices throughout the USA....**



Services

- **Construction Management**
- **General Contracting**
- **Design/Build**
- **Preconstruction**
- **Self Perform**

WT Florida

- **Established in Florida 1974**
- **Three offices from Central to South Florida**

Fort Lauderdale

Orlando

Tampa

- **Over 130 professionals**



Market Sectors

LIFE SCIENCE/PHARMA



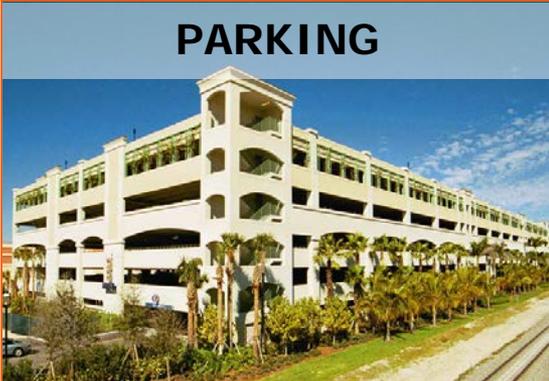
HEALTHCARE



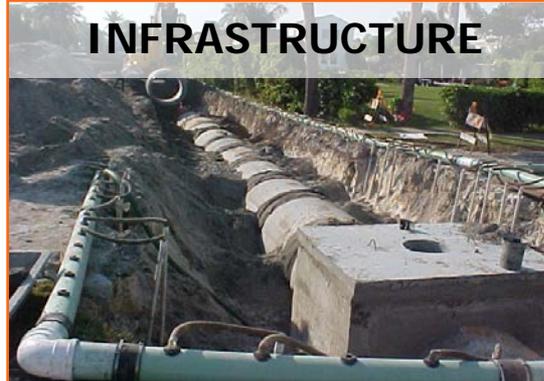
SENIOR LIVING



PARKING



INFRASTRUCTURE



AVIATION



HIGHER EDUCATION



RETAIL

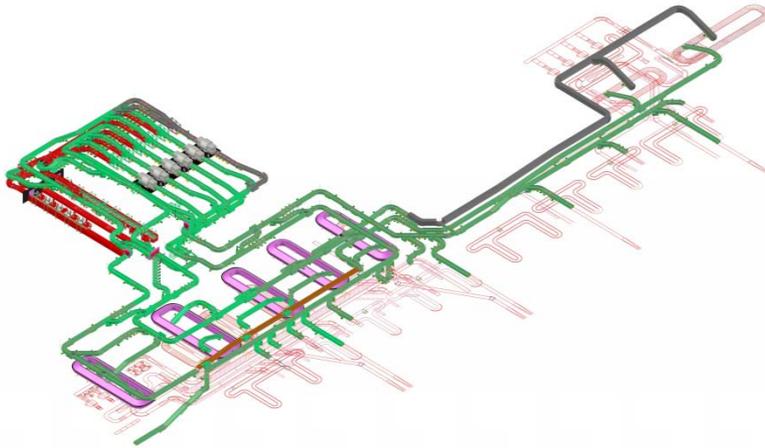


PARKS & RECREATION

