



**Broward County Board of County Commissioners  
Port Everglades Department**

**March 2016**

**Revenue and Activity Reports (unaudited)**



**Prepared by the Finance Division**


# TABLE OF CONTENTS

<b><u>REVENUE VARIANCE SUMMARY .....</u></b>	<b><u>1</u></b>
<b><u>REVENUE REPORT DASHBOARD.....</u></b>	<b><u>2</u></b>
<b><u>REVENUE REPORTS BY REVENUE CENTER .....</u></b>	<b><u>3</u></b>
REVENUE VS. PRIOR YEAR ACTUAL .....	4
REVENUE VS. BUDGET .....	5
<b><u>PETROLEUM REVENUE REPORTS .....</u></b>	<b><u>6</u></b>
REVENUE VS. PRIOR YEAR ACTUAL .....	7
REVENUE VS. BUDGET .....	8
PETROLEUM THROUGHPUT REPORT .....	9
PETROLEUM THROUGHPUT- DOMESTIC VS. FOREIGN .....	11
<b><u>CONTAINER REVENUE REPORTS.....</u></b>	<b><u>12</u></b>
REVENUE VS. PRIOR YEAR ACTUAL .....	13
REVENUE VS. BUDGET .....	14
CONTAINER OPERATOR THROUGHPUT .....	15
TERMINAL OPERATORS MINIMUM GUARANTEE .....	16
MONTHLY LOADED TEUS .....	17
<b><u>CRUISE REVENUE REPORTS.....</u></b>	<b><u>18</u></b>
REVENUE VS. PRIOR YEAR ACTUAL .....	19
REVENUE VS. BUDGET .....	20
CRUISE OPERATORS MINIMUM GUARANTEE .....	21
<b><u>BULK &amp; BREAK BULK REVENUE REPORTS.....</u></b>	<b><u>22</u></b>
BULK & BREAK BULK REVENUE REPORTS .....	23
REVENUE VS. BUDGET .....	24
<b><u>REAL ESTATE REVENUE REPORTS .....</u></b>	<b><u>25</u></b>
REVENUE VS. PRIOR YEAR ACTUAL .....	26
REVENUE VS. BUDGET .....	28
<b><u>OTHER REVENUE CENTER REPORTS.....</u></b>	<b><u>30</u></b>
REVENUE VS. PRIOR YEAR ACTUAL .....	31
REVENUE VS. BUDGET .....	32

**PORT EVERGLADES DEPARTMENT  
FINANCE DIVISION**

**Date:** May 16, 2016

**To:** Steven Cernak, Chief Executive & Port Director  
Glenn A. Wiltshire, Deputy Port Director  
David Anderton, Assistant Director of Strategic Planning and Development  
Peg Buchan, Assistant to the Port Director  
Neil Kutchera, Assistant to the Port Director – Petroleum  
Robert J. Flint, Director of Operations  
Jorge Hernandez, Director of Business Administration  
Jim Pyburn, Director of Business Development

**From:** Leah Brasso, Director of Finance 

**Subject:** March 2016 Revenue Variance Summary (Unaudited)

This report includes the Revenue Report Dashboard and Revenue Reports by Revenue Center, as well as detail reports for Petroleum, Container, Cruise, Bulk & Break Bulk, Real Estate, and Other Revenue Centers.

Operating revenues through March totaled \$93,692,229 which represents a year-over-year increase of \$4,079,610, or 5%. After consultation with Port management, a summary of noteworthy variances over 5% is as follows:

**Cruise** – Cruise revenue through March increased by a total of \$1,851,141, or 5%. This was primarily due to increased passenger count and revenue generated from Royal Caribbean/ Celebrity lines of 34,980 and \$2,686,816 respectively. *Costa Deliziosa*, which commenced sailing in December of 2015, generated additional revenue of \$636,369. These positive variances were partially offset by decreased passenger count and revenue from Princess Cruise lines of 106,655 and \$1,353,764 respectively.

**Petroleum** – Petroleum revenue through March increased year-over-year by a total of \$1,539,925, or 9%. This was due to a volume increase in petroleum barrels of 3,714,800, or 6%. The products that had the largest increases were gasoline at 1,554,229 barrels, and jet fuel at 601,840 barrels.

**Bulk** – Bulk revenue through March increased year-over-year by a total of \$219,357, or 16%. This increase was primarily due to aggregate cargo (bauxite, sand and coal) that increased year-over-year by 119,184 tons.

**BROWARD COUNTY BOARD OF COUNTY COMMISSIONERS  
PORT EVERGLADES DEPARTMENT  
REVENUE REPORT DASHBOARD  
Month Ended March 2016**

FISCAL PERIOD	MONTH	YEAR TO DATE		YTD
	March-16	March-16	March-15	% Change
<b>TOTAL OPERATING REVENUE</b>	\$ 16,388,672	\$ 93,692,229	\$ 89,612,619	5%
Cruise	\$ 7,467,544	\$ 38,922,043	\$ 37,070,902	5%
Containerized Cargo	\$ 2,549,790	\$ 18,013,384	\$ 17,925,574	0%
Petroleum	\$ 3,001,487	\$ 17,907,156	\$ 16,367,231	9%
Real Estate	\$ 1,272,533	\$ 7,937,938	\$ 7,808,198	2%
Midport Garage	\$ 807,136	\$ 4,030,757	\$ 4,016,910	0%
Northport Garage	\$ 455,871	\$ 2,245,807	\$ 2,171,128	3%
Break Bulk	\$ 369,932	\$ 1,707,523	\$ 1,722,245	(-1%)
Bulk	\$ 108,824	\$ 1,622,303	\$ 1,402,946	16%
Lay-In (Includes Navy)	\$ 126,077	\$ 557,540	\$ 530,101	5%
Finance	\$ 149,245	\$ 232,716	\$ 92,481	152%
Foreign Trade Zone	\$ 62,720	\$ 404,531	\$ 378,135	7%
Rail Revenues (Ethanol - FEC/Motiva)	\$ -	\$ -	\$ -	-
Public Safety Services	\$ 17,513	\$ 110,531	\$ 126,768	(-13%)
<b>TOTAL SHIP CALLS</b>	<b>383</b>	<b>2,138</b>	<b>2,055</b>	<b>4%</b>
Cruise Ships - Multi Day	81	454	467	(-3%)
Cruise Ships - Daily	29	135	144	(-6%)
Container Ships	165	924	845	9%
Cargo Ships	18	109	114	(-4%)
Petroleum Vessels - Barges	22	112	112	0%
Petroleum Vessels - Tankers	33	197	173	14%
Other (Other Tugs, Bunkers, Repairs, Navy)	35	207	200	3%
<b>TOTAL CRUISE PASSENGERS</b>	<b>489,630</b>	<b>2,635,749</b>	<b>2,697,327</b>	<b>(-2%)</b>
Cruise Ships - Multi Day	473,768	2,579,690	2,633,866	(-2%)
Cruise Ships - Daily	15,862	56,059	63,461	(-12%)
<b>TOTAL CONTAINERIZED CARGO (tons) *</b>	<b>582,041</b>	<b>3,302,306</b>	<b>3,407,169</b>	<b>(-3%)</b>
<b>TOTAL BULK &amp; BREAK BULK (tons) *</b>	<b>73,794</b>	<b>810,688</b>	<b>749,823</b>	<b>8%</b>
<b>TOTAL TEUs</b>	<b>94,733</b>	<b>532,653</b>	<b>545,194</b>	<b>(-2%)</b>
TEUs Empty-Inbound	15,624	97,572	104,604	(-7%)
TEUs Empty-Outbound	14,020	65,039	54,927	18%
<b>Total TEUs Empty</b>	<b>29,644</b>	<b>162,611</b>	<b>159,531</b>	<b>2%</b>
TEUs Loaded-Inbound	31,310	166,993	167,111	(-0%)
TEUs Loaded-Outbound	33,779	203,049	218,552	(-7%)
<b>Total TEUs Loaded</b>	<b>65,089</b>	<b>370,042</b>	<b>385,663</b>	<b>(-4%)</b>
ICTF - Domestic Cargo Billable Revenue	\$ 11,435	\$ 73,022	\$ 84,919	(-14%)
ICTF - Domestic Cargo (Billable)	2,541	16,227	21,143	(-23%)
ICTF - International/Railroad Cargo (Non-Billable)	4,015	22,218	30,751	(-28%)
<b>TOTAL PETROLEUM (Barrels)</b>	<b>10,272,959</b>	<b>61,786,390</b>	<b>58,071,590</b>	<b>6%</b>
Petroleum - (Waterborne Barrels)	9,706,089	58,322,025	55,306,237	5%
Petroleum - (Truck & Rail Barrels)	566,870	3,464,365	2,765,353	25%
Petroleum - Percentage Domestic	78%	79%	68%	16%
<b>Accounts Receivable - Percentage Current</b>	<b>99.4%</b>	<b>99.4%</b>	<b>99.6%</b>	<b>(-0%)</b>

\*Tonnage is measured in 2,000-pound short tons.

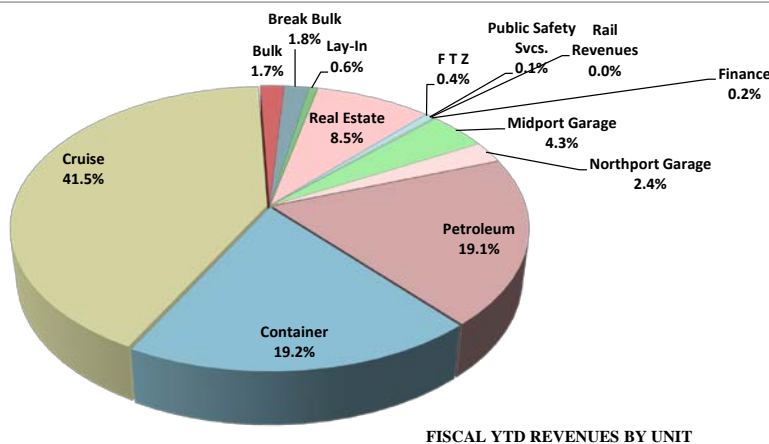
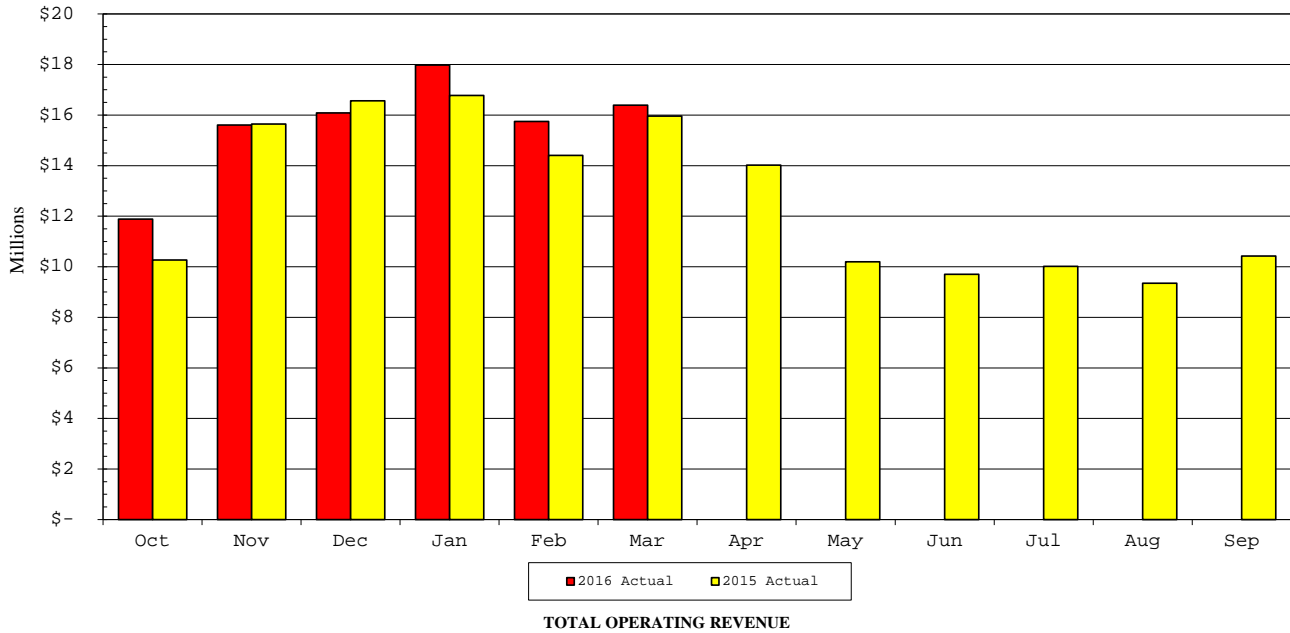
# **Revenue Reports By Revenue Center**

