



**Broward County Board of County Commissioners
Port Everglades Department
November 2017
Revenue and Activity Reports (unaudited)**



Prepared by the Finance Division


TABLE OF CONTENTS

<u>REVENUE VARIANCE SUMMARY</u>	<u>1</u>
<u>REVENUE REPORT DASHBOARD.....</u>	<u>2</u>
<u>REVENUE REPORTS BY REVENUE CENTER</u>	<u>3</u>
REVENUE VS. PRIOR YEAR ACTUAL	4
REVENUE VS. BUDGET	5
<u>PETROLEUM REVENUE REPORTS</u>	<u>6</u>
REVENUE VS. PRIOR YEAR ACTUAL	7
REVENUE VS. BUDGET	8
PETROLEUM THROUGHPUT REPORT	9
PETROLEUM THROUGHPUT- DOMESTIC VS. FOREIGN	11
<u>CONTAINER REVENUE REPORTS.....</u>	<u>12</u>
REVENUE VS. PRIOR YEAR ACTUAL	13
REVENUE VS. BUDGET	14
CONTAINER OPERATOR THROUGHPUT	15
TERMINAL OPERATORS MINIMUM GUARANTEE	16
MONTHLY LOADED TEUS	17
<u>CRUISE REVENUE REPORTS.....</u>	<u>18</u>
REVENUE VS. PRIOR YEAR ACTUAL	19
REVENUE VS. BUDGET	20
CRUISE OPERATORS MINIMUM GUARANTEE	21
<u>BULK & BREAK BULK REVENUE REPORTS.....</u>	<u>22</u>
BULK & BREAK BULK REVENUE REPORTS	23
REVENUE VS. BUDGET	24
<u>REAL ESTATE REVENUE REPORTS</u>	<u>25</u>
REVENUE VS. PRIOR YEAR ACTUAL	26
REVENUE VS. BUDGET	28
<u>OTHER REVENUE CENTER REPORTS.....</u>	<u>30</u>
REVENUE VS. PRIOR YEAR ACTUAL	31
REVENUE VS. BUDGET	32

**PORT EVERGLADES DEPARTMENT
FINANCE DIVISION**

Date: January 31, 2018

To: Steven Cernak, Chief Executive & Port Director
Glenn A. Wiltshire, Deputy Port Director
David Anderton, Assistant Director of Strategic Planning and Development
Peg Buchan, Administrative Manager
Neil Kutchera, Administrative Manager
Robert J. Flint, Director of Operations
Jorge Hernandez, Director of Business Administration
Jim Pyburn, Director of Business Development

From: Leah Brasso, Director of Finance 

Subject: November 2017 Revenue Variance Summary (Unaudited)

This report includes the Revenue Report Dashboard and Revenue Reports by Revenue Center, as well as detail reports for Petroleum, Container, Cruise, Bulk & Break Bulk, Real Estate, and Other Revenue Centers.

Operating revenues through November totaled \$25,988,607 which represents a year-over-year increase of \$1,002,573, or 4%. After consultation with Port management, a summary of noteworthy variances over 5% is as follows:

Cruise – Cruise revenue through November increased year-over-year by a total of \$1,584,747, or 19%. This was primarily due to a 21% rate increase for Royal Caribbean and Celebrity cruise lines resulting in increased revenue of \$856,048. Additionally, passenger count and revenue for Holland America Lines increased by 12,886 and \$287,917 respectively, and passenger count and revenue for all other lines in the Carnival group increased by a total of 8,427 and \$327,575 respectively.

Real Estate – Real Estate revenue through November decreased year-over-year by a total of \$179,618, or 6%. This was due to the reduction of Crowley's leased acreage from 99 acres to 78 which resulted in a significant decrease in land rental revenue. Land rental also decreased due to the termination of leases for Chiquita and Portside Yachting.

Bulk – Bulk revenue through November decreased year-over-year by a total of \$227,093, or 60%. This was primarily due to decreases in rock and sand of 36,377 tons, coal of 31,805 tons, and aggregate cargo of 40,342 tons.

Break Bulk – Break Bulk revenue through November decreased year-over-year by a total of \$192,429, or 17%. This was primarily due to a decrease in steel cargo of 26,970 tons.

BROWARD COUNTY BOARD OF COUNTY COMMISSIONERS
PORT EVERGLADES DEPARTMENT
REVENUE REPORT DASHBOARD
Month Ended November 2017

