



**Broward County Board of County Commissioners  
Port Everglades Department  
July 2017  
Revenue and Activity Reports (unaudited)**



**Prepared by the Finance Division**


# TABLE OF CONTENTS

<b><u>REVENUE VARIANCE SUMMARY .....</u></b>	<b><u>1</u></b>
<b><u>REVENUE REPORT DASHBOARD.....</u></b>	<b><u>2</u></b>
<b><u>REVENUE REPORTS BY REVENUE CENTER .....</u></b>	<b><u>3</u></b>
REVENUE VS. PRIOR YEAR ACTUAL .....	4
REVENUE VS. BUDGET .....	5
<b><u>PETROLEUM REVENUE REPORTS .....</u></b>	<b><u>6</u></b>
REVENUE VS. PRIOR YEAR ACTUAL .....	7
REVENUE VS. BUDGET .....	8
PETROLEUM THROUGHPUT REPORT .....	9
PETROLEUM THROUGHPUT- DOMESTIC VS. FOREIGN .....	11
<b><u>CONTAINER REVENUE REPORTS.....</u></b>	<b><u>12</u></b>
REVENUE VS. PRIOR YEAR ACTUAL .....	13
REVENUE VS. BUDGET .....	14
CONTAINER OPERATOR THROUGHPUT .....	15
TERMINAL OPERATORS MINIMUM GUARANTEE .....	16
MONTHLY LOADED TEUS .....	17
<b><u>CRUISE REVENUE REPORTS.....</u></b>	<b><u>18</u></b>
REVENUE VS. PRIOR YEAR ACTUAL .....	19
REVENUE VS. BUDGET .....	20
CRUISE OPERATORS MINIMUM GUARANTEE .....	21
<b><u>BULK &amp; BREAK BULK REVENUE REPORTS.....</u></b>	<b><u>22</u></b>
BULK & BREAK BULK REVENUE REPORTS .....	23
REVENUE VS. BUDGET .....	24
<b><u>REAL ESTATE REVENUE REPORTS .....</u></b>	<b><u>25</u></b>
REVENUE VS. PRIOR YEAR ACTUAL .....	26
REVENUE VS. BUDGET .....	28
<b><u>OTHER REVENUE CENTER REPORTS.....</u></b>	<b><u>30</u></b>
REVENUE VS. PRIOR YEAR ACTUAL .....	31
REVENUE VS. BUDGET .....	32

**PORT EVERGLADES DEPARTMENT  
FINANCE DIVISION**

**Date:** September 21, 2017

**To:** Steven Cernak, Chief Executive & Port Director  
Glenn A. Wiltshire, Deputy Port Director  
David Anderton, Assistant Director of Strategic Planning and Development  
Peg Buchan, Administrative Manager  
Neil Kutchera, Administrative Manager  
Robert J. Flint, Director of Operations  
Jorge Hernandez, Director of Business Administration  
Jim Pyburn, Director of Business Development

**From:** Leah Brasso, Director of Finance 

**Subject:** **July 2017 Revenue Variance Summary (Unaudited)**

This report includes the Revenue Report Dashboard and Revenue Reports by Revenue Center, as well as detail reports for Petroleum, Container, Cruise, Bulk & Break Bulk, Real Estate, and Other Revenue Centers.

Operating revenues through July totaled \$140,505,637, which represents a year-over-year decrease of \$2,049,742, or 1%. After consultation with Port management, a summary of noteworthy variances over 5% is as follows:

**Containerized Cargo** – Containerized cargo revenues through July decreased year-over-year by a total of \$1,574,941, or 5%. This was primarily due to changes in new contract year end dates for Crowley and King Ocean. Consequently, excess box charges billed through July 2017 decreased year-over year by \$673,964. Additionally, crane rental revenue decreased by \$664,300 due to the consolidation of containerized cargo for some shipping lines.

**Northport Parking Garage** – Parking revenues for this garage, decreased year-over-year by a total of \$851,653, or 27%. The variance was primarily due to a decrease in the number of short-term cruises from Princess and Celebrity cruise lines. This had a negative impact on the number of passengers choosing to park at the Port.

**Break Bulk** – Break Bulk revenue through July increased year-over-year by a total of \$1,121,446, or 34%. This was primarily due to an increase in break bulk cargo of 10,322 tons. Storage of steel cargo also generated a year-over year increase of \$548,848.

**Real Estate** – Real Estate revenue through July increased year-over-year by a total of \$1,054,280, or 8%. The variance was due to the expansion and/or renewal of the King Ocean, FIT and Crowley leases which resulted in significant land rent increases.

**BROWARD COUNTY BOARD OF COUNTY COMMISSIONERS**  
**PORT EVERGLADES DEPARTMENT**  
**REVENUE REPORT DASHBOARD**  
**Month Ended July 2017**

FISCAL PERIOD	MONTH	YEAR TO DATE		
	July-17	July-17	July-16	% Change
<b>TOTAL OPERATING REVENUE</b>	\$ 11,766,459	\$ 140,505,637	\$ 142,555,379	(-1%)
Cruise	\$ 3,339,911	\$ 50,791,438	\$ 51,844,277	(-2%)
Containerized Cargo	\$ 3,120,610	\$ 28,635,354	\$ 30,210,295	(-5%)
Petroleum	\$ 2,665,216	\$ 29,035,019	\$ 29,615,079	(-2%)
Real Estate	\$ 1,364,264	\$ 14,425,536	\$ 13,371,256	8%
Midport Garage	\$ 422,221	\$ 5,552,320	\$ 5,455,368	2%
Northport Garage	\$ 154,316	\$ 2,263,178	\$ 3,114,831	(-27%)
Break Bulk	\$ 318,402	\$ 4,466,042	\$ 3,344,596	34%
Bulk	\$ 249,019	\$ 2,423,986	\$ 3,070,965	(-21%)
Lay-In (Includes Navy)	\$ 57,954	\$ 1,180,101	\$ 956,936	23%
Finance	\$ 23,373	\$ 422,408	\$ 315,508	34%
Foreign Trade Zone	\$ 35,631	\$ 679,179	\$ 668,533	2%
Rail Revenues (Ethanol - FEC/Motiva)	\$ -	\$ 462,417	\$ 416,716	11%
Public Safety Services	\$ 15,542	\$ 168,659	\$ 171,019	(-1%)
<b>TOTAL SHIP CALLS</b>	<b>299</b>	<b>3,440</b>	<b>3,389</b>	<b>2%</b>
Cruise Ships - Multi Day	22	543	563	(-4%)
Cruise Ships - Daily	24	220	233	(-6%)
Container Ships	162	1,669	1,562	7%
Cargo Ships	19	206	193	7%
Petroleum Vessels - Barges	15	175	179	(-2%)
Petroleum Vessels - Tankers	33	320	325	(-2%)
Other (Other Tugs, Bunkers, Repairs, Navy)	24	307	334	(-8%)
<b>TOTAL CRUISE PASSENGERS</b>	<b>230,733</b>	<b>3,515,630</b>	<b>3,537,180</b>	<b>(-1%)</b>
Cruise Ships - Multi Day	216,604	3,410,977	3,420,183	(-0%)
Cruise Ships - Daily	14,129	104,653	116,997	(-11%)
<b>TOTAL CONTAINERIZED CARGO (tons) *</b>	<b>590,726</b>	<b>6,126,166</b>	<b>5,551,125</b>	<b>10%</b>
<b>TOTAL BULK &amp; BREAK BULK (tons) *</b>	<b>138,792</b>	<b>1,311,525</b>	<b>1,605,488</b>	<b>(-18%)</b>
<b>TOTAL TEUs</b>	<b>83,929</b>	<b>914,059</b>	<b>867,917</b>	<b>5%</b>
TEUs Empty-Inbound	13,644	147,172	156,176	(-6%)
TEUs Empty-Outbound	5,412	98,291	96,871	1%
<b>Total TEUs Empty</b>	<b>19,056</b>	<b>245,463</b>	<b>253,047</b>	<b>(-3%)</b>
TEUs Loaded-Inbound	28,025	304,489	276,761	10%
TEUs Loaded-Outbound	36,848	364,107	338,109	8%
<b>Total TEUs Loaded</b>	<b>64,873</b>	<b>668,596</b>	<b>614,870</b>	<b>9%</b>
ICTF - Domestic Cargo Billable Revenue	\$ 18,873	\$ 189,450	\$ 139,820	35%
ICTF - Domestic Cargo (Billable)	4,194	42,100	31,071	35%
ICTF - International/Railroad Cargo (Non-Billable)	4,753	52,807	39,065	35%
<b>TOTAL PETROLEUM (Barrels)</b>	<b>10,153,307</b>	<b>102,418,044</b>	<b>102,715,970</b>	<b>(-0%)</b>
Petroleum - (Waterborne Barrels)	9,857,461	97,396,604	97,245,467	0%
Petroleum - (Truck & Rail Barrels)	295,846	5,021,439	5,470,503	(-8%)
Petroleum - Percentage Domestic	93%	87%	79%	10%
<b>Accounts Receivable - Percentage Current</b>	<b>96.0%</b>	<b>96.0%</b>	<b>96.5%</b>	<b>(-0%)</b>

\*Tonnage is measured in 2,000-pound short tons.

