



**Broward County Board of County Commissioners
Port Everglades Department
December 2015
Revenue and Activity Reports (unaudited)**



Prepared by the Finance Division

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PORT EVERGLADES DEPARTMENT
FINANCE DIVISION

Date: February 8, 2016

To: Steven Cernak, Chief Executive & Port Director
Glenn A. Wiltshire, Deputy Port Director
David Anderton, Assistant Director of Strategic Planning and Development
Peg Buchan, Assistant to the Port Director
Neil Kutchera, Assistant to the Port Director – Petroleum
Robert J. Flint, Director of Operations
Jorge Hernandez, Director of Business Administration
Jim Pyburn, Director of Business Development

From: Leah Brasso, Director of Finance *Leah Brasso*
2/8/16

Subject: **December 2015 Revenue Variance Summary (Unaudited)**

This report includes the Revenue Report Dashboard and Revenue Reports by Revenue Center, as well as detail reports for Petroleum, Container, Cruise, Bulk & Break Bulk, Real Estate, and Other Revenue Centers.

Operating revenues for December totaled \$43,572,438 which represents a year-over-year increase of \$1,093,423, or 3%. After consultation with Port management, a summary of noteworthy variances over 5% is as follows:

Petroleum – Petroleum revenue through December increased year-over-year by a total of \$839,627, or 11%. This was due to a volume increase in petroleum barrels of 1,823,856, or 6%. The products that had largest increases were jet fuel, 756,623 barrels and gasoline, 655,203 barrels.

Bulk – Bulk revenue through December increased year-over-year by a total of \$264,237, or 39%. This increase was primarily due to aggregate cargo (bauxite, sand and coal) that increased year-over-year by 111,472 tons.

Break Bulk – Break Bulk revenue through December decreased year-over-year by a total of \$101,507, or 10%. This negative variance was primarily due an overall decrease in the throughput of break cargo of 9,521 tons.

Lay-In – Lay-in revenue decreased year-over-year by \$44,029, or 13%. This variance was primarily due to the vessel *Wasaborg* which was in a lay-in status for an 86 day period during the first quarter of last year from August 3, 2014 to October 29, 2014.

BROWARD COUNTY BOARD OF COUNTY COMMISSIONERS
PORT EVERGLADES DEPARTMENT
REVENUE REPORT DASHBOARD
Month Ended December 2015

| FISCAL PERIOD | MONTH | YEAR TO DATE | | YTD |
|--|----------------------|----------------------|----------------------|--------------|
| | December-15 | December-15 | December-14 | % Change |
| TOTAL OPERATING REVENUE | \$ 16,087,203 | \$ 43,572,438 | \$ 42,479,015 | 3% |
| Cruise | \$ 6,244,684 | \$ 15,795,498 | \$ 15,674,137 | 1% |
| Containerized Cargo | \$ 3,165,638 | \$ 9,838,303 | \$ 9,933,479 | (-1%) |
| Petroleum | \$ 3,248,485 | \$ 8,795,000 | \$ 7,955,373 | 11% |
| Real Estate | \$ 1,384,805 | \$ 3,936,911 | \$ 3,864,514 | 2% |
| Midport Garage | \$ 804,627 | \$ 1,789,345 | \$ 1,835,341 | (-3%) |
| Northport Garage | \$ 343,263 | \$ 970,290 | \$ 922,652 | 5% |
| Break Bulk | \$ 324,991 | \$ 874,664 | \$ 976,171 | (-10%) |
| Bulk | \$ 423,974 | \$ 947,471 | \$ 683,234 | 39% |
| Lay-In (Includes Navy) | \$ 68,687 | \$ 306,809 | \$ 350,838 | (-13%) |
| Finance | \$ 8,679 | \$ 49,444 | \$ 48,677 | 2% |
| Foreign Trade Zone | \$ 49,365 | \$ 209,651 | \$ 171,508 | 22% |
| Rail Revenues (Ethanol - FEC/Motiva) | \$ - | \$ - | \$ - | - |
| Public Safety Services | \$ 20,005 | \$ 59,052 | \$ 63,091 | (-6%) |
| TOTAL SHIP CALLS | 372 | 1,028 | 1,034 | (-1%) |
| Cruise Ships - Multi Day | 79 | 196 | 211 | (-7%) |
| Cruise Ships - Daily | 25 | 66 | 77 | (-14%) |
| Container Ships | 157 | 451 | 430 | 5% |
| Cargo Ships | 23 | 59 | 64 | (-8%) |
| Petroleum Vessels - Barges | 16 | 47 | 56 | (-16%) |
| Petroleum Vessels - Tankers | 36 | 97 | 81 | 20% |
| Other (Other Tugs, Bunkers, Repairs, Navy) | 36 | 112 | 115 | (-3%) |
| TOTAL CRUISE PASSENGERS | 452,022 | 1,135,130 | 1,193,659 | (-5%) |
| Cruise Ships - Multi Day | 440,172 | 1,109,516 | 1,159,172 | (-4%) |
| Cruise Ships - Daily | 11,850 | 25,614 | 34,487 | (-26%) |
| TOTAL CONTAINERIZED CARGO (tons) * | 564,158 | 1,633,890 | 1,605,998 | 2% |
| TOTAL BULK & BREAK BULK (tons) * | 183,451 | 467,106 | 374,405 | 25% |
| TOTAL TEUs | 91,043 | 259,356 | 262,838 | (-1%) |
| TEUs Empty-Inbound | 17,694 | 52,020 | 51,878 | 0% |
| TEUs Empty-Outbound | 11,018 | 23,812 | 22,327 | 7% |
| Total TEUs Empty | 28,712 | 75,832 | 74,205 | 2% |
| TEUs Loaded-Inbound | 29,818 | 77,841 | 77,366 | 1% |
| TEUs Loaded-Outbound | 32,513 | 105,683 | 111,267 | (-5%) |
| Total TEUs Loaded | 62,331 | 183,524 | 188,633 | (-3%) |
| ICTF - Domestic Cargo Billable Revenue | \$ 13,865 | \$ 38,421 | 35,788 | 7% |
| ICTF - Domestic Cargo (Billable) | 3,081 | 8,538 | 10,225 | (-16%) |
| ICTF - International/Railroad Cargo (Non-Billable) | 3,515 | 11,531 | 15,191 | (-24%) |
| TOTAL PETROLEUM (Barrels) | 11,336,116 | 30,550,367 | 28,726,510 | 6% |
| Petroleum - (Waterborne Barrels) | 10,689,460 | 28,898,065 | 27,404,078 | 5% |
| Petroleum - (Truck & Rail Barrels) | 646,656 | 1,652,302 | 1,322,432 | 25% |
| Petroleum - Percentage Domestic | 76% | 80% | 78% | 3% |
| Accounts Receivable - Percentage Current | 99.1% | 99.1% | 99.2% | (-0%) |

*Tonnage is measured in 2,000-pound short tons.

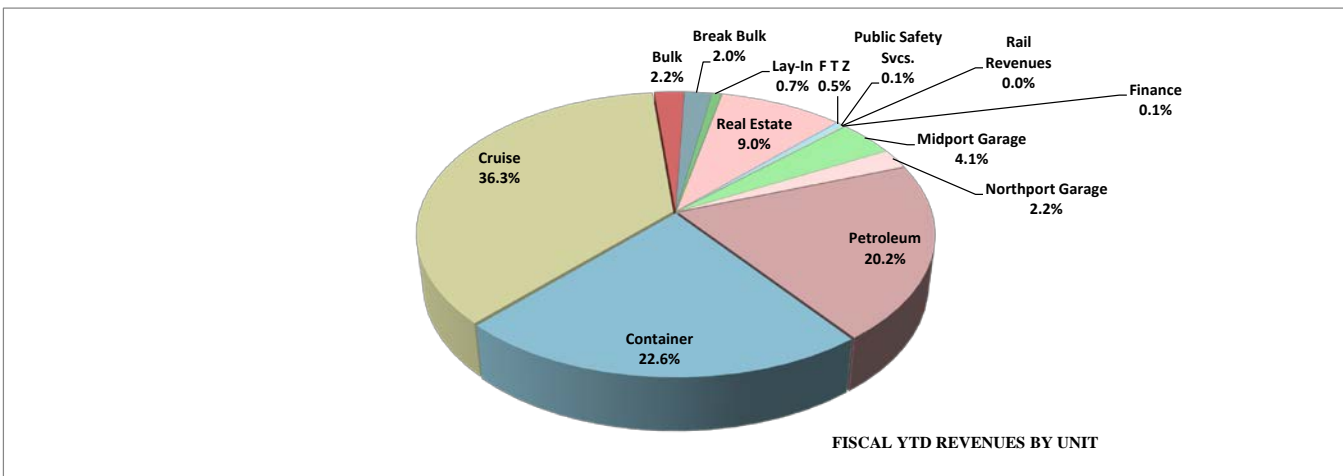
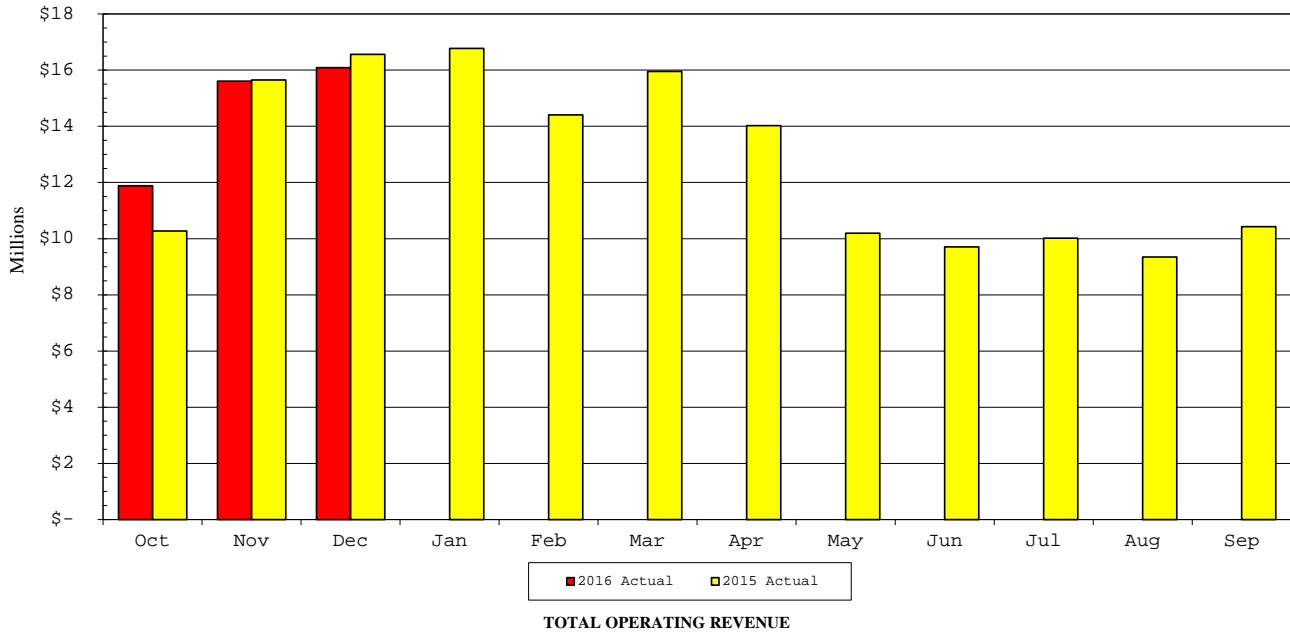
Revenue Reports By Revenue Center

PORT EVERGLADES DEPARTMENT

FISCAL YEAR 2016 REVENUE TO FISCAL YEAR 2015 REVENUE REPORT

DECEMBER 2015

| FISCAL MONTH | | | | F Y T D | | | |
|----------------------------|----------------------------|---------------------------|--------------------------------|----------------------------|----------------------------|---------------------------|--------------------|
| <u>2016 Actual</u> | <u>2015 Actual</u> | <u>Variance</u> | | <u>2016 Actual</u> | <u>2015 Actual</u> | <u>Variance</u> | <u>% Inc/(Dcr)</u> |
| \$3,248,485 | \$3,093,815 | \$154,670 | 1010 Petroleum | \$8,795,000 | \$7,955,373 | \$839,627 | 11% |
| 3,165,638 | 3,363,410 | (197,772) | 1015 Container | 9,838,303 | 9,933,479 | (95,176) | (-1%) |
| 6,244,684 | 6,836,000 | (591,316) | 1020 Cruise | 15,795,498 | 15,674,137 | 121,361 | 1% |
| 423,974 | 291,915 | 132,059 | 1025 Bulk | 947,471 | 683,234 | 264,237 | 39% |
| 324,991 | 195,785 | 129,206 | 1030 Break Bulk | 874,664 | 976,171 | (101,507) | (-10%) |
| 68,687 | 35,840 | 32,847 | 1045 Lay-In | 306,809 | 350,838 | (44,029) | (-13%) |
| 1,384,805 | 1,376,373 | 8,432 | 1050 Real Estate | 3,936,911 | 3,864,514 | 72,397 | 2% |
| 49,365 | 57,812 | (8,447) | 1055 F T Z | 209,651 | 171,508 | 38,143 | 22% |
| 20,005 | 19,220 | 785 | 1060 Public Safety Svcs. | 59,052 | 63,091 | (4,039) | (-6%) |
| 0 | 0 | 0 | 2060 Rail Revenues | 0 | 0 | 0 | - |
| 8,679 | 25,616 | (16,937) | 3000 Finance | 49,444 | 48,677 | 767 | 2% |
| 804,627 | 866,496 | (61,869) | 2010 Midport Garage | 1,789,345 | 1,835,341 | (45,996) | (-3%) |
| 343,263 | 398,891 | (55,628) | 2020 Northport Garage | 970,290 | 922,652 | 47,638 | 5% |
| <u>\$16,087,203</u> | <u>\$16,561,173</u> | <u>(\$473,970)</u> | TOTAL OPERATING REVENUE | <u>\$43,572,438</u> | <u>\$42,479,015</u> | <u>\$1,093,423</u> | <u>3%</u> |