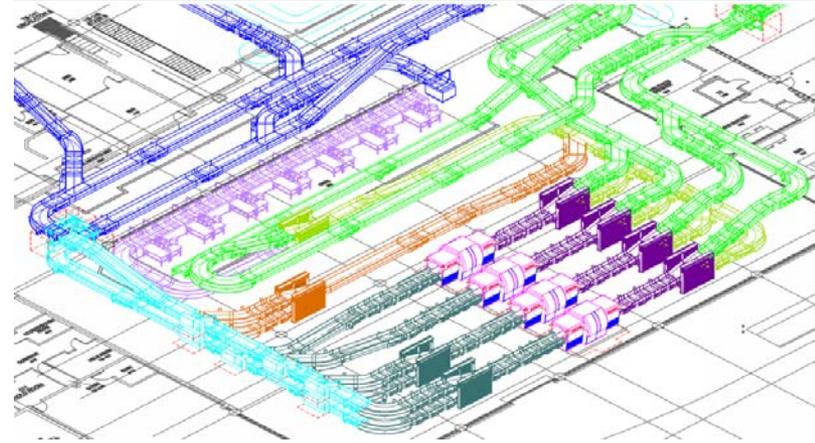


Active Projects

FLL T3 CBIS/BHS Project



PBI BHS



Active Projects

Sawgrass Mills



Dolphin Mall - Ramblas



Falls Paver & Lighting Renov.



AMC Sunrise 8



Active Projects

N. Flagler Drive Force Main



Coral Springs Infrastructure



MLK Watermain



MLK Streetscape

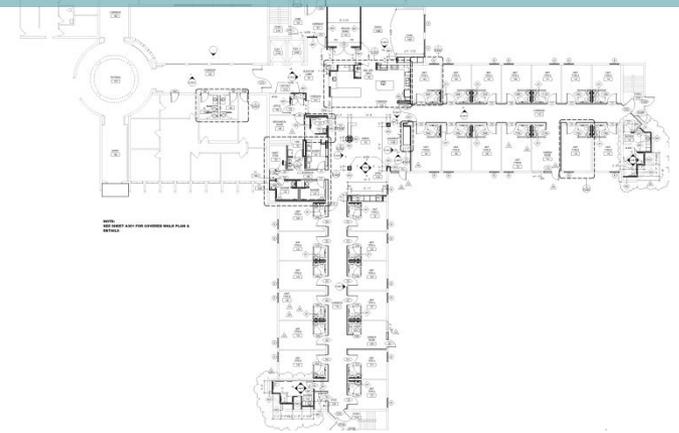


Active Projects

Tower at Tradition



The Edwards Building



Dolphin Mall - Parking



Dolphin Mall - Restaurant



Active Projects

QC Elemental Testing Lab



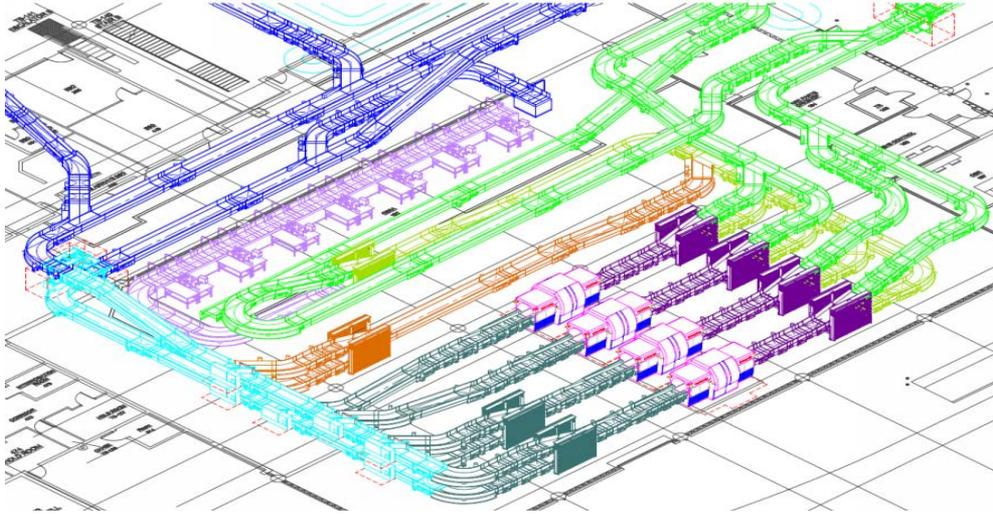
LUPIN Pharmaceutical



R&D Manufacturing Renov.