# PORT EVERGLADES DEPARTMENT

## FISCAL YEAR 2016 REVENUE TO FISCAL YEAR 2015 REVENUE REPORT

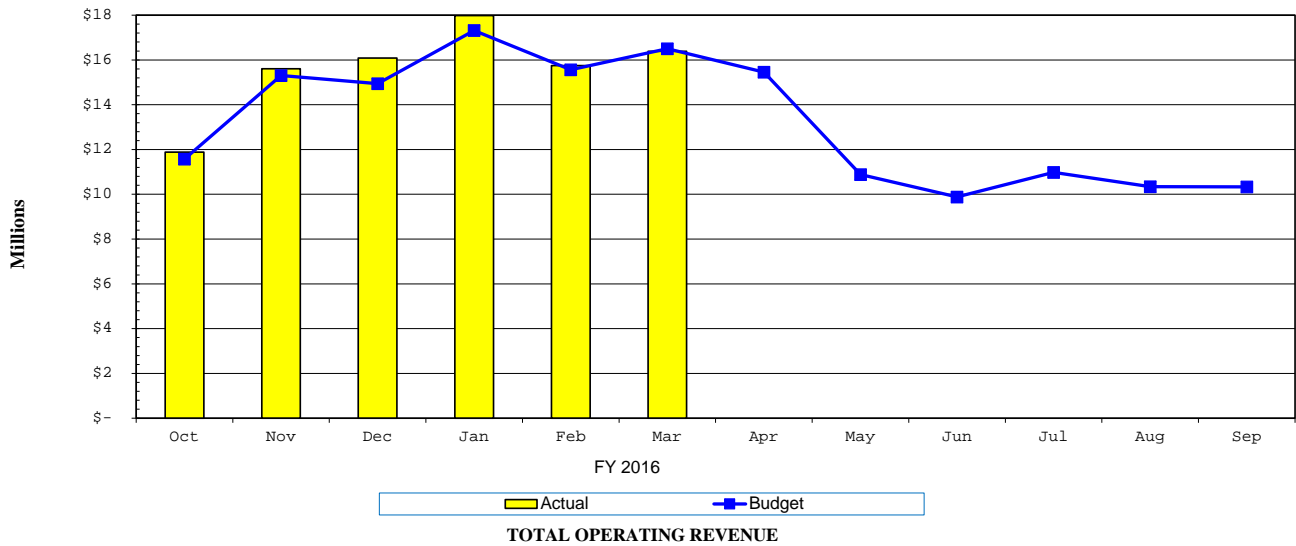
### MARCH 2016

FISCAL MONTH				F Y T D				
<u>2016 Actual</u>	<u>2015 Actual</u>	<u>Variance</u>		<u>2016 Actual</u>	<u>2015 Actual</u>	<u>Variance</u>	<u>% Inc/(Dcr)</u>	
\$3,001,487	\$2,820,806	\$180,681	75104000	<b>Petroleum</b>	\$17,907,156	\$16,367,231	\$1,539,925	9%
2,549,790	2,630,923	(81,133)	75204030	<b>Container</b>	18,013,384	17,925,574	87,810	0%
7,467,544	7,303,166	164,378	75202020	<b>Cruise</b>	38,922,043	37,070,902	1,851,141	5%
108,824	231,285	(122,461)	75204040	<b>Bulk</b>	1,622,303	1,402,946	219,357	16%
369,932	226,836	143,096	75204050	<b>Break Bulk</b>	1,707,523	1,722,245	(14,722)	(-1%)
126,077	80,169	45,908	75506020	<b>Lay-In</b>	557,540	530,101	27,439	5%
1,272,533	1,312,195	(39,662)	75303030	<b>Real Estate</b>	7,937,938	7,808,198	129,740	2%
62,720	44,386	18,334	75307000	<b>F T Z</b>	404,531	378,135	26,396	7%
17,513	21,438	(3,925)	75103000	<b>Public Safety Svcs.</b>	110,531	126,768	(16,237)	(-13%)
0	0	0	75308000	<b>Rail Revenues</b>	0	0	0	-
149,245	13,346	135,899	75401010	<b>Finance</b>	232,716	92,481	140,235	152%
807,136	828,379	(21,243)	75306015	<b>Midport Garage</b>	4,030,757	4,016,910	13,847	0%
455,871	443,608	12,263	75306030	<b>Northport Garage</b>	2,245,807	2,171,128	74,679	3%
<b><u>\$16,388,672</u></b>	<b><u>\$15,956,537</u></b>	<b><u>\$432,135</u></b>		<b>TOTAL OPERATING REVENUE</b>	<b><u>\$93,692,229</u></b>	<b><u>\$89,612,619</u></b>	<b><u>\$4,079,610</u></b>	<b><u>5%</u></b>



**PORT EVERGLADES DEPARTMENT  
FISCAL YEAR 2016 REVENUE TO BUDGET REPORT  
MARCH 2016**

FISCAL MONTH					FYTD			
<u>Actual</u>	<u>Budget</u>	<u>Variance</u>			<u>Actual</u>	<u>Budget</u>	<u>Variance</u>	<u>% Inc/(Dcr)</u>
\$3,001,487	\$2,689,000	\$312,487	75104000	<b>Petroleum</b>	\$17,907,156	\$16,134,000	\$1,773,156	11%
2,549,790	3,141,100	(591,310)	75204030	<b>Container</b>	18,013,384	17,799,600	213,784	1%
7,467,544	7,263,040	204,504	75202020	<b>Cruise</b>	38,922,043	38,838,980	83,063	0%
108,824	278,400	(169,576)	75204040	<b>Bulk</b>	1,622,303	1,670,400	(48,097)	(-3%)
369,932	280,700	89,232	75204050	<b>Break Bulk</b>	1,707,523	1,684,200	23,323	1%
126,077	96,970	29,107	75506020	<b>Lay-In</b>	557,540	581,820	(24,280)	(-4%)
1,272,533	1,369,770	(97,237)	75303030	<b>Real Estate</b>	7,937,938	8,244,850	(306,912)	(-4%)
62,720	55,100	7,620	75307000	<b>F T Z</b>	404,531	460,600	(56,069)	(-12%)
17,513	14,000	3,513	75103000	<b>Public Safety Svcs.</b>	110,531	84,000	26,531	32%
0	0	0	75308000	<b>Rail Revenues</b>	0	0	0	-
149,245	12,500	136,745	75401010	<b>Finance</b>	232,716	75,000	157,716	210%
807,136	824,600	(17,464)	75306015	<b>Midport Garage</b>	4,030,757	3,607,400	423,357	12%
455,871	473,700	(17,829)	75306030	<b>Northport Garage</b>	2,245,807	2,021,900	223,907	11%
<b><u>\$16,388,672</u></b>	<b><u>\$16,498,880</u></b>	<b><u>(\$110,208)</u></b>		<b>TOTAL OPERATING REVENUE</b>	<b><u>\$93,692,229</u></b>	<b><u>\$91,202,750</u></b>	<b><u>\$2,489,479</u></b>	<b><u>3%</u></b>