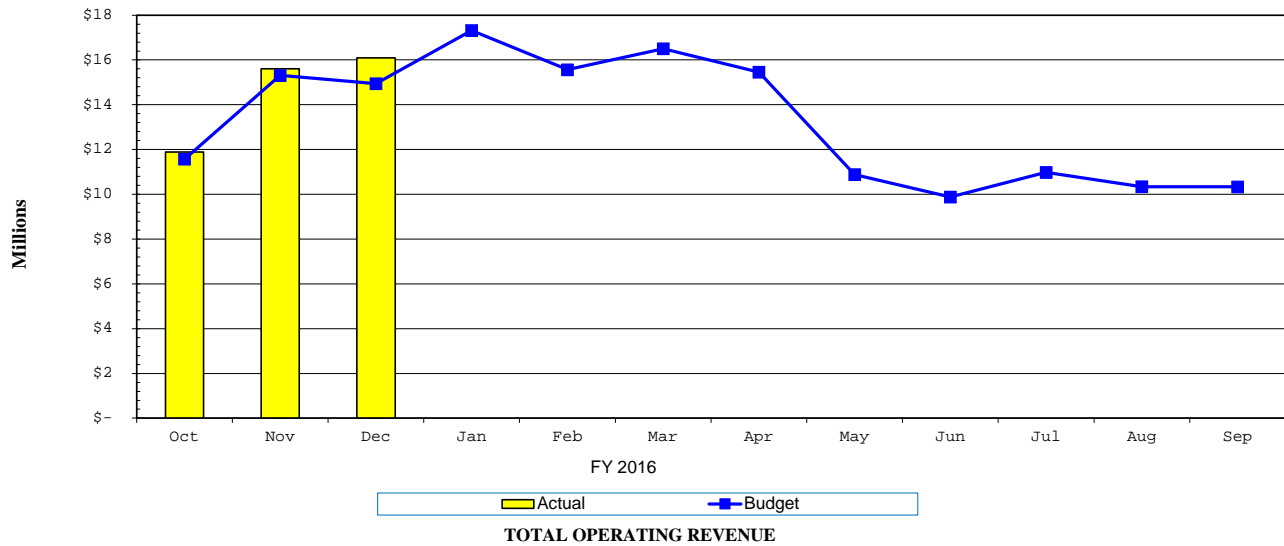


PORT EVERGLADES DEPARTMENT

FISCAL YEAR 2016 REVENUE TO BUDGET REPORT

DECEMBER 2015

| FISCAL MONTH | | | | F Y T D | | | | |
|----------------------------|----------------------------|---------------------------|------|--------------------------------|----------------------------|----------------------------|---------------------------|--------------------|
| <u>Actual</u> | <u>Budget</u> | <u>Variance</u> | | | <u>Actual</u> | <u>Budget</u> | <u>Variance</u> | <u>% Inc/(Dcr)</u> |
| \$3,248,485 | \$2,689,000 | \$559,485 | 1010 | Petroleum | \$8,795,000 | \$8,067,000 | \$728,000 | 9% |
| 3,165,638 | 2,792,100 | 373,538 | 1015 | Container | 9,838,303 | 8,725,300 | 1,113,003 | 13% |
| 6,244,684 | 6,066,421 | 178,263 | 1020 | Cruise | 15,795,498 | 16,189,355 | (393,857) | (-2%) |
| 423,974 | 278,400 | 145,574 | 1025 | Bulk | 947,471 | 835,200 | 112,271 | 13% |
| 324,991 | 280,700 | 44,291 | 1030 | Break Bulk | 874,664 | 842,100 | 32,564 | 4% |
| 68,687 | 96,970 | (28,283) | 1045 | Lay-In | 306,809 | 290,910 | 15,899 | 5% |
| 1,384,805 | 1,457,010 | (72,205) | 1050 | Real Estate | 3,936,911 | 4,195,995 | (259,084) | (-6%) |
| 49,365 | 55,100 | (5,735) | 1055 | F T Z | 209,651 | 224,300 | (14,649) | (-7%) |
| 20,005 | 14,000 | 6,005 | 1060 | Public Safety Svcs. | 59,052 | 42,000 | 17,052 | 41% |
| 0 | 0 | 0 | 2060 | Rail Revenues | 0 | 0 | 0 | - |
| 8,679 | 12,500 | (3,821) | 3000 | Finance | 49,444 | 37,500 | 11,944 | 32% |
| 804,627 | 823,200 | (18,573) | 2010 | Midport Garage | 1,789,345 | 1,541,400 | 247,945 | 16% |
| 343,263 | 379,200 | (35,937) | 2020 | Northport Garage | 970,290 | 831,300 | 138,990 | 17% |
| <u>\$16,087,203</u> | <u>\$14,944,601</u> | <u>\$1,142,602</u> | | TOTAL OPERATING REVENUE | <u>\$43,572,438</u> | <u>\$41,822,360</u> | <u>\$1,750,078</u> | <u>4%</u> |



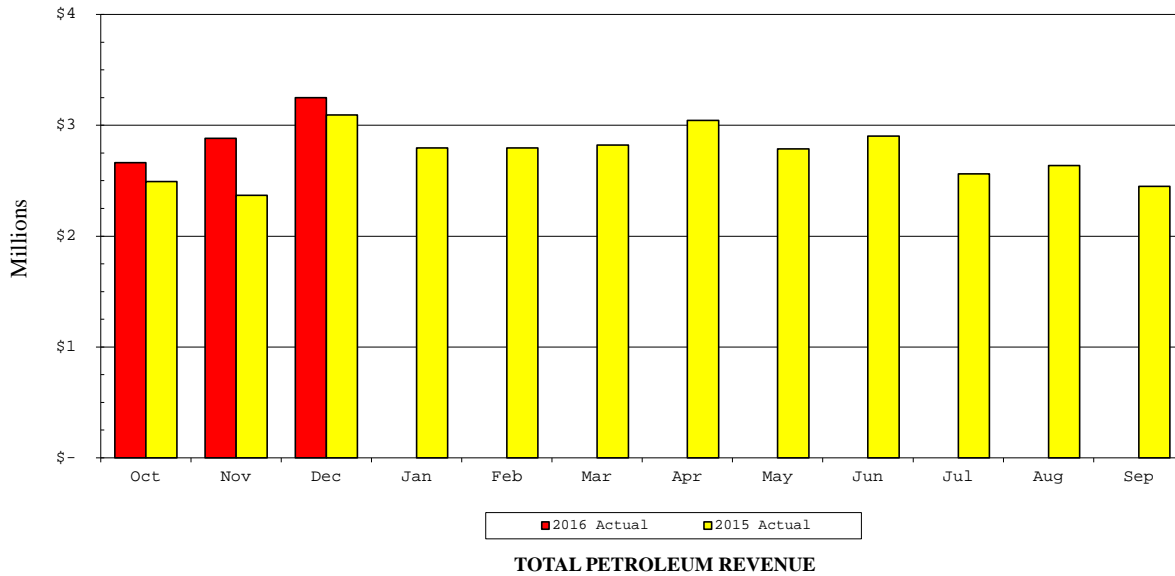
Petroleum Revenue Reports

PORT EVERGLADES DEPARTMENT

FISCAL YEAR 2016 REVENUE TO FISCAL YEAR 2015 REVENUE REPORT

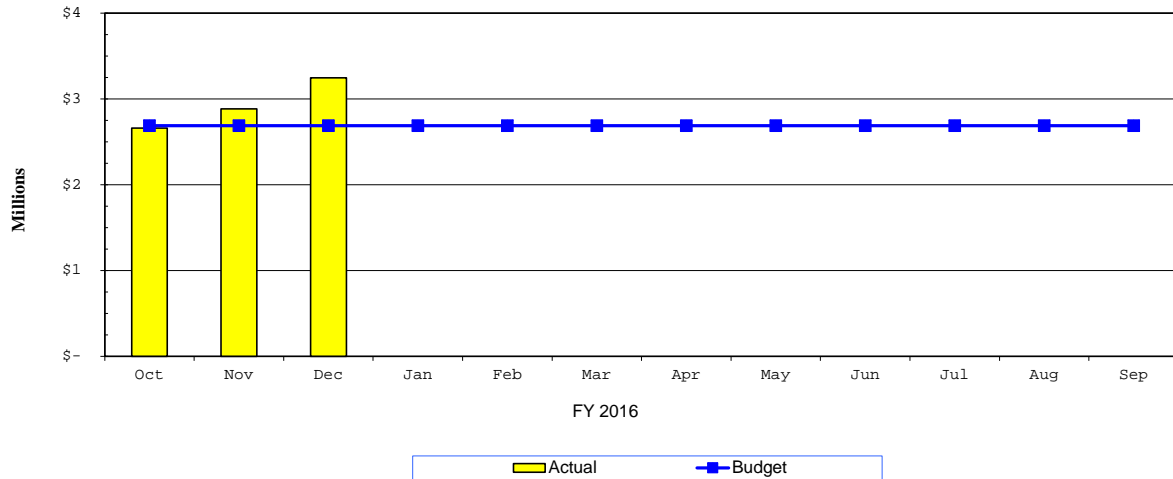
DECEMBER 2015

| FISCAL MONTH | | | F Y T D | | | | |
|---------------------------|---------------------------|-------------------------|--------------------------------|-------------------------|---------------------------|---------------------------|-------------------------|
| <u>2016 Actual</u> | <u>2015 Actual</u> | <u>Variance</u> | | <u>2016 Actual</u> | <u>2015 Actual</u> | <u>Variance</u> | |
| 1010 Petroleum | | | | | | | |
| \$1,763,761 | \$1,720,105 | \$43,656 | 4511 | Cargo Wharfage | \$4,767,254 | \$4,386,899 | \$380,355 |
| 272,528 | 266,963 | 5,565 | 4517 | Fire Protection Service | 737,562 | 672,668 | 64,894 |
| 95,375 | 93,243 | 2,132 | 4522 | Security Fees | 258,615 | 239,621 | 18,994 |
| 187,401 | 131,951 | 55,450 | 4525 | Truck & Rail Whfg. | 478,837 | 372,132 | 106,705 |
| 675,830 | 621,951 | 53,879 | 4531 | Dockage | 1,845,461 | 1,615,070 | 230,391 |
| 27,191 | 27,989 | (798) | 4541 | Harbormaster | 75,671 | 72,367 | 3,304 |
| 69,825 | 66,378 | 3,447 | 4542 | Linehandlers | 196,857 | 165,579 | 31,278 |
| 39,767 | 45,764 | (5,997) | 4543 | Tug Fees | 115,761 | 116,071 | (310) |
| 0 | 2,977 | (2,977) | 4572 | Penalties | 2,132 | 14,814 | (12,682) |
| 3,446 | 4,433 | (987) | 4581 | Fresh Water | 11,346 | 12,887 | (1,541) |
| 0 | 0 | 0 | 4583 | Sewage Disposal | 0 | 0 | 0 |
| 0 | 0 | 0 | 4589 | Reimburse Labor | 0 | 0 | 0 |
| <u>113,361</u> | <u>112,061</u> | <u>1,300</u> | 6310 | Special Assessment | <u>305,504</u> | <u>287,265</u> | <u>18,239</u> |
| <u>\$3,248,485</u> | <u>\$3,093,815</u> | <u>\$154,670</u> | Total Petroleum Revenue | | <u>\$8,795,000</u> | <u>\$7,955,373</u> | <u>\$839,627</u> |