FISCAL PERIOD	MONTH	YEAR TO DATE		
	November-17	November-17	November-16	% Change
TOTAL OPERATING REVENUE	\$ 14,767,039	\$ 25,988,607	\$ 24,986,034	4%
Cruise	\$ 6,758,736	\$ 9,980,849	\$ 8,396,102	19%
Containerized Cargo	\$ 2,371,414	\$ 5,050,397	\$ 5,002,297	1%
Petroleum	\$ 2,707,177	\$ 5,373,783	\$ 5,440,464	(-1%)
Real Estate	\$ 1,387,999	\$ 2,744,702	\$ 2,924,320	(-6%)
Midport Garage	\$ 596,474	\$ 822,642	\$ 797,468	3%
Northport Garage	\$ 370,667	\$ 555,684	\$ 538,287	3%
Break Bulk	\$ 307,775	\$ 907,610	\$ 1,100,039	(-17%)
Bulk	\$ 58,350	\$ 149,511	\$ 376,604	(-60%)
Lay-In (Includes Navy)	\$ 143,413	\$ 262,598	\$ 131,944	99%
Finance	\$ 10,291	\$ 16,796	\$ 134,184	(-87%)
Foreign Trade Zone	\$ 36,117	\$ 84,875	\$ 111,565	(-24%)
Rail Revenues (Ethanol - FEC/Motiva)			\$ -	-
Public Safety Services	\$ 18,626	\$ 39,160	\$ 32,760	20%
TOTAL SHIP CALLS	376	697	655	6%
Cruise Ships - Multi Day	73	106	96	10%
Cruise Ships - Daily	23	40	41	(-2%)
Container Ships	188	358	323	11%
Cargo Ships	14	40	46	(-13%)
Petroleum Vessels - Barges	16	30	33	(-9%)
Petroleum Vessels - Tankers	28	59	59	0%
Other (Other Tugs, Bunkers, Repairs, Navy)	34	64	57	12%
TOTAL CRUISE PASSENGERS	411,857	619,395	626,802	(-1%)
Cruise Ships - Multi Day	401,795	601,952	613,108	(-2%)
Cruise Ships - Daily	10,062	17,443	13,694	27%
TOTAL CONTAINERIZED CARGO (tons) *	625,526	1,213,516	1,160,066	5%
TOTAL BULK & BREAK BULK (tons) *	37,383	122,264	258,448	(-53%)
TOTAL TEUs	92,603	177,941	176,227	1%
TEUs Empty-Inbound	15,627	27,954	30,167	(-7%)
TEUs Empty-Outbound	6,167	11,220	15,190	(-26%)
Total TEUs Empty	21,794	39,174	45,357	(-14%)
TEUs Loaded-Inbound	30,580	57,498	55,095	4%
TEUs Loaded-Outbound	40,229	81,269	75,775	7%
Total TEUs Loaded	70,809	138,767	130,870	6%
ICTF - Domestic Cargo Billable Revenue	\$ 19,373	\$ 39,731	\$ 39,587	0%
ICTF - Domestic Cargo (Billable)	4,305	8,829	8,797	0%
ICTF - International/Railroad Cargo (Non-Billable)	4,834	10,224	9,097	12%
TOTAL PETROLEUM (Barrels)	9,335,945	18,295,139	19,134,796	(-4%)
Petroleum - (Waterborne Barrels)	8,989,603	17,531,302	18,240,851	(-4%)
Petroleum - (Truck & Rail Barrels)	346,341	763,837	893,945	(-15%)
Petroleum - Percentage Domestic	85%	82%	90%	(-9%)
Accounts Receivable - Percentage Current	94.6%	94.6%	97.5%	(-3%)

*Tonnage is measured in 2,000-pound short tons.

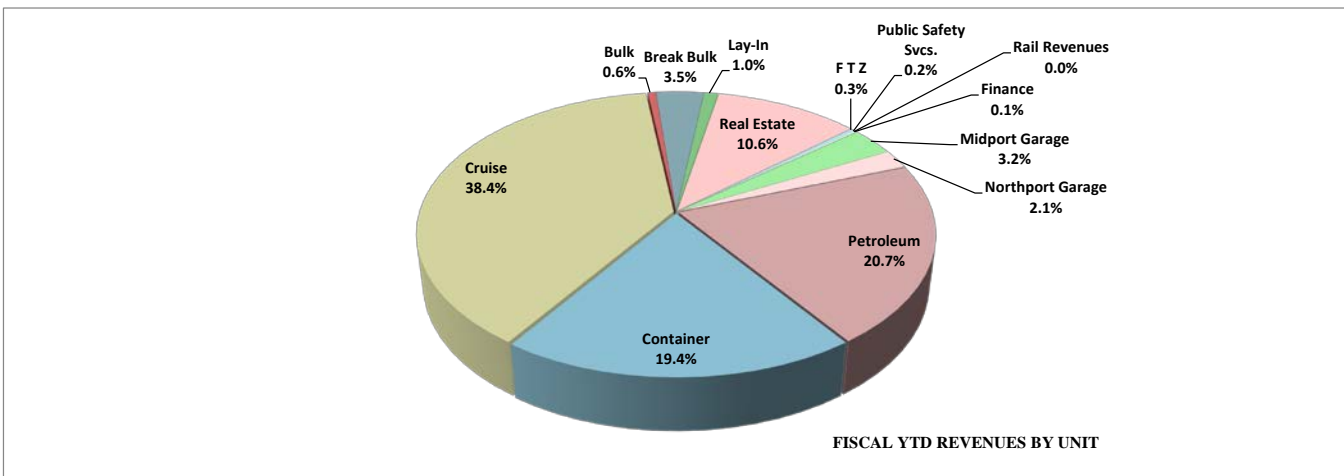
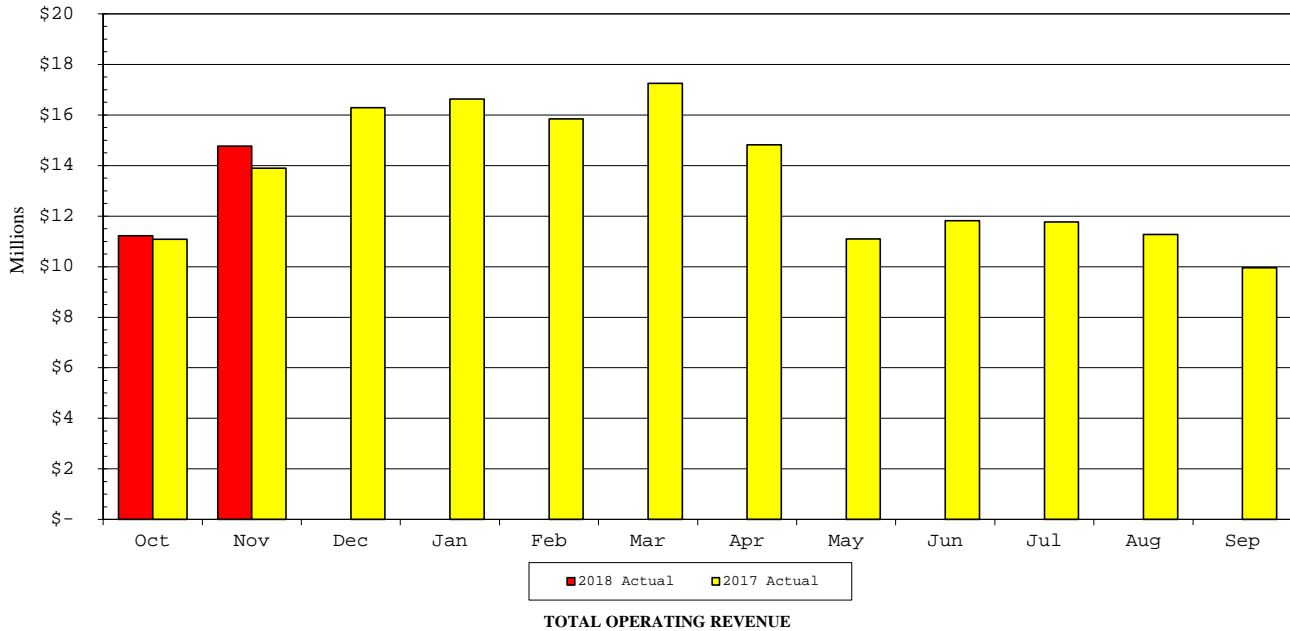
Revenue Reports By Revenue Center