PBI BHS IMPROVEMENTS PROJECT

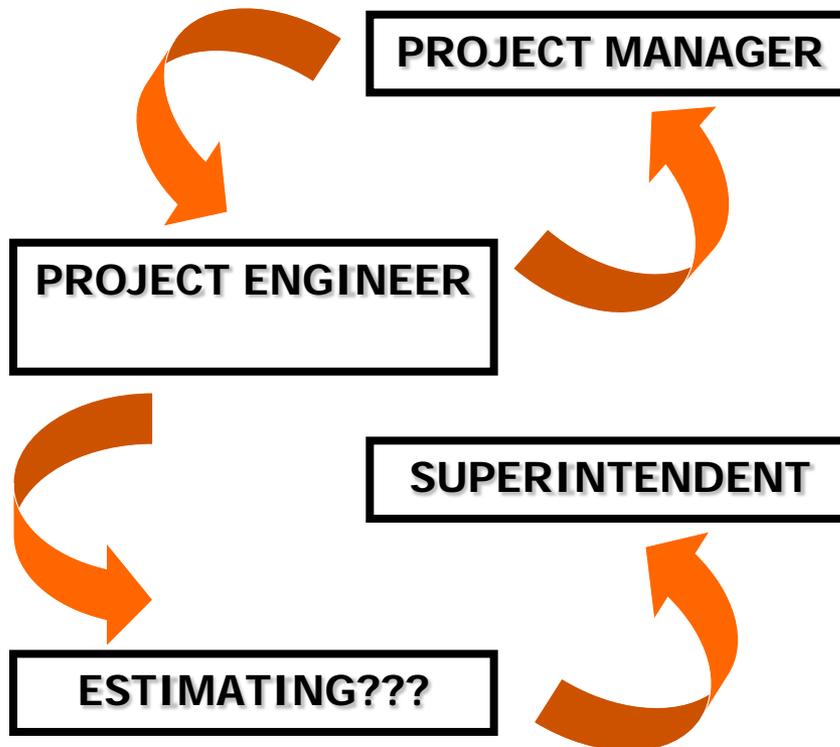


Procurement & Subcontracting



How Can You Get Work From Us?

- No estimating department
- Get acquainted with our Project Managers



The Subcontractor Selection Process

- **Validate DBE certification with government entity**
- **Whiting-Turner Prequalification**
- **Verify Financial Information/
Bonding Capacity**
- **Develop Bid List**
- **Bid Packaging**
- **Competitive Pricing**



The Whiting-Turner Contracting Company
1901 W. Cypress Creek Road, Suite 101
Fort Lauderdale, FL 33309
Phone (954) 776-0800
Fax (954) 776-0797

Subcontractor Prequalification Statement

Return to: Patty Orton
Email Address: Patty.Orton@Whiting-Turner.com

Required in advance of consideration to bid. The undersigned certifies that the statements and answers are true and correct.

(Please Type)

Company Name: _____

Representative: _____
Title: _____
E-mail Address: _____
Cell Phone No.: _____
Address: _____
Principal Office: _____

Phone No.: _____ / Fax No.: _____
Annual Work Capacity (\$): _____
Largest Project (\$): _____
MBE, WBE, SBE or DBE: _____
Furnish, Install, or Both: _____
Open Shop, Merit, or Union: _____
State Sales Tax ID #: _____

1.0 List the states in which your organization is legally qualified to do business.

2.0 How many years has your organization been actively engaged in business?

B-002, Rev. 5/95

Prequalification

Download the prequalification form from our website:

www.Whiting-Turner.com/contact



WT
WHITING-TURNER

Home About Us Portfolio Expertise News Careers **Contact**

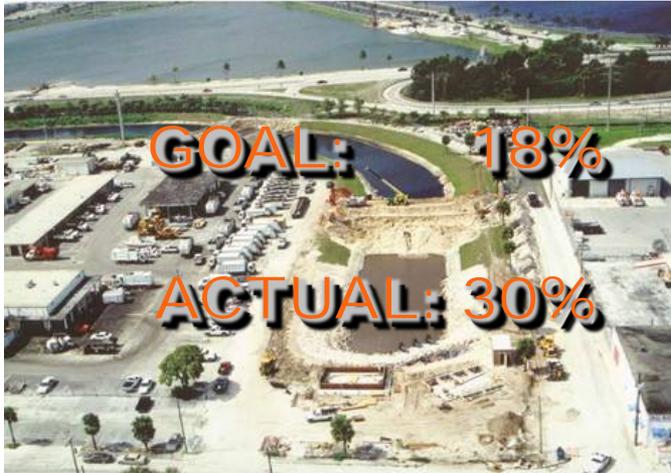
- CONTACT
 - Offices
 - Industries
 - Careers
 - Subcontracting
 - Webmaster

Offices Industries Careers **Subcontracting** Webmaster

If you are a subcontractor or supplier interested in working with Whiting-Turner, please **download** and fill out the prequalification statement, and send it and any required attachments to the region(s) of interest below.

California - Irvine	prequalirv@whiting-turner.com
California - Los Angeles	prequallla@whiting-turner.com
California - Pleasanton	prequalple@whiting-turner.com
California - Sacramento	prequalsac@whiting-turner.com
California - San Diego	prequalisd@whiting-turner.com
Colorado - Denver	prequalden@whiting-turner.com
Connecticut	prequalct@whiting-turner.com
Delaware - Newark	prequalnewa@whiting-turner.com
District of Columbia	prequaldc@whiting-turner.com
Florida - Ft. Lauderdale	prequalftl@whiting-turner.com
Florida - Orlando	prequalori@whiting-turner.com
Florida - Tampa	prequaltam@whiting-turner.com
Georgia - Atlanta	prequalatl@whiting-turner.com
Maryland - Baltimore	prequalbal@whiting-turner.com
Maryland - Cambridge	prequalcam@whiting-turner.com
Massachusetts - Boston	prequalbos@whiting-turner.com
Missouri - Kansas City	prequalkc@whiting-turner.com
Nevada - Las Vegas	prequallv@whiting-turner.com
North Carolina - Charlotte	prequalchar@whiting-turner.com
North Carolina - Raleigh	prequalral@whiting-turner.com
New Jersey - Bridgewater	prequalbrid@whiting-turner.com
New York - White Plains	prequalwp@whiting-turner.com
Ohio - Cleveland	prequalcle@whiting-turner.com
Pennsylvania - Allentown	prequalallen@whiting-turner.com
Texas - Dallas	prequaldal@whiting-turner.com
Texas - Houston	prequalhou@whiting-turner.com
Texas - San Antonio	prequalsa@whiting-turner.com

Local Small Business Experience



Renaissance



Waterfront Docks



CityPlace

DISADVANTAGED BUSINESS ENTERPRISE

MATCHMAKER MEETING FOR PBIA PROJECTS

INTRODUCTION

PROJECT CONTACTS

- | | |
|------------------------|-----------------|
| •SR. PROJECT MANAGER: | CHUCK CONGDON |
| •ASST PROJECT MANAGER: | WILL STRIKLIN |
| •PROJECT ENGINEER: | SHANNON SPENCER |
| •PROJECT COORDINATOR: | DIANE CROOK |
| •ESTIMATOR: | BEN ABIDIAN |



Subcontractor Prequalification

- Goal
 - Ensure our Subcontractors meet Weitz standards and are capable of performing work within established scope, limits, and risk transfer program.
- Review
 - Safety
 - Financial
 - Bonding capacity
 - Insurance
 - Past work experience
- Assess
 - Subcontractor compliance with Weitz standards
 - Risk transfer program (Subguard, Bonds)
 - Subcontract limits
 - Risk mitigation plan requirements

To become prequalified, contact Diane Crook: diane.crook@weitz.com

PBIA FIS CUSTOMS EXPANSION

PROJECT DESCRIPTION: Renovation and expansion of the Federal Inspection Service baggage facility. Customs is located on the west end of the terminal – ground floor. The scope of work includes:

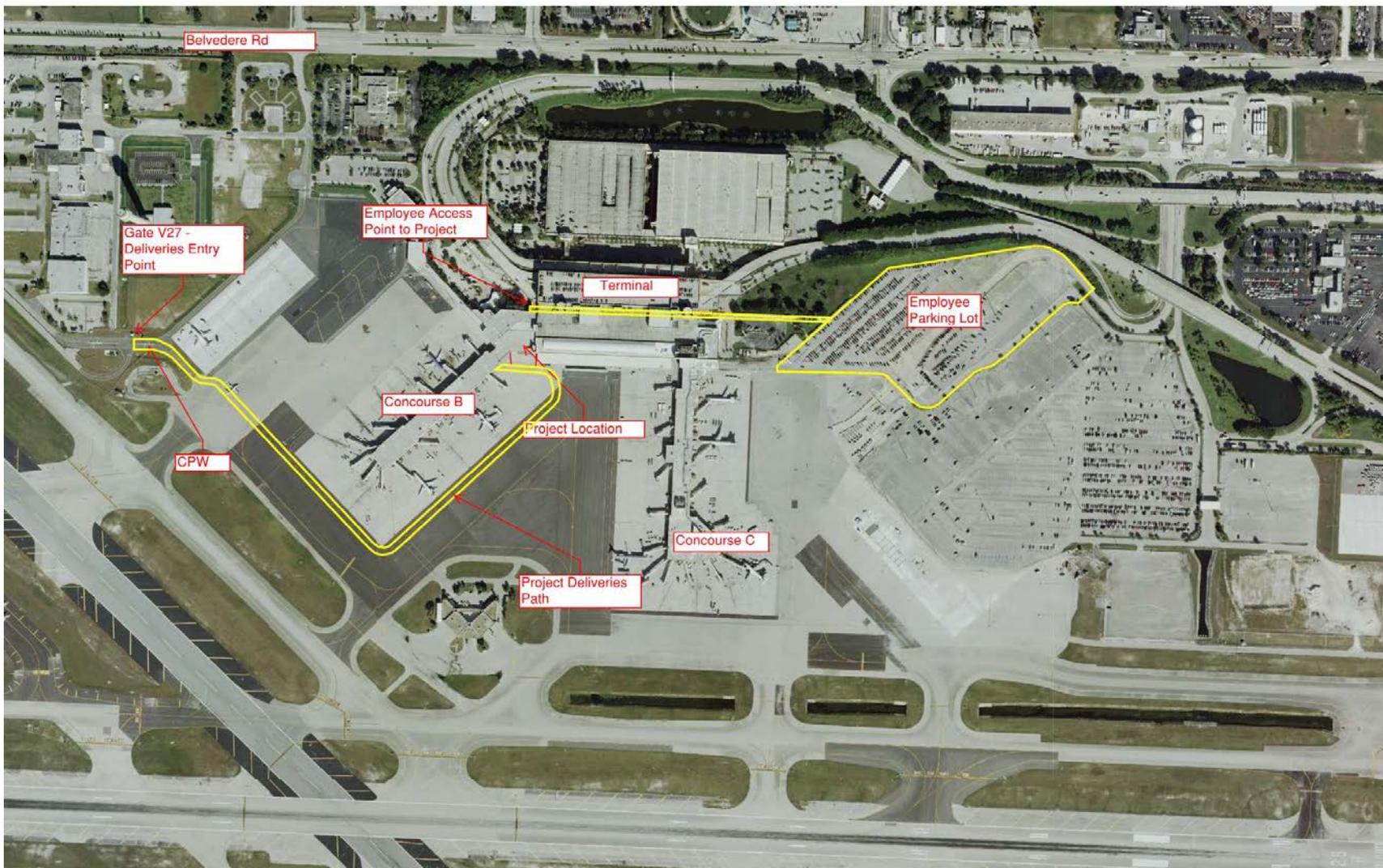
- Selective interior and exterior demolition
- Site utilities
- Expansion of the exterior enclosure; structure addition
- New interior finishes
- New baggage handling system
- New MEP systems