**PORT EVERGLADES DEPARTMENT
FISCAL YEAR 2016 REVENUE TO BUDGET REPORT
DECEMBER 2015**

| FISCAL MONTH | | | F Y T D | | | | |
|---------------------------|---------------------------|-------------------------|---------|--------------------------------|---------------------------|---------------------------|-------------------------|
| <u>Actual</u> | <u>Budget</u> | <u>Variance</u> | | | <u>Actual</u> | <u>Budget</u> | <u>Variance</u> |
| | | | 1010 | Petroleum | | | |
| \$1,763,761 | \$1,483,100 | \$280,661 | 4511 | Cargo Wharfage | \$4,767,254 | \$4,449,300 | \$317,954 |
| 272,528 | 234,200 | 38,328 | 4517 | Fire Protection Service | 737,562 | 702,600 | 34,962 |
| 95,375 | 78,500 | 16,875 | 4522 | Security Fees | 258,615 | 235,500 | 23,115 |
| 187,401 | 124,200 | 63,201 | 4525 | Truck & Rail Whfg. | 478,837 | 372,600 | 106,237 |
| 675,830 | 566,700 | 109,130 | 4531 | Dockage | 1,845,461 | 1,700,100 | 145,361 |
| 27,191 | 23,900 | 3,291 | 4541 | Harbormaster | 75,671 | 71,700 | 3,971 |
| 69,825 | 50,500 | 19,325 | 4542 | Linehandlers | 196,857 | 151,500 | 45,357 |
| 39,767 | 34,400 | 5,367 | 4543 | Tug Fees | 115,761 | 103,200 | 12,561 |
| 0 | 0 | 0 | 4572 | Penalties | 2,132 | 0 | 2,132 |
| 3,446 | 3,600 | (154) | 4581 | Fresh Water | 11,346 | 10,800 | 546 |
| 0 | 0 | 0 | 4583 | Sewage Disposal | 0 | 0 | 0 |
| 0 | 0 | 0 | 4589 | Reimburse Labor | 0 | 0 | 0 |
| <u>113,361</u> | <u>89,900</u> | <u>23,461</u> | 6310 | Special Assessment | <u>305,504</u> | <u>269,700</u> | <u>35,804</u> |
| <u>\$3,248,485</u> | <u>\$2,689,000</u> | <u>\$559,485</u> | | Total Petroleum Revenue | <u>\$8,795,000</u> | <u>\$8,067,000</u> | <u>\$728,000</u> |



TOTAL PETROLEUM REVENUE

PORT EVERGLADES
Petroleum Throughput - Operator Report
FYTD Summary
Fiscal Year 2016

| TERMINAL | Barrels of Petroleum | | | | | | | | | | | | Total Bbls | Total Bbls |
|-----------------------------------|----------------------|------------------|-------------------|-----|-----|-----|-----|-----|-----|-----|-----|-----|-------------------|-------------------|
| | Oct | Nov | Dec | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | FYTD 2016 | FYTD 2015 |
| BP Productts North America Inc. | 213,270 | 176,493 | 292,345 | | | | | | | | | | 682,108 | 950,605 |
| Chevron USA | 919,253 | 1,167,532 | 754,904 | | | | | | | | | | 2,841,689 | 2,804,470 |
| Citgo/Champlin | 47,069 | 17,879 | 55,002 | | | | | | | | | | 119,950 | 239,542 |
| Citgo Petroleum Corp | 774,657 | 824,804 | 794,054 | | | | | | | | | | 2,393,515 | 2,448,709 |
| FPL | - | - | - | | | | | | | | | | - | - |
| High Sierra Terminaling | - | 108,467 | - | | | | | | | | | | 108,467 | 31,747 |
| Buckeye (MABU) | 309,355 | 383,582 | 574,140 | | | | | | | | | | 1,267,077 | 916,660 |
| Marathon Oil Co Eisenhower (MARO) | 974,494 | 802,323 | 1,033,723 | | | | | | | | | | 2,810,539 | 2,342,763 |
| Marathon Oil Co Spangler (Mant) | 831,108 | 743,037 | 819,064 | | | | | | | | | | 2,393,208 | 2,513,270 |
| Mobil Oil Corp | 457,151 | 1,008,614 | 846,442 | | | | | | | | | | 2,312,207 | 2,562,285 |
| Motiva Terminal East(GATX) | 131,709 | 88,869 | 120,168 | | | | | | | | | | 340,746 | 1,306,890 |
| Motiva Enterprises South(STAR) | 1,355,492 | 1,204,929 | 1,855,253 | | | | | | | | | | 4,415,674 | 4,148,480 |
| Valero Marketing & Supply Co. | 1,579,662 | 1,406,385 | 1,818,082 | | | | | | | | | | 4,804,130 | 5,034,100 |
| Targa Midstream Svcs | 20,760 | - | - | | | | | | | | | | 20,760 | 53,008 |
| Transmontaigne Products (N) | 1,269,843 | 1,810,406 | 2,031,740 | | | | | | | | | | 5,111,988 | 2,773,140 |
| Transmontaigne Product Svc | 365,614 | 221,493 | 341,199 | | | | | | | | | | 928,307 | 600,842 |
| Port Wide Total Barrels | 9,249,438 | 9,964,814 | 11,336,116 | - | - | - | - | - | - | - | - | - | 30,550,367 | 28,726,511 |

PORT EVERGLADES
Petroleum Throughput - Product Report
FYTD Summary
Fiscal Year 2016

| PRODUCT | Barrels of Petroleum | | | | | | | | | | | Total Bbls | Total Bbls | |
|--------------------------|----------------------|------------------|-------------------|-----|-----|-----|-----|-----|-----|-----|-----|------------|-------------------|-------------------|
| | Oct | Nov | Dec | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | FYTD 2016 | FYTD 2015 |
| Asphalt | 26,302 | 108,467 | 118,055 | | | | | | | | | | 252,825 | 67,465 |
| Aviation Gasoline | - | 35,523 | 11,870 | | | | | | | | | | 47,393 | 45,293 |
| Crude Oil Loaded | - | 132,079 | 70,288 | | | | | | | | | | 202,367 | 183,531 |
| Diesel Fuel | 1,383,271 | 1,121,776 | 1,239,194 | | | | | | | | | | 3,744,241 | 3,524,379 |
| Ethanol | - | - | - | | | | | | | | | | 0 | 394,852 |
| Fuel Oil | 38,974 | 464,863 | 329,692 | | | | | | | | | | 833,529 | 750,425 |
| Gasoline | 4,675,189 | 4,934,646 | 5,851,584 | | | | | | | | | | 15,461,418 | 14,806,215 |
| Jet Fuel | 2,498,046 | 2,768,711 | 3,068,775 | | | | | | | | | | 8,335,532 | 7,578,909 |
| Propane | 20,760 | - | - | | | | | | | | | | 20,760 | 53,008 |
| Truck & Rail WHF-Ethanol | 606,896 | 398,749 | 646,656 | | | | | | | | | | 1,652,302 | 1,322,432 |
| Grand Total | 9,249,438 | 9,964,814 | 11,336,116 | - | - | - | - | - | - | - | - | - | 30,550,367 | 28,726,511 |

Petroleum Throughput - Domestic vs. Foreign
FYTD December 2015

| Commodity Code | Commodity Name | Domestic Barrels | Domestic % | Foreign Barrels | Foreign % | Total Barrels |
|-----------------------|-----------------------------|-------------------------|-------------------|------------------------|------------------|----------------------|
| PE00 | WHARFAGE ASPHALT | 108,467 | 43 | 144,358 | 57 | 252,825 |
| PE01 | WHARFAGE AVGAS | 47,393 | 100 | - | - | 47,393 |
| PE02 | WHARFAGE DIESEL | 3,720,188 | 99 | 24,052 | 1 | 3,744,241 |
| PE03 | WHARFAGE FUEL OIL | 38,974 | 5 | 794,555 | 95 | 833,529 |
| PE04 | WHARFAGE GASOLINE | 14,395,164 | 93 | 1,066,255 | 7 | 15,461,418 |
| PE05 | WHARFAGE JET FUEL | 4,300,338 | 52 | 4,035,193 | 48 | 8,335,532 |
| PE09 | WHARFAGE PROPANE | 20,760 | 100 | - | - | 20,760 |
| PE13 | WHARFAGE CRUDE OIL (LOADED) | 202,367 | 100 | - | - | 202,367 |
| PE14 | WHARFAGE ETHANOL | - | - | - | - | - |
| PTR1 | TRUCK & RAIL - ETHANOL | 1,652,302 | 100 | - | - | 1,652,302 |
| TOTALS | | 24,485,954 | 80% | 6,064,413 | 20% | 30,550,367 |

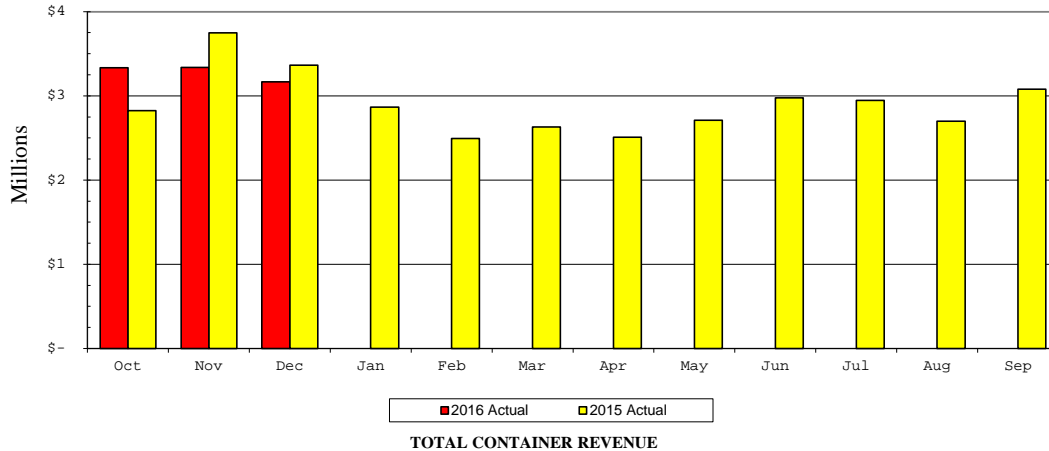
Container Revenue Reports

PORT EVERGLADES DEPARTMENT

FISCAL YEAR 2016 REVENUE TO FISCAL YEAR 2015 REVENUE REPORT

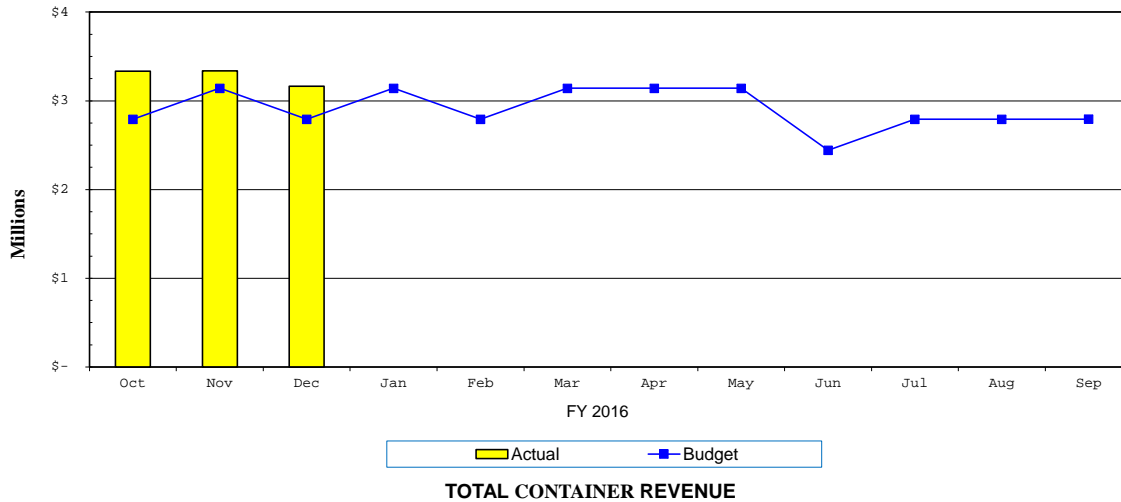
DECEMBER 2015

| FISCAL MONTH | | | F Y T D | | | | |
|---------------------------|---------------------------|---------------------------|---------|--------------------------------|---------------------------|---------------------------|--------------------------|
| <u>2016 Actual</u> | <u>2015 Actual</u> | <u>Variance</u> | | | <u>2016 Actual</u> | <u>2015 Actual</u> | <u>Variance</u> |
| | | | 1015 | Container | | | |
| \$285,146 | \$242,328 | \$42,818 | 4511 | Cargo Wharfage | \$613,733 | \$643,259 | (\$29,526) |
| 34,268 | 29,442 | 4,826 | 4512 | Box Wharfage | 76,002 | 76,404 | (402) |
| (316) | (40) | (276) | 4519 | Whrg. Vol. Incentives | (711) | (354) | (357) |
| 1,470,631 | 1,450,835 | 19,796 | 4520 | Minimum Payments | 4,411,893 | 4,347,248 | 64,645 |
| 519,601 | 866,065 | (346,464) | 4521 | Terminal Oper. Revenues | 2,342,419 | 2,626,833 | (284,414) |
| 230,845 | 205,120 | 25,725 | 4522 | Security Fees | 653,735 | 647,840 | 5,895 |
| 85,663 | 99,092 | (13,429) | 4531 | Dockage | 200,350 | 258,780 | (58,430) |
| 0 | 0 | 0 | 4539 | Dockage Vol. Incentives | 0 | 0 | 0 |
| 13,633 | 12,372 | 1,261 | 4541 | Harbormaster | 36,927 | 36,694 | 233 |
| 175,957 | 143,484 | 32,473 | 4542 | Linehandlers | 525,956 | 489,390 | 36,566 |
| 34,381 | 25,334 | 9,047 | 4543 | Tug Fees | 105,297 | 94,032 | 11,265 |
| 0 | 0 | 0 | 4551 | Storage | 0 | 0 | 0 |
| 0 | 0 | 0 | 4552 | Demurrage | 0 | 0 | 0 |
| 98,968 | 88,652 | 10,316 | 4553 | Grid Rental | 297,001 | 261,392 | 35,609 |
| 202,326 | 188,192 | 14,134 | 4566 | Crane Rental | 580,639 | 422,747 | 157,892 |
| 0 | 0 | 0 | 4568 | Crane/Heavy Lift | 0 | 0 | 0 |
| (21,274) | (12,769) | (8,505) | 4569 | Crane Vol. Incentives | (64,200) | (33,213) | (30,987) |
| 75 | 9,827 | (9,752) | 4572 | Penalties | 5,125 | 15,205 | (10,080) |
| 9,547 | 7,572 | 1,975 | 4581 | Fresh Water | 26,258 | 25,480 | 778 |
| 0 | 0 | 0 | 4583 | Sewage Disposal | 0 | 0 | 0 |
| 26,187 | 7,904 | 18,283 | 4587 | Reefer Electricity | 27,879 | 9,242 | 18,637 |
| 0 | 0 | 0 | 4588 | Reimb. Electricity | 0 | 0 | 0 |
| 0 | 0 | 0 | 4589 | Reimburse Labor | 0 | 0 | 0 |
| 0 | 0 | 0 | 4601 | Marketing Fees | 0 | 12,500 | (12,500) |
| 0 | 0 | 0 | 6990 | Misc. Revenue | 0 | 0 | 0 |
| <u>\$3,165,638</u> | <u>\$3,363,410</u> | <u>(\$197,772)</u> | | Total Container Revenue | <u>\$9,838,303</u> | <u>\$9,933,479</u> | <u>(\$95,176)</u> |