# **Petroleum Revenue Reports**

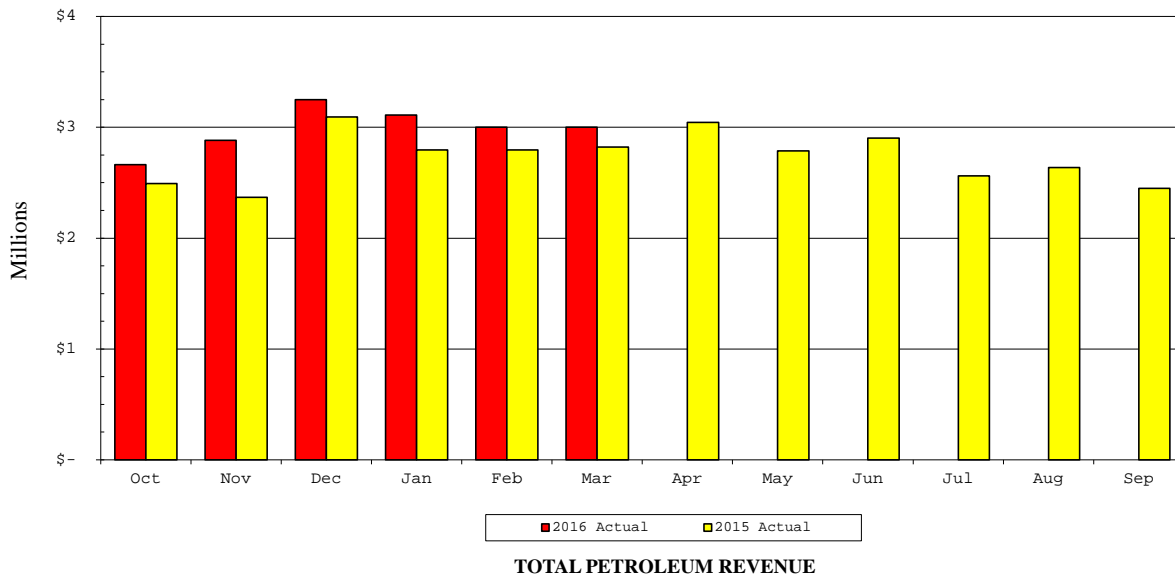


# PORT EVERGLADES DEPARTMENT

## FISCAL YEAR 2016 REVENUE TO FISCAL YEAR 2015 REVENUE REPORT

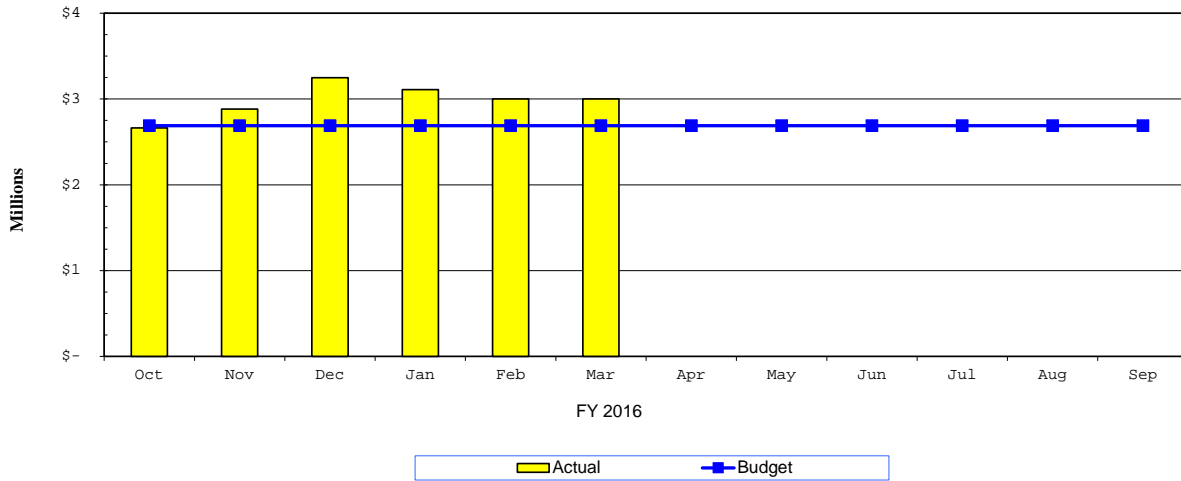
MARCH 2016

FISCAL MONTH			F Y T D			
<u>2016 Actual</u>	<u>2015 Actual</u>	<u>Variance</u>	<u>2016 Actual</u>	<u>2015 Actual</u>	<u>Variance</u>	
75104000 Petroleum						
\$1,601,505	\$1,493,916	\$107,589	437005 Wharfage-Cargo	\$9,622,208	\$8,856,825	\$765,383
247,661	231,355	16,306	425535 Fire Rescue-Port Evrglds	1,486,380	1,364,163	122,217
89,000	87,066	1,934	460050 Security Fees	527,288	498,263	29,025
164,279	133,276	31,003	437050 Truck-Rail Petroleum Charges	1,003,973	782,697	221,276
656,208	639,181	17,027	437060 Dockage Charges	3,813,416	3,497,882	315,534
29,232	25,439	3,793	437065 Harbormaster Fees	163,301	148,116	15,185
70,976	61,620	9,356	437070 Linesmen Fees	412,749	347,984	64,765
36,393	45,884	(9,491)	437075 Tug Fees	230,219	241,218	(10,999)
0	0	0	465305 Finance Charges & Penalties	2,132	16,107	(13,975)
3,503	5,240	(1,737)	437115 Potable Water Sales	26,599	33,260	(6,661)
0	0	0	430520 Sewer Commercial	0	0	0
0	0	0	460065 Labor Reimbursements	0	0	0
<u>102,730</u>	<u>97,829</u>	<u>4,901</u>	405710 Special Assessments	<u>618,891</u>	<u>580,716</u>	<u>38,175</u>
<b><u>\$3,001,487</u></b>	<b><u>\$2,820,806</u></b>	<b><u>\$180,681</u></b>	<b>Total Petroleum Revenue</b>	<b><u>\$17,907,156</u></b>	<b><u>\$16,367,231</u></b>	<b><u>\$1,539,925</u></b>



**PORT EVERGLADES DEPARTMENT  
FISCAL YEAR 2016 REVENUE TO BUDGET REPORT  
MARCH 2016**

FISCAL MONTH			F Y T D				
<u>Actual</u>	<u>Budget</u>	<u>Variance</u>			<u>Actual</u>	<u>Budget</u>	<u>Variance</u>
75104000 Petroleum							
\$1,601,505	\$1,483,100	\$118,405	437005	Wharfage-Cargo	\$9,622,208	\$8,898,600	\$723,608
247,661	234,200	13,461	425535	Fire Rescue-Port Evrglds	1,486,380	1,405,200	81,180
89,000	78,500	10,500	460050	Security Fees	527,288	471,000	56,288
164,279	124,200	40,079	437050	Truck-Rail Petroleum Charges	1,003,973	745,200	258,773
656,208	566,700	89,508	437060	Dockage Charges	3,813,416	3,400,200	413,216
29,232	23,900	5,332	437065	Harbormaster Fees	163,301	143,400	19,901
70,976	50,500	20,476	437070	Linesmen Fees	412,749	303,000	109,749
36,393	34,400	1,993	437075	Tug Fees	230,219	206,400	23,819
0	0	0	465305	Finance Charges & Penalties	2,132	0	2,132
3,503	3,600	(97)	437115	Potable Water Sales	26,599	21,600	4,999
0	0	0	430520	Sewer Commercial	0	0	0
0	0	0	460065	Labor Reimbursements	0	0	0
<u>102,730</u>	<u>89,900</u>	<u>12,830</u>	405710	Special Assessments	<u>618,891</u>	<u>539,400</u>	<u>79,491</u>
<b><u>\$3,001,487</u></b>	<b><u>\$2,689,000</u></b>	<b><u>\$312,487</u></b>	<b>Total Petroleum Revenue</b>		<b><u>\$17,907,156</u></b>	<b><u>\$16,134,000</u></b>	<b><u>\$1,773,156</u></b>



**TOTAL PETROLEUM REVENUE**

**PORT EVERGLADES**  
**Petroleum Throughput - Operator Report**  
**FYTD Summary**  
**Fiscal Year 2016**

TERMINAL	Barrels of Petroleum												Total Bbls	Total Bbls
	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	FYTD 2016	FYTD 2015
BP Productts North America Inc.	213,270	176,493	292,345	-	-	-							682,108	1,686,218
Chevron USA	919,253	1,167,532	754,904	1,060,631	1,061,891	1,221,542							6,185,753	6,072,310
Citgo/Champlin	47,069	17,879	55,002	37,004	53,082	54,729							264,765	521,729
Citgo Petroleum Corp	774,657	824,804	794,054	912,036	822,953	713,420							4,841,924	5,078,381
FPL	-	-	-	-	-	-							-	-
High Sierra Terminaling	-	108,467	-	-	19,922	48,038							176,427	74,234
Kinder Morgan Liquid Terminal					103,089	57,239							160,328	-
Buckeye (MABU)	309,355	383,582	574,140	344,212	350,514	262,910							2,224,713	1,864,579
Marathon Oil Co Eisenhower (MARO)	974,494	802,323	1,033,723	891,900	832,509	844,649							5,379,597	5,056,041
Marathon Oil Co Spangler (Mant)	831,108	743,037	819,064	735,065	720,539	709,268							4,558,080	5,081,508
Mobil Oil Corp	457,151	1,008,614	846,442	973,222	867,944	895,970							5,049,342	5,182,741
Motiva Terminal East(GATX)	131,709	88,869	120,168	151,339	137,698	144,347							774,130	2,354,206
Motiva Enterprises South(STAR)	1,355,492	1,204,929	1,855,253	1,810,855	1,308,779	1,653,799							9,189,107	8,463,048
Valero Marketing & Supply Co.	1,579,662	1,406,385	1,818,082	1,461,154	1,775,712	1,423,599							9,464,594	10,307,283
Targa Midstream Svcs	20,760	-	-	35,482	-	21,674							77,916	88,861
Transmontaigne Products (N)	1,269,843	1,810,406	2,031,740	1,856,834	1,746,562	1,829,160							10,544,544	5,108,847
Transmontaigne Product Svc	365,614	221,493	341,199	405,597	486,542	389,955							2,210,400	1,131,604
Port Wide Total Barrels	9,249,438	9,964,814	11,336,116	10,675,329	10,287,735	10,270,298	-	-	-	-	-	-	61,783,729	58,071,590

**PORT EVERGLADES**  
**Petroleum Throughput - Product Report**  
**FYTD Summary**  
**Fiscal Year 2016**

PRODUCT	Barrels of Petroleum												Total Bbls	Total Bbls
	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	FYTD 2016	FYTD 2015
Asphalt	26,302	108,467	118,055	-	19,922	48,038							320,785	190,849
Aviation Gasoline	-	35,523	11,870	17,962	16,039	25,655							107,048	116,922
Crude Oil Loaded	-	132,079	70,288	-	-	113,475							315,842	320,571
Diesel Fuel	1,383,271	1,121,776	1,239,194	1,381,875	1,330,487	1,419,036							7,875,638	7,220,345
Ethanol	-	-	-	-	-	0							0	602,889
Fuel Oil	38,974	464,863	329,692	376,793	313,976	337,636							1,861,933	2,159,006
Gasoline	4,675,189	4,934,646	5,851,584	5,378,312	5,041,797	5,119,328							31,000,855	29,446,626
Jet Fuel	2,498,046	2,768,711	3,068,775	2,786,527	3,018,701	2,621,248							16,762,008	15,160,168
Propane	20,760	-	-	35,482	-	21,674							77,916	88,861
Truck & Rail WHF-Ethanol	606,896	398,749	646,656	698,379	546,814	564,208							3,461,704	2,765,353
<b>Grand Total</b>	<b>9,249,438</b>	<b>9,964,814</b>	<b>11,336,116</b>	<b>10,675,329</b>	<b>10,287,735</b>	<b>10,270,298</b>	-	-	-	-	-	-	<b>61,783,729</b>	<b>58,071,590</b>

**Petroleum Throughput - Domestic vs. Foreign**  
**FYTD March 2016**

<b>Commodity Code</b>	<b>Commodity Name</b>	<b>Domestic Barrels</b>	<b>Domestic %</b>	<b>Foreign Barrels</b>	<b>Foreign %</b>	<b>Total Barrels</b>
PE00	WHARFAGE ASPHALT	176,427	55	144,358	45	320,785
PE01	WHARFAGE AVGAS	107,048	100	-	-	107,048
PE02	WHARFAGE DIESEL	7,688,458	98	187,180	2	7,875,638
PE03	WHARFAGE FUEL OIL	49,652	3	1,812,281	97	1,861,933
PE04	WHARFAGE GASOLINE	29,673,807	96	1,327,049	4	31,000,855
PE05	WHARFAGE JET FUEL	6,918,234	41	9,843,774	59	16,762,008
PE09	WHARFAGE PROPANE	77,916	100	-	-	77,916
PE13	WHARFAGE CRUDE OIL (LOADED)	315,842	100	-	-	315,842
PE14	WHARFAGE ETHANOL	-	-	-	-	-
PTR1	TRUCK & RAIL - ETHANOL	3,461,704	100	-	-	3,461,704
PTR2	TRUCK & RAIL - BIO- DIESEL	2,661	100	-	-	2,661
<b>TOTALS</b>		<b>48,471,749</b>	<b>78%</b>	<b>13,314,641</b>	<b>22%</b>	<b>61,786,390</b>