PROJECT SCHEDULE:

- Start Date – 04/14/2015
- Completion Date – 05/04/2016
- To be constructed in three (3) phases
- Total Duration – 386 days



PBIA FIS CUSTOMS EXPANSION (continued)



PBIA FIS CUSTOMS EXPANSION (continued)

PROJECT REQUIREMENTS

- DOA Badging
- Customs Badging
- DBE Participation – 13% Goal
- Davis Bacon Minimum Wage Act
- Owner Direct Purchases (ODP)
- Work Hours – 7:00 am to 4:00 pm
- Delivery Access/Restriction

Additional Weitz Opportunities

Please contact our Estimating Coordinator:

Ben Abidian
561-687-4853
ben.abidian@weitz.com





DBE Matchmaker Meeting

January 14, 2015

MORGANTI
A SOLID FOUNDATION

Morganti History *CMAR Specialist*

40 years

Palm Beach County

20+ Years

Utilizing CMAR delivery method

200+

Completed CMAR Projects

\$2,750,000,000

Completed CMAR Value

Millions of \$

Returned to Owner

(CMAR Savings attained through Sales Tax Savings, Value Engineering, Returned Contingency)

Founded by the Morganti family in 1920, Morganti has, for nine decades, provided high quality construction management, design/build and general contracting services.

In 1973 the decision was made to establish an office in West Palm Beach, Florida. For 40 years Morganti has employed the most sophisticated construction techniques in its scheduling, value engineering, estimating, cost management systems, and supervisory skills. These tools, combined with our experience and historical job cost database, enable our company to deliver quality construction projects within schedule and budget

KEY MANAGEMENT

Gerry Kelly, CGC

Sr. Vice President US Operations

gkelly@morganti.com

CORPORATE OFFICE

1450 Centrepark Boulevard, Suite 260

West Palm Beach, FL 33401

(561) 689-0200

www.morganti.com



JOHN MORGANTI

Founder

In early 1920, shortly after World War I, John S. Morganti came to the United States. An Italian stone mason with a keen entrepreneurial sense, his early guidance and initiatives have been aggressively continued to this day.

How to Participate in the Project

contact estimating@morganti.com to be sent a pre-qualification application

The Morganti Group, Inc.
1450 Centrepark Blvd., Suite 260, West Palm Beach, FL 33401
Phone: (561) 689.0200 Fax: (561) 689.4774

Project Title: _____
Location: _____ Date: _____

EXPERIENCE QUESTIONNAIRE AND CONTRACTOR'S FINANCIAL STATEMENT

Company Name: _____
Office Address (city/state/z/p): _____
Phone: _____ Fax: _____
CSI Number(s): _____
Scope of work: _____

Structure of Company:
Corporation Co-partnership Individual Joint Venture
Date of Incorporation or establishment: _____ State of Incorporation or establishment: _____
Certified MBE Contractor: Yes No Certified WBE Contractor: Yes No

Work in progress: _____
Amount of work under contract: _____
Amount of incomplete work: _____

Attach Financial Statement

Bonding Information
Can Contractor bond this contract: Yes No
Name of Bonding Agency: _____
Relationship Officer: _____ Fax #: _____
Phone #: _____
Best Rating: _____
Bonding Capacity: _____
Surety's Maximum Federal Register Bond Limit: _____
 Single Job Aggregate

Attach Insurance Certificate
Have you, in the previous five years, been denied a contract award on which you submitted the low bid in competitive bidding or been refused a contract based on pre-qualification data submitted. Yes No
If yes, please describe. _____

1 of 4
P:\Documents & Forms\contract\EXPERIENCE QUESTIONNAIRE.doc

Subcontractor Pre-Qualification

1. Complete & Submit Prequalification Form
2. Once reviewed, your firm will be added to Morganti's prequalified bidders list
3. If you are already prequalified or have worked with Morganti within the last year there is no need to re-prequalify.