**PORT EVERGLADES DEPARTMENT
FISCAL YEAR 2016 REVENUE TO BUDGET REPORT
DECEMBER 2015**

| FISCAL MONTH | | | FYTD | | | | |
|--------------------|--------------------|------------------|--------------------------------|-------------------------|--------------------|--------------------|--------------------|
| Actual | Budget | Variance | 1015 Container | | Actual | Budget | Variance |
| \$285,146 | \$329,200 | (\$44,054) | 4511 | Cargo Wharfage | \$613,733 | \$1,028,700 | (\$414,967) |
| 34,268 | 35,500 | (1,232) | 4512 | Box Wharfage | 76,002 | 110,900 | (34,898) |
| (316) | (300) | (16) | 4519 | Whrg. Vol. Incentives | (711) | (900) | 189 |
| 1,470,631 | 1,417,600 | 53,031 | 4520 | Minimum Payments | 4,411,893 | 4,430,000 | (18,107) |
| 519,601 | 226,200 | 293,401 | 4521 | Terminal Oper Revenues | 2,342,419 | 706,900 | 1,635,519 |
| 230,845 | 213,200 | 17,645 | 4522 | Security Fees | 653,735 | 666,300 | (12,565) |
| 85,663 | 118,400 | (32,737) | 4531 | Dockage | 200,350 | 370,000 | (169,650) |
| 0 | 0 | 0 | 4539 | Dockage Vol. Incentives | 0 | 0 | 0 |
| 13,633 | 13,300 | 333 | 4541 | Harbormaster | 36,927 | 41,600 | (4,673) |
| 175,957 | 173,300 | 2,657 | 4542 | Linehandlers | 525,956 | 541,500 | (15,544) |
| 34,381 | 36,600 | (2,219) | 4543 | Tug Fees | 105,297 | 114,400 | (9,103) |
| 0 | 0 | 0 | 4551 | Storage | 0 | 0 | 0 |
| 0 | 0 | 0 | 4552 | Demurrage | 0 | 0 | 0 |
| 98,968 | 92,700 | 6,268 | 4553 | Grid Rental | 297,001 | 289,700 | 7,301 |
| 202,326 | 128,000 | 74,326 | 4566 | Crane Rental | 580,639 | 400,000 | 180,639 |
| 0 | 0 | 0 | 4568 | Crane-Heavy Lift | 0 | 0 | 0 |
| (21,274) | (10,000) | (11,274) | 4569 | Crane Vol. Incentives | (64,200) | (31,300) | (32,900) |
| 75 | 0 | 75 | 4572 | Penalties | 5,125 | 0 | 5,125 |
| 9,547 | 10,100 | (553) | 4581 | Fresh Water | 26,258 | 31,600 | (5,342) |
| 0 | 0 | 0 | 4583 | Sewage Disposal | 0 | 0 | 0 |
| 26,187 | 8,300 | 17,887 | 4587 | Reefer Electricity | 27,879 | 25,900 | 1,979 |
| 0 | 0 | 0 | 4588 | Reimb. Electricity | 0 | 0 | 0 |
| 0 | 0 | 0 | 4589 | Reimburse Labor | 0 | 0 | 0 |
| 0 | 0 | 0 | 4601 | Marketing Fees | 0 | 0 | 0 |
| 0 | 0 | 0 | 4544 | Other Revenue | 0 | 0 | 0 |
| \$3,165,638 | \$2,792,100 | \$373,538 | Total Container Revenue | | \$9,838,303 | \$8,725,300 | \$1,113,003 |



PORT EVERGLADES
Container Operator Throughput
Fiscal Year 2016
FYTD Summary
DECEMBER 2015

| OPERATOR | TEUs | | Tons | | FY 2016 ACRES | | | Avg. Mthly TEUs/Acre | | Avg. Mthly Tons/Acre | |
|--|----------------|----------------|------------------|------------------|---------------|--------------|---------------|----------------------|--------------|----------------------|----------------|
| | FYTD 2016 | FYTD 2015 | FYTD 2016 | FYTD 2015 | Leased | Grid | Total | FYTD 2016 | FYTD 2015 | FYTD 2016 | FY 2015 |
| Chiquita Brands Company | 0 | 3,707 | 0 | 29,197 | 13.10 | - | 13.10 | - | 94.3 | - | 742.9 |
| Coleary Transport Co., Inc. | 3,852 | 713 | 18,994 | 4,408 | - | 5.34 | 5.34 | 241.6 | 84.9 | 1,187.4 | 524.8 |
| Crowley Liner Services | 76,958 | 84,246 | 419,063 | 481,108 | 74.00 | - | 74.00 | 346.7 | 379.5 | 1,887.7 | 2,167.2 |
| Dole Fresh Fruits | 0 | 2,626 | 0 | 14,225 | 0.00 | - | - | - | 163.9 | - | 888.0 |
| Florida International Terminal | 39,859 | 36,732 | 284,598 | 242,535 | 36.03 | 5.00 | 41.03 | 323.8 | 298.4 | 2,312.1 | 1,970.4 |
| Florida Transportation Services | 248 | 89 | 5,134 | 18 | - | - | - | - | - | - | - |
| Hyde Shipping | 18,459 | 13,848 | 88,788 | 60,950 | 7.00 | - | 7.00 | 879.0 | 659.4 | 4,228.0 | 2,902.4 |
| King Ocean Services, LTD (Cayman Islands) Inc. | 39,841 | 39,177 | 171,392 | 179,856 | 41.15 | 5.10 | 46.25 | 287.1 | 282.4 | 1,235.3 | 1,296.3 |
| Port Everglades Terminal | 47,267 | 48,625 | 478,995 | 410,990 | 39.18 | - | 39.18 | 402.1 | 413.7 | 4,075.2 | 3,496.6 |
| Portus - PEV LLC | 3,959 | 6,009 | 28,283 | 44,094 | 0.28 | 8.60 | 8.88 | 147.4 | 220.6 | 1,053.4 | 1,590.1 |
| Sea Star Line | 0 | 0 | 0 | 0 | - | - | - | - | - | - | - |
| Seafreight Line | 18,315 | 18,453 | 90,597 | 95,515 | 25.00 | - | 25.00 | 244.2 | 246.0 | 1,208.0 | 1,392.2 |
| Sol Shipping Services, Inc. | 10,594 | 8,613 | 46,741 | 43,102 | 5.34 | 1.20 | 6.54 | 570.8 | 537.6 | 2,493.7 | 2,690.5 |
| Balearia Caribbean Ltd., Corp. | 0 | 0 | 0 | 0 | - | 1.14 | 1.14 | - | - | - | - |
| Unassigned | 4 | 0 | 1,305 | 0 | - | - | - | - | - | - | - |
| Grand Total | 259,356 | 262,838 | 1,633,890 | 1,605,998 | 241.08 | 26.38 | 267.46 | 324.3 | 324.3 | 2,042.9 | 1,981.8 |

PORT EVERGLADES

Terminal Operators Minimum Guarantee for Contract Year to Date

December 2015

| OPERATOR | Contract Year Start Date | Contract Year End Date | Units of Measure | Minimum Guaranteed Units | Tier | CURRENT CONTRACT YEAR | | PRIOR CONTRACT YEAR | | FISCAL YEAR | |
|--|--------------------------|------------------------------|------------------|--------------------------|--------|---------------------------|----------------------------|---------------------------|-----------------------------|-------------------|-----------------|
| | | | | | | Contract YTD Units Dec-15 | Total Revenue Contract YTD | Prior Contract Year Units | Prior Contract Year Revenue | FYTD 2016 Revenue | FY 2015 Revenue |
| Crowley Liner Services | 1/1/2015 | 12/31/2015 | Containers | 115,001 -120,750 | Tier 1 | | | | | | |
| | | | | Over 120,750 | Tier 2 | 151,466 | \$ 10,222,459 | 145,940 | \$ 9,962,875 | \$ 3,708,411 | \$ 10,058,642 |
| Florida International Terminal | 7/1/2015 | 6/30/2016 | Containers | 75,000 | | 45,718 | \$ 2,413,577 | 91,253 | \$ 5,300,291 | \$ 1,166,666 | \$ 5,262,985 |
| King Ocean Services, LTD (Cayman Islands) Inc. | 10/1/2015 | 9/30/2016 | Containers | 60,000 | Tier 1 | | | | | \$ - | |
| | | | | 60,001-72,000 | Tier 2 | 25,775 | \$ 1,842,804 | 66,282 | \$ 4,132,544 | \$ 1,842,804 | \$ 7,425,852 |
| Mediterranean Shipping Company | 11/1/2015 | 10/31/2016 | Containers | 72,000 | | 19,795 | \$ 945,726 | 89,680 | \$ 7,571,777 | \$ 1,816,197 | \$ 7,853,843 |
| Seafreight Agencies USA | 6/1/2015 | 5/31/2016 | Containers | 48,620 | | 25,098 | \$ 2,046,112 | 41,801 | \$ 3,322,006 | \$ 883,659 | \$ 3,389,959 |
| Chiquita Fresh North America | 10/1/2015 | 9/30/2016 | Tons | 262,000 | | Billed to MSC | \$ 403,050 | 29,198 | \$ - | \$ 403,050 | \$ 2,361,672 |
| Dole Fresh Fruits | 9/1/2015 | Terminated 10/11/2015 | Tons | 106,800 | | 3,207 | \$ 193,203 | 86,277 | \$ 522,860 | \$ 27,999 | \$ 479,725 |
| Hyde Shipping | 7/1/2015 | 6/30/2016 | Tons | 140,000 | | 117,030 | \$ 1,587,703 | 185,058 | \$ 2,212,944 | \$ 833,268 | \$ 2,465,933 |
| Sol Shipping Services, Inc. (Agrix) | 11/1/2015 | 10/31/2016 | Tons | 133,500 | | 46,741 | \$ 327,484 | 184,645 | \$ 1,092,292 | \$ 339,836 | \$ 1,437,100 |