PORT EVERGLADES DEPARTMENT

FISCAL YEAR 2018 REVENUE TO FISCAL YEAR 2017 REVENUE REPORT

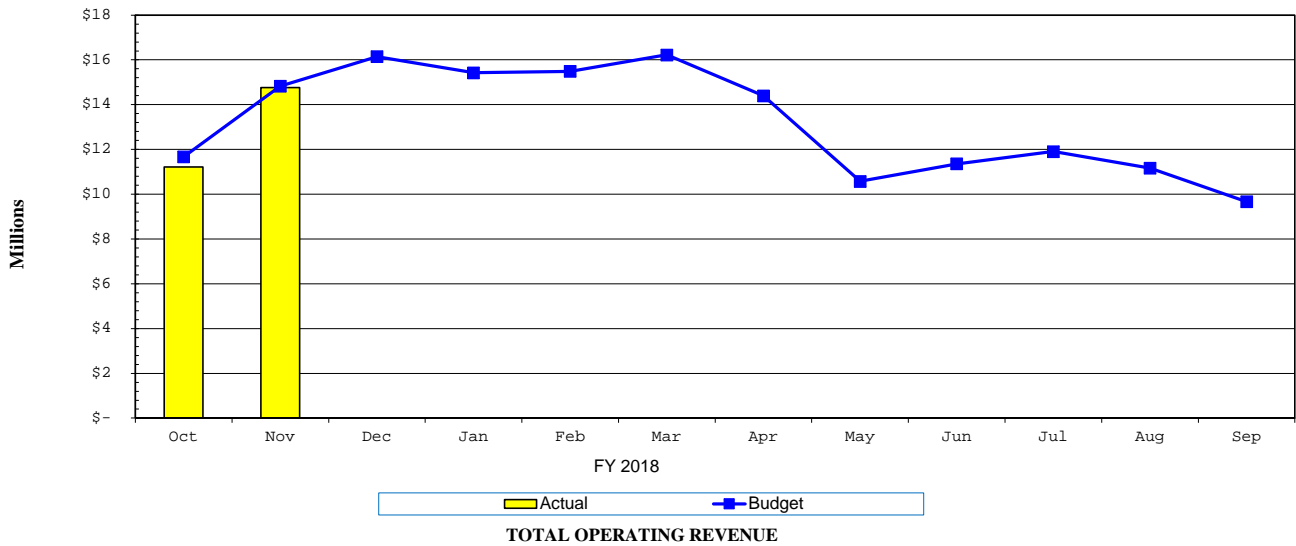
NOVEMBER 2017

FISCAL MONTH				F Y T D			
<u>2018 Actual</u>	<u>2017 Actual</u>	<u>Variance</u>		<u>2018 Actual</u>	<u>2017 Actual</u>	<u>Variance</u>	<u>% Inc/(Dcr)</u>
\$2,707,177	\$2,786,944	(\$79,767)	75104000 Petroleum	\$5,373,783	\$5,440,464	(\$66,681)	(-1%)
2,371,414	2,430,366	(58,952)	75204030 Container	5,050,397	5,002,297	48,100	1%
6,758,736	5,471,015	1,287,721	75202020 Cruise	9,980,849	8,396,102	1,584,747	19%
58,350	207,583	(149,233)	75204040 Bulk	149,511	376,604	(227,093)	(-60%)
307,775	401,524	(93,749)	75204050 Break Bulk	907,610	1,100,039	(192,429)	(-17%)
143,413	32,484	110,929	75506020 Lay-In	262,598	131,944	130,654	99%
1,387,999	1,467,511	(79,512)	75303030 Real Estate	2,744,702	2,924,320	(179,618)	(-6%)
36,117	58,377	(22,260)	75307000 F T Z	84,875	111,565	(26,690)	(-24%)
18,626	16,343	2,283	75103000 Public Safety Svcs.	39,160	32,761	6,399	20%
0	0	0	75308000 Rail Revenues	0	0	0	-
10,291	83,044	(72,753)	75401010 Finance	16,796	134,184	(117,388)	(-87%)
596,474	575,191	21,283	75306015 Midport Garage	822,642	797,468	25,174	3%
370,667	365,684	4,983	75306030 Northport Garage	555,684	538,286	17,398	3%
<u>\$14,767,039</u>	<u>\$13,896,066</u>	<u>\$870,973</u>	TOTAL OPERATING REVENUE	<u>\$25,988,607</u>	<u>\$24,986,034</u>	<u>\$1,002,573</u>	<u>4%</u>