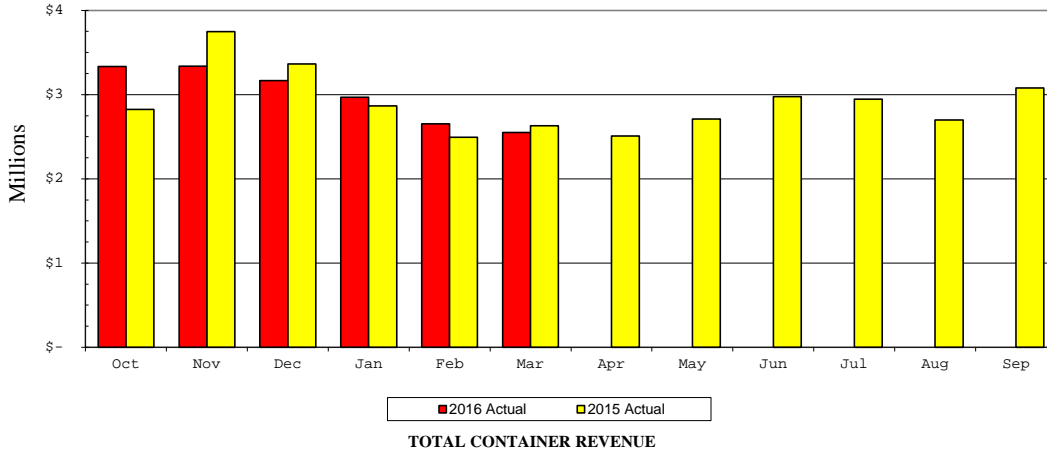
# **Container Revenue Reports**

# PORT EVERGLADES DEPARTMENT

## FISCAL YEAR 2016 REVENUE TO FISCAL YEAR 2015 REVENUE REPORT

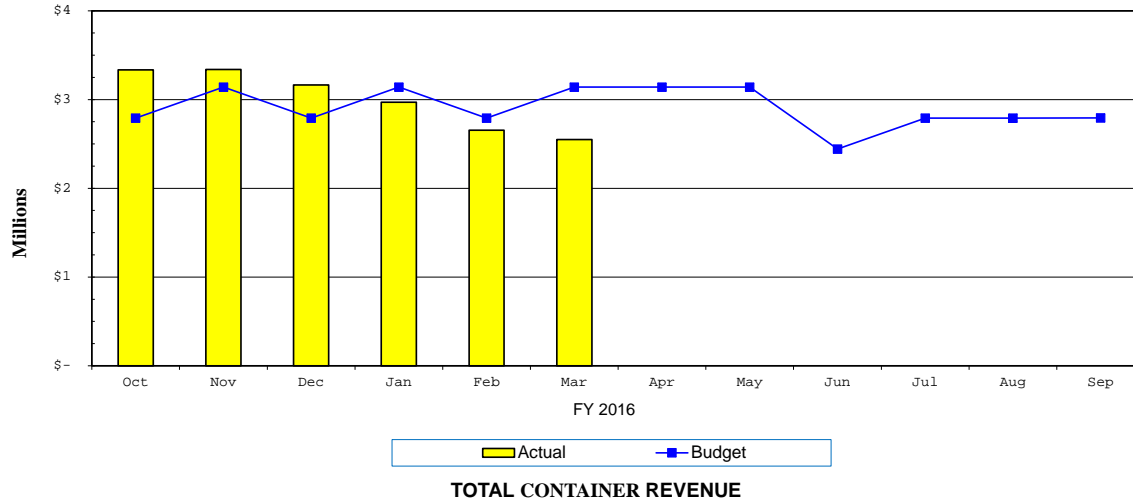
MARCH 2016

FISCAL MONTH			F Y T D				
<u>2016 Actual</u>	<u>2015 Actual</u>	<u>Variance</u>		<u>2016 Actual</u>	<u>2015 Actual</u>	<u>Variance</u>	
75204030 Container							
\$74,726	\$283,981	(\$209,255)	437005	Wharfage-Cargo	\$1,220,739	\$1,366,492	(\$145,753)
40,677	32,082	8,595	437010	Wharfage-Container Box	184,518	161,276	23,242
(627)	(561)	(66)	437025	Wharfage Discounts	(1,470)	(1,551)	81
1,432,318	1,461,247	(28,929)	437030	Minimum Guarantee Pymts	8,576,975	8,730,990	(154,015)
0	0	0	437035	Terminal Operator Box Rev	2,835,631	3,161,263	(325,632)
231,332	247,588	(16,256)	460050	Security Fees	1,329,422	1,330,998	(1,576)
101,338	89,832	11,506	437060	Dockage Charges	467,760	481,021	(13,261)
17,540	12,667	4,873	437065	Harbormaster Fees	83,207	69,953	13,254
196,614	180,645	15,969	437070	Linesmen Fees	1,097,386	961,503	135,883
37,994	32,812	5,182	437075	Tug Fees	212,054	185,459	26,595
0	0	0	437080	Storage Fees	0	0	0
99,674	89,115	10,559	437085	Grid Rental	596,024	523,675	72,349
325,520	192,091	133,429	437095	Container Crane Rental	1,381,981	871,131	510,850
0	0	0	437100	Container Cranes-Heavy Lift	0	0	0
(28,176)	(17,270)	(10,906)	437105	Volume Discounts	(133,123)	(75,262)	(57,861)
125	1,827	(1,702)	465305	Finance Charges & Penalties	5,575	21,284	(15,709)
9,709	10,212	(503)	437115	Potable Water Sales	53,583	50,120	3,463
0	0	0	430520	Sewer Commercial	0	0	0
11,026	14,655	(3,629)	437120	Refrigerated Containr Electric	103,122	74,361	28,761
0	0	0	460060	Electricity Reimbursements	0	23	(23)
0	0	0	460065	Labor Reimbursements	0	338	(338)
0	0	0	473005	Marketing and Advertising Svcs	0	12,500	(12,500)
0	0	0	C4544	Other Vessel, Cargo And Passen	0	0	0
<b><u>\$2,549,790</u></b>	<b><u>\$2,630,923</u></b>	<b><u>(\$81,133)</u></b>	<b>Total Container Revenue</b>		<b><u>\$18,013,384</u></b>	<b><u>\$17,925,574</u></b>	<b><u>\$87,810</u></b>



**PORT EVERGLADES DEPARTMENT  
FISCAL YEAR 2016 REVENUE TO BUDGET REPORT  
MARCH 2016**

FISCAL MONTH			F Y T D			
Actual	Budget	Variance		Actual	Budget	Variance
75204030 Container						
\$74,726	\$370,300	(\$295,574)	437005	\$1,220,739	\$2,098,500	(\$877,761)
40,677	39,900	777	437010	184,518	226,200	(41,682)
(627)	(300)	(327)	437025	(1,470)	(1,800)	330
1,432,318	1,594,800	(162,482)	437030	8,576,975	9,037,200	(460,225)
0	254,500	(254,500)	437035	2,835,631	1,442,100	1,393,531
231,332	239,900	(8,568)	460050	1,329,422	1,359,300	(29,878)
101,338	133,200	(31,862)	437060	467,760	754,800	(287,040)
17,540	15,000	2,540	437065	83,207	84,900	(1,693)
196,614	194,900	1,714	437070	1,097,386	1,104,600	(7,214)
37,994	41,200	(3,206)	437075	212,054	233,400	(21,346)
0	0	0	437080	0	0	0
99,674	104,300	(4,626)	437085	596,024	591,000	5,024
325,520	144,000	181,520	437095	1,381,981	816,000	565,981
0	0	0	437100	0	0	0
(28,176)	(11,300)	(16,876)	437105	(133,123)	(63,900)	(69,223)
125	0	125	465305	5,575	0	5,575
9,709	11,400	(1,691)	437115	53,583	64,500	(10,917)
0	0	0	430520	0	0	0
11,026	9,300	1,726	437120	103,122	52,800	50,322
0	0	0	460060	0	0	0
0	0	0	460065	0	0	0
0	0	0	473005	0	0	0
0	0	0	C4544	0	0	0
<b><u>\$2,549,790</u></b>	<b><u>\$3,141,100</u></b>	<b><u>(\$591,310)</u></b>	<b>Total Container Revenue</b>	<b><u>\$18,013,384</u></b>	<b><u>\$17,799,600</u></b>	<b><u>\$213,784</u></b>





**PORT EVERGLADES**  
**Container Operator Throughput**  
**Fiscal Year 2016**  
**FYTD Summary**  
**MARCH 2016**

OPERATOR	TEUs		Tons		FY 2016 ACRES			Avg. Mthly TEUs/Acre		Avg. Mthly Tons/Acre	
	FYTD 2016	FYTD 2015	FYTD 2016	FYTD 2015	Leased	Grid	Total	FYTD 2016	FYTD 2015	FYTD 2016	FY 2015
Chiquita Brands Company	0	3,707	0	29,197	13.10	-	13.10	-	47.2	-	371.5
Coleary Transport Co., Inc.	10,276	1,007	52,374	6,788	-	5.34	5.34	321.3	52.4	1,635.5	342.8
Crowley Liner Services	156,208	174,293	861,244	988,491	74.00	-	74.00	351.8	392.6	1,939.7	2,226.3
Dole Fresh Fruits	0	2,626	0	14,225	0.00	-	-	-	82.0	-	444.0
Florida International Terminal	81,408	75,371	574,061	538,844	36.03	5.00	41.03	330.7	306.2	2,331.9	2,188.8
Florida Transportation Services	694	89	16,201	18	-	-	-	-	-	-	-
Hyde Shipping	37,513	28,114	171,585	131,625	7.00	-	7.00	893.2	669.4	4,085.4	3,133.9
King Ocean Services, LTD (Cayman Islands) Inc.	76,265	78,931	350,011	340,308	41.15	5.10	46.25	274.8	284.4	1,261.3	1,226.3
Port Everglades Terminal	96,956	103,270	921,425	939,061	39.18	-	39.18	412.4	439.3	3,919.6	3,994.6
Portus - PEV LLC	8,346	11,714	59,080	87,654	0.28	8.78	9.06	154.4	215.0	1,093.2	1,590.1
Sea Star Line	0	0	0	0	-	-	-	-	-	-	-
Seafreight Line	32,316	37,829	145,660	191,301	25.00	-	25.00	215.4	252.2	971.1	1,392.2
Sol Shipping Services, Inc.	32,662	28,243	149,343	139,658	5.34	1.20	6.54	847.8	881.5	3,861.6	4,358.9
Balearia Caribbean Ltd., Corp.	0	0	0	0	-	1.14	1.14	-	-	-	-
Unassigned	9	0	1,323	0	-	-	-	-	-	-	-
<b>Grand Total</b>	<b>532,653</b>	<b>545,194</b>	<b>3,302,307</b>	<b>3,407,170</b>	<b>241.08</b>	<b>26.56</b>	<b>267.64</b>	<b>332.3</b>	<b>336.3</b>	<b>2,060.4</b>	<b>2,101.9</b>

PORT EVERGLADES

Terminal Operators Minimum Guarantee for Contract Year to Date

March 2016

OPERATOR	Contract Year Start Date	Contract Year End Date	Units of Measure	Minimum Guaranteed Units	Tier	CURRENT CONTRACT YEAR		PRIOR CONTRACT YEAR		FISCAL YEAR	
						Contract YTD Units Mar-16	Total Revenue Contract YTD	Prior Contract Year Units	Prior Contract Year Revenue	FYTD 2016 Revenue	FY 2015 Revenue
Crowley Liner Services	1/1/2016	12/31/2016	Containers	115,001 -120,750	Tier 1	37,964	\$ 2,289,044	151,466	\$ 10,222,459	\$ 6,017,007	\$ 10,058,642
				Over 120,750	Tier 2						
Florida International Terminal	7/1/2015	6/30/2016	Containers	75,000		69,434	\$ 3,579,999	91,253	\$ 5,300,291	\$ 2,333,088	\$ 5,262,985
King Ocean Services, LTD (Cayman Islands) Inc.	10/1/2015	9/30/2016	Containers	60,000	Tier 1	46,964	\$ 3,798,206	66,282	\$ 4,132,544	\$ 3,798,206	\$ 7,425,852
				60,001-72,000	Tier 2						
Mediterranean Shipping Company	11/1/2015	10/31/2016	Containers	72,000		49,986	\$ 2,194,012	89,680	\$ 7,571,777	\$ 3,056,877	\$ 7,853,843
Seafreight Agencies USA	6/1/2015	5/31/2016	Containers	48,620		33,067	\$ 2,911,197	41,801	\$ 3,322,006	\$ 1,748,743	\$ 3,389,959
Chiquita Fresh North America	10/1/2015	9/30/2016	Tons	262,000		<b>Billed to MSC</b>	\$ 820,623	29,198	\$ -	\$ 820,623	\$ 2,361,672
Dole Fresh Fruits	9/1/2015	<b>Terminated 10/11/2015</b>	Tons	106,800		21,210	\$ 263,240	86,277	\$ 522,860	\$ 98,037	\$ 479,725
Hyde Shipping	7/1/2015	6/30/2016	Tons	140,000		181,935	\$ 2,425,491	185,058	\$ 2,212,944	\$ 1,671,056	\$ 2,465,933
Sol Shipping Services, Inc. (Agrix)	11/1/2015	10/31/2016	Tons	133,500		149,343	\$ 1,903,934	184,645	\$ 1,092,292	\$ 1,916,286	\$ 1,437,100