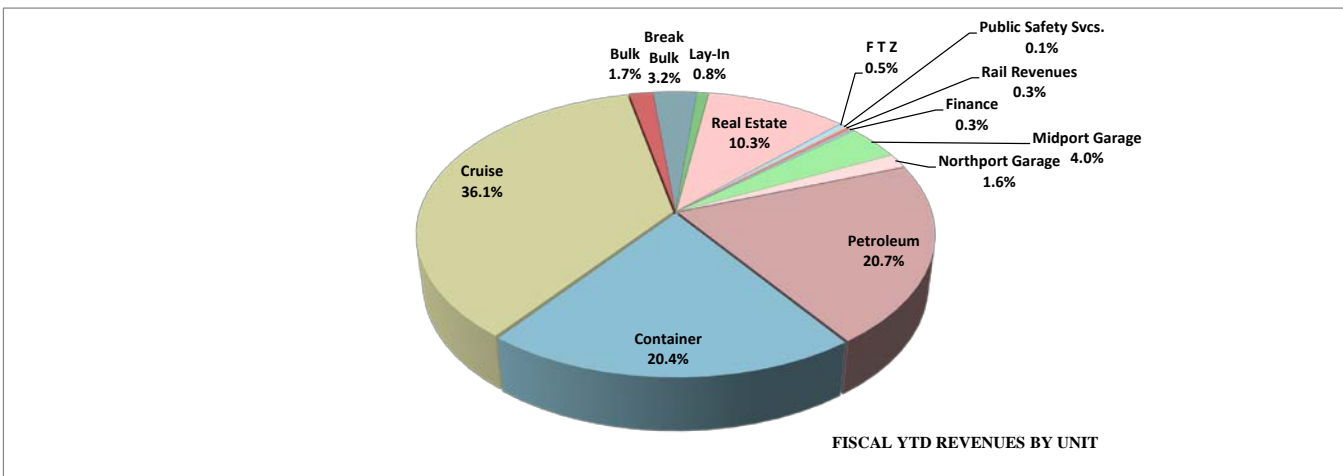
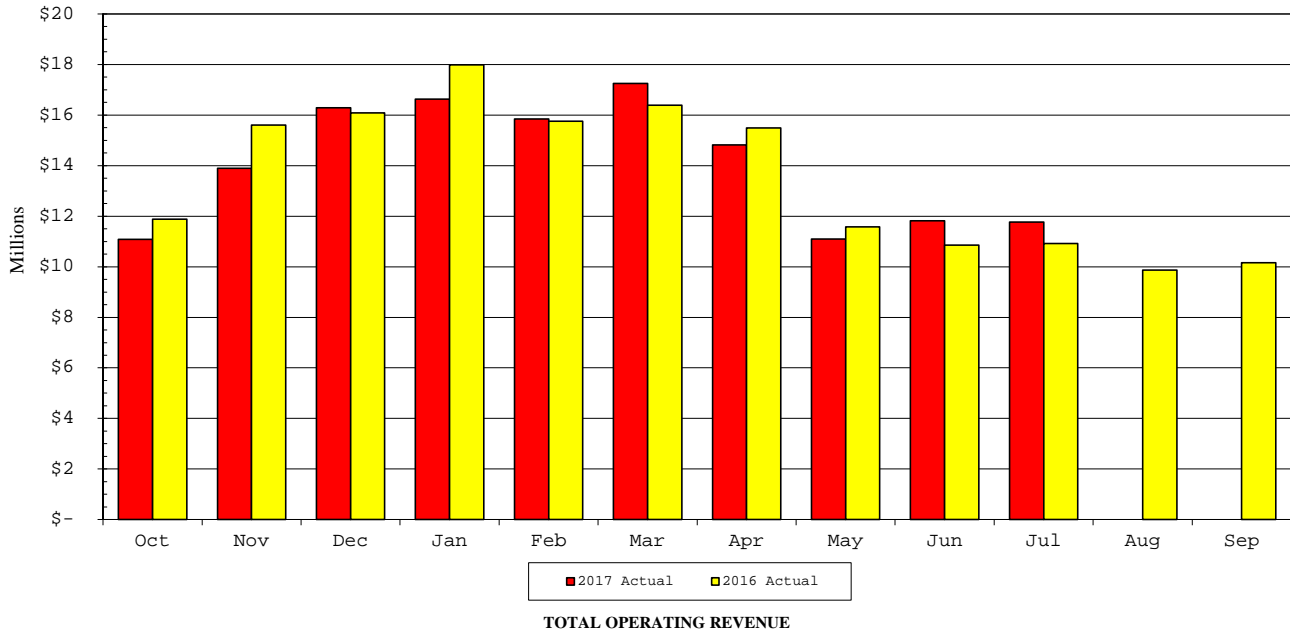
# **Revenue Reports By Revenue Center**

# PORT EVERGLADES DEPARTMENT

## FISCAL YEAR 2017 REVENUE TO FISCAL YEAR 2016 REVENUE REPORT

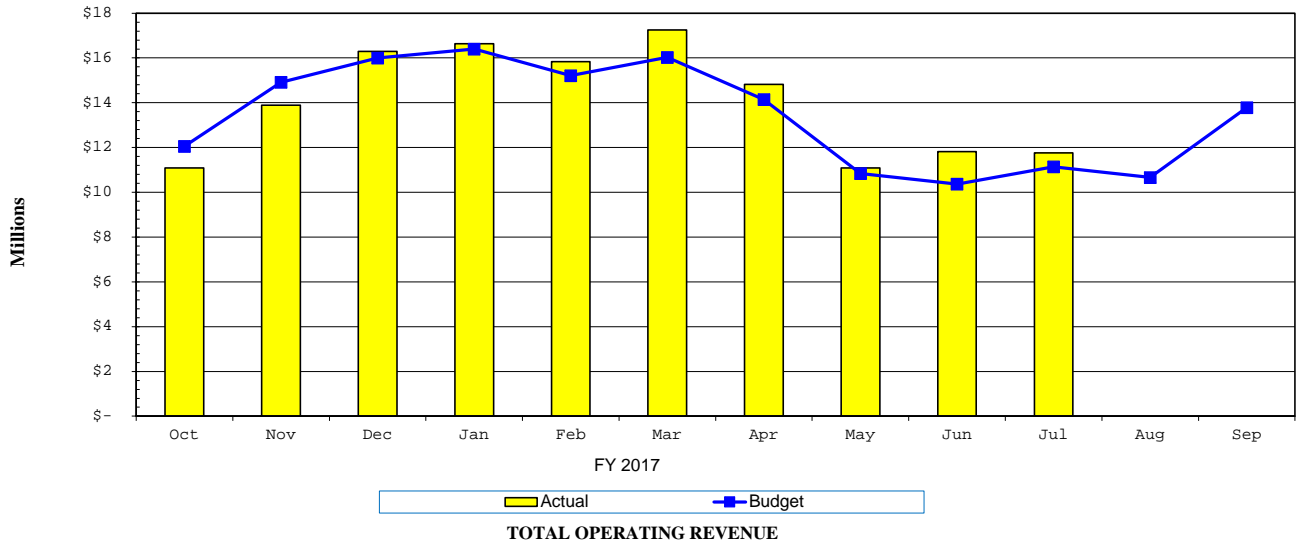
JULY 2017

FISCAL MONTH				F Y T D			
<u>2017 Actual</u>	<u>2016 Actual</u>	<u>Variance</u>		<u>2017 Actual</u>	<u>2016 Actual</u>	<u>Variance</u>	<u>% Inc/(Dcr)</u>
\$2,665,216	\$2,686,012	(\$20,796)	75104000 Petroleum	\$29,035,019	\$29,615,079	(\$580,060)	(-2%)
3,120,610	3,245,967	(125,357)	75204030 Container	28,635,354	30,210,295	(1,574,941)	(-5%)
3,339,911	2,300,850	1,039,061	75202020 Cruise	50,791,438	51,844,277	(1,052,839)	(-2%)
249,019	152,027	96,992	75204040 Bulk	2,423,986	3,070,965	(646,979)	(-21%)
318,402	547,577	(229,175)	75204050 Break Bulk	4,466,042	3,344,596	1,121,446	34%
57,954	15,817	42,137	75506020 Lay-In	1,180,101	956,936	223,165	23%
1,364,264	1,433,282	(69,018)	75303030 Real Estate	14,425,536	13,371,256	1,054,280	8%
35,631	47,746	(12,115)	75307000 F T Z	679,179	668,533	10,646	2%
15,542	13,544	1,998	75103000 Public Safety Svcs.	168,659	171,019	(2,360)	(-1%)
0	0	0	75308000 Rail Revenues	462,417	416,716	45,701	11%
23,373	10,283	13,090	75401010 Finance	422,408	315,508	106,900	34%
422,221	256,067	166,154	75306015 Midport Garage	5,552,320	5,455,368	96,952	2%
154,316	214,242	(59,926)	75306030 Northport Garage	2,263,178	3,114,831	(851,653)	(-27%)
<b><u>\$11,766,459</u></b>	<b><u>\$10,923,414</u></b>	<b><u>\$843,045</u></b>	<b>TOTAL OPERATING REVENUE</b>	<b><u>\$140,505,637</u></b>	<b><u>\$142,555,379</u></b>	<b><u>(\$2,049,742)</u></b>	<b><u>(-1%)</u></b>



**PORT EVERGLADES DEPARTMENT  
FISCAL YEAR 2017 REVENUE TO BUDGET REPORT  
JULY 2017**

FISCAL MONTH				FYTD				
<u>Actual</u>	<u>Budget</u>	<u>Variance</u>		<u>Actual</u>	<u>Budget</u>	<u>Variance</u>	<u>% Inc/(Dcr)</u>	
\$2,665,216	\$2,805,966	(\$140,750)	75104000	Petroleum	\$29,035,019	\$28,059,663	\$975,356	3%
3,120,610	2,836,237	284,373	75204030	Container	28,635,354	29,801,641	(1,166,287)	(-4%)
3,339,911	2,964,027	375,884	75202020	Cruise	50,791,438	49,634,642	1,156,796	2%
249,019	286,285	(37,266)	75204040	Bulk	2,423,986	2,862,850	(438,864)	(-15%)
318,402	288,673	29,729	75204050	Break Bulk	4,466,042	2,886,730	1,579,312	55%
57,954	99,767	(41,813)	75506020	Lay-In	1,180,101	997,670	182,431	18%
1,364,264	1,407,308	(43,044)	75303030	Real Estate	14,425,536	14,368,270	57,266	0%
35,631	52,056	(16,425)	75307000	F T Z	679,179	663,883	15,296	2%
15,542	14,100	1,442	75103000	Public Safety Svcs.	168,659	141,000	27,659	20%
0	39,450	(39,450)	75308000	Rail Revenues	462,417	329,300	133,117	40%
23,373	12,500	10,873	75401010	Finance	422,408	125,000	297,408	238%
422,221	246,411	175,810	75306015	Midport Garage	5,552,320	4,880,947	671,373	14%
<u>154,316</u>	<u>88,590</u>	<u>65,726</u>	75306030	Northport Garage	<u>2,263,178</u>	<u>2,345,741</u>	<u>(82,563)</u>	<u>(-4%)</u>
<b><u>\$11,766,459</u></b>	<b><u>\$11,141,370</u></b>	<b><u>\$625,089</u></b>	<b>TOTAL OPERATING REVENUE</b>		<b><u>\$140,505,637</u></b>	<b><u>\$137,097,337</u></b>	<b><u>\$3,408,300</u></b>	<b><u>2%</u></b>