**PORT EVERGLADES DEPARTMENT
FISCAL YEAR 2018 REVENUE TO BUDGET REPORT
NOVEMBER 2017**

FISCAL MONTH					FYTD			
<u>Actual</u>	<u>Budget</u>	<u>Variance</u>			<u>Actual</u>	<u>Budget</u>	<u>Variance</u>	<u>% Inc/(Dcr)</u>
\$2,707,177	\$2,877,900	(\$170,723)	75104000	Petroleum	\$5,373,783	\$5,755,800	(\$382,017)	(-7%)
2,371,414	2,698,910	(327,496)	75204030	Container	5,050,397	5,389,150	(338,753)	(-6%)
6,758,736	6,003,300	755,436	75202020	Cruise	9,980,849	9,292,600	688,249	7%
58,350	291,500	(233,150)	75204040	Bulk	149,511	583,000	(433,489)	(-74%)
307,775	378,600	(70,825)	75204050	Break Bulk	907,610	757,200	150,410	20%
143,413	106,200	37,213	75506020	Lay-In	262,598	212,400	50,198	24%
1,387,999	1,403,570	(15,571)	75303030	Real Estate	2,744,702	2,807,140	(62,438)	(-2%)
36,117	56,140	(20,023)	75307000	F T Z	84,875	112,280	(27,405)	(-24%)
18,626	16,670	1,956	75103000	Public Safety Svcs.	39,160	33,320	5,840	18%
0	36,600	(36,600)	75308000	Rail Revenues	0	73,200	(73,200)	(-100%)
10,291	12,500	(2,209)	75401010	Finance	16,796	25,000	(8,204)	(-33%)
596,474	611,400	(14,926)	75306015	Midport Garage	822,642	944,900	(122,258)	(-13%)
<u>370,667</u>	<u>331,700</u>	<u>38,967</u>	75306030	Northport Garage	<u>555,684</u>	<u>507,500</u>	<u>48,184</u>	<u>9%</u>
<u>\$14,767,039</u>	<u>\$14,824,990</u>	<u>(\$57,951)</u>		TOTAL OPERATING REVENUE	<u>\$25,988,607</u>	<u>\$26,493,490</u>	<u>(\$504,883)</u>	<u>(-2%)</u>