**Port Everglades Department of Broward County  
Monthly Loaded TEUs Report**

		<b>Fiscal Year 2016</b>												<b>TOTAL</b>
		<b>OCT</b>	<b>NOV</b>	<b>DEC</b>	<b>JAN</b>	<b>FEB</b>	<b>MAR</b>	<b>APR</b>	<b>MAY</b>	<b>JUN</b>	<b>JUL</b>	<b>AUG</b>	<b>SEP</b>	
<b>Inbound</b>	<b>Empty</b>	17,656	16,670	17,694	16,249	13,679	15,624							97,572
	<b>Loaded</b>	<u>22,696</u>	<u>25,327</u>	<u>29,818</u>	<u>28,499</u>	<u>29,343</u>	<u>31,310</u>							<u>166,993</u>
<b>Total Inbound</b>		40,352	41,997	47,512	44,748	43,022	46,934	-	-	-	-	-	-	264,565
<b>Outbound</b>	<b>Empty</b>	5,272	7,522	11,018	13,696	13,511	14,020							65,039
	<b>Loaded</b>	<u>37,369</u>	<u>35,801</u>	<u>32,513</u>	<u>31,435</u>	<u>32,152</u>	<u>33,779</u>							<u>203,049</u>
<b>Total Outbound</b>		42,641	43,323	43,531	45,131	45,663	47,799	-	-	-	-	-	-	268,088
<b>Total Empty</b>		22,928	24,192	28,712	29,945	27,190	29,644	-	-	-	-	-	-	162,611
<b>Total Loaded</b>		<u>60,065</u>	<u>61,128</u>	<u>62,331</u>	<u>59,934</u>	<u>61,495</u>	<u>65,089</u>	-	-	-	-	-	-	<u>370,042</u>
<b>Total TEUs</b>		<u>82,993</u>	<u>85,320</u>	<u>91,043</u>	<u>89,879</u>	<u>88,685</u>	<u>94,733</u>	-	-	-	-	-	-	<u>532,653</u>

		<b>Fiscal Year 2015</b>												<b>TOTAL</b>
		<b>OCT</b>	<b>NOV</b>	<b>DEC</b>	<b>JAN</b>	<b>FEB</b>	<b>MAR</b>	<b>APR</b>	<b>MAY</b>	<b>JUN</b>	<b>JUL</b>	<b>AUG</b>	<b>SEP</b>	
<b>Inbound</b>	<b>Empty</b>	18,318	18,940	14,620	19,025	16,280	17,421	16,657	18,407	16,002	19,746	17,487	17,521	210,424
	<b>Loaded</b>	<u>23,429</u>	<u>26,091</u>	<u>27,846</u>	<u>28,927</u>	<u>26,676</u>	<u>34,142</u>	<u>29,859</u>	<u>30,004</u>	<u>23,924</u>	<u>25,587</u>	<u>23,716</u>	<u>22,325</u>	<u>322,526</u>
<b>Total Inbound</b>		41,747	45,031	42,466	47,952	42,956	51,563	46,516	48,411	39,926	45,333	41,203	39,846	532,950
<b>Outbound</b>	<b>Empty</b>	6,683	6,145	9,499	11,267	8,349	12,984	10,503	8,099	4,951	8,794	5,611	7,321	100,206
	<b>Loaded</b>	<u>38,244</u>	<u>40,625</u>	<u>32,398</u>	<u>34,410</u>	<u>35,001</u>	<u>37,874</u>	<u>35,597</u>	<u>37,040</u>	<u>33,569</u>	<u>35,901</u>	<u>33,308</u>	<u>33,383</u>	<u>427,350</u>
<b>Total Outbound</b>		44,927	46,770	41,897	45,677	43,350	50,858	46,100	45,139	38,520	44,695	38,919	40,704	527,556
<b>Total Empty</b>		25,001	25,085	24,119	30,292	24,629	30,405	27,160	26,506	20,953	28,540	23,098	24,842	310,630
<b>Total Loaded</b>		<u>61,673</u>	<u>66,716</u>	<u>60,244</u>	<u>63,337</u>	<u>61,677</u>	<u>72,016</u>	<u>65,456</u>	<u>67,044</u>	<u>57,493</u>	<u>61,488</u>	<u>57,024</u>	<u>55,708</u>	<u>749,876</u>
<b>Total TEUs</b>		<u>86,674</u>	<u>91,801</u>	<u>84,363</u>	<u>93,629</u>	<u>86,306</u>	<u>102,421</u>	<u>92,616</u>	<u>93,550</u>	<u>78,446</u>	<u>90,028</u>	<u>80,122</u>	<u>80,550</u>	<u>1,060,506</u>

		<b>Calendar Year 2015</b>												<b>TOTAL</b>
		<b>JAN</b>	<b>FEB</b>	<b>MAR</b>	<b>APR</b>	<b>MAY</b>	<b>JUN</b>	<b>JUL</b>	<b>AUG</b>	<b>SEP</b>	<b>OCT</b>	<b>NOV</b>	<b>DEC</b>	
<b>Inbound</b>	<b>Empty</b>	19,025	16,280	17,421	16,657	18,407	16,002	19,746	17,487	17,521	17,656	16,670	17,694	210,566
	<b>Loaded</b>	<u>28,927</u>	<u>26,676</u>	<u>34,142</u>	<u>29,859</u>	<u>30,004</u>	<u>23,924</u>	<u>25,587</u>	<u>23,716</u>	<u>22,325</u>	<u>22,696</u>	<u>25,327</u>	<u>29,818</u>	<u>323,001</u>
<b>Total Inbound</b>		47,952	42,956	51,563	46,516	48,411	39,926	45,333	41,203	39,846	40,352	41,997	47,512	533,567
<b>Outbound</b>	<b>Empty</b>	11,267	8,349	12,984	10,503	8,099	4,951	8,794	5,611	7,321	5,272	7,522	11,018	101,691
	<b>Loaded</b>	<u>34,410</u>	<u>35,001</u>	<u>37,874</u>	<u>35,597</u>	<u>37,040</u>	<u>33,569</u>	<u>35,901</u>	<u>33,308</u>	<u>33,383</u>	<u>37,369</u>	<u>35,301</u>	<u>32,513</u>	<u>421,266</u>
<b>Total Outbound</b>		45,677	43,350	50,858	46,100	45,139	38,520	44,695	38,919	40,704	42,641	42,823	43,531	522,957
<b>Total Empty</b>		30,292	24,629	30,405	27,160	26,506	20,953	28,540	23,098	24,842	22,928	24,192	28,712	312,257
<b>Total Loaded</b>		<u>63,337</u>	<u>61,677</u>	<u>72,016</u>	<u>65,456</u>	<u>67,044</u>	<u>57,493</u>	<u>61,488</u>	<u>57,024</u>	<u>55,708</u>	<u>60,065</u>	<u>60,628</u>	<u>62,331</u>	<u>744,267</u>
<b>Total TEUs</b>		<u>93,629</u>	<u>86,306</u>	<u>102,421</u>	<u>92,616</u>	<u>93,550</u>	<u>78,446</u>	<u>90,028</u>	<u>80,122</u>	<u>80,550</u>	<u>82,993</u>	<u>84,820</u>	<u>91,043</u>	<u>1,056,524</u>

		<b>Calendar Year 2014</b>												<b>TOTAL</b>
		<b>JAN</b>	<b>FEB</b>	<b>MAR</b>	<b>APR</b>	<b>MAY</b>	<b>JUN</b>	<b>JUL</b>	<b>AUG</b>	<b>SEP</b>	<b>OCT</b>	<b>NOV</b>	<b>DEC</b>	
<b>Inbound</b>	<b>Empty</b>	12,137	12,499	12,801	11,938	13,937	14,011	16,478	16,390	15,810	18,318	18,940	14,620	177,879
	<b>Loaded</b>	<u>27,047</u>	<u>28,176</u>	<u>34,000</u>	<u>33,434</u>	<u>30,567</u>	<u>25,388</u>	<u>26,158</u>	<u>26,680</u>	<u>23,363</u>	<u>23,429</u>	<u>26,091</u>	<u>27,846</u>	<u>332,179</u>
<b>Total Inbound</b>		39,184	40,675	46,801	45,372	44,504	39,399	42,636	43,070	39,173	41,747	45,031	42,466	510,058
<b>Outbound</b>	<b>Empty</b>	11,756	11,091	13,859	12,157	8,906	5,278	5,715	7,832	6,018	6,683	6,145	9,499	104,939
	<b>Loaded</b>	<u>29,249</u>	<u>30,853</u>	<u>35,281</u>	<u>32,758</u>	<u>35,279</u>	<u>34,867</u>	<u>34,253</u>	<u>38,607</u>	<u>34,302</u>	<u>38,244</u>	<u>40,625</u>	<u>32,398</u>	<u>416,716</u>
<b>Total Outbound</b>		41,005	41,944	49,140	44,915	44,185	40,145	39,967	46,439	40,321	44,927	46,770	41,897	521,655
<b>Total Empty</b>		23,893	23,590	26,660	24,095	22,843	19,289	22,192	24,222	21,828	25,001	25,085	24,119	282,818
<b>Total Loaded</b>		<u>56,296</u>	<u>59,029</u>	<u>69,281</u>	<u>66,192</u>	<u>65,846</u>	<u>60,255</u>	<u>60,411</u>	<u>65,287</u>	<u>57,665</u>	<u>61,673</u>	<u>66,716</u>	<u>60,244</u>	<u>748,895</u>
<b>Total TEUs</b>		<u>80,189</u>	<u>82,619</u>	<u>95,941</u>	<u>90,287</u>	<u>88,689</u>	<u>79,544</u>	<u>82,603</u>	<u>89,509</u>	<u>79,494</u>	<u>86,674</u>	<u>91,801</u>	<u>84,363</u>	<u>1,031,713</u>