# **Petroleum Revenue Reports**

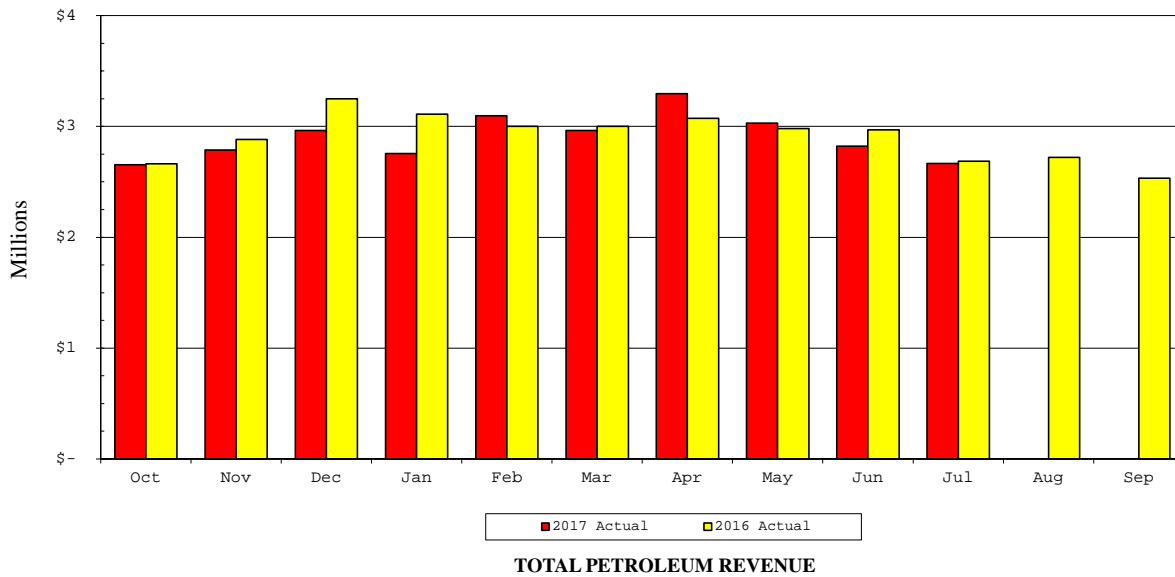


# PORT EVERGLADES DEPARTMENT

## FISCAL YEAR 2017 REVENUE TO FISCAL YEAR 2016 REVENUE REPORT

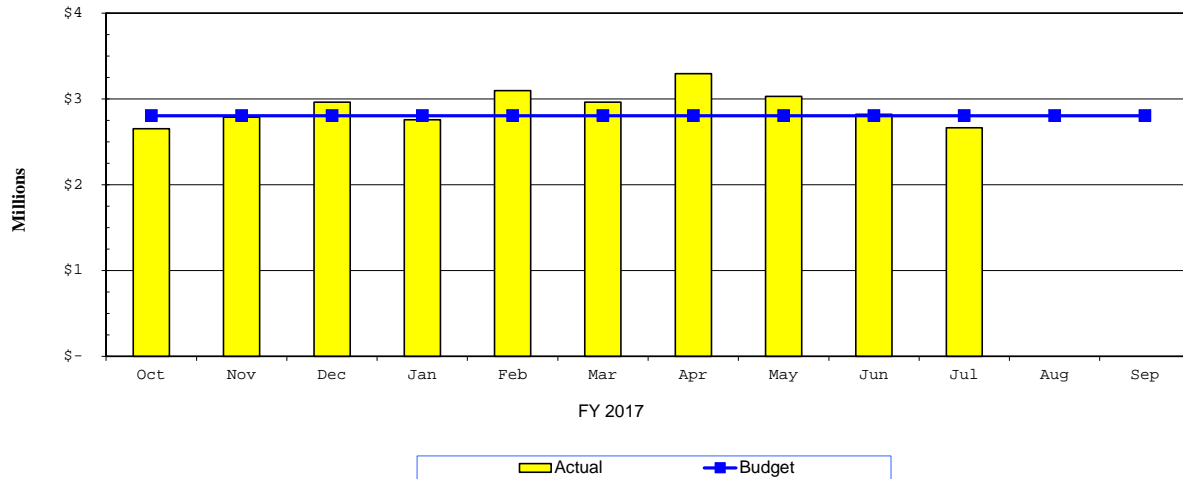
JULY 2017

FISCAL MONTH			F Y T D				
<u>2017 Actual</u>	<u>2016 Actual</u>	<u>Variance</u>		<u>2017 Actual</u>	<u>2016 Actual</u>	<u>Variance</u>	
75104000 Petroleum							
\$1,512,117	\$1,502,204	\$9,913	437005	Wharfage-Cargo	\$16,557,423	\$16,044,576	\$512,847
265,166	234,145	31,021	425535	Fire Rescue-Port Evrglds	2,619,969	2,482,220	137,749
84,655	80,179	4,476	460050	Security Fees	858,643	873,473	(14,830)
88,221	100,744	(12,523)	437050	Truck-Rail Petroleum Charges	1,497,393	1,585,352	(87,959)
587,084	558,580	28,504	437060	Dockage Charges	6,175,818	6,259,300	(83,482)
24,791	21,374	3,417	437065	Harbormaster Fees	263,825	263,190	635
64,577	58,566	6,011	437070	Linesmen Fees	672,568	669,251	3,317
30,087	29,502	585	437075	Tug Fees	333,385	360,782	(27,397)
6,775	2,050	4,725	465305	Finance Charges & Penalties	14,375	10,507	3,868
1,743	4,149	(2,406)	437115	Potable Water Sales	41,620	38,241	3,379
0	0	0	430520	Sewer Commercial	0	0	0
0	0	0	460065	Labor Reimbursements	0	0	0
0	94,519	(94,519)	405710	Special Assessments	0	1,028,187	(1,028,187)
<b><u>\$2,665,216</u></b>	<b><u>\$2,686,012</u></b>	<b><u>(\$20,796)</u></b>	<b>Total Petroleum Revenue</b>		<b><u>\$29,035,019</u></b>	<b><u>\$29,615,079</u></b>	<b><u>(\$580,060)</u></b>



**PORT EVERGLADES DEPARTMENT  
FISCAL YEAR 2017 REVENUE TO BUDGET REPORT  
JULY 2017**

FISCAL MONTH			F Y T D				
<u>Actual</u>	<u>Budget</u>	<u>Variance</u>			<u>Actual</u>	<u>Budget</u>	<u>Variance</u>
75104000 Petroleum							
\$1,512,117	\$1,609,376	(\$97,259)	437005	Wharfage-Cargo	\$16,557,423	\$16,093,763	\$463,660
265,166	254,618	10,548	425535	Fire Rescue-Port Evrglds	2,619,969	2,546,180	73,789
84,655	82,900	1,755	460050	Security Fees	858,643	829,000	29,643
88,221	133,491	(45,270)	437050	Truck-Rail Petroleum Charges	1,497,393	1,334,910	162,483
587,084	612,850	(25,766)	437060	Dockage Charges	6,175,818	6,128,500	47,318
24,791	24,099	692	437065	Harbormaster Fees	263,825	240,990	22,835
64,577	52,224	12,353	437070	Linesmen Fees	672,568	522,240	150,328
30,087	32,800	(2,713)	437075	Tug Fees	333,385	328,000	5,385
6,775	0	6,775	465305	Finance Charges & Penalties	14,375	0	14,375
1,743	3,608	(1,865)	437115	Potable Water Sales	41,620	36,080	5,540
0	0	0	430520	Sewer Commercial	0	0	0
0	0	0	460065	Labor Reimbursements	0	0	0
0	0	0	405710	Special Assessments	0	0	0
<b><u>\$2,665,216</u></b>	<b><u>\$2,805,966</u></b>	<b><u>(\$140,750)</u></b>	<b>Total Petroleum Revenue</b>		<b><u>\$29,035,019</u></b>	<b><u>\$28,059,663</u></b>	<b><u>\$975,356</u></b>



**TOTAL PETROLEUM REVENUE**

**PORT EVERGLADES**  
**Petroleum Throughput - Operator Report**  
**FYTD Summary**  
**Fiscal Year 2017**

TERMINAL	Barrels of Petroleum												Total Bbls	Total Bbls
	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	FYTD 2017	FYTD 2016
BP Products North America Inc.														682,108
Chevron USA	925,277	1,094,299	978,587	1,148,379	1,067,456	1,005,233	1,174,419	1,124,711	866,183	1,232,880			10,617,422	10,384,275
Citgo/Champlin	33,054	9,866	62,155	28,309	39,852	32,854	-	11,969	51,198	9,781			279,038	386,359
Citgo Petroleum Corp	825,971	796,690	1,043,790	714,244	855,392	640,839	861,045	961,544	479,632	679,179			7,858,326	7,943,442
High Sierra Terminaling	15,308	-	30,812	40,021	61,561	34,602	-	-	-	-			182,303	228,311
Kinder Morgan Liquid Terminal	175,262	221,589	248,152	186,437	-	-	-	-	-	-			831,440	668,641
Buckeye (MABU)	345,141	330,681	353,777	347,568	510,775	576,875	683,177	578,696	447,618	660,262			4,834,569	3,857,021
Marathon Oil Co Eisenhower (MARO)	957,829	899,891	756,421	926,524	857,065	785,188	796,922	1,055,690	760,276	949,923			8,745,728	9,080,142
Marathon Oil Co Spangler (Mant)	718,786	786,689	643,003	593,858	749,974	564,142	667,908	705,552	681,040	502,033			6,612,985	7,718,153
Mobil Oil Corp	679,341	982,818	683,246	699,575	831,384	961,680	987,634	1,159,118	761,224	563,516			8,309,535	8,966,739
Motiva Terminal East(GATX)	286,437	164,681	147,293	176,978	141,047	110,573	269,195	264,120	249,429	561,565			2,371,318	2,169,420
Motiva Enterprises South(STAR)	1,256,508	1,485,406	1,562,611	1,258,943	1,361,143	1,881,348	1,563,419	882,019	1,500,281	1,676,220			14,427,899	14,793,969
Valero Marketing & Supply Co.	1,369,282	930,304	1,450,617	1,278,221	1,584,644	1,281,664	2,264,216	1,390,204	1,571,165	1,162,323			14,282,640	14,948,934
Targa Midstream Svcs	28,624	28,417	28,777	27,702	56,931	29,047	28,299	28,566	28,120	28,159			312,641	165,997
Transmontaigne Products (N)	1,429,212	1,652,320	1,969,266	2,035,176	2,144,712	2,113,299	1,903,872	2,120,582	1,653,181	1,750,644			18,772,264	17,090,554
Transmontaigne Product Svc	249,200	455,913	297,368	359,664	443,296	530,128	397,691	450,076	419,775	376,823			3,979,934	3,551,540
<b>Port Wide Total Barrels</b>	<b>9,295,233</b>	<b>9,839,563</b>	<b>10,255,875</b>	<b>9,821,596</b>	<b>10,705,231</b>	<b>10,547,472</b>	<b>11,597,798</b>	<b>10,732,846</b>	<b>9,469,122</b>	<b>10,153,307</b>	<b>-</b>	<b>-</b>	<b>102,418,044</b>	<b>102,715,970</b>

**PORT EVERGLADES**  
**Petroleum Throughput - Product Report**  
**FYTD Summary**  
**Fiscal Year 2017**

PRODUCT	Barrels of Petroleum												Total Bbls	Total Bbls
	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	FYTD 2017	FYTD 2016
Asphalt	15,308	-	110,995	40,021	61,561	34,602	-	76,259	-	12,102			350,848	475,413
Aviation Gasoline	14,836	25,078	15,054	19,949	16,836	18,082	12,389	20,218	17,996	17,566			178,002	166,534
Crude Oil Loaded	-	-	134,689	-	-	116,773	-	-	137,482	81,624			470,568	449,474
Diesel Fuel	1,181,122	1,304,772	1,485,314	1,285,950	1,348,043	1,250,040	1,234,069	1,577,556	1,181,489	1,421,038			13,269,393	13,249,290
Ethanol	144,746	-	-	74,871	-	-	51,605	259,405	136,551	306,308			973,486	573,184
Fuel Oil	179,867	301,246	410,087	207,098	368,323	228,478	179,429	240,689	109,092	159,432			2,383,739	2,257,366
Gasoline	4,839,921	5,538,270	4,652,943	4,590,494	5,341,775	5,651,552	5,907,181	5,224,107	5,363,390	5,129,031			52,238,662	52,377,611
Jet Fuel	2,575,332	2,063,314	2,818,175	2,956,874	2,984,120	2,506,244	3,619,045	2,864,256	2,129,703	2,702,202			27,219,265	27,530,599
Propane	28,624	28,417	28,777	27,702	56,931	29,047	28,299	28,566	28,120	28,159			312,641	165,997
Truck & Rail WHF-Ethanol	310,454	573,949	579,272	599,604	516,484	677,949	557,633	434,603	357,448	288,811			4,896,208	5,459,471
Truck & Rail WHF-Bio Diesel	5,023	4,518	20,569	19,033	11,158	34,707	8,148	7,187	7,852	7,035			125,231	11,032
<b>Grand Total</b>	<b>9,295,233</b>	<b>9,839,563</b>	<b>10,255,875</b>	<b>9,821,596</b>	<b>10,705,231</b>	<b>10,547,472</b>	<b>11,597,798</b>	<b>10,732,846</b>	<b>9,469,122</b>	<b>10,153,307</b>	<b>-</b>	<b>-</b>	<b>102,418,044</b>	<b>102,715,970</b>