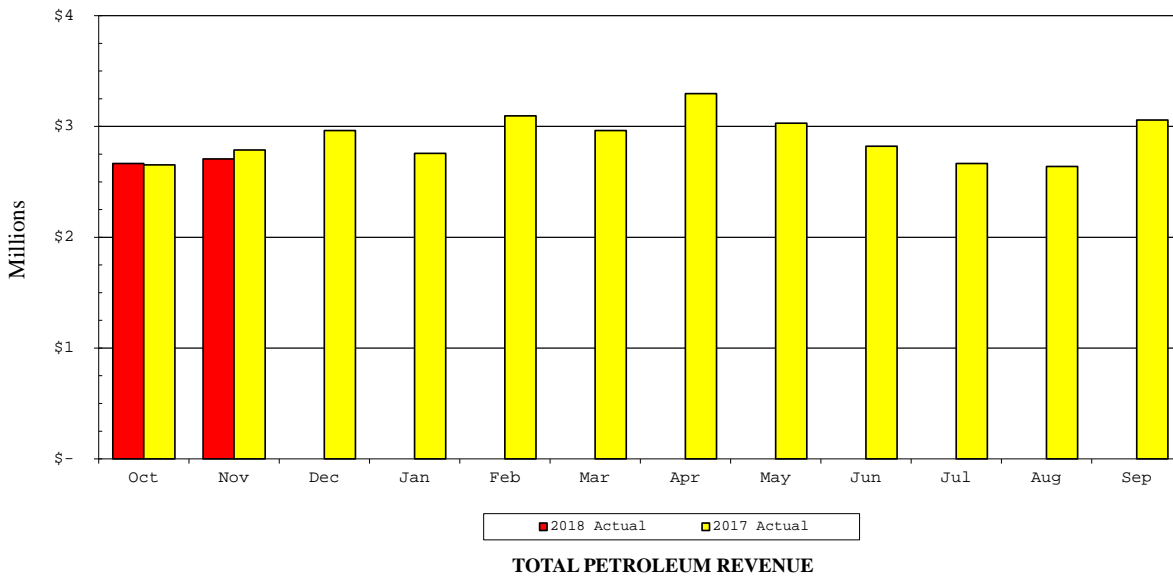
Petroleum Revenue Reports

PORT EVERGLADES DEPARTMENT

FISCAL YEAR 2018 REVENUE TO FISCAL YEAR 2017 REVENUE REPORT

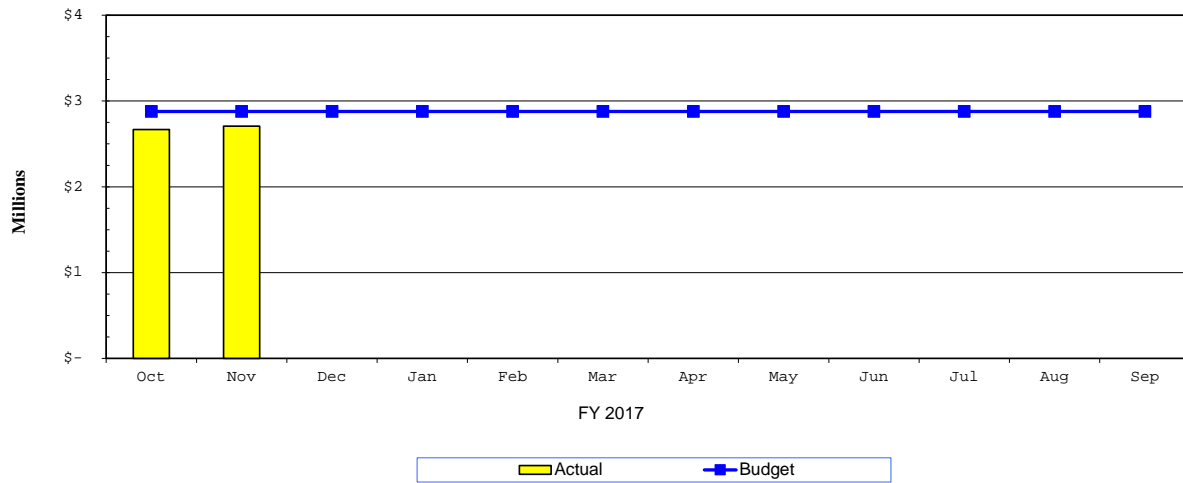
NOVEMBER 2017

FISCAL MONTH			FYTD				
<u>2018 Actual</u>	<u>2017 Actual</u>	<u>Variance</u>		<u>2018 Actual</u>	<u>2017 Actual</u>	<u>Variance</u>	
75104000 Petroleum							
\$1,582,170	\$1,574,386	\$7,784	437005	Wharfage-Cargo	\$3,085,509	\$3,100,945	(\$15,436)
250,810	249,124	1,686	425535	Fire Rescue-Port Evrglds	489,123	490,679	(1,556)
77,899	81,345	(3,446)	460050	Security Fees	154,766	161,889	(7,123)
107,642	172,499	(64,857)	437050	Truck-Rail Petroleum Charges	237,400	266,574	(29,174)
566,285	582,038	(15,753)	437060	Dockage Charges	1,154,333	1,174,912	(20,579)
24,433	26,221	(1,788)	437065	Harbormaster Fees	48,612	49,156	(544)
60,132	62,713	(2,581)	437070	Linesmen Fees	127,392	121,970	5,422
32,789	33,718	(929)	437075	Tug Fees	66,669	63,813	2,856
0	0	0	465305	Finance Charges & Penalties	0	0	0
5,017	4,900	117	437115	Potable Water Sales	9,979	10,526	(547)
0	0	0	430520	Sewer Commercial	0	0	0
0	0	0	460065	Labor Reimbursements	0	0	0
0	0	0	405710	Special Assessments	0	0	0
<u>\$2,707,177</u>	<u>\$2,786,944</u>	<u>(\$79,767)</u>	Total Petroleum Revenue		<u>\$5,373,783</u>	<u>\$5,440,464</u>	<u>(\$66,681)</u>



**PORT EVERGLADES DEPARTMENT
FISCAL YEAR 2018 REVENUE TO BUDGET REPORT
NOVEMBER 2017**

FISCAL MONTH			F Y T D				
<u>Actual</u>	<u>Budget</u>	<u>Variance</u>		<u>Actual</u>	<u>Budget</u>	<u>Variance</u>	
75104000 Petroleum							
\$1,582,170	\$1,671,500	(\$89,330)	437005	Wharfage-Cargo	\$3,085,509	\$3,343,000	(\$257,491)
250,810	264,500	(13,690)	425535	Fire Rescue-Port Evrglds	489,123	529,000	(39,877)
77,899	80,100	(2,201)	460050	Security Fees	154,766	160,200	(5,434)
107,642	154,300	(46,658)	437050	Truck-Rail Petroleum Charges	237,400	308,600	(71,200)
566,285	587,200	(20,915)	437060	Dockage Charges	1,154,333	1,174,400	(20,067)
24,433	26,200	(1,767)	437065	Harbormaster Fees	48,612	52,400	(3,788)
60,132	54,900	5,232	437070	Linesmen Fees	127,392	109,800	17,592
32,789	35,600	(2,811)	437075	Tug Fees	66,669	71,200	(4,531)
0	0	0	465305	Finance Charges & Penalties	0	0	0
5,017	3,600	1,417	437115	Potable Water Sales	9,979	7,200	2,779
0	0	0	430520	Sewer Commercial	0	0	0
0	0	0	460065	Labor Reimbursements	0	0	0
0	0	0	405710	Special Assessments	0	0	0
<u>\$2,707,177</u>	<u>\$2,877,900</u>	<u>(\$170,723)</u>	Total Petroleum Revenue		<u>\$5,373,783</u>	<u>\$5,755,800</u>	<u>(\$382,017)</u>



TOTAL PETROLEUM REVENUE

PORT EVERGLADES
Petroleum Throughput - Operator Report
FYTD Summary
Fiscal Year 2018

TERMINAL	Barrels of Petroleum												Total Bbls	Total Bbls
	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	FYTD 2018	FYTD 2017
Chevron USA	585,184	1,063,643											1,648,826	2,019,576
Citgo/Champlin	-	27,353											27,353	42,920
Citgo Petroleum Corp	637,893	935,481											1,573,374	1,622,661
High Sierra Terminaling	39,198	-											39,198	15,308
Kinder Morgan Liquid Terminal	-												-	396,851
Buckeye (MABU)	450,268	528,325											978,593	675,822
Marathon Oil Co Eisenhower (MARO)	715,370	535,168											1,250,538	1,857,720
Marathon Oil Co Spangler (Mant)	576,025	527,445											1,103,470	1,505,475
Mobil Oil Corp	638,167	763,951											1,402,118	1,662,159
Motiva Terminal East(GATX)	420,320	374,601											794,921	451,118
Motiva Enterprises South(STAR)	1,486,243	1,154,693											2,640,936	2,741,914
Valero Marketing & Supply Co.	1,988,499	2,097,486											4,085,985	2,299,586
Targa Midstream Svcs	27,473	55,081											82,554	57,041
Transmontaigne Products (N)	1,059,238	974,893											2,034,131	3,081,532
Transmontaigne Product Svc	335,317	297,824											633,141	705,114
Port Wide Total Barrels	8,959,194	9,335,945	-	-	-	-	-	-	-	-	-	-	18,295,139	19,134,796

PORT EVERGLADES
Petroleum Throughput - Product Report
FYTD Summary
Fiscal Year 2018

PRODUCT	Barrels of Petroleum												Total Bbls	Total Bbls
	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	FYTD 2018	FYTD 2017
Asphalt	86,186	-											86,186	15,308
Aviation Gasoline	17,106	13,855											30,961	39,914
Crude Oil Loaded	90,222	-											90,222	-
Diesel Fuel	1,275,771	1,270,086											2,545,858	2,485,894
Ethanol	210,150	241,549											451,699	144,746
Fuel Oil	199,587	216,368											415,955	481,112
Gasoline	4,171,152	4,709,902											8,881,054	10,378,190
Jet Fuel	2,464,052	2,482,762											4,946,814	4,638,646
Propane	27,473	55,081											82,554	57,041
Truck & Rail - Ethanol	412,345	327,772											740,117	884,403
Truck & Rail - Other	5,151	18,569											23,720	9,542
Grand Total	8,959,194	9,335,945	-	-	-	-	-	-	-	-	-	-	18,295,139	19,134,796