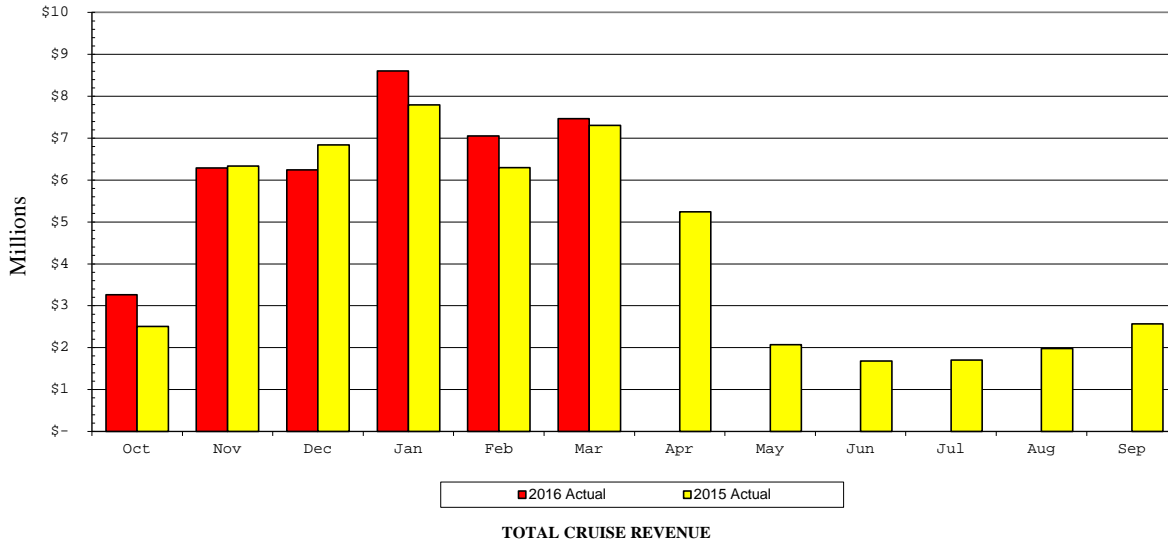
# **Cruise Revenue Reports**

# PORT EVERGLADES DEPARTMENT

## FISCAL YEAR 2016 REVENUE TO FISCAL YEAR 2015 REVENUE REPORT

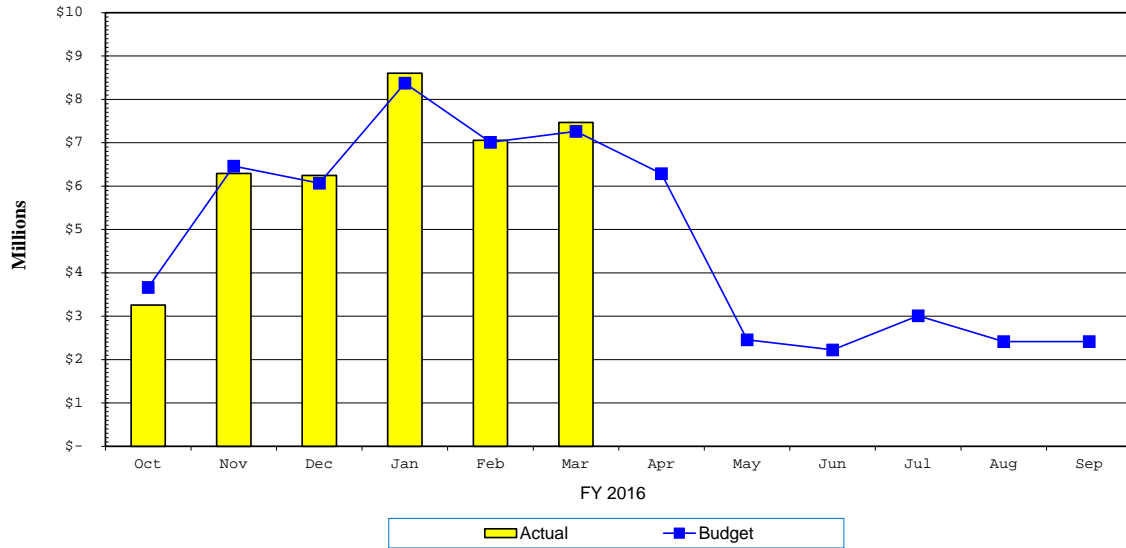
MARCH 2016

FISCAL MONTH			F Y T D				
<u>2016 Actual</u>	<u>2015 Actual</u>	<u>Variance</u>		<u>2016 Actual</u>	<u>2015 Actual</u>	<u>Variance</u>	
75202020 Cruise							
\$20,727	\$16,160	\$4,567	437015	Wharfage-Cruise Ship	\$92,903	\$103,780	(\$10,877)
0	0	0	437020	Wharfage-Ferry	0	12,351	(12,351)
5,785	6,140	(355)	437040	Security Reimb - Cruise Termls	25,878	36,920	(11,042)
7,348,596	7,205,300	143,296	437045	Cruise Port User Charges	38,321,562	36,341,551	1,980,011
33,000	30,000	3,000	437055	Ferry Service Charges	192,000	180,000	12,000
27,597	18,383	9,214	437060	Dockage Charges	101,888	192,517	(90,629)
1,351	1,201	150	437065	Harbormaster Fees	5,886	8,206	(2,320)
4,429	3,967	462	437070	Linesmen Fees	21,692	30,362	(8,670)
5,821	4,377	1,444	437075	Tug Fees	56,410	30,098	26,312
0	0	0	437100	Container Cranes-Heavy Lift	0	0	0
0	0	0	465305	Finance Charges & Penalties	25	11,950	(11,925)
6,619	2,066	4,553	437115	Potable Water Sales	13,243	13,073	170
0	0	0	430520	Sewer Commercial	0	1,788	(1,788)
0	0	0	437120	Refrigerated Containr Electric	0	0	0
375	272	103	460060	Electricity Reimbursements	2,621	3,904	(1,283)
1,391	1,519	(128)	460065	Labor Reimbursements	7,043	11,441	(4,398)
11,853	13,781	(1,928)	473115	Equipment Rental	80,892	92,961	(12,069)
<b><u>\$7,467,544</u></b>	<b><u>\$7,303,166</u></b>	<b><u>\$164,378</u></b>	<b>Total Cruise Revenue</b>		<b><u>\$38,922,043</u></b>	<b><u>\$37,070,902</u></b>	<b><u>\$1,851,141</u></b>



**PORT EVERGLADES DEPARTMENT  
FISCAL YEAR 2016 REVENUE TO BUDGET REPORT  
MARCH 2016**

FISCAL MONTH			F Y T D				
<u>Actual</u>	<u>Budget</u>	<u>Variance</u>		<u>Actual</u>	<u>Budget</u>	<u>Variance</u>	
75202020 Cruise							
\$20,727	\$0	\$20,727	437015	Wharfage-Cruise Ship	\$92,903	\$73,800	\$19,103
0	1,070	(1,070)	437020	Wharfage-Ferry	0	6,420	(6,420)
5,785	0	5,785	437040	Security Reimb - Cruise Terms	25,878	22,200	3,678
7,348,596	7,211,650	136,946	437045	Cruise Port User Charges	38,321,562	38,327,340	(5,778)
33,000	30,000	3,000	437055	Ferry Service Charges	192,000	180,000	12,000
27,597	0	27,597	437060	Dockage Charges	101,888	87,300	14,588
1,351	0	1,351	437065	Harbormaster Fees	5,886	5,000	886
4,429	0	4,429	437070	Linesmen Fees	21,692	8,900	12,792
5,821	2,080	3,741	437075	Tug Fees	56,410	12,480	43,930
0	0	0	437100	Container Cranes-Heavy Lift	0	0	0
0	0	0	465305	Finance Charges & Penalties	25	0	25
6,619	1,030	5,589	437115	Potable Water Sales	13,243	6,180	7,063
0	150	(150)	430520	Sewer Commercial	0	900	(900)
0	0	0	437120	Refrigerated Containr Electric	0	0	0
375	360	15	460060	Electricity Reimbursements	2,621	2,160	461
1,391	100	1,291	460065	Labor Reimbursements	7,043	1,800	5,243
11,853	16,600	(4,747)	473115	Equipment Rental	80,892	104,500	(23,608)
<b><u>\$7,467,544</u></b>	<b><u>\$7,263,040</u></b>	<b><u>\$204,504</u></b>	<b>Total Cruise Revenue</b>		<b><u>\$38,922,043</u></b>	<b><u>\$38,838,980</u></b>	<b><u>\$83,063</u></b>



**TOTAL CRUISE REVENUE**

**PORT EVERGLADES**

**Cruise Operators Minimum Guarantee for Contract Year to Date  
March 2016**

OPERATOR	Contract Year Start	Contract Year End	Minimum Guaranteed Revenue	Minimum Guaranteed Passenger Movement	Tiers	CURRENT CONTRACT YEAR		PRIOR CONTRACT YEAR	
						Contract YTD Passenger Movement March 2016	Contract YTD Revenue March 2016	Total Contract Passenger Movement	Total Contract Revenue
Carnival Corporation	10/01/15	09/30/16	-	1,700,000		1,147,013	\$17,492,981	1,532,550	\$22,582,431
Royal Caribbean Cruises Limited	01/01/16	12/31/16	\$ 31,583,469	N/A		810,767	\$12,777,445	2,101,213	\$28,653,689
Balearia Caribbean Ltd., Corp.	12/01/15	11/30/16	-	1 - 75,000 75,001 - 150,000 150,001 - 225,000 Over - 225,000	Tier 1 Tier 2 Tier 3 Tier 4	42,295	\$220,575	144,798	\$709,661

# **Bulk & Break Bulk Revenue Reports**



**PORT EVERGLADES DEPARTMENT  
FISCAL YEAR 2016 REVENUE TO FISCAL YEAR 2015 REVENUE REPORT**

**MARCH 2016**

FISCAL MONTH							F Y T D		
<u>2016 Actual</u>	<u>2015 Actual</u>	<u>Variance</u>					<u>2016 Actual</u>	<u>2015 Actual</u>	<u>Variance</u>
75204040 Bulk									
\$44,463	\$118,855	(\$74,392)	437005	Wharfage-Cargo		\$747,919	\$647,933	\$99,986	
0	0	0	437025	Wharfage Discounts		0	0	0	
4,586	9,282	(4,696)	460050	Security Fees		68,520	61,667	6,853	
49,426	81,767	(32,341)	437060	Dockage Charges		706,700	612,666	94,034	
2,453	3,014	(561)	437065	Harbormaster Fees		17,124	15,871	1,253	
5,064	6,876	(1,812)	437070	Linesmen Fees		52,514	35,548	16,966	
2,832	4,768	(1,936)	437075	Tug Fees		25,735	17,691	8,044	
0	0	0	437085	Grid Rental		0	0	0	
0	6,576	(6,576)	465305	Finance Charges & Penalties		25	7,516	(7,491)	
0	147	(147)	437115	Potable Water Sales		3,331	4,054	(723)	
0	0	0	460060	Electricity Reimbursements		0	0	0	
0	0	0	460065	Labor Reimbursements		435	0	435	
0	0	0	473065	Misc Revenue		0	0	0	
<b><u>\$108,824</u></b>	<b><u>\$231,285</u></b>	<b><u>(\$122,461)</u></b>	<b>Total Bulk Revenue</b>			<b><u>\$1,622,303</u></b>	<b><u>\$1,402,946</u></b>	<b><u>\$219,357</u></b>	
75204050 Break Bulk									
\$123,218	\$68,901	\$54,317	437005	Wharfage-Cargo		\$534,590	\$536,095	(\$1,505)	
0	9	(9)	437010	Wharfage-Container Box		5	23	(18)	
0	0	0	437025	Wharfage Discounts		0	0	0	
17,571	7,312	10,259	460050	Security Fees		67,418	61,440	5,978	
184,893	75,053	109,840	437060	Dockage Charges		689,998	583,190	106,808	
5,186	4,383	803	437065	Harbormaster Fees		26,994	26,851	143	
17,536	12,001	5,535	437070	Linesmen Fees		87,474	73,375	14,099	
6,142	3,910	2,232	437075	Tug Fees		22,995	21,398	1,597	
14,548	47,789	(33,241)	437080	Storage Fees		252,228	379,692	(127,464)	
0	2,859	(2,859)	437095	Container Crane Rental		20,419	32,231	(11,812)	
0	0	0	437100	Container Cranes-Heavy Lift		0	0	0	
0	0	0	437105	Volume Discounts		0	0	0	
25	1,818	(1,793)	465305	Finance Charges & Penalties		3,575	1,818	1,757	
813	445	368	437115	Potable Water Sales		1,827	3,776	(1,949)	
0	0	0	430520	Sewer Commercial		0	0	0	
0	499	(499)	460060	Electricity Reimbursements		0	499	(499)	
0	1,857	(1,857)	460065	Labor Reimbursements		0	1,857	(1,857)	
0	0	0	473065	Misc Revenue		0	0	0	
<b><u>\$369,932</u></b>	<b><u>\$226,836</u></b>	<b><u>\$143,096</u></b>				<b><u>\$1,707,523</u></b>	<b><u>\$1,722,245</u></b>	<b><u>(\$14,722)</u></b>	