**Petroleum Throughput - Domestic vs. Foreign**  
**FYTD July 2017**

<b>Commodity Code</b>	<b>Commodity Name</b>	<b>Domestic Barrels</b>	<b>Domestic %</b>	<b>Foreign Barrels</b>	<b>Foreign %</b>	<b>Total Barrels</b>
PE00	WHARFAGE ASPHALT	95,482	27%	255,366	73%	350,848
PE01	WHARFAGE AVGAS	178,002	100%	-	0%	178,002
PE02	WHARFAGE DIESEL	12,888,961	97%	380,433	3%	13,269,393
PE03	WHARFAGE FUEL OIL	681,913	29%	1,701,826	71%	2,383,739
PE04	WHARFAGE GASOLINE	50,750,791	97%	1,487,871	3%	52,238,662
PE05	WHARFAGE JET FUEL	17,673,073	65%	9,546,192	35%	27,219,265
PE09	WHARFAGE PROPANE	312,641	100%	-	0%	312,641
PE13	WHARFAGE CRUDE OIL	470,568	100%	-	0%	470,568
PE14	WHARFAGE ETHANOL	942,638	97%	30,848	3%	973,486
PTR1	TRUCK & RAIL WHARFAGE-ETHANOL	4,896,208	100%	-	0%	4,896,208
PTR2	TRUCK & RAIL WHF BIO-DIESEL	125,231	100%	-	0%	125,231
<b>TOTALS</b>		<b>89,015,508</b>	<b>87%</b>	<b>13,402,535</b>	<b>13%</b>	<b>102,418,043</b>

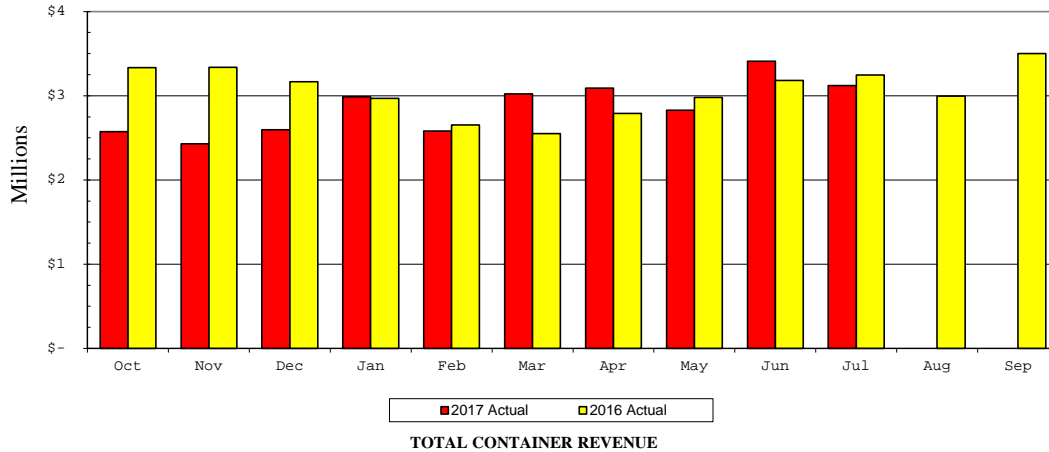
# **Container Revenue Reports**

# PORT EVERGLADES DEPARTMENT

## FISCAL YEAR 2017 REVENUE TO FISCAL YEAR 2016 REVENUE REPORT

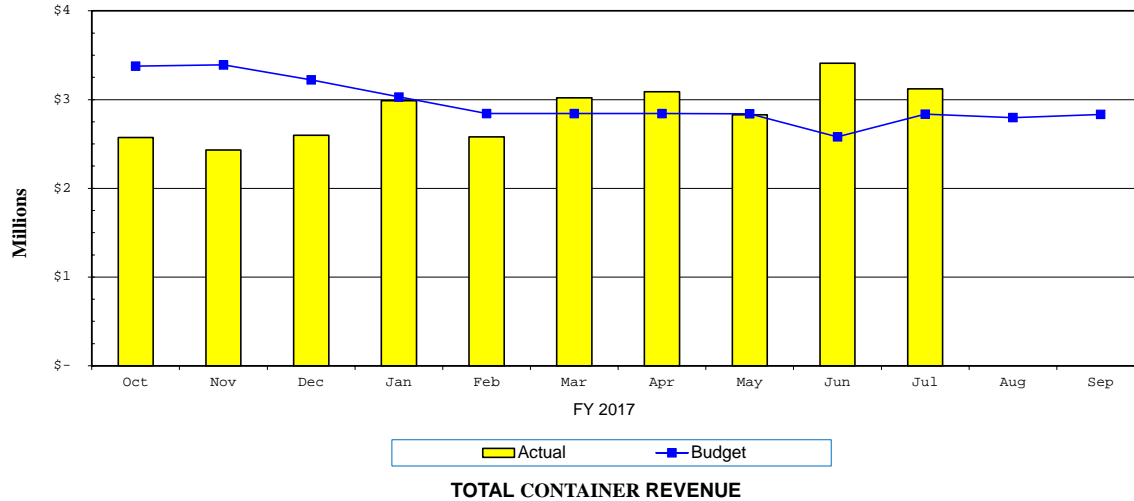
JULY 2017

FISCAL MONTH			F Y T D			
<u>2017 Actual</u>	<u>2016 Actual</u>	<u>Variance</u>		<u>2017 Actual</u>	<u>2016 Actual</u>	<u>Variance</u>
75204030 Container						
\$128,315	\$123,741	\$4,574	437005	\$1,942,634	\$2,171,894	(\$229,260)
16,250	15,378	872	437010	227,235	279,034	(51,799)
(319)	(180)	(139)	437025	(1,718)	(2,394)	676
1,407,894	1,345,848	62,046	437030	13,883,151	14,231,393	(348,242)
846,129	984,717	(138,588)	437035	4,317,176	4,991,140	(673,964)
211,601	214,609	(3,008)	460050	2,307,821	2,207,611	100,210
50,401	66,690	(16,289)	437060	760,942	849,419	(88,477)
14,535	12,156	2,379	437065	155,965	140,992	14,973
188,943	205,404	(16,461)	437070	2,133,641	1,882,954	250,687
27,594	32,952	(5,358)	437075	375,900	354,696	21,204
0	0	0	437080	0	0	0
115,080	123,201	(8,121)	437085	1,131,801	1,057,184	74,617
116,212	130,069	(13,857)	437095	1,346,908	2,011,208	(664,300)
0	0	0	437100	0	0	0
(16,113)	(16,478)	365	437105	(168,726)	(205,511)	36,785
500	125	375	465305	5,450	7,050	(1,600)
13,588	7,735	5,853	437115	120,840	90,282	30,558
0	0	0	430520	0	0	0
0	0	0	437120	95,792	143,343	(47,551)
0	0	0	460060	0	0	0
0	0	0	460065	542	0	542
0	0	0	473005	0	0	0
<b><u>\$3,120,610</u></b>	<b><u>\$3,245,967</u></b>	<b><u>(\$125,357)</u></b>	<b>Total Container Revenue</b>	<b><u>\$28,635,354</u></b>	<b><u>\$30,210,295</u></b>	<b><u>(\$1,574,941)</u></b>



**PORT EVERGLADES DEPARTMENT  
FISCAL YEAR 2017 REVENUE TO BUDGET REPORT  
JULY 2017**

FISCAL MONTH			75204030 Container					F Y T D			
<u>Actual</u>	<u>Budget</u>	<u>Variance</u>				<u>Actual</u>	<u>Budget</u>	<u>Variance</u>			
\$128,315	\$339,072	(\$210,757)	437005	Wharfage-Cargo		\$1,942,634	\$2,887,467	(\$944,833)			
16,250	36,562	(20,312)	437010	Wharfage-Container Box		227,235	326,482	(99,247)			
(319)	(309)	(10)	437025	Wharfage Discounts		(1,718)	(2,781)	1,063			
1,407,894	1,438,861	(30,967)	437030	Minimum Guarantee Pymts		13,883,151	14,251,281	(368,130)			
846,129	226,300	619,829	437035	Terminal Operator Box Rev		4,317,176	4,164,600	152,576			
211,601	209,200	2,401	460050	Security Fees		2,307,821	2,140,100	167,721			
50,401	118,756	(68,355)	437060	Dockage Charges		760,942	1,004,431	(243,489)			
14,535	13,701	834	437065	Harbormaster Fees		155,965	134,744	21,221			
188,943	178,495	10,448	437070	Linesmen Fees		2,133,641	1,809,464	324,177			
27,594	36,300	(8,706)	437075	Tug Fees		375,900	357,100	18,800			
0	0	0	437080	Storage Fees		0	0	0			
115,080	100,759	14,321	437085	Grid Rental		1,131,801	1,040,920	90,881			
116,212	131,019	(14,807)	437095	Container Crane Rental		1,346,908	1,625,583	(278,675)			
0	0	0	437100	Container Cranes-Heavy Lift		0	0	0			
(16,113)	(10,401)	(5,712)	437105	Volume Discounts		(168,726)	(147,364)	(21,362)			
500	0	500	465305	Finance Charges & Penalties		5,450	0	5,450			
13,588	10,504	3,084	437115	Potable Water Sales		120,840	98,349	22,491			
0	0	0	430520	Sewer Commercial		0	0	0			
0	7,418	(7,418)	437120	Refrigerated Containr Electric		95,792	111,265	(15,473)			
0	0	0	460060	Electricity Reimbursements		0	0	0			
0	0	0	460065	Labor Reimbursements		542	0	542			
0	0	0	473005	Marketing and Advertising Svcs		0	0	0			
<b><u>\$3,120,610</u></b>	<b><u>\$2,836,237</u></b>	<b><u>\$284,373</u></b>	<b>Total Container Revenue</b>			<b><u>\$28,635,354</u></b>	<b><u>\$29,801,641</u></b>	<b><u>(\$1,166,287)</u></b>			