Petroleum Throughput - Domestic vs. Foreign
FYTD November 2017

Commodity Code	Commodity Name	Domestic Barrels	Domestic %	Foreign Barrels	Foreign %	Total Barrels
PE00	WHARFAGE ASPHALT	-	0%	86,186	100%	86,186
PE01	WHARFAGE AVGAS	30,961	100%	-	0%	30,961
PE02	WHARFAGE DIESEL	2,545,858	100%	-	0%	2,545,858
PE03	WHARFAGE FUEL OIL	-	0%	415,955	100%	415,955
PE04	WHARFAGE GASOLINE	8,881,054	100%	-	0%	8,881,054
PE05	WHARFAGE JET FUEL	2,273,807	46%	2,673,007	54%	4,946,814
PE09	WHARFAGE PROPANE	82,554	100%	-	0%	82,554
PE13	WHARFAGE CRUDE OIL	90,222	100%	-	0%	90,222
PE14	WHARFAGE ETHANOL	382,495	85%	69,204	15%	451,699
PTR1	TRUCK & RAIL WHARFAGE-ETHANOL	740,117	100%	-	0%	740,117
PTR2	TRUCK & RAIL WHF OTHER NON WATER	23,720	100%	-	0%	23,720
TOTALS		15,050,787	82%	3,244,352	18%	18,295,139