Project Advertisement

1. Palm Beach Post
2. Morganti's Web Site www.morganti.com
3. Email Bid (Invitations to existing pre-qualified subcontractor's)



DBE Participation

DBE Participation Plan

- Outreach
- Pre-bid Assistance
- Construction Administration Support
- Exceed project goals

Areas of Opportunities

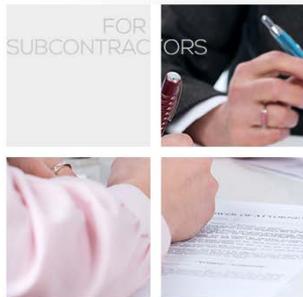
1. Bid packaging and segmentation of work specifically for DBE subcontractors.
2. Utilization of Agencies, County DBE database.
3. Specifically target DBE's for inclusion on bidders list
4. Encourage joint ventures between established subcontractors and DBE firms.
5. Creative support of DBE firms on bonding, contract, estimating and management issues.
6. Morganti utilizes *“self-performing”* DBE firms
7. Flexible payment terms if approved by the Owner
8. Utilization of DBE suppliers for non-DBE subcontractors.

What happens after you are pre-qualified?

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FOR SUBCONTRACTORS

CURRENT PROJECT BID DOCUMENTS

Please note that access to the bid documents has changed.

Find the state below in which you are interested in bidding, click the adjoining link and insert the provided username and password into the following prompt. This will allow you to access and download bid files as before

[NERO Bid Documents](#) [Connecticut, Massachusetts, New York]

Username: morgantiNERO@gmail.com
Password: nero0001

[SERO Bid Documents](#) [Florida]

Username: morgantiSERO@gmail.com
Password: sero0001

[SWRO Bid Documents](#) [Florida]

Username: morgantiSWRO@gmail.com
Password: swro0001

Your firm is included on the prequalified bidders list

- You will be sent a bid invitation
- Return the bid invitation indicating that yes you are interested in bidding.
- Once received, your firm will be placed on the project bidders list

Bidding Documents will be available electronically on the date specified in the bid invitation



CCC
Morganti Emails
USA | KSA | UAE
Data Center

Our Projects
Careers
Contact Us

Key Market Sectors
Aviation & Airports
Healthcare
Education
Hospitality
Commercial Offices
Mixed Use Development
Governmental and Federal
Buildings
Other

Our Services
Construction Management
General Contracting
Design & Build
Project Management Consultancy
Property & Facility Management
Environmental Management
Facility Services
Building Information Modeling

About Us
Our History
Our Goals
Our Locations
Leadership
Accreditations & Certifications

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What is included in the bidding documents?

1. Morganti's Bid Package which includes:

- Instructions to bidders
- Work Scopes
- Form of Proposal
- Subcontract agreement with subcontractor insurance requirements
- Required Project Schedule
- Other Info:
 - Geotechnical Reports
 - Environmental Reports

2. Plans & Specifications prepared by the Architect/Engineer

3. Owner and Construction Manager Agreement



What happens during bidding time?



1. Subcontractors prepare bids
2. The project team holds an on-site pre-bid meeting
3. Questions regarding the bidding documents are received in writing from bidders and answered in writing by the project team
4. Bids are received and evaluated by the project team

Specific Project Requirements



Performance & Payment bond for certain bids



Bids to include insurance coverage indicated in the bid package



If bidding multiple work scopes, bidders must provide separate bids for each work scope



Bidders must include all items indicated in the work scope being bid



By bidding, the subcontractor agrees that the subcontract agreement is acceptable and will sign the contract if a contract is offered

MORGANTI

A SOLID FOUNDATION



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