**PORT EVERGLADES**  
**Container Operator Throughput**  
**Fiscal Year 2017**  
**FYTD Summary**  
**Fiscal Year 2017**

OPERATOR	TEUs		Tons		FY 2017 ACRES			Avg. Mthly TEUs/Acre		Avg. Mthly Tons/Acre	
	FYTD 2017	FYTD 2016	FYTD 2017	FYTD 2016	Leased	Grid	Total	FYTD 2017	FYTD 2016	FYTD 2017	FYTD 2016
Chiquita Brands Company	-	-	-	-	-	6.6	6.59	-	-	-	-
Coleary Transport Co., Inc./AFCO Shipping Agenci	10.0	12,936	367	69,728	-	-	-	-	242.6	-	1,306.3
Crowley Liner Services	310,550	263,179	1,849,861	1,462,422	99.00	-	99.00	313.7	327.8	1,868.5	1,820.9
Dole Fresh Fruits	-	-	-	-	-	-	-	-	-	-	-
Florida International Terminal	165,817	134,347	1,270,231	991,146	36.03	5.00	41.03	404.1	327.4	3,095.9	2,415.7
Florida Transportation Services	0	830	0	20,466	-	-	-	-	-	-	-
Hyde Shipping	57,433	60,514	292,423	289,003	7.00	0.23	7.23	794.4	864.5	4,044.6	4,128.6
King Ocean Services, LTD (Cayman Islands) Inc.	170,514	139,651	930,349	681,957	41.31	4.60	45.91	369.4	301.8	2,015.7	1,473.8
Port Everglades Terminal	168,074	166,144	1,583,995	1,599,600	39.18	4.24	43.42	381.2	409.8	3,592.3	3,943.9
Portus - PEV LLC	4,185	10,456	18,733	71,046	0.28	2.80	3.08	107.5	115.9	482.7	788.0
Seafreight Line	0	35,812	0	163,523	-	-	-	-	204.6	-	934.4
Sol Shipping Services, Inc.	36,113	43,769	166,879	199,909	5.34	1.20	6.54	552.2	678.5	2,551.7	3,090.1
Balearia Caribbean Ltd., Corp.	-	-	318	26.0	-	1.14	1.14	-	-	27.9	2.3
Unassigned	1,364	279.0	13,010	2,299.0	-	2.34	2.34	-	-	-	-
<b>Grand Total</b>	<b>914,060</b>	<b>867,917</b>	<b>6,126,166</b>	<b>5,551,125</b>	<b>228.14</b>	<b>28.14</b>	<b>256.28</b>	<b>343.2</b>	<b>323.0</b>	<b>2,300.8</b>	<b>2,065.2</b>

**PORT EVERGLADES**

**Terminal Operators Minimum Guarantee for Contract Year to Date  
July-17**

OPERATOR	Contract Year Start Date	Contract Year End Date	Units of Measure	Minimum Guaranteed Units		CURRENT CONTRACT YEAR		PRIOR CONTRACT YEAR		FISCAL YEAR	
						Contract YTD Units July-17	Total Revenue Contract YTD	Prior Contract Year Units	Prior Contract Year Revenue	FY 2017 Revenue	FY 2016 Revenue
Crowley Liner Services (New Agreement)	5/1/2017	4/30/2018	Containers	1 -175,725		41,891	\$ 3,362,179	168,300	\$ 14,245,518	\$ 11,217,170	\$ 12,023,910
				175,726 -200,725	Tier 1			5,085			
				Over 200,725	Tier 2						
Florida International Terminal	7/1/2017	6/30/2018	Containers	75,000		7,991	\$ 413,156	116,663	\$ 6,517,489	\$ 5,739,687	\$ 5,387,700
King Ocean Services, LTD (Cayman Islands) Inc.	10/1/2016	9/30/2017	Containers	1 -72,000		72,000	\$ 5,903,098	66,282	\$ 4,132,544	\$ 5,903,098	\$ 8,348,938
				72,001 -82,000	Tier 1	10,000					
				Over 82,000	Tier 2	18,324					
Mediterranean Shipping Company	11/1/2016	10/31/2017	Containers	1 -75,000		75,000	\$ 5,572,160	75,000	\$ 7,652,201	\$ 6,409,040	\$ 7,666,957
				75001 -85,000	Tier 1	10,000		10,000			
				Over 85,000	Tier 2	9,175		35,551			
Hyde Shipping	7/1/2017	6/30/2018	Tons	140,000		22,085	\$ 248,441	264,034	\$ 3,133,516	\$ 2,583,279	\$ 3,329,603
Sol Shipping Services, Inc. (Agrix)	11/1/2016	10/31/2017	Tons	133,500		166,879	\$ 1,295,470	199,909	\$ 2,405,395	\$ 1,313,094	\$ 2,400,123

**Port Everglades Department of Broward County  
Monthly Loaded TEUs Report**

		<u>Fiscal Year 2017</u>												TOTAL
		OCT	NOV	DEC	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	TOTAL
Inbound	Empty	12,845	17,322	18,000	15,201	11,184	14,995	14,332	15,056	14,593	13,644			147,712
	Loaded	<b>25,962</b>					<b>36,601</b>							
<b>Total Inbound</b>		38,807	46,455	52,627	46,183	42,658	51,596	46,495	44,606	40,565	41,669	-	-	451,661
Outbound	Empty	4,927	10,263	13,648	14,144	12,598	13,041	10,496	7,597	6,165	5,412			98,291
	Loaded	<del>39,196</del>	<del>24,627</del>	<del>30,082</del>	<del>31,474</del>		<del>32,163</del>	<del>29,550</del>	<del>26,072</del>	<del>28,026</del>				
<b>Total Outbound</b>		44,123	46,842	51,963	46,589	47,374	51,385	46,308	42,450	43,104	42,260	-	-	462,398
<b>Total Empty</b>		17,772	27,585	31,648	29,345	23,782	28,036	24,828	22,653	20,758	19,056	-	-	245,463
<b>Total Loaded</b>		<del>65,158</del>	<del>38,316</del>	<del>32,446</del>	<del>34,776</del>	<del>38,344</del>	<del>35,812</del>	<del>34,863</del>	<del>36,039</del>	<del>36,848</del>				
<b>Total TEUs</b>		82,930	93,297	104,590	92,772	90,032	102,981	92,803	87,056	83,929				668,596
														914,059
		<u>Fiscal Year 2016</u>												TOTAL
		OCT12	NOV14	DEC12	JAN15	FEB15	MAR15	APR13	MAY11	JUN13	JUL14	AUG -	SEP	TOTAL
Inbound	Empty	17,656	16,670	17,694	16,249	13,679	15,624	14,497	13,033	15,772	15,302	13,742	17,732	187,650
	Loaded	<b>22,696</b>					<b>31,310</b>							<b>328,996</b>
<b>Total Inbound</b>		40,352	41,997	47,512	44,748	43,022	46,934	47,979	40,662	39,004	40,727	39,078	44,631	516,646
Outbound	Empty	5,272	7,522	11,018	13,696	13,511	14,020	12,819	8,494	4,980	364,107	6,020	7,359	110,250
	Loaded	<del>37,369</del>	<del>20,818</del>	<del>28,490</del>	<del>20,343</del>		<del>33,482</del>	<del>27,620</del>	<del>23,232</del>	<del>26,426</del>	<del>26,336</del>	<del>26,990</del>		
<b>Total Outbound</b>		42,641	43,323	43,531	45,131	45,663	47,799	47,898	41,432	37,653	39,909	39,590	46,010	520,580
<b>Total Empty</b>		22,928	24,192	28,712	29,945	27,190	29,644	27,316	21,527	20,752	20,841	19,762	25,091	297,900
<b>Total Loaded</b>		<del>60,065</del>	<del>32,613</del>	<del>31,436</del>	<del>32,162</del>	<del>33,770</del>	<del>35,070</del>	<del>32,038</del>	<del>32,673</del>	<del>34,370</del>	<del>33,670</del>	<del>38,661</del>	<del>410,330</del>	
<b>Total TEUs</b>		82,993	85,320	91,043	89,879	88,685	94,733	95,877	82,094	76,657	80,636	78,668	90,641	
														464,784
														633,244
		<u>Calendar Year 2017</u>												TOTAL
		JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	TOTAL
Inbound	Empty	15,202	11,184	14,995	14,332	15,056	14,593	13,644						99,006
	Loaded	<b>30,982</b>				<b>29,550</b>	<b>25,972</b>							<b>214,767</b>
<b>Total Inbound</b>		46,184	42,658	51,596	46,495	44,606	40,565	41,669	-	-	-	-	-	313,773
Outbound	Empty	14,144	12,598	13,041	10,496	7,598	6,165	5,412						69,454
	Loaded	<del>31,435</del>	<del>26,604</del>	<del>32,163</del>			<del>28,026</del>							<del>250,017</del>
<b>Total Outbound</b>		46,589	47,374	51,385	46,308	42,451	43,104	42,260	-	-	-	-	-	319,471
<b>Total Empty</b>		29,346	23,782	28,036	24,828	22,654	20,758	19,056	-	-	-	-	-	168,460
<b>Total Loaded</b>		<del>63,427</del>	<del>38,344</del>	<del>35,812</del>	<del>34,863</del>	<del>36,039</del>	<del>36,848</del>							
<b>Total TEUs</b>		92,773	90,032	102,981	92,803	87,057	83,669	83,929						464,784
														633,244
		<u>Calendar Year 2016</u>												TOTAL
		JAN15	FEB15	MAR15	APR13	MAY11	JUN13	JUL	AUG -	SEP -	OCT -	NOV -	DEC	TOTAL
Inbound	Empty	16,249	13,679	15,624	14,497	13,033	15,772	15,302	13,742	17,732	12,845	17,322	18,000	183,797
	Loaded	<b>28,499</b>				<b>27,629</b>	<b>23,232</b>							<b>340,877</b>
<b>Total Inbound</b>		44,748	43,022	46,934	47,979	40,662	39,004	40,727	39,078	44,631	38,807	46,455	52,627	524,674
Outbound	Empty	13,696	13,511	14,020	12,819	8,494	4,980	5,539	6,020	7,359	4,927	10,263	13,648	115,276
	Loaded	<del>31,435</del>	<del>21,310</del>	<del>33,482</del>			<del>26,426</del>	<del>26,336</del>	<del>26,990</del>	<del>26,062</del>	<del>29,123</del>	<del>24,627</del>		
<b>Total Outbound</b>		45,131	45,663	47,799	47,898	41,432	37,653	39,909	39,590	46,010	44,123	46,842	51,963	534,013
<b>Total Empty</b>		29,945	27,190	29,644	27,316	21,527	20,752	20,841	19,762	25,091	17,772	27,585	31,648	299,073
<b>Total Loaded</b>		<del>63,427</del>	<del>33,770</del>	<del>35,070</del>	<del>32,038</del>	<del>32,673</del>	<del>34,370</del>	<del>33,670</del>	<del>38,661</del>	<del>39,106</del>	<del>36,570</del>	<del>38,316</del>	<del>418,737</del>	
<b>Total TEUs</b>		89,879	88,685	94,733	95,877	82,094	76,657	80,636	78,668	90,641	82,930	93,297	104,590	
														464,784
														1,058,687