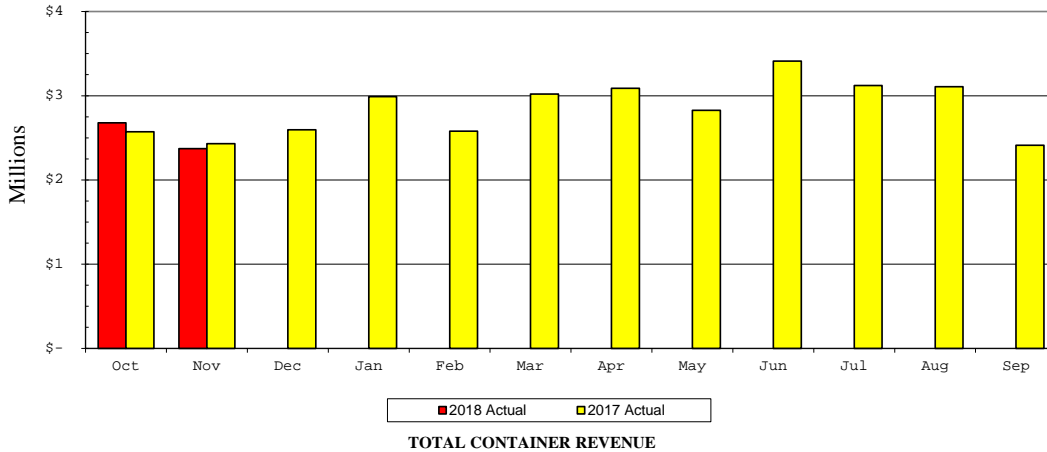
Container Revenue Reports

PORT EVERGLADES DEPARTMENT

FISCAL YEAR 2018 REVENUE TO FISCAL YEAR 2017 REVENUE REPORT

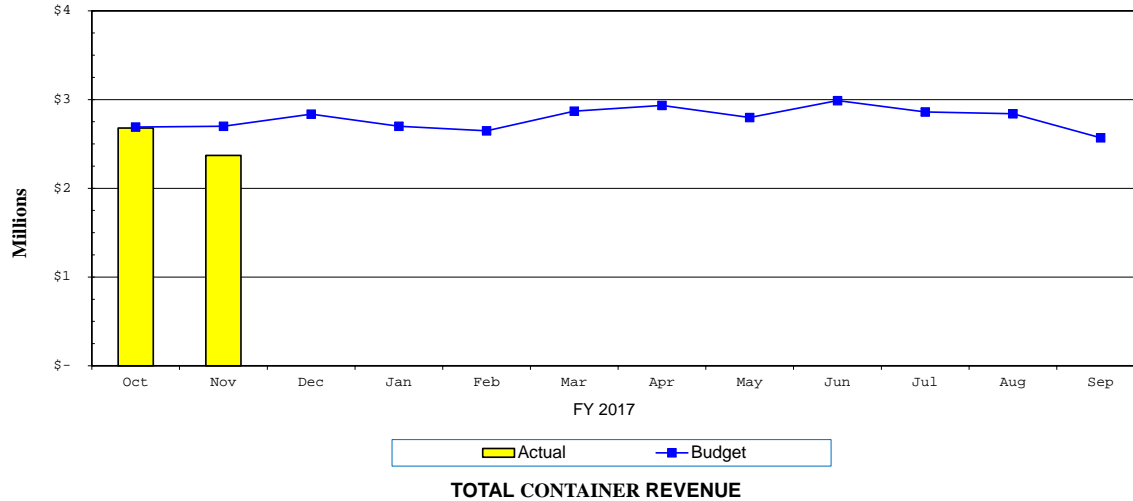
NOVEMBER 2017

FISCAL MONTH			FYTD				
<u>2018 Actual</u>	<u>2017 Actual</u>	<u>Variance</u>		<u>2018 Actual</u>	<u>2017 Actual</u>	<u>Variance</u>	
75204030 Container							
\$154,320	\$183,366	(\$29,046)	437005	Wharfage-Cargo	\$287,640	\$311,606	(\$23,966)
70,114	22,565	47,549	437010	Wharfage-Container Box	87,552	38,384	49,168
(448)	(261)	(187)	437025	Wharfage Discounts	(556)	(332)	(224)
1,315,047	1,355,801	(40,754)	437030	Minimum Guarantee Pymts	2,621,928	2,703,686	(81,758)
10,165	(290)	10,455	437035	Terminal Operator Box Rev	460,737	351,270	109,467
225,366	233,281	(7,915)	460050	Security Fees	439,702	444,013	(4,311)
57,791	76,607	(18,816)	437060	Dockage Charges	107,168	125,907	(18,739)
19,118	15,048	4,070	437065	Harbormaster Fees	32,681	27,906	4,775
244,102	212,248	31,854	437070	Linesmen Fees	456,346	408,014	48,332
36,843	42,822	(5,979)	437075	Tug Fees	71,277	79,274	(7,997)
0	0	0	437080	Storage Fees	0	0	0
100,242	113,803	(13,561)	437085	Grid Rental	207,337	242,147	(34,810)
146,211	186,332	(40,121)	437095	Container Crane Rental	289,800	281,564	8,236
0	0	0	437100	Container Cranes-Heavy Lift	0	0	0
(20,366)	(23,591)	3,225	437105	Volume Discounts	(39,985)	(36,182)	(3,803)
425	25	400	465305	Finance Charges & Penalties	1,275	2,475	(1,200)
12,484	11,835	649	437115	Potable Water Sales	27,495	22,012	5,483
0	0	0	430520	Sewer Commercial	0	0	0
0	775	(775)	437120	Refrigerated Containr Electric	0	775	(775)
0	0	0	460060	Electricity Reimbursements	0	0	0
0	0	0	460065	Labor Reimbursements	0	(222)	222
0	0	0	473005	Marketing and Advertising Svcs	0	0	0
<u>\$2,371,414</u>	<u>\$2,430,366</u>	<u>(\$58,952)</u>	Total Container Revenue		<u>\$5,050,397</u>	<u>\$5,002,297</u>	<u>\$48,100</u>



**PORT EVERGLADES DEPARTMENT
FISCAL YEAR 2018 REVENUE TO BUDGET REPORT
NOVEMBER 2017**

FISCAL MONTH			F Y T D				
<u>Actual</u>	<u>Budget</u>	<u>Variance</u>		<u>Actual</u>	<u>Budget</u>	<u>Variance</u>	
75204030 Container							
\$154,320	\$289,000	(\$134,680)	437005	Wharfage-Cargo	\$287,640	\$546,000	(\$258,360)
70,114	34,500	35,614	437010	Wharfage-Container Box	87,552	65,200	22,352
(448)	(290)	(158)	437025	Wharfage Discounts	(556)	(550)	(6)
1,315,047	1,466,800	(151,753)	437030	Minimum Guarantee Pymts	2,621,928	2,933,600	(311,672)
10,165	0	10,165	437035	Terminal Operator Box Rev	460,737	128,000	332,737
225,366	237,700	(12,334)	460050	Security Fees	439,702	449,000	(9,298)
57,791	115,600	(57,809)	437060	Dockage Charges	107,168	218,400	(111,232)
19,118	15,800	3,318	437065	Harbormaster Fees	32,681	29,900	2,781
244,102	217,100	27,002	437070	Linesmen Fees	456,346	410,000	46,346
36,843	41,300	(4,457)	437075	Tug Fees	71,277	78,000	(6,723)
0	0	0	437080	Storage Fees	0	0	0
100,242	124,700	(24,458)	437085	Grid Rental	207,337	235,500	(28,163)
146,211	148,900	(2,689)	437095	Container Crane Rental	289,800	281,300	8,500
0	0	0	437100	Container Cranes-Heavy Lift	0	0	0
(20,366)	(14,500)	(5,866)	437105	Volume Discounts	(39,985)	(27,400)	(12,585)
425	0	425	465305	Finance Charges & Penalties	1,275	0	1,275
12,484	11,900	584	437115	Potable Water Sales	27,495	22,500	4,995
0	0	0	430520	Sewer Commercial	0	0	0
0	10,400	(10,400)	437120	Refrigerated Containr Electric	0	19,700	(19,700)
0	0	0	460060	Electricity Reimbursements	0	0	0
0	0	0	460065	Labor Reimbursements	0	0	0
0	0	0	473005	Marketing and Advertising Svcs	0	0	0
<u>\$2,371,414</u>	<u>\$2,698,910</u>	<u>(\$327,496)</u>	Total Container Revenue		<u>\$5,050,397</u>	<u>\$5,389,150</u>	<u>(\$338,753)</u>



PORT EVERGLADES
Container Operator Throughput
FYTD Summary - FY 2018
November 2017

OPERATOR	TEUs		Tons		FY 2018 ACRES			Avg. Mthly TEUs/Acre		Avg. Mthly Tons/Acre	
	FYTD 2018	FYTD 2017	FYTD 2018	FYTD 2017	Leased	Grid	Total	FYTD 2018	FYTD 2017	FYTD 2018	FYTD 2017
Chiquita Brands Company	-	-	-	-	-	6.59	6.59	-	-	-	-
Crowley Liner Services	60,069	58,631	351,872	344,140	78.00	-	78.00	385.1	296.1	2,255.6	1,738.1
Dole Fresh Fruits	-	-	-	-	-	-	-	-	-	-	-
Florida International Terminal	30,850	35,528	244,013	249,304	36.03	5.00	41.03	375.9	433.0	2,973.6	3,038.1
Florida Transportation Services	-	-	-	-	-	-	-	-	-	-	-
Hyde Shipping	13,053	11,057	64,865	58,986	7.00	0.23	7.23	902.7	764.7	4,485.8	4,079.3
King Ocean Services, LTD	35,185	35,680	212,764	201,174	41.31	4.60	45.91	383.2	384.4	2,317.2	2,167.4
Port Everglades Terminal	34,870	30,453	322,826	283,886	39.18	1.54	40.72	436.6	337.0	4,045.2	3,141.7
Portus - PEV LLC	823	763	4,711	3,568	0.28	2.80	3.08	133.6	42.1	764.8	196.9
Sol Shipping Services, Inc.	1,920	3,855	6,805	18,137	5.34	1.20	6.54	146.8	294.7	520.3	1,386.6
Balearia Caribbean Ltd., Corp.	-	-	-	-	-	1.14	1.14	-	-	-	-
Unassigned	1,172	253	5,660	717	-	2.34	2.34	-	-	-	-
Grand Total	177,942	176,226	1,213,516	1,160,066	207.14	25.44	232.58	383.9	324.6	2,617.8	2,137.2