**Port Everglades Department of Broward County
Monthly Loaded TEUs Report**

| | | Fiscal Year 2016 | | | | | | | | | | | | TOTAL |
|-----------------------|---------------|-------------------------|---------------|---------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|----------------|
| | | OCT | NOV | DEC | JAN | FEB | MAR | APR | MAY | JUN | JUL | AUG | SEP | |
| Inbound | Empty | 17,656 | 16,670 | 17,694 | | | | | | | | | | 52,020 |
| | Loaded | <u>22,696</u> | <u>25,327</u> | <u>29,818</u> | | | | | | | | | | <u>77,841</u> |
| Total Inbound | | 40,352 | 41,997 | 47,512 | - | - | - | - | - | - | - | - | - | 129,861 |
| Outbound | Empty | 5,272 | 7,522 | 11,018 | | | | | | | | | | 23,812 |
| | Loaded | <u>37,369</u> | <u>35,801</u> | <u>32,513</u> | | | | | | | | | | <u>105,683</u> |
| Total Outbound | | 42,641 | 43,323 | 43,531 | - | - | - | - | - | - | - | - | - | 129,495 |
| Total Empty | | 22,928 | 24,192 | 28,712 | - | - | - | - | - | - | - | - | - | 75,832 |
| Total Loaded | | <u>60,065</u> | <u>61,128</u> | <u>62,331</u> | | | | | | | | | | <u>183,524</u> |
| Total TEUs | | <u>82,993</u> | <u>85,320</u> | <u>91,043</u> | | | | | | | | | | <u>259,356</u> |

| | | Fiscal Year 2015 | | | | | | | | | | | | TOTAL |
|-----------------------|---------------|-------------------------|---------------|---------------|---------------|---------------|----------------|---------------|---------------|---------------|---------------|---------------|---------------|------------------|
| | | OCT | NOV | DEC | JAN | FEB | MAR | APR | MAY | JUN | JUL | AUG | SEP | |
| Inbound | Empty | 18,318 | 18,940 | 14,620 | 19,025 | 16,280 | 17,421 | 16,657 | 18,407 | 16,002 | 19,746 | 17,487 | 17,521 | 210,424 |
| | Loaded | <u>23,429</u> | <u>26,091</u> | <u>27,846</u> | <u>28,927</u> | <u>26,676</u> | <u>34,142</u> | <u>29,859</u> | <u>30,004</u> | <u>23,924</u> | <u>25,587</u> | <u>23,716</u> | <u>22,325</u> | <u>322,526</u> |
| Total Inbound | | 41,747 | 45,031 | 42,466 | 47,952 | 42,956 | 51,563 | 46,516 | 48,411 | 39,926 | 45,333 | 41,203 | 39,846 | 532,950 |
| Outbound | Empty | 6,683 | 6,145 | 9,499 | 11,267 | 8,349 | 12,984 | 10,503 | 8,099 | 4,951 | 8,794 | 5,611 | 7,321 | 100,206 |
| | Loaded | <u>38,244</u> | <u>40,625</u> | <u>32,398</u> | <u>34,410</u> | <u>35,001</u> | <u>37,874</u> | <u>35,597</u> | <u>37,040</u> | <u>33,569</u> | <u>35,901</u> | <u>33,308</u> | <u>33,383</u> | <u>427,350</u> |
| Total Outbound | | 44,927 | 46,770 | 41,897 | 45,677 | 43,350 | 50,858 | 46,100 | 45,139 | 38,520 | 44,695 | 38,919 | 40,704 | 527,556 |
| Total Empty | | 25,001 | 25,085 | 24,119 | 30,292 | 24,629 | 30,405 | 27,160 | 26,506 | 20,953 | 28,540 | 23,098 | 24,842 | 310,630 |
| Total Loaded | | <u>61,673</u> | <u>66,716</u> | <u>60,244</u> | <u>63,337</u> | <u>61,677</u> | <u>72,016</u> | <u>65,456</u> | <u>67,044</u> | <u>57,493</u> | <u>61,488</u> | <u>57,024</u> | <u>55,708</u> | <u>749,876</u> |
| Total TEUs | | <u>86,674</u> | <u>91,801</u> | <u>84,363</u> | <u>93,629</u> | <u>86,306</u> | <u>102,421</u> | <u>92,616</u> | <u>93,550</u> | <u>78,446</u> | <u>90,028</u> | <u>80,122</u> | <u>80,550</u> | <u>1,060,506</u> |

| | | Calendar Year 2015 | | | | | | | | | | | | TOTAL |
|-----------------------|---------------|---------------------------|---------------|----------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|------------------|
| | | JAN | FEB | MAR | APR | MAY | JUN | JUL | AUG | SEP | OCT | NOV | DEC | |
| Inbound | Empty | 19,025 | 16,280 | 17,421 | 16,657 | 18,407 | 16,002 | 19,746 | 17,487 | 17,521 | 17,656 | 16,670 | 17,694 | 210,566 |
| | Loaded | <u>28,927</u> | <u>26,676</u> | <u>34,142</u> | <u>29,859</u> | <u>30,004</u> | <u>23,924</u> | <u>25,587</u> | <u>23,716</u> | <u>22,325</u> | <u>22,696</u> | <u>25,327</u> | <u>29,818</u> | <u>323,001</u> |
| Total Inbound | | 47,952 | 42,956 | 51,563 | 46,516 | 48,411 | 39,926 | 45,333 | 41,203 | 39,846 | 40,352 | 41,997 | 47,512 | 533,567 |
| Outbound | Empty | 11,267 | 8,349 | 12,984 | 10,503 | 8,099 | 4,951 | 8,794 | 5,611 | 7,321 | 5,272 | 7,522 | 11,018 | 101,691 |
| | Loaded | <u>34,410</u> | <u>35,001</u> | <u>37,874</u> | <u>35,597</u> | <u>37,040</u> | <u>33,569</u> | <u>35,901</u> | <u>33,308</u> | <u>33,383</u> | <u>37,369</u> | <u>35,301</u> | <u>32,513</u> | <u>421,266</u> |
| Total Outbound | | 45,677 | 43,350 | 50,858 | 46,100 | 45,139 | 38,520 | 44,695 | 38,919 | 40,704 | 42,641 | 42,823 | 43,531 | 522,957 |
| Total Empty | | 30,292 | 24,629 | 30,405 | 27,160 | 26,506 | 20,953 | 28,540 | 23,098 | 24,842 | 22,928 | 24,192 | 28,712 | 312,257 |
| Total Loaded | | <u>63,337</u> | <u>61,677</u> | <u>72,016</u> | <u>65,456</u> | <u>67,044</u> | <u>57,493</u> | <u>61,488</u> | <u>57,024</u> | <u>55,708</u> | <u>60,065</u> | <u>60,628</u> | <u>62,331</u> | <u>744,267</u> |
| Total TEUs | | <u>93,629</u> | <u>86,306</u> | <u>102,421</u> | <u>92,616</u> | <u>93,550</u> | <u>78,446</u> | <u>90,028</u> | <u>80,122</u> | <u>80,550</u> | <u>82,993</u> | <u>84,820</u> | <u>91,043</u> | <u>1,056,524</u> |

| | | Calendar Year 2014 | | | | | | | | | | | | TOTAL |
|-----------------------|---------------|---------------------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|------------------|
| | | JAN | FEB | MAR | APR | MAY | JUN | JUL | AUG | SEP | OCT | NOV | DEC | |
| Inbound | Empty | 12,137 | 12,499 | 12,801 | 11,938 | 13,937 | 14,011 | 16,478 | 16,390 | 15,810 | 18,318 | 18,940 | 14,620 | 177,879 |
| | Loaded | <u>27,047</u> | <u>28,176</u> | <u>34,000</u> | <u>33,434</u> | <u>30,567</u> | <u>25,388</u> | <u>26,158</u> | <u>26,680</u> | <u>23,363</u> | <u>23,429</u> | <u>26,091</u> | <u>27,846</u> | <u>332,179</u> |
| Total Inbound | | 39,184 | 40,675 | 46,801 | 45,372 | 44,504 | 39,399 | 42,636 | 43,070 | 39,173 | 41,747 | 45,031 | 42,466 | 510,058 |
| Outbound | Empty | 11,756 | 11,091 | 13,859 | 12,157 | 8,906 | 5,278 | 5,715 | 7,832 | 6,018 | 6,683 | 6,145 | 9,499 | 104,939 |
| | Loaded | <u>29,249</u> | <u>30,853</u> | <u>35,281</u> | <u>32,758</u> | <u>35,279</u> | <u>34,867</u> | <u>34,253</u> | <u>38,607</u> | <u>34,302</u> | <u>38,244</u> | <u>40,625</u> | <u>32,398</u> | <u>416,716</u> |
| Total Outbound | | 41,005 | 41,944 | 49,140 | 44,915 | 44,185 | 40,145 | 39,967 | 46,439 | 40,321 | 44,927 | 46,770 | 41,897 | 521,655 |
| Total Empty | | 23,893 | 23,590 | 26,660 | 24,095 | 22,843 | 19,289 | 22,192 | 24,222 | 21,828 | 25,001 | 25,085 | 24,119 | 282,818 |
| Total Loaded | | <u>56,296</u> | <u>59,029</u> | <u>69,281</u> | <u>66,192</u> | <u>65,846</u> | <u>60,255</u> | <u>60,411</u> | <u>65,287</u> | <u>57,665</u> | <u>61,673</u> | <u>66,716</u> | <u>60,244</u> | <u>748,895</u> |
| Total TEUs | | <u>80,189</u> | <u>82,619</u> | <u>95,941</u> | <u>90,287</u> | <u>88,689</u> | <u>79,544</u> | <u>82,603</u> | <u>89,509</u> | <u>79,494</u> | <u>86,674</u> | <u>91,801</u> | <u>84,363</u> | <u>1,031,713</u> |