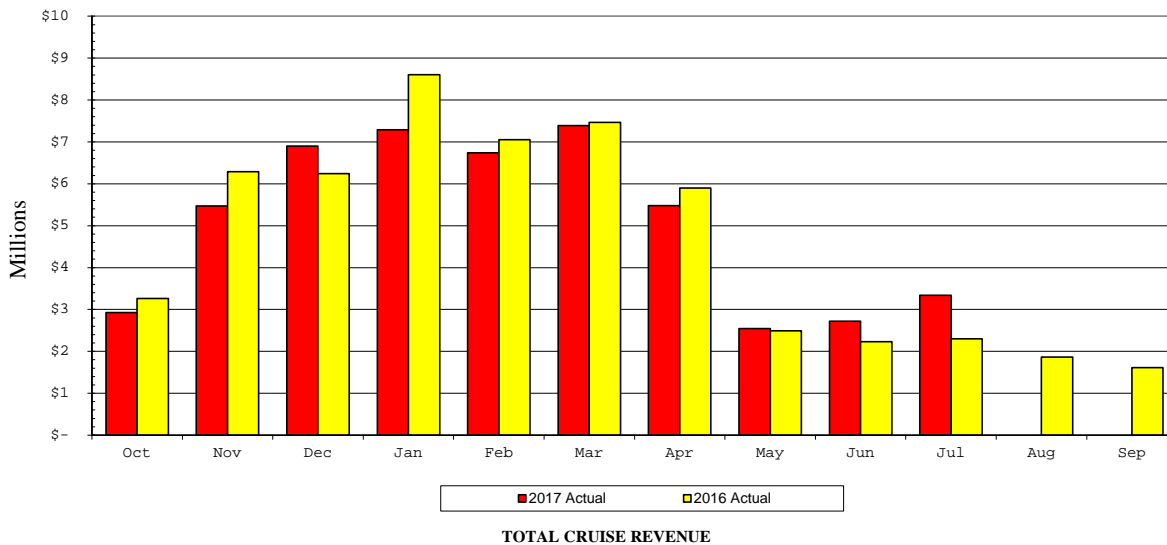
# **Cruise Revenue Reports**

# PORT EVERGLADES DEPARTMENT

## FISCAL YEAR 2017 REVENUE TO FISCAL YEAR 2016 REVENUE REPORT

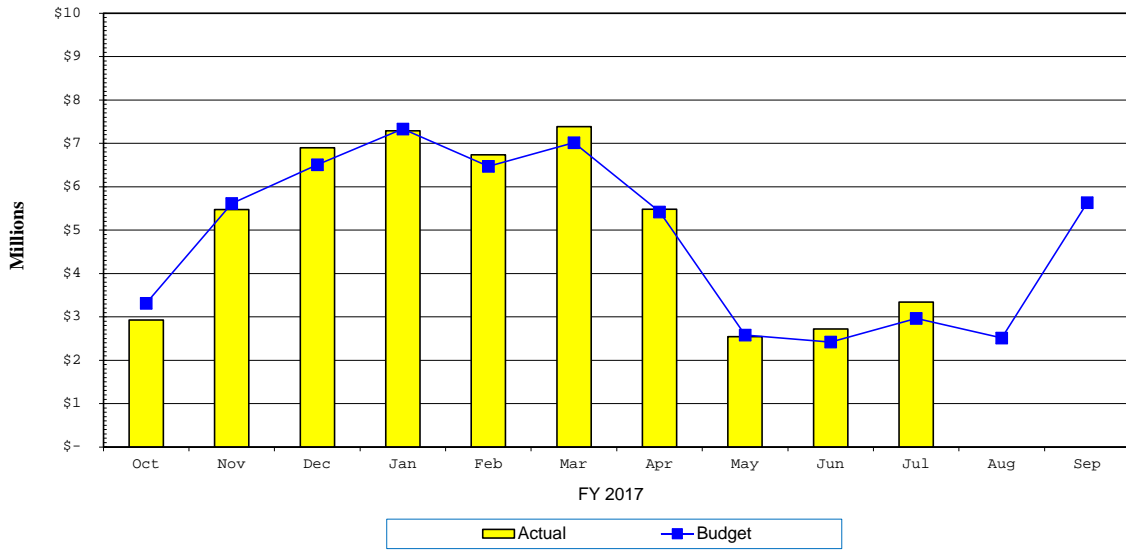
JULY 2017

FISCAL MONTH			F Y T D				
<u>2017 Actual</u>	<u>2016 Actual</u>	<u>Variance</u>		<u>2017 Actual</u>	<u>2016 Actual</u>	<u>Variance</u>	
75202020 Cruise							
\$0	\$0	\$0	437015	Wharfage-Cruise Ship	\$116,137	\$100,650	\$15,487
0	0	0	437020	Wharfage-Ferry	0	0	0
0	0	0	437040	Security Reimb - Cruise Terms	31,837	27,417	4,420
3,301,498	2,264,822	1,036,676	437045	Cruise Port User Charges	49,966,330	51,053,285	(1,086,955)
33,000	33,000	0	437055	Ferry Service Charges	330,000	324,000	6,000
0	0	0	437060	Dockage Charges	117,315	125,964	(8,649)
0	0	0	437065	Harbormaster Fees	9,389	6,298	3,091
0	0	0	437070	Linesmen Fees	31,118	23,172	7,946
0	0	0	437075	Tug Fees	84,570	61,552	23,018
0	0	0	437100	Container Cranes-Heavy Lift	0	0	0
0	0	0	465305	Finance Charges & Penalties	25	25	0
488	505	(17)	437115	Potable Water Sales	14,885	16,276	(1,391)
0	0	0	430520	Sewer Commercial	0	0	0
0	0	0	437120	Refrigerated Containr Electric	0	0	0
0	0	0	460060	Electricity Reimbursements	2,723	2,714	9
0	0	0	460065	Labor Reimbursements	12,064	7,391	4,673
<u>4,925</u>	<u>2,523</u>	<u>2,402</u>	473115	Equipment Rental	<u>75,045</u>	<u>95,533</u>	<u>(20,488)</u>
<b><u>\$3,339,911</u></b>	<b><u>\$2,300,850</u></b>	<b><u>\$1,039,061</u></b>	<b>Total Cruise Revenue</b>		<b><u>\$50,791,438</u></b>	<b><u>\$51,844,277</u></b>	<b><u>(\$1,052,839)</u></b>



**PORT EVERGLADES DEPARTMENT  
FISCAL YEAR 2017 REVENUE TO BUDGET REPORT  
JULY 2017**

FISCAL MONTH			F Y T D			
<u>Actual</u>	<u>Budget</u>	<u>Variance</u>		<u>Actual</u>	<u>Budget</u>	<u>Variance</u>
			75202020 Cruise			
\$0	\$0	\$0	437015 Wharfage-Cruise Ship	\$116,137	\$89,900	\$26,237
0	0	0	437020 Wharfage-Ferry	0	0	0
0	0	0	437040 Security Reimb - Cruise Terms	31,837	22,200	9,637
3,301,498	2,931,005	370,493	437045 Cruise Port User Charges	49,966,330	48,971,357	994,973
33,000	30,000	3,000	437055 Ferry Service Charges	330,000	300,000	30,000
0	0	0	437060 Dockage Charges	117,315	106,942	10,373
0	0	0	437065 Harbormaster Fees	9,389	0	9,389
0	0	0	437070 Linesmen Fees	31,118	8,987	22,131
0	0	0	437075 Tug Fees	84,570	0	84,570
0	0	0	437100 Container Cranes-Heavy Lift	0	0	0
0	0	0	465305 Finance Charges & Penalties	25	0	25
488	206	282	437115 Potable Water Sales	14,885	12,595	2,290
0	158	(158)	430520 Sewer Commercial	0	1,580	(1,580)
0	0	0	437120 Refrigerated Containr Electric	0	0	0
0	0	0	460060 Electricity Reimbursements	2,723	4,501	(1,778)
0	158	(158)	460065 Labor Reimbursements	12,064	1,580	10,484
<u>4,925</u>	<u>2,500</u>	<u>2,425</u>	473115 Equipment Rental	<u>75,045</u>	<u>115,000</u>	<u>(39,955)</u>
<b><u>\$3,339,911</u></b>	<b><u>\$2,964,027</u></b>	<b><u>\$375,884</u></b>	<b>Total Cruise Revenue</b>	<b><u>\$50,791,438</u></b>	<b><u>\$49,634,642</u></b>	<b><u>\$1,156,796</u></b>



**TOTAL CRUISE REVENUE**

**PORT EVERGLADES**

**Cruise Operators Minimum Guarantee for Contract Year to Date  
July 2017**

OPERATOR	Contract Year Start	Contract Year End	Minimum Guaranteed Revenue	Minimum Guaranteed Passenger Movement	Tiers	CURRENT CONTRACT YEAR		PRIOR CONTRACT YEAR	
						Contract YTD Passenger Movement July 2017	Contract YTD Revenue July 2017	Total Contract Passenger Movement	Total Contract Revenue
Carnival Corporation	10/01/16	09/30/17	-	1,428,000		1,426,660	\$22,519,400	1,452,282	\$22,148,607
Royal Caribbean Cruises Limited	01/01/17	12/31/17	\$ 32,633,264		N/A	1,344,730	\$19,839,878	2,236,822	\$31,688,327
Balearia Caribbean Ltd., Corp.	12/01/16	11/30/17	-	1 - 75,000	Tier 1	90,959	\$456,966	75,000	\$780,623
				75,001 - 150,000	Tier 2			70,796	
				150,001 - 225,000	Tier 3				
				Over - 225,000	Tier 4				

# **Bulk & Break Bulk Revenue Reports**



**PORT EVERGLADES DEPARTMENT  
FISCAL YEAR 2017 REVENUE TO FISCAL YEAR 2016 REVENUE REPORT**

**JULY 2017**

<b>FISCAL MONTH</b>			<b>F Y T D</b>				
<u>2017 Actual</u>	<u>2016 Actual</u>	<u>Variance</u>		<u>2017 Actual</u>	<u>2016 Actual</u>	<u>Variance</u>	
<b>75204040 Bulk</b>							
\$126,677	\$72,136	\$54,541	437005	Wharfage-Cargo	\$1,091,234	\$1,411,618	(\$320,384)
0	0	0	437025	Wharfage Discounts	0	0	0
9,944	6,100	3,844	460050	Security Fees	101,222	130,883	(29,661)
97,291	58,263	39,028	437060	Dockage Charges	1,084,562	1,357,026	(272,464)
3,533	3,017	516	437065	Harbormaster Fees	31,436	30,645	791
8,474	7,126	1,348	437070	Linesmen Fees	80,099	85,398	(5,299)
2,698	4,982	(2,284)	437075	Tug Fees	29,758	48,189	(18,431)
0	0	0	437085	Grid Rental	0	0	0
0	0	0	465305	Finance Charges & Penalties	0	25	(25)
402	403	(1)	437115	Potable Water Sales	5,675	6,746	(1,071)
0	0	0	460060	Electricity Reimbursements	0	0	0
0	0	0	460065	Labor Reimbursements	0	435	(435)
0	0	0	473065	Misc Revenue	0	0	0
<b><u>\$249,019</u></b>	<b><u>\$152,027</u></b>	<b><u>\$96,992</u></b>	<b>Total Bulk Revenue</b>		<b><u>\$2,423,986</u></b>	<b><u>\$3,070,965</u></b>	<b><u>(\$646,979)</u></b>
<b>75204050 Break Bulk</b>							
\$97,750	\$254,233	(\$156,483)	437005	Wharfage-Cargo	\$1,346,160	\$1,229,483	\$116,677
0	0	0	437010	Wharfage-Container Box	0	0	0
0	0	0	437025	Wharfage Discounts	0	0	0
14,402	27,240	(12,838)	460050	Security Fees	176,869	146,183	30,686
122,582	217,078	(94,496)	437060	Dockage Charges	1,736,013	1,397,755	338,258
4,493	6,814	(2,321)	437065	Harbormaster Fees	55,501	49,127	6,374
14,168	18,591	(4,423)	437070	Linesmen Fees	186,633	154,935	31,698
4,310	7,627	(3,317)	437075	Tug Fees	57,179	42,832	14,347
60,132	9,627	50,505	437080	Storage Fees	875,563	285,893	589,670
0	4,729	(4,729)	437095	Container Crane Rental	22,524	30,695	(8,171)
0	0	0	437100	Container Cranes-Heavy Lift	0	0	0
0	0	0	437105	Volume Discounts	(427)	0	(427)
100	175	(75)	465305	Finance Charges & Penalties	1,275	3,825	(2,550)
(853)	1,463	(2,316)	437115	Potable Water Sales	6,287	3,868	2,419
0	0	0	430520	Sewer Commercial	0	0	0
109	0	109	460060	Electricity Reimbursements	181	0	181
1,209	0	1,209	460065	Labor Reimbursements	2,284	0	2,284
0	0	0	473065	Misc Revenue	0	0	0
<b><u>\$318,402</u></b>	<b><u>\$547,577</u></b>	<b><u>(\$229,175)</u></b>			<b><u>\$4,466,042</u></b>	<b><u>\$3,344,596</u></b>	<b><u>\$1,121,446</u></b>