**PORT EVERGLADES DEPARTMENT  
FISCAL YEAR 2016 REVENUE TO BUDGET REPORT  
MARCH 2016**

FISCAL MONTH			F Y T D				
<u>Actual</u>	<u>Budget</u>	<u>Variance</u>		<u>Actual</u>	<u>Budget</u>	<u>Variance</u>	
75204040 <b>Bulk</b>							
\$44,463	\$134,800	(\$90,337)	437005	Wharfage-Cargo	\$747,919	\$808,800	(\$60,881)
0	0	0	437025	Wharfage Discounts	0	0	0
4,586	11,800	(7,214)	460050	Security Fees	68,520	70,800	(2,280)
49,426	117,900	(68,474)	437060	Dockage Charges	706,700	707,400	(700)
2,453	2,600	(147)	437065	Harbormaster Fees	17,124	15,600	1,524
5,064	7,000	(1,936)	437070	Linesmen Fees	52,514	42,000	10,514
2,832	3,500	(668)	437075	Tug Fees	25,735	21,000	4,735
0	0	0	437085	Grid Rental	0	0	0
0	0	0	465305	Finance Charges & Penalties	25	0	25
0	800	(800)	437115	Potable Water Sales	3,331	4,800	(1,469)
0	0	0	460060	Electricity Reimbursements	0	0	0
0	0	0	460065	Labor Reimbursements	435	0	435
0	0	0	473065	Misc Revenue	0	0	0
<b><u>\$108,824</u></b>	<b><u>\$278,400</u></b>	<b><u>(\$169,576)</u></b>	<b>Total Bulk Revenue</b>		<b><u>\$1,622,303</u></b>	<b><u>\$1,670,400</u></b>	<b><u>(\$48,097)</u></b>
75204050 <b>Break Bulk</b>							
123,218	100,600	22,618	437005	Wharfage-Cargo	534,590	603,600	(69,010)
0	0	0	437010	Wharfage-Container Box	5	0	5
0	0	0	437025	Wharfage Discounts	0	0	0
17,571	11,200	6,371	460050	Security Fees	67,418	67,200	218
184,893	104,000	80,893	437060	Dockage Charges	689,998	624,000	65,998
5,186	4,300	886	437065	Harbormaster Fees	26,994	25,800	1,194
17,536	10,900	6,636	437070	Linesmen Fees	87,474	65,400	22,074
6,142	3,600	2,542	437075	Tug Fees	22,995	21,600	1,395
14,548	41,200	(26,652)	437080	Storage Fees	252,228	247,200	5,028
0	4,400	(4,400)	437095	Container Crane Rental	20,419	26,400	(5,981)
0	0	0	437100	Container Cranes-Heavy Lift	0	0	0
0	0	0	437105	Volume Discounts	0	0	0
25	0	25	465305	Finance Charges & Penalties	3,575	0	3,575
813	500	313	437115	Potable Water Sales	1,827	3,000	(1,173)
0	0	0	430520	Sewer Commercial	0	0	0
0	0	0	460060	Electricity Reimbursements	0	0	0
0	0	0	460065	Labor Reimbursements	0	0	0
0	0	0	473065	Misc Revenue	0	0	0
<b><u>\$369,932</u></b>	<b><u>\$280,700</u></b>	<b><u>\$89,232</u></b>	<b>Total Break Bulk Revenue</b>		<b><u>\$1,707,523</u></b>	<b><u>\$1,684,200</u></b>	<b><u>\$23,323</u></b>

# **Real Estate Revenue Reports**

**PORT EVERGLADES DEPARTMENT  
FISCAL YEAR 2016 REVENUE TO FISCAL YEAR 2015 REVENUE REPORT**

**MARCH 2016**

<b>FISCAL MONTH</b>			<b>F Y T D</b>				
<u>2016 Actual</u>	<u>2015 Actual</u>	<u>Variance</u>		<u>2016 Actual</u>	<u>2015 Actual</u>	<u>Variance</u>	
75303030 <b>Real Estate</b>							
\$30,654	\$24,763	\$5,891	437085	Grid Rental	\$150,731	\$175,455	(\$24,724)
771,254	793,501	(22,247)	473105	Land Rental	4,820,740	4,718,362	102,378
188,695	177,797	10,898	473110	Building Rental	1,128,371	1,071,058	57,313
210,278	207,857	2,421	473111	Warehouse-Terminal Rental	1,261,669	1,242,478	19,191
22,424	21,771	653	460055	Easement Fees	145,798	141,547	4,251
0	11,754	(11,754)	460030	Commissions and Fees	24,562	25,715	(1,153)
1,465	285	1,180	437110	Late Rent Fees	5,499	5,434	65
0	109	(109)	437115	Potable Water Sales	242	529	(287)
0	0	0	430520	Sewer Commercial	0	0	0
28,588	54,387	(25,799)	467100	Lics-Other	188,240	224,411	(36,171)
19,175	19,971	(796)	460060	Electricity Reimbursements	118,915	126,297	(7,382)
0	0	0	473065	Misc Revenue	0	1,576	(1,576)
0	0	0	437145	Fire Assessment Reimbs	93,171	75,336	17,835
<b><u>\$1,272,533</u></b>	<b><u>\$1,312,195</u></b>	<b><u>(\$39,662)</u></b>	<b>Total Real Estate Revenue</b>		<b><u>\$7,937,938</u></b>	<b><u>\$7,808,198</u></b>	<b><u>\$129,740</u></b>
75307000 <b>F T Z</b>							
\$34,870	\$16,651	\$18,219	437080	Storage Fees	\$162,873	\$123,318	\$39,555
19,992	23,100	(3,108)	437090	Foreign Trade Zone Fees	113,610	148,302	(34,692)
4,681	4,430	251	460060	Electricity Reimbursements	26,578	26,719	(141)
0	0	0	460065	Labor Reimbursements	0	0	0
0	0	0	437135	Annual Sub Zone Fees	91,500	76,000	15,500
3,177	205	2,972	473030	Cost Allocation Chargeback	9,970	3,796	6,174
<u>0</u>	<u>0</u>	<u>0</u>	473065	Misc Revenue	<u>0</u>	<u>0</u>	<u>0</u>
<b><u>\$62,720</u></b>	<b><u>\$44,386</u></b>	<b><u>\$18,334</u></b>	<b>Total FTZ Revenue</b>		<b><u>\$404,531</u></b>	<b><u>\$378,135</u></b>	<b><u>\$26,396</u></b>
2060 <b>Rail Revenue</b>							
\$0		\$0	437140	Rail Revenues	\$0	\$0	\$0
<u>0</u>		<u>0</u>	437140	Rail Revenues	<u>0</u>	<u>0</u>	<u>0</u>
<b><u>\$0</u></b>	<b><u>\$0</u></b>	<b><u>\$0</u></b>	<b>Total Rail Revenues</b>		<b><u>\$0</u></b>	<b><u>\$0</u></b>	<b><u>\$0</u></b>

**PORT EVERGLADES DEPARTMENT  
FISCAL YEAR 2016 REVENUE TO FISCAL YEAR 2015 REVENUE REPORT**

**MARCH 2016**

FISCAL MONTH							F Y T D		
<u>2016 Actual</u>	<u>2015 Actual</u>	<u>Variance</u>					<u>2016 Actual</u>	<u>2015 Actual</u>	<u>Variance</u>
			2010	<b>Midport Garage</b>					
\$0	\$0	\$0	460030	Commissions and Fees			\$0	\$0	\$0
13,919	14,928	(1,009)	439520	Parking-General			78,461	75,870	2,591
789,696	808,248	(18,552)	437125	Garage Rev Cruise Passgrs			3,929,682	3,921,335	8,347
0	0	0	437130	Garage Rev Convention Ctr			0	0	0
3,521	5,203	(1,682)	439505	Oversize Vehicle Revenue			22,614	19,705	2,909
0	0	0	439515	Overflow Lot Parking Revenue			0	0	0
<u>0</u>	<u>0</u>	<u>0</u>	473065	Misc Revenue			<u>0</u>	<u>0</u>	<u>0</u>
<b><u>\$807,136</u></b>	<b><u>\$828,379</u></b>	<b><u>(\$21,243)</u></b>	<b>Total Midport Garage Revenue</b>			<b><u>\$4,030,757</u></b>	<b><u>\$4,016,910</u></b>	<b><u>\$13,847</u></b>	
			2020	<b>Northport Garage</b>					
\$0	\$0	\$0	460030	Commissions and Fees			\$0	\$0	\$0
0	0	0	439520	Parking-General			0	0	0
1,035	1,209	(174)	439520	Parking-General			4,636	4,227	409
312,825	345,910	(33,085)	437125	Garage Rev Cruise Passgrs			1,618,337	1,634,169	(15,832)
133,014	94,485	38,529	437130	Garage Rev Convention Ctr			594,339	514,048	80,291
2,497	2,004	493	439505	Oversize Vehicle Revenue			11,745	12,032	(287)
6,500	0	6,500	439515	Overflow Lot Parking Revenue			16,750	6,652	10,098
<u>0</u>	<u>0</u>	<u>0</u>	473065	Misc Revenue			<u>0</u>	<u>0</u>	<u>0</u>
<b><u>\$455,871</u></b>	<b><u>\$443,608</u></b>	<b><u>\$12,263</u></b>	<b>Total Parking Facilities Revenue</b>			<b><u>\$2,245,807</u></b>	<b><u>\$2,171,128</u></b>	<b><u>\$74,679</u></b>	
<b><u>\$1,263,007</u></b>	<b><u>\$1,271,987</u></b>	<b><u>(\$8,980)</u></b>	<b>Total Parking Facilities Revenue</b>			<b><u>\$6,276,564</u></b>	<b><u>\$6,188,038</u></b>	<b><u>\$88,526</u></b>	