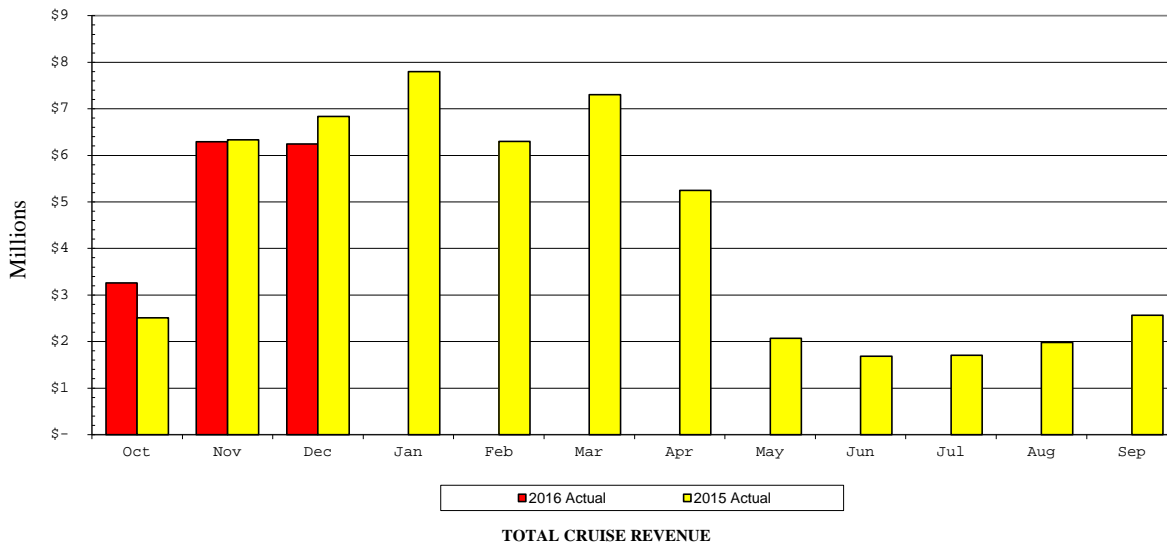
Cruise Revenue Reports

PORT EVERGLADES DEPARTMENT

FISCAL YEAR 2016 REVENUE TO FISCAL YEAR 2015 REVENUE REPORT

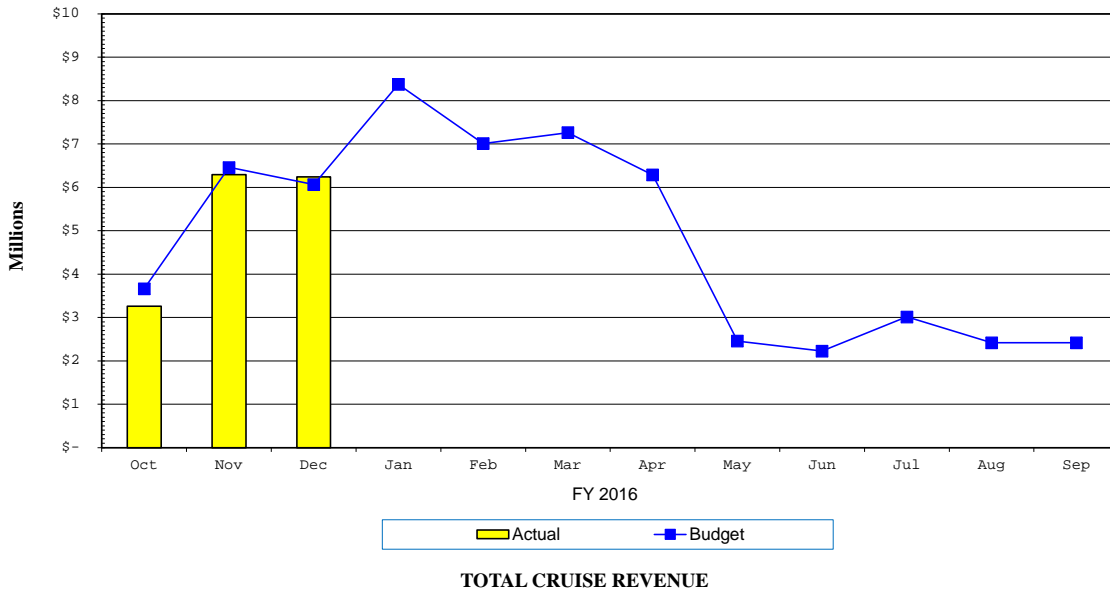
DECEMBER 2015

| FISCAL MONTH | | | F Y T D | | | | |
|---------------------------|---------------------------|---------------------------|---------|-----------------------------|----------------------------|----------------------------|-------------------------|
| <u>2016 Actual</u> | <u>2015 Actual</u> | <u>Variance</u> | | | <u>2016 Actual</u> | <u>2015 Actual</u> | <u>Variance</u> |
| | | | 1020 | Cruise | | | |
| \$18,849 | \$53,595 | (\$34,746) | 4514 | Cruise Wharfage | \$30,485 | \$61,715 | (\$31,230) |
| 0 | 0 | 0 | 4515 | Ferry Wharfage | 0 | 12,351 | (12,351) |
| 0 | 0 | 0 | 4518 | Wharfage Discount | 0 | 0 | 0 |
| 4,617 | 13,908 | (9,291) | 4523 | Term. Sec. Reimb. | 11,115 | 24,852 | (13,737) |
| 6,129,488 | 6,631,180 | (501,692) | 4524 | Port User Charge | 15,544,867 | 15,221,083 | 323,784 |
| 33,000 | 30,000 | 3,000 | 4527 | Ferry Service Revenue | 93,000 | 90,000 | 3,000 |
| 21,117 | 57,147 | (36,030) | 4531 | Dockage | 34,913 | 149,575 | (114,662) |
| 0 | 0 | 0 | 4539 | Dockage Discount | 0 | 0 | 0 |
| 1,236 | 3,604 | (2,368) | 4541 | Harbormaster | 2,061 | 5,003 | (2,942) |
| 4,085 | 11,214 | (7,129) | 4542 | Linehandlers | 9,444 | 21,335 | (11,891) |
| 10,697 | 4,060 | 6,637 | 4543 | Tug Fees | 22,920 | 17,852 | 5,068 |
| 0 | 0 | 0 | 4568 | Crane/Heavy Lift | 0 | 0 | 0 |
| 25 | 1,286 | (1,261) | 4572 | Penalties | 25 | 2,358 | (2,333) |
| 1,899 | 4,684 | (2,785) | 4581 | Fresh Water | 3,601 | 7,633 | (4,032) |
| 0 | 476 | (476) | 4583 | Sewage Disposal | 0 | 1,788 | (1,788) |
| 0 | 0 | 0 | 4587 | Reefer Electricity | 0 | 0 | 0 |
| 398 | 1,226 | (828) | 4588 | Reimburse Electric | 1,474 | 3,133 | (1,659) |
| 1,478 | 4,557 | (3,079) | 4589 | Reimburse Labor | 2,782 | 8,318 | (5,536) |
| 17,795 | 19,063 | (1,268) | 4602 | Electric Forklift/Cruise | 38,811 | 47,141 | (8,330) |
| 0 | 0 | 0 | 6990 | Misc Revenue | 0 | 0 | 0 |
| <u>\$6,244,684</u> | <u>\$6,836,000</u> | <u>(\$591,316)</u> | | Total Cruise Revenue | <u>\$15,795,498</u> | <u>\$15,674,137</u> | <u>\$121,361</u> |



**PORT EVERGLADES DEPARTMENT
FISCAL YEAR 2016 REVENUE TO BUDGET REPORT
DECEMBER 2015**

| FISCAL MONTH | | | F Y T D | | | | |
|--------------------|--------------------|------------------|-----------------------------|--------------------------|---------------------|---------------------|--------------------|
| Actual | Budget | Variance | | | Actual | Budget | Variance |
| | | | 1020 | Cruise | | | |
| \$18,849 | \$31,900 | (\$13,051) | 4514 | Cruise Wharfage | \$30,485 | \$52,800 | (\$22,315) |
| 0 | 1,070 | (1,070) | 4515 | Ferry Wharfage | 0 | 3,210 | (3,210) |
| 0 | 0 | 0 | 4518 | Whrg. Vol. Incentives | 0 | 0 | 0 |
| 4,617 | 7,600 | (2,983) | 4523 | Term. Sec. Reimb. | 11,115 | 14,600 | (3,485) |
| 6,129,488 | 5,918,881 | 210,607 | 4524 | Port User Charge | 15,544,867 | 15,909,235 | (364,368) |
| 33,000 | 30,000 | 3,000 | 4527 | Ferry Service Revenue | 93,000 | 90,000 | 3,000 |
| 21,117 | 44,500 | (23,383) | 4531 | Dockage | 34,913 | 54,300 | (19,387) |
| 0 | 0 | 0 | 4539 | Dockage Vol. Incentives | 0 | 0 | 0 |
| 1,236 | 2,600 | (1,364) | 4541 | Harbormaster | 2,061 | 3,000 | (939) |
| 4,085 | 4,750 | (665) | 4542 | Linehandlers | 9,444 | 5,350 | 4,094 |
| 10,697 | 2,080 | 8,617 | 4543 | Tug Fees | 22,920 | 6,240 | 16,680 |
| 0 | 0 | 0 | 4568 | Crane/Heavy Lift | 0 | 0 | 0 |
| 25 | 0 | 25 | 4572 | Penalties | 25 | 0 | 25 |
| 1,899 | 1,030 | 869 | 4581 | Fresh Water | 3,601 | 3,090 | 511 |
| 0 | 150 | (150) | 4583 | Sewage Disposal | 0 | 450 | (450) |
| 0 | 0 | 0 | 4587 | Reefer Electricity | 0 | 0 | 0 |
| 398 | 360 | 38 | 4588 | Reimburse Electric | 1,474 | 1,080 | 394 |
| 1,478 | 600 | 878 | 4589 | Reimburse Labor | 2,782 | 900 | 1,882 |
| 17,795 | 20,900 | (3,105) | 4602 | Electric Forklift Cruise | 38,811 | 45,100 | (6,289) |
| 0 | 0 | 0 | 4544 | Other Revenue | 0 | 0 | 0 |
| \$6,244,684 | \$6,066,421 | \$178,263 | Total Cruise Revenue | | \$15,795,498 | \$16,189,355 | (\$393,857) |



PORT EVERGLADES

Cruise Operators Minimum Guarantee for Contract Year to Date

December 2015

| OPERATOR | Contract Year Start | Contract Year End | Minimum Guaranteed Revenue | Minimum Guaranteed Passenger Movement | Tiers | CURRENT CONTRACT YEAR | | PRIOR CONTRACT YEAR | |
|---------------------------------|---------------------|-------------------|----------------------------|---------------------------------------|--------|---|------------------------------------|-----------------------------------|------------------------|
| | | | | | | Contract YTD Passenger Movement December 2015 | Contract YTD Revenue December 2015 | Total Contract Passenger Movement | Total Contract Revenue |
| Carnival Corporation | 10/01/15 | 09/30/16 | - | 1,700,000 | | 497,584 | \$7,588,604 | 1,532,550 | \$22,582,431 |
| Royal Caribbean Cruises Limited | 01/01/15 | 12/31/15 | \$ 30,570,064 | 2,349,735 | | 2,101,213 | \$28,653,689 | 2,327,708 | \$31,414,122 |
| Balearia Caribbean Ltd., Corp. | 12/01/15 | 11/30/16 | - | 1 - 75,000 | Tier 1 | 11,850 | \$57,107 | 144,798 | \$709,661 |
| | | | | 75,001 - 150,000 | Tier 2 | | | | |
| | | | | 150,001 - 225,000 | Tier 3 | | | | |
| | | | | Over - 225,000 | Tier 4 | | | | |

Note 1: Effective August 1, 2015, RCL's forecasted passenger movement for the contact year ending 12/31/15 is 2,349,735

Bulk & Break Bulk Revenue Reports

PORT EVERGLADES DEPARTMENT
FISCAL YEAR 2016 REVENUE TO FISCAL YEAR 2015 REVENUE REPORT

DECEMBER 2015

| FISCAL MONTH | | | F Y T D | | | | |
|-------------------------|-------------------------|-------------------------|---------|---------------------------|-------------------------|-------------------------|---------------------------|
| <u>2016 Actual</u> | <u>2015 Actual</u> | <u>Variance</u> | | | <u>2016 Actual</u> | <u>2015 Actual</u> | <u>Variance</u> |
| | | | 1025 | Bulk | | | |
| \$175,242 | \$131,301 | \$43,941 | 4511 | Cargo Wharfage | \$445,532 | \$316,227 | \$129,305 |
| 0 | 0 | 0 | 4519 | Whrg. Vol. Incentives | 0 | 0 | 0 |
| 18,511 | 13,192 | 5,319 | 4522 | Security Fees | 39,632 | 30,379 | 9,253 |
| 204,502 | 135,101 | 69,401 | 4531 | Dockage | 403,755 | 302,179 | 101,576 |
| 3,364 | 2,698 | 666 | 4541 | Harbormaster | 9,745 | 7,777 | 1,968 |
| 15,296 | 5,803 | 9,493 | 4542 | Linehandlers | 31,757 | 16,339 | 15,418 |
| 5,929 | 3,179 | 2,750 | 4543 | Tug Fees | 14,286 | 7,952 | 6,334 |
| 0 | 0 | 0 | 4553 | Grid Rental | 0 | 0 | 0 |
| 0 | 0 | 0 | 4572 | Penalties | 25 | 0 | 25 |
| 1,130 | 641 | 489 | 4581 | Fresh Water | 2,739 | 2,381 | 358 |
| 0 | 0 | 0 | 4588 | Reimburse Electric | 0 | 0 | 0 |
| 0 | 0 | 0 | 4589 | Reimburse Labor | 0 | 0 | 0 |
| 0 | 0 | 0 | 6990 | Misc. Revenue | 0 | 0 | 0 |
| <u>\$423,974</u> | <u>\$291,915</u> | <u>\$132,059</u> | | Total Bulk Revenue | <u>\$947,471</u> | <u>\$683,234</u> | <u>\$264,237</u> |
| | | | 1030 | Break Bulk | | | |
| \$100,556 | \$29,377 | \$71,179 | 4511 | Cargo Wharfage | \$274,856 | \$297,064 | (\$22,208) |
| 5 | 0 | 5 | 4512 | Box Wharfage | 5 | 14 | (9) |
| 0 | 0 | 0 | 4519 | Whrg. Vol. Incentives | 0 | 0 | 0 |
| 12,094 | 6,388 | 5,706 | 4522 | Security Fees | 30,993 | 36,570 | (5,577) |
| 123,285 | 76,754 | 46,531 | 4531 | Dockage | 319,868 | 359,951 | (40,083) |
| 6,011 | 3,667 | 2,344 | 4541 | Harbormaster | 13,823 | 15,997 | (2,174) |
| 20,184 | 10,866 | 9,318 | 4542 | Linehandlers | 41,958 | 41,032 | 926 |
| 5,014 | 3,387 | 1,627 | 4543 | Tug Fees | 8,668 | 11,818 | (3,150) |
| 51,075 | 61,707 | (10,632) | 4551 | Storage | 167,932 | 191,671 | (23,739) |
| 0 | 0 | 0 | 4552 | Demurrage | 0 | 0 | 0 |
| 4,283 | 3,418 | 865 | 4566 | Crane Rental | 11,997 | 19,779 | (7,782) |
| 0 | 0 | 0 | 4568 | Crane/Heavy Lift | 0 | 0 | 0 |
| 0 | 0 | 0 | 4569 | Crane Vol. Incentives | 0 | 0 | 0 |
| 2,125 | 0 | 2,125 | 4572 | Penalties | 3,550 | 0 | 3,550 |
| 359 | 221 | 138 | 4581 | Fresh Water | 1,014 | 2,275 | (1,261) |
| 0 | 0 | 0 | 4583 | Sewage Disposal | 0 | 0 | 0 |
| 0 | 0 | 0 | 4588 | Reimburse Electric | 0 | 0 | 0 |
| 0 | 0 | 0 | 4589 | Reimburse Labor | 0 | 0 | 0 |
| 0 | 0 | 0 | 6990 | Misc. Revenue | 0 | 0 | 0 |
| <u>\$324,991</u> | <u>\$195,785</u> | <u>\$129,206</u> | | | <u>\$874,664</u> | <u>\$976,171</u> | <u>(\$101,507)</u> |