**PORT EVERGLADES DEPARTMENT  
FISCAL YEAR 2017 REVENUE TO BUDGET REPORT  
JULY 2017**

FISCAL MONTH			F Y T D				
<u>Actual</u>	<u>Budget</u>	<u>Variance</u>		<u>Actual</u>	<u>Budget</u>	<u>Variance</u>	
75204040 <b>Bulk</b>							
\$126,677	\$138,841	(\$12,164)	437005	Wharfage-Cargo	\$1,091,234	\$1,388,410	(\$297,176)
0	0	0	437025	Wharfage Discounts	0	0	0
9,944	11,800	(1,856)	460050	Security Fees	101,222	118,000	(16,778)
97,291	121,435	(24,144)	437060	Dockage Charges	1,084,562	1,214,350	(129,788)
3,533	2,675	858	437065	Harbormaster Fees	31,436	26,750	4,686
8,474	7,209	1,265	437070	Linesmen Fees	80,099	72,090	8,009
2,698	3,500	(802)	437075	Tug Fees	29,758	35,000	(5,242)
0	0	0	437085	Grid Rental	0	0	0
0	0	0	465305	Finance Charges & Penalties	0	0	0
402	825	(423)	437115	Potable Water Sales	5,675	8,250	(2,575)
0	0	0	460060	Electricity Reimbursements	0	0	0
0	0	0	460065	Labor Reimbursements	0	0	0
0	0	0	473065	Misc Revenue	0	0	0
<b><u>\$249,019</u></b>	<b><u>\$286,285</u></b>	<b><u>(\$37,266)</u></b>	<b>Total Bulk Revenue</b>		<b><u>\$2,423,986</u></b>	<b><u>\$2,862,850</u></b>	<b><u>(\$438,864)</u></b>
75204050 <b>Break Bulk</b>							
\$97,750	\$103,616	(\$5,866)	437005	Wharfage-Cargo	\$1,346,160	\$1,036,160	\$310,000
0	0	0	437010	Wharfage-Container Box	0	0	0
0	0	0	437025	Wharfage Discounts	0	0	0
14,402	11,200	3,202	460050	Security Fees	176,869	112,000	64,869
122,582	107,117	15,465	437060	Dockage Charges	1,736,013	1,071,170	664,843
4,493	4,433	60	437065	Harbormaster Fees	55,501	44,330	11,171
14,168	11,224	2,944	437070	Linesmen Fees	186,633	112,240	74,393
4,310	3,600	710	437075	Tug Fees	57,179	36,000	21,179
60,132	42,432	17,700	437080	Storage Fees	875,563	424,320	451,243
0	4,534	(4,534)	437095	Container Crane Rental	22,524	45,340	(22,816)
0	0	0	437100	Container Cranes-Heavy Lift	0	0	0
0	0	0	437105	Volume Discounts	(427)	0	(427)
100	0	100	465305	Finance Charges & Penalties	1,275	0	1,275
(853)	517	(1,370)	437115	Potable Water Sales	6,287	5,170	1,117
0	0	0	430520	Sewer Commercial	0	0	0
109	0	109	460060	Electricity Reimbursements	181	0	181
1,209	0	1,209	460065	Labor Reimbursements	2,284	0	2,284
0	0	0	473065	Misc Revenue	0	0	0
<b><u>\$318,402</u></b>	<b><u>\$288,673</u></b>	<b><u>\$29,729</u></b>	<b>Total Break Bulk Revenue</b>		<b><u>\$4,466,042</u></b>	<b><u>\$2,886,730</u></b>	<b><u>\$1,579,312</u></b>

# **Real Estate Revenue Reports**

**PORT EVERGLADES DEPARTMENT  
FISCAL YEAR 2017 REVENUE TO FISCAL YEAR 2016 REVENUE REPORT**

**JULY 2017**

<b>FISCAL MONTH</b>			<b>F Y T D</b>			
<u>2017 Actual</u>	<u>2016 Actual</u>	<u>Variance</u>	<u>2017 Actual</u>	<u>2016 Actual</u>	<u>Variance</u>	
<b>75303030 Real Estate</b>						
\$39,393	\$26,940	\$12,453	437085 Grid Rental	\$341,199	\$262,205	\$78,994
884,433	954,319	(69,886)	473105 Land Rental	9,199,991	8,212,473	987,518
189,228	190,264	(1,036)	473110 Building Rental	1,857,668	1,878,136	(20,468)
206,572	211,783	(5,211)	473111 Warehouse-Terminal Rental	2,082,671	2,130,959	(48,288)
0	0	0	460055 Easement Fees	176,133	169,778	6,355
4,198	4,463	(265)	460030 Commissions and Fees	60,248	50,552	9,696
658	65	593	437110 Late Rent Fees	8,132	6,970	1,162
0	381	(381)	437115 Potable Water Sales	723	965	(242)
0	0	0	430520 Sewer Commercial	0	0	0
24,721	26,566	(1,845)	467100 Lics-Other	445,443	376,009	69,434
15,061	16,231	(1,170)	460060 Electricity Reimbursements	169,361	187,768	(18,407)
0	2,562	(2,562)	473065 Misc Revenue	0	2,562	(2,562)
0	(292)	292	437145 Fire Assessment Reimbs	83,967	92,879	(8,912)
<b><u>\$1,364,264</u></b>	<b><u>\$1,433,282</u></b>	<b><u>(\$69,018)</u></b>		<b><u>\$14,425,536</u></b>	<b><u>\$13,371,256</u></b>	<b><u>\$1,054,280</u></b>
<b>75307000 F T Z</b>						
\$14,214	\$26,681	(\$12,467)	437080 Storage Fees	\$286,634	\$302,047	(\$15,413)
17,136	16,359	777	437090 Foreign Trade Zone Fees	191,268	190,533	735
4,111	4,567	(456)	460060 Electricity Reimbursements	40,176	44,357	(4,181)
0	0	0	460065 Labor Reimbursements	0	0	0
0	0	0	437135 Annual Sub Zone Fees	159,500	121,000	38,500
170	139	31	473030 Reimbursements	1,601	10,596	(8,995)
0	0	0	473065 Misc Revenue	0	0	0
<b><u>\$35,631</u></b>	<b><u>\$47,746</u></b>	<b><u>(\$12,115)</u></b>	<b>Total FTZ Revenue</b>	<b><u>\$679,179</u></b>	<b><u>\$668,533</u></b>	<b><u>\$10,646</u></b>
<b>75308000 Rail Revenue</b>						
\$0	\$0	\$0	437140 Rail Revenues	\$462,417	\$416,716	\$45,701
<b><u>\$0</u></b>	<b><u>\$0</u></b>	<b><u>\$0</u></b>	<b>Rail Revenues</b>	<b><u>\$462,417</u></b>	<b><u>\$416,716</u></b>	<b><u>\$45,701</u></b>

**PORT EVERGLADES DEPARTMENT  
FISCAL YEAR 2017 REVENUE TO FISCAL YEAR 2016 REVENUE REPORT**

**JULY 2017**

FISCAL MONTH							F Y T D		
<u>2017 Actual</u>	<u>2016 Actual</u>	<u>Variance</u>					<u>2017 Actual</u>	<u>2016 Actual</u>	<u>Variance</u>
			75306015 Midport Garage						
\$6,448	\$3,807	\$2,641	439520	Parking-General		\$108,668	\$118,850	(\$10,182)	
412,176	251,758	160,418	437125	Garage Rev Cruise Passgrs		5,417,965	5,309,297	108,668	
0	0	0	437130	Garage Rev Convention Ctr		0	0	0	
3,597	502	3,095	439505	Oversize Vehicle Revenue		25,687	27,221	(1,534)	
0	0	0	439515	Overflow Lot Parking Revenue		0	0	0	
<u>0</u>	<u>0</u>	<u>0</u>	473065	Misc Revenue		<u>0</u>	<u>0</u>	<u>0</u>	
<b><u>\$422,221</u></b>	<b><u>\$256,067</u></b>	<b><u>\$166,154</u></b>	<b>Total Midport Garage Revenue</b>			<b><u>\$5,552,320</u></b>	<b><u>\$5,455,368</u></b>	<b><u>\$96,952</u></b>	
			75306030 Northport Garage						
\$0	\$1,805	(\$1,805)	439520	Parking-General		\$1,307	\$8,213	(\$6,906)	
22,782	143,324	(120,542)	437125	Garage Rev Cruise Passgrs		1,270,202	2,123,028	(852,826)	
127,737	67,796	59,941	437130	Garage Rev Convention Ctr		908,133	945,730	(37,597)	
1,103	1,317	(214)	439505	Oversize Vehicle Revenue		8,499	15,631	(7,132)	
2,694	0	2,694	439515	Overflow Lot Parking Revenue		75,037	22,229	52,808	
<u>0</u>	<u>0</u>	<u>0</u>	473065	Misc Revenue		<u>0</u>	<u>0</u>	<u>0</u>	
<b><u>\$154,316</u></b>	<b><u>\$214,242</u></b>	<b><u>(\$59,926)</u></b>	<b>Total Parking Facilities Revenue</b>			<b><u>\$2,263,178</u></b>	<b><u>\$3,114,831</u></b>	<b><u>(\$851,653)</u></b>	
<b><u>\$576,537</u></b>	<b><u>\$470,309</u></b>	<b><u>\$106,228</u></b>	<b>Total Parking Facilities Revenue</b>			<b><u>\$7,815,498</u></b>	<b><u>\$8,570,199</u></b>	<b><u>(\$754,701)</u></b>	