**PORT EVERGLADES DEPARTMENT  
FISCAL YEAR 2016 REVENUE TO BUDGET REPORT  
MARCH 2016**

FISCAL MONTH			F Y T D				
<u>Actual</u>	<u>Budget</u>	<u>Variance</u>		<u>Actual</u>	<u>Budget</u>	<u>Variance</u>	
75303030 <b>Real Estate</b>							
\$30,654	\$29,790	\$864	437085	Grid Rental	\$150,731	\$178,740	(\$28,009)
771,254	870,100	(98,846)	473105	Land Rental	4,820,740	5,142,140	(321,400)
188,695	176,180	12,515	473110	Building Rental	1,128,371	1,053,600	74,771
210,278	212,330	(2,052)	473111	Warehouse-Terminal Rental	1,261,669	1,273,980	(12,311)
22,424	22,430	(6)	460055	Easement Fees	145,798	145,800	(2)
0	5,400	(5,400)	460030	Commissions and Fees	24,562	34,100	(9,538)
1,465	1,000	465	437110	Late Rent Fees	5,499	6,000	(501)
0	0	0	437115	Potable Water Sales	242	0	242
0	0	0	430520	Sewer Commercial	0	0	0
28,588	21,710	6,878	467100	Lics-Other	188,240	225,510	(37,270)
19,175	22,660	(3,485)	460060	Electricity Reimbursements	118,915	135,960	(17,045)
0	0	0	473065	Misc Revenue	0	0	0
0	8,170	(8,170)	437145	Fire Assessment Reimbs	93,171	49,020	44,151
<b><u>\$1,272,533</u></b>	<b><u>\$1,369,770</u></b>	<b><u>(\$97,237)</u></b>	<b>Total Real Estate Revenue</b>		<b><u>\$7,937,938</u></b>	<b><u>\$8,244,850</u></b>	<b><u>(\$306,912)</u></b>
75307000 <b>F T Z</b>							
\$34,870	\$22,980	\$11,890	437080	Storage Fees	\$162,873	\$137,880	\$24,993
19,992	26,680	(6,688)	437090	Foreign Trade Zone Fees	113,610	160,080	(46,470)
4,681	5,310	(629)	460060	Electricity Reimbursements	26,578	31,860	(5,282)
0	0	0	460065	Labor Reimbursements	0	0	0
0	0	0	437135	Annual Sub Zone Fees	91,500	130,000	(38,500)
3,177	130	3,047	473030	Cost Allocation Chargeback	9,970	780	9,190
0	0	0	473065	Misc Revenue	0	0	0
<b><u>\$62,720</u></b>	<b><u>\$55,100</u></b>	<b><u>\$7,620</u></b>	<b>Total FTZ Revenue</b>		<b><u>\$404,531</u></b>	<b><u>\$460,600</u></b>	<b><u>(\$56,069)</u></b>
75308000 <b>Rail Revenue</b>							
\$0		\$0	437140	Rail Revenues	\$0	\$0	\$0
0		0	437140	Rail Revenues	0	0	0
<b><u>\$0</u></b>	<b><u>\$0</u></b>	<b><u>\$0</u></b>	<b>Total Rail Revenues</b>		<b><u>\$0</u></b>	<b><u>\$0</u></b>	<b><u>\$0</u></b>

**PORT EVERGLADES DEPARTMENT  
FISCAL YEAR 2016 REVENUE TO BUDGET REPORT  
MARCH 2016**

FISCAL MONTH			F Y T D				
<u>Actual</u>	<u>Budget</u>	<u>Variance</u>		<u>Actual</u>	<u>Budget</u>	<u>Variance</u>	
75306015 Midport Garage							
\$0	\$0	\$0	460030	Commissions and Fees	\$0	\$0	
13,919	14,900	(981)	439520	Parking-General	78,461	74,400	
789,696	807,500	(17,804)	437125	Garage Rev Cruise Passgrs	3,929,682	3,518,500	
0	0	0	437130	Garage Rev Convention Ctr	0	0	
3,521	2,200	1,321	439505	Oversize Vehicle Revenue	22,614	14,500	
0	0	0	439515	Overflow Lot Parking Revenue	0	0	
0	0	0	473065	Misc Revenue	0	0	
<b><u>\$807,136</u></b>	<b><u>\$824,600</u></b>	<b><u>(\$17,464)</u></b>	<b>Total Midport Garage Revenue</b>		<b><u>\$4,030,757</u></b>	<b><u>\$3,607,400</u></b>	<b><u>\$423,357</u></b>
75306030 Northport Garage							
\$0	\$0	\$0	460030	Commissions and Fees	\$0	\$0	
1,035	0	1,035	439520	Parking-General	4,636	0	
312,825	343,600	(30,775)	437125	Garage Rev Cruise Passgrs	1,618,337	1,463,600	
133,014	127,500	5,514	437130	Garage Rev Convention Ctr	594,339	545,200	
2,497	2,600	(103)	439505	Oversize Vehicle Revenue	11,745	13,100	
6,500	0	6,500	439515	Overflow Lot Parking Revenue	16,750	0	
0	0	0	473065	Misc Revenue	0	0	
<b><u>\$455,871</u></b>	<b><u>\$473,700</u></b>	<b><u>(\$17,829)</u></b>	<b>Total Northport Garage Revenue</b>		<b><u>\$2,245,807</u></b>	<b><u>\$2,021,900</u></b>	<b><u>\$223,907</u></b>
<b><u>\$1,263,007</u></b>	<b><u>\$1,298,300</u></b>	<b><u>(\$35,293)</u></b>	<b>Total Parking Facilities Revenue</b>		<b><u>\$6,276,564</u></b>	<b><u>\$5,629,300</u></b>	<b><u>\$647,264</u></b>

# **Other Revenue Center Reports**



**PORT EVERGLADES DEPARTMENT  
FISCAL YEAR 2016 REVENUE TO FISCAL YEAR 2015 REVENUE REPORT**

**MARCH 2016**

<b>FISCAL MONTH</b>							<b>F Y T D</b>		
<u>2016 Actual</u>	<u>2015 Actual</u>	<u>Variance</u>					<u>2016 Actual</u>	<u>2015 Actual</u>	<u>Variance</u>
<b>75506020 Lay-In (Includes Bunkers)</b>									
\$0	\$0	\$0	437005	Wharfage-Cargo		\$0	\$0	\$0	
5,908	3,685	2,223	460050	Security Fees		26,157	27,238	(1,081)	
108,916	63,084	45,832	437060	Dockage Charges		429,769	421,663	8,106	
0	0	0	437095	Container Crane Rental		3,203	2,696	507	
3,908	3,246	662	437065	Harbormaster Fees		27,549	24,934	2,615	
6,368	6,320	48	437070	Linesmen Fees		38,915	42,237	(3,322)	
0	3,706	(3,706)	437075	Tug Fees		2,697	7,989	(5,292)	
629	128	501	437115	Potable Water Sales		7,456	3,344	4,112	
0	0	0	430520	Sewer Commercial		4,472	0	4,472	
0	0	0	437120	Refrigerated Containr Electric		0	0	0	
0	0	0	460060	Electricity Reimbursements		0	0	0	
348	0	348	460065	Labor Reimbursements		9,134	0	9,134	
0	0	0	473065	Misc Revenue		8,188	0	8,188	
<b><u>\$126,077</u></b>	<b><u>\$80,169</u></b>	<b><u>\$45,908</u></b>	<b>Total Lay-In Revenue</b>			<b><u>\$557,540</u></b>	<b><u>\$530,101</u></b>	<b><u>\$27,439</u></b>	
<b>75103000 Public Safety Services</b>									
\$7,152	\$7,152	\$0	460050	Security Fees		\$42,911	\$42,911	\$0	
10,297	14,181	(3,884)	473095	ID Badges and Access Passes		67,290	82,852	(15,562)	
0	0	0	467100	Lics-Other		0	0	0	
64	105	(41)	455075	Court-Fines and Forfeitures		330	1,005	(675)	
0	0	0	473065	Misc Revenue		0	0	0	
<b><u>\$17,513</u></b>	<b><u>\$21,438</u></b>	<b><u>(\$3,925)</u></b>	<b>Total Public Safety Revenue</b>			<b><u>\$110,531</u></b>	<b><u>\$126,768</u></b>	<b><u>(\$16,237)</u></b>	
<b>75401010 Finance</b>									
\$22,623	\$10,587	\$12,036	465305	Finance Charges & Penalties		\$88,541	\$86,702	\$1,839	
131,274	0	131,274	465710	Confiscated Prop. (LETF)		131,274	0	131,274	
0	0	0	460030	Commissions and Fees		0	0	0	
0	0	0	437110	Late Rent Fees		0	0	0	
0	2,608	(2,608)	460065	Labor Reimbursements		0	2,608	(2,608)	
0	0	0	437145	Fire Assessment Reimbs		0	0	0	
0	0	0	437150	Payment in Lieu of Taxes		0	0	0	
(4,652)	151	(4,803)	473065	Misc Revenue		12,901	3,171	9,730	
<b><u>\$149,245</u></b>	<b><u>\$13,346</u></b>	<b><u>\$135,899</u></b>	<b>Total Finance Revenue</b>			<b><u>\$232,716</u></b>	<b><u>\$92,481</u></b>	<b><u>\$140,235</u></b>	
<b><u>\$16,388,672</u></b>	<b><u>\$15,956,537</u></b>	<b><u>\$432,135</u></b>	<b>TOTAL OPERATING REVENUE</b>			<b><u>\$93,692,229</u></b>	<b><u>\$89,612,619</u></b>	<b><u>\$4,079,610</u></b>	

**PORT EVERGLADES DEPARTMENT  
FISCAL YEAR 2016 REVENUE TO BUDGET REPORT  
MARCH 2016**

FISCAL MONTH			F Y T D		
<u>Actual</u>	<u>Budget</u>	<u>Variance</u>	<u>Actual</u>	<u>Budget</u>	<u>Variance</u>
75506020 <b>Lay-In (Includes Bunkers)</b>					
\$0	\$0	\$0	437005 Wharfage-Cargo	\$0	\$0
5,908	3,860	2,048	460050 Security Fees	26,157	23,160
108,916	78,110	30,806	437060 Dockage Charges	429,769	468,660
0	0	0	437095 Container Crane Rental	3,203	0
3,908	4,090	(182)	437065 Harbormaster Fees	27,549	24,540
6,368	6,370	(2)	437070 Linesmen Fees	38,915	38,220
0	1,000	(1,000)	437075 Tug Fees	2,697	6,000
629	1,540	(911)	437115 Potable Water Sales	7,456	9,240
0	1,370	(1,370)	430520 Sewer Commercial	4,472	8,220
0	0	0	437120 Refrigerated Containr Electric	0	0
0	0	0	460060 Electricity Reimbursements	0	0
348	630	(282)	460065 Labor Reimbursements	9,134	3,780
0	0	0	473065 Misc Revenue	8,188	0
<b><u>\$126,077</u></b>	<b><u>\$96,970</u></b>	<b><u>\$29,107</u></b>	<b>Total Lay-In Revenue</b>	<b><u>\$557,540</u></b>	<b><u>\$581,820</u></b>
75103000 <b>Public Safety Services</b>					
\$7,152	\$7,080	\$72	460050 Security Fees	\$42,911	\$42,480
10,297	6,670	3,627	473095 ID Badges and Access Passes	67,290	40,020
0	0	0	467100 Lics-Other	0	0
64	250	(186)	455075 Court-Fines and Forfeitures	330	1,500
0	0	0	473065 Misc Revenue	0	0
<b><u>\$17,513</u></b>	<b><u>\$14,000</u></b>	<b><u>\$3,513</u></b>	<b>Total Public Safety Revenue</b>	<b><u>\$110,531</u></b>	<b><u>\$84,000</u></b>
75401010 <b>Finance</b>					
\$22,623	\$12,500	\$10,123	465305 Finance Charges & Penalties	\$88,541	\$75,000
131,274	0	131,274	465710 Confiscated Prop. (LETF)	131,274	0
0	0	0	460030 Commissions and Fees	0	0
0	0	0	437110 Late Rent Fees	0	0
0	0	0	460065 Labor Reimbursements	0	0
0	0	0	437145 Fire Assessment Reimbs	0	0
0	0	0	437150 Payment in Lieu of Taxes	0	0
(4,652)	0	(4,652)	473065 Misc Revenue	12,901	0
<b><u>\$149,245</u></b>	<b><u>\$12,500</u></b>	<b><u>\$136,745</u></b>	<b>Total Finance Revenue</b>	<b><u>\$232,716</u></b>	<b><u>\$75,000</u></b>
<b><u>\$16,388,672</u></b>	<b><u>\$16,498,880</u></b>	<b><u>(\$110,208)</u></b>	<b>TOTAL OPERATING REVENUE</b>	<b><u>\$93,692,229</u></b>	<b><u>\$91,202,750</u></b>