**PORT EVERGLADES DEPARTMENT
FISCAL YEAR 2016 REVENUE TO BUDGET REPORT
DECEMBER 2015**

| FISCAL MONTH | | | | | | | | F Y T D | | |
|-------------------------|-------------------------|-------------------------|---------------------------------|-----------------------|--|--|--|-------------------------|-------------------------|-------------------------|
| <u>Actual</u> | <u>Budget</u> | <u>Variance</u> | | | | | | <u>Actual</u> | <u>Budget</u> | <u>Variance</u> |
| | | | 1025 | Bulk | | | | | | |
| \$175,242 | \$134,800 | \$40,442 | 4511 | Cargo Wharfage | | | | \$445,532 | \$404,400 | \$41,132 |
| 0 | 0 | 0 | 4519 | Whrg. Vol. Incentives | | | | 0 | 0 | 0 |
| 18,511 | 11,800 | 6,711 | 4522 | Security Fees | | | | 39,632 | 35,400 | 4,232 |
| 204,502 | 117,900 | 86,602 | 4531 | Dockage | | | | 403,755 | 353,700 | 50,055 |
| 3,364 | 2,600 | 764 | 4541 | Harbormaster | | | | 9,745 | 7,800 | 1,945 |
| 15,296 | 7,000 | 8,296 | 4542 | Linehandlers | | | | 31,757 | 21,000 | 10,757 |
| 5,929 | 3,500 | 2,429 | 4543 | Tug Fees | | | | 14,286 | 10,500 | 3,786 |
| 0 | 0 | 0 | 4553 | Grid Rental | | | | 0 | 0 | 0 |
| 0 | 0 | 0 | 4572 | Penalties | | | | 25 | 0 | 25 |
| 1,130 | 800 | 330 | 4581 | Fresh Water | | | | 2,739 | 2,400 | 339 |
| 0 | 0 | 0 | 4588 | Reimburse Electric | | | | 0 | 0 | 0 |
| 0 | 0 | 0 | 4589 | Reimburse Labor | | | | 0 | 0 | 0 |
| <u>0</u> | <u>0</u> | <u>0</u> | 6990 | Misc. Revenue | | | | <u>0</u> | <u>0</u> | <u>0</u> |
| <u>\$423,974</u> | <u>\$278,400</u> | <u>\$145,574</u> | Total Bulk Revenue | | | | | <u>\$947,471</u> | <u>\$835,200</u> | <u>\$112,271</u> |
| | | | 1030 | Break Bulk | | | | | | |
| 100,556 | 100,600 | (44) | 4511 | Cargo Wharfage | | | | 274,856 | 301,800 | (26,944) |
| 5 | 0 | 5 | 4512 | Box Wharfage | | | | 5 | 0 | 5 |
| 0 | 0 | 0 | 4519 | Whrg. Vol. Incentives | | | | 0 | 0 | 0 |
| 12,094 | 11,200 | 894 | 4522 | Security Fees | | | | 30,993 | 33,600 | (2,607) |
| 123,285 | 104,000 | 19,285 | 4531 | Dockage | | | | 319,868 | 312,000 | 7,868 |
| 6,011 | 4,300 | 1,711 | 4541 | Harbormaster | | | | 13,823 | 12,900 | 923 |
| 20,184 | 10,900 | 9,284 | 4542 | Linehandlers | | | | 41,958 | 32,700 | 9,258 |
| 5,014 | 3,600 | 1,414 | 4543 | Tug Fees | | | | 8,668 | 10,800 | (2,132) |
| 51,075 | 41,200 | 9,875 | 4551 | Storage | | | | 167,932 | 123,600 | 44,332 |
| 0 | 0 | 0 | 4552 | Demurrage | | | | 0 | 0 | 0 |
| 4,283 | 4,400 | (117) | 4566 | Crane Rental | | | | 11,997 | 13,200 | (1,203) |
| 0 | 0 | 0 | 4568 | Crane-Heavy Lift | | | | 0 | 0 | 0 |
| 0 | 0 | 0 | 4569 | Crane Vol. Incentives | | | | 0 | 0 | 0 |
| 2,125 | 0 | 2,125 | 4572 | Penalties | | | | 3,550 | 0 | 3,550 |
| 359 | 500 | (141) | 4581 | Fresh Water | | | | 1,014 | 1,500 | (486) |
| 0 | 0 | 0 | 4583 | Sewage Disposal | | | | 0 | 0 | 0 |
| 0 | 0 | 0 | 4588 | Reimburse Electric | | | | 0 | 0 | 0 |
| 0 | 0 | 0 | 4589 | Reimburse Labor | | | | 0 | 0 | 0 |
| <u>0</u> | <u>0</u> | <u>0</u> | 6990 | Misc. Revenue | | | | <u>0</u> | <u>0</u> | <u>0</u> |
| <u>\$324,991</u> | <u>\$280,700</u> | <u>\$44,291</u> | Total Break Bulk Revenue | | | | | <u>\$874,664</u> | <u>\$842,100</u> | <u>\$32,564</u> |

Real Estate Revenue Reports

**PORT EVERGLADES DEPARTMENT
FISCAL YEAR 2016 REVENUE TO FISCAL YEAR 2015 REVENUE REPORT**

DECEMBER 2015

| FISCAL MONTH | | | F Y T D | | | | |
|---------------------------|---------------------------|-------------------------|---------|----------------------------------|---------------------------|---------------------------|------------------------|
| <u>2016 Actual</u> | <u>2015 Actual</u> | <u>Variance</u> | | <u>2016 Actual</u> | <u>2015 Actual</u> | <u>Variance</u> | |
| | | | 1050 | Real Estate | | | |
| \$9,860 | \$21,387 | (\$11,527) | 4553 | Grid Rental | \$60,626 | \$101,165 | (\$40,539) |
| 780,768 | 762,066 | 18,702 | 4561 | Land | 2,358,533 | 2,282,470 | 76,063 |
| 189,000 | 201,169 | (12,169) | 4562 | Offices & Off. Bldgs | 561,281 | 531,817 | 29,464 |
| 0 | 0 | 0 | 4563 | Restaurants | 0 | 0 | 0 |
| 210,278 | 208,493 | 1,785 | 4564 | Warehouses | 630,834 | 624,237 | 6,597 |
| 103,498 | 100,484 | 3,014 | 4565 | Easements | 118,220 | 114,777 | 3,443 |
| 3,011 | 0 | 3,011 | 4573 | Commissions | 5,826 | 3,670 | 2,156 |
| 2,261 | 2,476 | (215) | 4576 | Late Rent Fees | 2,782 | 2,476 | 306 |
| 242 | 0 | 242 | 4581 | Fresh Water | 242 | 381 | (139) |
| 0 | 0 | 0 | 4583 | Sewage Disposal | 0 | 0 | 0 |
| 50,486 | 46,255 | 4,231 | 4585 | Licenses & Permits | 96,211 | 101,644 | (5,433) |
| 21,537 | 21,422 | 115 | 4588 | Reimburse Electric | 63,935 | 66,089 | (2,154) |
| 13,864 | 12,621 | 1,243 | 4608 | Payment in Lieu of Rent -FEC | 38,421 | 35,788 | 2,633 |
| 0 | 0 | 0 | 6940 | Reimbursement - Other | 0 | 0 | 0 |
| 0 | 0 | 0 | 6982 | Fire Assessment Reimb. | 0 | 0 | 0 |
| <u>0</u> | <u>0</u> | <u>0</u> | 6990 | Misc. Revenue | <u>0</u> | <u>0</u> | <u>0</u> |
| <u>\$1,384,805</u> | <u>\$1,376,373</u> | <u>\$8,432</u> | | Total Real Estate Revenue | <u>\$3,936,911</u> | <u>\$3,864,514</u> | <u>\$72,397</u> |
| | | | 1055 | F T Z | | | |
| \$24,302 | \$23,012 | \$1,290 | 4551 | Storage | \$76,934 | \$72,271 | \$4,663 |
| 20,076 | 27,531 | (7,455) | 4554 | NC Zone Fees | 59,829 | 82,299 | (22,470) |
| 4,904 | 4,535 | 369 | 4588 | Reimburse Electric | 13,446 | 13,821 | (375) |
| 0 | 0 | 0 | 4589 | Reimburse Labor | 0 | 0 | 0 |
| 0 | 0 | 0 | 4600 | Annual Subzone Fees | 59,000 | 0 | 59,000 |
| 83 | 2,734 | (2,651) | 6940 | Reimbursement - Other | 442 | 3,117 | (2,675) |
| <u>0</u> | <u>0</u> | <u>0</u> | 6990 | Misc. Revenue | <u>0</u> | <u>0</u> | <u>0</u> |
| <u>\$49,365</u> | <u>\$57,812</u> | <u>(\$8,447)</u> | | Total FTZ Revenue | <u>\$209,651</u> | <u>\$171,508</u> | <u>\$38,143</u> |
| | | | 2060 | Rail Revenue | | | |
| \$0 | \$0 | \$0 | 4606 | Rail Revenues - FEC | \$0 | \$0 | \$0 |
| <u>0</u> | <u>0</u> | <u>0</u> | 4607 | Rail Revenues - Motiva | <u>0</u> | <u>0</u> | <u>0</u> |
| <u>\$0</u> | <u>\$0</u> | <u>\$0</u> | | Total Rail Revenues | <u>\$0</u> | <u>\$0</u> | <u>\$0</u> |

**PORT EVERGLADES DEPARTMENT
FISCAL YEAR 2016 REVENUE TO FISCAL YEAR 2015 REVENUE REPORT**

DECEMBER 2015

| FISCAL MONTH | | | F Y T D | | | | |
|---------------------------|---------------------------|---------------------------|---------|---|---------------------------|---------------------------|--------------------------|
| <u>2016 Actual</u> | <u>2015 Actual</u> | <u>Variance</u> | | | <u>2016 Actual</u> | <u>2015 Actual</u> | <u>Variance</u> |
| | | | 2010 | Midport Garage | | | |
| \$0 | \$0 | \$0 | 4573 | Commissions | \$0 | \$0 | \$0 |
| 10,692 | 13,817 | (3,125) | 4593 | Garage - Other | 32,911 | 35,037 | (2,126) |
| 790,284 | 849,689 | (59,405) | 4594 | Garage - Cruise | 1,747,606 | 1,792,646 | (45,040) |
| 0 | 0 | 0 | 4595 | Garage - Conv. Ctr. | 0 | 0 | 0 |
| 3,651 | 2,990 | 661 | 4596 | Oversize Vehicle | 8,828 | 7,658 | 1,170 |
| 0 | 0 | 0 | 4597 | Valet Parking | 0 | 0 | 0 |
| 0 | 0 | 0 | 4598 | Overflow Parking | 0 | 0 | 0 |
| 0 | 0 | 0 | 6990 | Misc. Revenue | 0 | 0 | 0 |
| <u>\$804,627</u> | <u>\$866,496</u> | <u>(\$61,869)</u> | | Total Midport Garage Revenue | <u>\$1,789,345</u> | <u>\$1,835,341</u> | <u>(\$45,996)</u> |
| | | | 2020 | Northport Garage | | | |
| \$0 | \$0 | \$0 | 4573 | Commissions | \$0 | \$0 | \$0 |
| 0 | 0 | 0 | 4592 | Garage - Marketplace | 0 | 0 | 0 |
| 560 | 705 | (145) | 4593 | Garage - Other | 2,019 | 705 | 1,314 |
| 293,230 | 367,314 | (74,084) | 4594 | Garage - Cruise | 728,762 | 693,764 | 34,998 |
| 41,356 | 28,455 | 12,901 | 4595 | Garage - Conv. Ctr. | 227,864 | 221,871 | 5,993 |
| 1,529 | 2,417 | (888) | 4596 | Oversize Vehicle | 5,057 | 6,312 | (1,255) |
| 0 | 0 | 0 | 4597 | Valet Parking | 0 | 0 | 0 |
| 6,588 | 0 | 6,588 | 4598 | Overflow Parking | 6,588 | 0 | 6,588 |
| 0 | 0 | 0 | 4599 | Exhibitor Parking | 0 | 0 | 0 |
| 0 | 0 | 0 | 6990 | Misc. Revenue | 0 | 0 | 0 |
| <u>\$343,263</u> | <u>\$398,891</u> | <u>(\$55,628)</u> | | | <u>\$970,290</u> | <u>\$922,652</u> | <u>\$47,638</u> |
| <u>\$1,147,890</u> | <u>\$1,265,387</u> | <u>(\$117,497)</u> | | Total Parking Facilities Revenue | <u>\$2,759,635</u> | <u>\$2,757,993</u> | <u>\$1,642</u> |

**PORT EVERGLADES DEPARTMENT
FISCAL YEAR 2016 REVENUE TO BUDGET REPORT
DECEMBER 2015**

| FISCAL MONTH | | | F Y T D | | | | |
|---------------------------|---------------------------|--------------------------|---------|----------------------------------|---------------------------|---------------------------|---------------------------|
| <u>Actual</u> | <u>Budget</u> | <u>Variance</u> | | | <u>Actual</u> | <u>Budget</u> | <u>Variance</u> |
| | | | 1050 | Real Estate | | | |
| \$9,860 | \$29,790 | (\$19,930) | 4553 | Grid Rental | \$60,626 | \$89,370 | (\$28,744) |
| 780,768 | 840,970 | (60,202) | 4561 | Land | 2,358,533 | 2,522,510 | (163,977) |
| 189,000 | 175,070 | 13,930 | 4562 | Offices & Off. Bldgs. | 561,281 | 525,210 | 36,071 |
| 0 | 0 | 0 | 4563 | Restaurants | 0 | 0 | 0 |
| 210,278 | 212,330 | (2,052) | 4564 | Warehouses | 630,834 | 636,990 | (6,156) |
| 103,498 | 103,500 | (2) | 4565 | Easements | 118,220 | 118,220 | 0 |
| 3,011 | 7,200 | (4,189) | 4573 | Commissions | 5,826 | 14,900 | (9,074) |
| 2,261 | 1,000 | 1,261 | 4576 | Late Rent Fees | 2,782 | 3,000 | (218) |
| 242 | 0 | 242 | 4581 | Fresh Water | 242 | 0 | 242 |
| 0 | 0 | 0 | 4583 | Sewage Disposal | 0 | 0 | 0 |
| 50,486 | 44,400 | 6,086 | 4585 | Licenses & Permits | 96,211 | 157,545 | (61,334) |
| 21,537 | 22,660 | (1,123) | 4588 | Reimburse Electric | 63,935 | 67,980 | (4,045) |
| 13,864 | 11,920 | 1,944 | 4608 | Payment in Lieu of Rent -FEC | 38,421 | 35,760 | 2,661 |
| 0 | 0 | 0 | 4604 | Reimbursement - Other | 0 | 0 | 0 |
| 0 | 8,170 | (8,170) | 6982 | Fire Assessment Reimb. | 0 | 24,510 | (24,510) |
| <u>\$1,384,805</u> | <u>\$1,457,010</u> | <u>(\$72,205)</u> | | Total Real Estate Revenue | <u>\$3,936,911</u> | <u>\$4,195,995</u> | <u>(\$259,084)</u> |
| | | | 1055 | F T Z | | | |
| \$24,302 | \$22,980 | \$1,322 | 4551 | Storage | \$76,934 | \$68,940 | \$7,994 |
| 20,076 | 26,680 | (6,604) | 4554 | FTZ Zone Transaction Fees | 59,829 | 80,040 | (20,211) |
| 4,904 | 5,310 | (406) | 4588 | Reimburse Electric | 13,446 | 15,930 | (2,484) |
| 0 | 0 | 0 | 4589 | Reimburse Labor | 0 | 0 | 0 |
| 0 | 0 | 0 | 4600 | Annual Sub Zone Fees | 59,000 | 59,000 | 0 |
| 83 | 130 | (47) | 6940 | Reimbursement - Other | 442 | 390 | 52 |
| 0 | 0 | 0 | 6990 | Misc. Revenue | 0 | 0 | 0 |
| <u>\$49,365</u> | <u>\$55,100</u> | <u>(\$5,735)</u> | | Total FTZ Revenue | <u>\$209,651</u> | <u>\$224,300</u> | <u>(\$14,649)</u> |
| | | | 2060 | Rail Revenue | | | |
| \$0 | \$0 | \$0 | 4606 | Rail Revenues - FEC | \$0 | \$0 | \$0 |
| 0 | 0 | 0 | 4607 | Rail Revenues - Motiva | 0 | 0 | 0 |
| <u>\$0</u> | <u>\$0</u> | <u>\$0</u> | | Total Rail Revenues | <u>\$0</u> | <u>\$0</u> | <u>\$0</u> |