**PORT EVERGLADES DEPARTMENT  
FISCAL YEAR 2017 REVENUE TO BUDGET REPORT  
JULY 2017**

FISCAL MONTH			F Y T D				
<u>Actual</u>	<u>Budget</u>	<u>Variance</u>			<u>Actual</u>	<u>Budget</u>	<u>Variance</u>
75303030 <b>Real Estate</b>							
\$39,393	\$22,217	\$17,176	437085	Grid Rental	\$341,199	\$222,170	\$119,029
884,433	966,802	(82,369)	473105	Land Rental	9,199,991	9,640,236	(440,245)
189,228	166,984	22,244	473110	Building Rental	1,857,668	1,647,865	209,803
206,572	211,763	(5,191)	473111	Warehouse-Terminal Rental	2,082,671	2,101,948	(19,277)
0	0	0	460055	Easement Fees	176,133	175,481	652
4,198	2,100	2,098	460030	Commissions and Fees	60,248	33,200	27,048
658	1,000	(342)	437110	Late Rent Fees	8,132	10,000	(1,868)
0	0	0	437115	Potable Water Sales	723	0	723
0	0	0	430520	Sewer Commercial	0	0	0
24,721	14,500	10,221	467100	Lics-Other	445,443	219,950	225,493
15,061	21,942	(6,881)	460060	Electricity Reimbursements	169,361	219,420	(50,059)
0	0	0	473065	Misc Revenue	0	0	0
0	0	0	437145	Fire Assessment Reimbs	83,967	98,000	(14,033)
<b><u>\$1,364,264</u></b>	<b><u>\$1,407,308</u></b>	<b><u>(\$43,044)</u></b>			<b><u>\$14,425,536</u></b>	<b><u>\$14,368,270</u></b>	<b><u>\$57,266</u></b>
75307000 <b>F T Z</b>							
\$14,214	\$22,816	(\$8,602)	437080	Storage Fees	\$286,634	\$238,533	\$48,101
17,136	24,467	(7,331)	437090	Foreign Trade Zone Fees	191,268	244,670	(53,402)
4,111	4,633	(522)	460060	Electricity Reimbursements	40,176	46,330	(6,154)
0	0	0	460065	Labor Reimbursements	0	0	0
0	0	0	437135	Annual Sub Zone Fees	159,500	132,950	26,550
170	140	30	473030	Reimbursements	1,601	1,400	201
0	0	0	473065	Misc Revenue	0	0	0
<b><u>\$35,631</u></b>	<b><u>\$52,056</u></b>	<b><u>(\$16,425)</u></b>		<b>Total FTZ Revenue</b>	<b><u>\$679,179</u></b>	<b><u>\$663,883</u></b>	<b><u>\$15,296</u></b>
75308000 <b>Rail Revenue</b>							
\$0	\$39,450	(\$39,450)	437140	Rail Revenues	\$462,417	\$329,300	\$133,117
<b><u>\$0</u></b>	<b><u>\$39,450</u></b>	<b><u>(\$39,450)</u></b>		<b>Total Rail Revenues</b>	<b><u>\$462,417</u></b>	<b><u>\$329,300</u></b>	<b><u>\$133,117</u></b>

**PORT EVERGLADES DEPARTMENT  
FISCAL YEAR 2017 REVENUE TO BUDGET REPORT  
JULY 2017**

FISCAL MONTH			F Y T D				
<u>Actual</u>	<u>Budget</u>	<u>Variance</u>		<u>Actual</u>	<u>Budget</u>	<u>Variance</u>	
75306015 Midport Garage							
\$6,448	\$4,200	\$2,248	439520	Parking-General	\$108,668	\$104,629	\$4,039
412,176	240,029	172,147	437125	Garage Rev Cruise Passgrs	5,417,965	4,750,209	667,756
0	0	0	437130	Garage Rev Convention Ctr	0	0	0
3,597	2,182	1,415	439505	Oversize Vehicle Revenue	25,687	26,109	(422)
0	0	0	439515	Overflow Lot Parking Revenue	0	0	0
0	0	0	473065	Misc Revenue	0	0	0
<b><u>\$422,221</u></b>	<b><u>\$246,411</u></b>	<b><u>\$175,810</u></b>	<b>Total Midport Garage Revenue</b>		<b><u>\$5,552,320</u></b>	<b><u>\$4,880,947</u></b>	<b><u>\$671,373</u></b>
75306030 Northport Garage							
\$0	\$18	(\$18)	439520	Parking-General	\$1,307	\$4,086	(\$2,779)
22,782	46,131	(23,349)	437125	Garage Rev Cruise Passgrs	1,270,202	1,706,981	(436,779)
127,737	41,304	86,433	437130	Garage Rev Convention Ctr	908,133	613,968	294,165
1,103	1,137	(34)	439505	Oversize Vehicle Revenue	8,499	13,132	(4,633)
2,694	0	2,694	439515	Overflow Lot Parking Revenue	75,037	7,574	67,463
0	0	0	473065	Misc Revenue	0	0	0
<b><u>\$154,316</u></b>	<b><u>\$88,590</u></b>	<b><u>\$65,726</u></b>	<b>Total Northport Garage Revenue</b>		<b><u>\$2,263,178</u></b>	<b><u>\$2,345,741</u></b>	<b><u>(\$82,563)</u></b>
<b><u>\$576,537</u></b>	<b><u>\$335,001</u></b>	<b><u>\$241,536</u></b>	<b>Total Parking Facilities Revenue</b>		<b><u>\$7,815,498</u></b>	<b><u>\$7,226,688</u></b>	<b><u>\$588,810</u></b>

# **Other Revenue Center Reports**



**PORT EVERGLADES DEPARTMENT**  
**FISCAL YEAR 2017 REVENUE TO FISCAL YEAR 2016 REVENUE REPORT**

JULY 2017

FISCAL MONTH			F Y T D			
<u>2017 Actual</u>	<u>2016 Actual</u>	<u>Variance</u>		<u>2017 Actual</u>	<u>2016 Actual</u>	<u>Variance</u>
75506020 <b>Lay-In (Includes Bunkers)</b>						
\$0	\$0	\$0	437005 Wharfage-Cargo	\$0	\$0	\$0
2,774	1,628	1,146	460050 Security Fees	62,402	51,282	11,120
44,937	2,804	42,133	437060 Dockage Charges	968,634	657,423	311,211
0	5,895	(5,895)	437095 Container Crane Rental	0	9,098	(9,098)
2,348	1,091	1,257	437065 Harbormaster Fees	37,902	43,429	(5,527)
4,247	3,685	562	437070 Linesmen Fees	86,819	75,020	11,799
1,848	300	1,548	437075 Tug Fees	10,350	10,149	201
1,021	414	607	437115 Potable Water Sales	5,550	18,865	(13,315)
779	0	779	430520 Sewer Commercial	8,444	67,377	(58,933)
0	0	0	437120 Refrigerated Containr Electric	0	0	0
0	0	0	460060 Electricity Reimbursements	0	0	0
0	0	0	460065 Labor Reimbursements	0	16,105	(16,105)
0	0	0	473065 Misc Revenue	0	8,188	(8,188)
<b><u>\$57,954</u></b>	<b><u>\$15,817</u></b>	<b><u>\$42,137</u></b>	<b>Total Lay-In Revenue</b>	<b><u>\$1,180,101</u></b>	<b><u>\$956,936</u></b>	<b><u>\$223,165</u></b>
75103000 <b>Public Safety Services</b>						
\$7,152	\$7,152	\$0	460050 Security Fees	\$71,518	\$71,518	\$0
7,885	6,203	1,682	473095 ID Badges and Access Passes	93,843	98,645	(4,802)
0	0	0	467100 Lics-Other	0	0	0
505	189	316	455075 Court-Fines and Forfeitures	3,298	856	2,442
0	0	0	473065 Misc Revenue	0	0	0
<b><u>\$15,542</u></b>	<b><u>\$13,544</u></b>	<b><u>\$1,998</u></b>	<b>Total Public Safety Revenue</b>	<b><u>\$168,659</u></b>	<b><u>\$171,019</u></b>	<b><u>(\$2,360)</u></b>
75401010 <b>Finance</b>						
\$16,147	\$7,731	\$8,416	465305 Finance Charges & Penalties	\$158,188	\$147,764	\$10,424
0	2,512	(2,512)	465710 Confiscated Prop. (LETF)	140,446	144,360	(3,914)
0	0	0	460030 Commissions and Fees	0	0	0
0	0	0	437110 Late Rent Fees	0	0	0
5,761	0	5,761	460065 Labor Reimbursements	5,761	0	5,761
0	0	0	437145 Fire Assessment Reimbs	0	0	0
0	0	0	437150 Payment in Lieu of Taxes	102,699	0	102,699
1,465	40	1,425	473065 Misc Revenue	15,314	23,384	(8,070)
<b><u>\$23,373</u></b>	<b><u>\$10,283</u></b>	<b><u>\$13,090</u></b>	<b>Total Finance Revenue</b>	<b><u>\$422,408</u></b>	<b><u>\$315,508</u></b>	<b><u>\$106,900</u></b>
<b><u>\$11,766,459</u></b>	<b><u>\$10,923,414</u></b>	<b><u>\$843,045</u></b>	<b>TOTAL OPERATING REVENUE</b>	<b><u>\$140,505,637</u></b>	<b><u>\$142,555,379</u></b>	<b><u>(\$2,049,742)</u></b>

**PORT EVERGLADES DEPARTMENT  
FISCAL YEAR 2017 REVENUE TO BUDGET REPORT  
JULY 2017**

FISCAL MONTH			F Y T D		
<u>Actual</u>	<u>Budget</u>	<u>Variance</u>	<u>Actual</u>	<u>Budget</u>	<u>Variance</u>
75506020 <b>Lay-In (Includes Bunkers)</b>					
\$0	\$0	\$0	437005 Wharfage-Cargo	\$0	\$0
2,774	3,900	(1,126)	460050 Security Fees	62,402	39,000
44,937	80,441	(35,504)	437060 Dockage Charges	968,634	804,410
0	0	0	437095 Container Crane Rental	0	0
2,348	4,225	(1,877)	437065 Harbormaster Fees	37,902	42,250
4,247	6,593	(2,346)	437070 Linesmen Fees	86,819	65,930
1,848	1,000	848	437075 Tug Fees	10,350	10,000
1,021	1,549	(528)	437115 Potable Water Sales	5,550	15,490
779	1,443	(664)	430520 Sewer Commercial	8,444	14,430
0	0	0	437120 Refrigerated Containr Electric	0	0
0	0	0	460060 Electricity Reimbursements	0	0
0	616	(616)	460065 Labor Reimbursements	0	6,160
0	0	0	473065 Misc Revenue	0	0
<b><u>\$57,954</u></b>	<b><u>\$99,767</u></b>	<b><u>(\$41,813)</u></b>	<b>Total Lay-In Revenue</b>	<b><u>\$1,180,101</u></b>	<b><u>\$997,670</u></b>
75103000 <b>Public Safety Services</b>					
\$7,152	\$7,100	\$52	460050 Security Fees	\$71,518	\$71,000
7,885	6,700	1,185	473095 ID Badges and Access Passes	93,843	67,000
0	0	0	467100 Lics-Other	0	0
505	300	205	455075 Court-Fines and Forfeitures	3,298	3,000
0	0	0	473065 Misc Revenue	0	0
<b><u>\$15,542</u></b>	<b><u>\$14,100</u></b>	<b><u>\$1,442</u></b>	<b>Total Public Safety Revenue</b>	<b><u>\$168,659</u></b>	<b><u>\$141,000</u></b>
75401010 <b>Finance</b>					
\$16,147	\$12,500	\$3,647	465305 Finance Charges & Penalties	\$158,188	\$125,000
0	0	0	465710 Confiscated Prop. (LETF)	140,446	0
0	0	0	460030 Commissions and Fees	0	0
0	0	0	437110 Late Rent Fees	0	0
5,761	0	5,761	460065 Labor Reimbursements	5,761	0
0	0	0	437145 Fire Assessment Reimbs	0	0
0	0	0	437150 Payment in Lieu of Taxes	102,699	0
1,465	0	1,465	473065 Misc Revenue	15,314	0
<b><u>\$23,373</u></b>	<b><u>\$12,500</u></b>	<b><u>\$10,873</u></b>	<b>Total Finance Revenue</b>	<b><u>\$422,408</u></b>	<b><u>\$125,000</u></b>
<b><u>\$11,766,459</u></b>	<b><u>\$11,141,370</u></b>	<b><u>\$625,089</u></b>	<b>TOTAL OPERATING REVENUE</b>	<b><u>\$140,505,637</u></b>	<b><u>\$137,097,337</u></b>