**PORT EVERGLADES DEPARTMENT
FISCAL YEAR 2016 REVENUE TO BUDGET REPORT
DECEMBER 2015**

| FISCAL MONTH | | | F Y T D | | | | |
|---------------------------|---------------------------|--------------------------|---------|---|---------------------------|---------------------------|-------------------------|
| <u>Actual</u> | <u>Budget</u> | <u>Variance</u> | | | <u>Actual</u> | <u>Budget</u> | <u>Variance</u> |
| | | | 2010 | Midport Garage | | | |
| \$0 | \$0 | \$0 | 4573 | Commissions | \$0 | \$0 | \$0 |
| 10,692 | 14,600 | (3,908) | 4593 | Garage - Other | 32,911 | 34,300 | (1,389) |
| 790,284 | 805,300 | (15,016) | 4594 | Garage - Cruise | 1,747,606 | 1,502,300 | 245,306 |
| 0 | 0 | 0 | 4595 | Garage - Conv. Ctr | 0 | 0 | 0 |
| 3,651 | 3,300 | 351 | 4596 | Oversize Vehicle | 8,828 | 4,800 | 4,028 |
| 0 | 0 | 0 | 4597 | Valet Parking | 0 | 0 | 0 |
| 0 | 0 | 0 | 4598 | Overflow Parking | 0 | 0 | 0 |
| 0 | 0 | 0 | 6990 | Misc. Revenue | 0 | 0 | 0 |
| <u>\$804,627</u> | <u>\$823,200</u> | <u>(\$18,573)</u> | | Total Midport Garage Revenue | <u>\$1,789,345</u> | <u>\$1,541,400</u> | <u>\$247,945</u> |
| | | | 2020 | Northport Garage | | | |
| \$0 | \$0 | \$0 | 4573 | Commissions | \$0 | \$0 | \$0 |
| 0 | 0 | 0 | 4592 | Garage - Marketplace | 0 | 0 | 0 |
| 560 | 0 | 560 | 4593 | Garage - Other | 2,019 | 0 | 2,019 |
| 293,230 | 344,400 | (51,170) | 4594 | Garage - Cruise | 728,762 | 602,900 | 125,862 |
| 41,356 | 32,000 | 9,356 | 4595 | Garage - Conv. Ctr | 227,864 | 222,000 | 5,864 |
| 1,529 | 2,800 | (1,271) | 4596 | Oversize Vehicle | 5,057 | 6,400 | (1,343) |
| 0 | 0 | 0 | 4597 | Valet Parking | 0 | 0 | 0 |
| 6,588 | 0 | 6,588 | 4598 | Overflow Parking | 6,588 | 0 | 6,588 |
| 0 | 0 | 0 | 4599 | Exhibitor Parking | 0 | 0 | 0 |
| 0 | 0 | 0 | 6990 | Misc. Revenue | 0 | 0 | 0 |
| <u>\$343,263</u> | <u>\$379,200</u> | <u>(\$35,937)</u> | | | <u>\$970,290</u> | <u>\$831,300</u> | <u>\$138,990</u> |
| <u>\$1,147,890</u> | <u>\$1,202,400</u> | <u>(\$54,510)</u> | | Total Parking Facilities Revenue | <u>\$2,759,635</u> | <u>\$2,372,700</u> | <u>\$386,935</u> |

Other Revenue Center Reports

**PORT EVERGLADES DEPARTMENT
FISCAL YEAR 2016 REVENUE TO FISCAL YEAR 2015 REVENUE REPORT**

DECEMBER 2015

| FISCAL MONTH | | | F Y T D | | | | |
|----------------------------|----------------------------|---------------------------|---------|------------------------------------|----------------------------|----------------------------|---------------------------|
| <u>2016 Actual</u> | <u>2015 Actual</u> | <u>Variance</u> | | <u>2016 Actual</u> | <u>2015 Actual</u> | <u>Variance</u> | |
| | | | 1045 | Lay-In | | | |
| \$0 | \$0 | \$0 | 4511 | Cargo Wharfage | \$0 | \$0 | |
| 2,368 | 1,471 | 897 | 4522 | Security Fees | 13,428 | 18,860 | (5,432) |
| 39,168 | 22,415 | 16,753 | 4531 | Dockage | 213,918 | 286,785 | (72,867) |
| 0 | 0 | 0 | 4566 | Crane Rental | 3,203 | 0 | 3,203 |
| 5,211 | 4,911 | 300 | 4541 | Harbormaster | 18,344 | 16,377 | 1,967 |
| 6,745 | 6,895 | (150) | 4542 | Linehandlers | 26,944 | 25,059 | 1,885 |
| 0 | 0 | 0 | 4543 | Tug Fees | 2,848 | 1,776 | 1,072 |
| 0 | 148 | (148) | 4581 | Fresh Water | 6,678 | 1,981 | 4,697 |
| 0 | 0 | 0 | 4583 | Sewage Disposal | 4,472 | 0 | 4,472 |
| 0 | 0 | 0 | 4587 | Reefer Electricity | 0 | 0 | 0 |
| 0 | 0 | 0 | 4588 | Reimburse Electric | 0 | 0 | 0 |
| 7,007 | 0 | 7,007 | 4589 | Reimburse Labor | 8,786 | 0 | 8,786 |
| 8,188 | 0 | 8,188 | 4604 | Misc. Revenue | 8,188 | 0 | 8,188 |
| <u>\$68,687</u> | <u>\$35,840</u> | <u>\$32,847</u> | | Total Lay-In Revenue | <u>\$306,809</u> | <u>\$350,838</u> | <u>(\$44,029)</u> |
| | | | 1060 | Public Safety Services | | | |
| \$7,151 | \$7,151 | \$0 | 4522 | Security Fees | \$21,455 | \$21,455 | \$0 |
| 11,641 | 11,149 | 492 | 4574 | ID Badges | 33,108 | 38,433 | (5,325) |
| 1,200 | 900 | 300 | 4575 | Dock Passes | 4,300 | 2,600 | 1,700 |
| 0 | 0 | 0 | 4585 | Licenses & Permits | 0 | 0 | 0 |
| 13 | 20 | (7) | 5912 | Moving Violations | 189 | 603 | (414) |
| 0 | 0 | 0 | 6990 | Misc. Revenue | 0 | 0 | 0 |
| <u>\$20,005</u> | <u>\$19,220</u> | <u>\$785</u> | | Total Public Safety Revenue | <u>\$59,052</u> | <u>\$63,091</u> | <u>(\$4,039)</u> |
| | | | 3000 | Finance | | | |
| \$3,662 | \$25,616 | (\$21,954) | 4571 | Finance Charges | \$32,247 | \$48,677 | (\$16,430) |
| 0 | 0 | 0 | 4572 | Penalties | 0 | 0 | 0 |
| 0 | 0 | 0 | 4573 | Commissions | 0 | 0 | 0 |
| 0 | 0 | 0 | 4576 | Late Rent Fees | 0 | 0 | 0 |
| 0 | 0 | 0 | 4589 | Reimburse Labor | 0 | 0 | 0 |
| 0 | 0 | 0 | 6982 | Fire Assessment Reimb. | 0 | 0 | 0 |
| 0 | 0 | 0 | 6983 | Payt inLieu of Taxes Reimburs | 0 | 0 | 0 |
| 5,017 | 0 | 5,017 | 4604 | Misc. Revenue | 17,197 | 0 | 17,197 |
| <u>\$8,679</u> | <u>\$25,616</u> | <u>(\$16,937)</u> | | Total Finance Revenue | <u>\$49,444</u> | <u>\$48,677</u> | <u>\$767</u> |
| <u>\$16,087,203</u> | <u>\$16,561,173</u> | <u>(\$473,970)</u> | | TOTAL OPERATING REVENUE | <u>\$43,572,438</u> | <u>\$42,479,015</u> | <u>\$1,093,423</u> |

**PORT EVERGLADES DEPARTMENT
FISCAL YEAR 2016 REVENUE TO BUDGET REPORT
DECEMBER 2015**

| FISCAL MONTH | | | F Y T D | | | |
|----------------------------|----------------------------|---------------------------|---------|------------------------------------|----------------------------|----------------------------|
| <u>Actual</u> | <u>Budget</u> | <u>Variance</u> | | <u>Actual</u> | <u>Budget</u> | <u>Variance</u> |
| | | | 1045 | Lay-In | | |
| \$0 | \$0 | \$0 | 4511 | Cargo Wharfage | \$0 | \$0 |
| 2,368 | 3,860 | (1,492) | 4522 | Security Fees | 13,428 | 11,580 |
| 39,168 | 78,110 | (38,942) | 4531 | Dockage | 213,918 | 234,330 |
| 0 | 0 | 0 | 4566 | Crane Rental | 3,203 | 0 |
| 5,211 | 4,090 | 1,121 | 4541 | Harbormaster | 18,344 | 12,270 |
| 6,745 | 6,370 | 375 | 4542 | Linehandlers | 26,944 | 19,110 |
| 0 | 1,000 | (1,000) | 4543 | Tug Fees | 2,848 | 3,000 |
| 0 | 1,540 | (1,540) | 4581 | Fresh Water | 6,678 | 4,620 |
| 0 | 1,370 | (1,370) | 4583 | Sewage Disposal | 4,472 | 4,110 |
| 0 | 0 | 0 | 4587 | Reefer Electricity | 0 | 0 |
| 0 | 0 | 0 | 4588 | Reimburse Electric | 0 | 0 |
| 7,007 | 630 | 6,377 | 4589 | Reimburse Labor | 8,786 | 1,890 |
| 8,188 | 0 | 8,188 | 4604 | Misc. Revenue | 8,188 | 0 |
| <u>\$68,687</u> | <u>\$96,970</u> | <u>(\$28,283)</u> | | Total Lay-In Revenue | <u>\$306,809</u> | <u>\$290,910</u> |
| | | | 1060 | Public Safety Services | | |
| \$7,151 | \$7,080 | \$71 | 4522 | Security Fees | \$21,455 | \$21,240 |
| 11,641 | 5,420 | 6,221 | 4574 | ID Badges | 33,108 | 16,260 |
| 1,200 | 1,250 | (50) | 4575 | Dock Passes | 4,300 | 3,750 |
| 0 | 0 | 0 | 4585 | Licenses & Permits | 0 | 0 |
| 13 | 250 | (237) | 5912 | Moving Violations | 189 | 750 |
| 0 | 0 | 0 | 6990 | Misc. Revenue | 0 | 0 |
| <u>\$20,005</u> | <u>\$14,000</u> | <u>\$6,005</u> | | Total Public Safety Revenue | <u>\$59,052</u> | <u>\$42,000</u> |
| | | | 3000 | Finance | | |
| \$3,662 | \$12,500 | (\$8,838) | 4571 | Finance Charges | \$32,247 | \$37,500 |
| 0 | 0 | 0 | 4572 | Penalties | 0 | 0 |
| 0 | 0 | 0 | 4573 | Commissions | 0 | 0 |
| 0 | 0 | 0 | 4576 | Late Rent Fees | 0 | 0 |
| 0 | 0 | 0 | 4589 | Reimburse Labor | 0 | 0 |
| 0 | 0 | 0 | 6982 | Fire Assessment Reimb. | 0 | 0 |
| 0 | 0 | 0 | 6983 | Payt inLieu of Taxes Reimburs | 0 | 0 |
| 5,017 | 0 | 5,017 | 4604 | Misc. Revenue | 17,197 | 0 |
| <u>\$8,679</u> | <u>\$12,500</u> | <u>(\$3,821)</u> | | Total Finance Revenue | <u>\$49,444</u> | <u>\$37,500</u> |
| <u>\$16,087,203</u> | <u>\$14,944,601</u> | <u>\$1,142,602</u> | | TOTAL OPERATING REVENUE | <u>\$43,572,438</u> | <u>\$41,822,360</u> |