PORT EVERGLADES

Terminal Operators Minimum Guarantee for Contract Year to Date

November 30, 2017

OPERATOR	Contract Year Start Date	Contract Year End Date	Units of Measure	Minimum Guaranteed Units		CURRENT CONTRACT YEAR		PRIOR CONTRACT YEAR		FISCAL YEAR	
						Contract YTD Units Nov-17	Total Revenue Contract YTD	Prior Contract Year Units	Prior Contract Year Revenue	FY 2018 Revenue	FY 2017 Revenue
Crowley Liner Services (New Agreement)	5/1/2017	4/30/2018	Containers	1 -145,600		97,505	\$ 6,715,761	168,300	\$ 14,245,518	\$ 1,126,842	\$ 13,443,910
				145,601 -170,600	Tier 1			5,085			
				Over 171,600	Tier 2						
Florida International Terminal	7/1/2017	6/30/2018	Containers	75,000		41,277	\$ 2,033,787	116,663	\$ 6,517,489	\$ 815,563	\$ 6,544,756
King Ocean Services, LTD (Cayman Islands) Inc.	10/1/2017	9/30/2018	Containers	1 -72,000		20,003	\$ 1,064,408	72,000	\$ 7,554,602	\$ 1,064,408	\$ 7,554,602
				72,001 -82,000	Tier 1			10,000			
				Over 82,000	Tier 2			37,836			
Mediterranean Shipping Company	11/1/2017	10/31/2018	Containers	1 -75,000		9,856	\$ 501,726	75,000	\$ 8,437,358	\$ 1,455,626	\$ 8,320,338
				75001 -85,000	Tier 1			10,000			
				Over 85,000	Tier 2			39,967			
Hyde Shipping	7/1/2017	6/30/2018	Tons	140,000		114,425	\$ 1,536,185	264,034	\$ 3,133,516	\$ 628,791	\$ 3,242,231
Sol Shipping Services, Inc. (Agrid)	11/1/2017	10/31/2018	Containers	16,000	Tier 1	960	\$ 74,856	166,879	\$ 1,358,453	\$ 93,305	\$ 1,357,627
				Over 16000	Tier 2						

**Port Everglades Department of Broward County
Monthly Loaded TEUs Report**

		Fiscal Year 2018												TOTAL
		OCT	NOV	DEC	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	TOTAL
Inbound	Empty	12,327	15,627											27,954
	Loaded	26,918												57,498
Total Inbound		39,245	46,207	-	-	-	-	-	-	-	-	-	-	85,452
Outbound	Empty	5,054	6,167											11,221
	Loaded	41,040												81,269
Total Outbound		46,094	46,396	-	-	-	-	-	-	-	-	-	-	92,490
Total Empty		17,381	21,793	-	-	-	-	-	-	-	-	-	-	39,174
Total Loaded		67,958												
Total TEUs		85,339	92,603											138,767
		Fiscal Year 2017												177,942
		OCT	NOV	DEC	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	TOTAL
Inbound	Empty	12,845	17,322	18,000	15,201	11,184	14,995	14,332	15,056	14,593	13,644	14,375	12,483	174,030
	Loaded	25,962					36,601							357,955
Total Inbound		38,807	46,455	52,627	46,183	42,658	51,596	46,495	44,606	40,565	41,669	42,173	38,152	531,986
Outbound	Empty	4,927	10,263	13,648	14,144	12,598	13,041	10,496	7,597	6,165	5,412	5,969	5,627	109,887
	Loaded	39,196	34,627	30,982	34,474	32,163	32,163	20,660	26,972	28,026	27,798	26,668		
Total Outbound		44,123	46,842	51,963	46,589	47,374	51,385	46,308	42,450	43,104	42,260	44,665	37,864	544,927
Total Empty		17,772	27,585	31,648	29,345	23,782	28,036	24,828	22,653	20,758	19,056	20,344	18,110	283,917
Total Loaded		65,158	38,316	32,446	34,776	38,344	36,812	34,863	36,030	36,848	38,606	32,237	435,040	
Total TEUs		82,930	93,297	104,590	92,772	90,032	102,981	92,803	87,056	83,669	83,929	86,838	76,015	
		Calendar Year 2017												702,965
		JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	TOTAL
Inbound	Empty	15,202	11,184	14,995	14,332	15,056	14,593	13,644	14,375	12,483	12,327	15,627		153,818
	Loaded	30,982				29,550	25,972							
Total Inbound		46,184	42,658	51,596	46,495	44,606	40,565	41,669	42,173	38,152	39,245	46,207	-	479,550
Outbound	Empty	14,144	12,598	13,041	10,496	7,598	6,165	5,412	5,969	5,627	5,054	6,167		92,270
	Loaded	32,445	26,604	32,163	46,308	42,451	43,104	28,026	27,798	26,668	26,018	30,589		
Total Outbound		46,589	47,374	51,385	46,308	42,451	43,104	42,260	44,665	37,845	46,094	46,396	-	494,470
Total Empty		29,346	23,782	28,036	24,828	22,654	20,758	19,056	20,344	18,110	17,381	21,793	-	246,088
Total Loaded		63,427	28,344	36,812	34,863	36,030	36,848	28,606	32,218	41,040	40,229	325,732		
Total TEUs		92,773	90,032	102,981	92,803	87,057	83,669	83,929	86,838	75,996	85,339	92,603		
		Calendar Year 2016												727,932
		JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	TOTAL
Inbound	Empty	16,249	13,679	15,624	14,497	13,033	15,772	15,302	13,742	17,732	12,845	17,322	18,000	183,797
	Loaded	28,499				27,629	23,232							340,877
Total Inbound		44,748	43,022	46,934	47,979	40,662	39,004	40,727	39,078	44,631	38,807	46,455	52,627	524,674
Outbound	Empty	13,696	13,511	14,020	12,819	8,494	4,980	5,539	6,020	7,359	4,927	10,263	13,648	115,276
	Loaded	31,435	21,310	32,482	47,898	41,432	26,426	26,326	26,899	26,062	20,123	34,627		
Total Outbound		45,131	45,663	47,799	47,898	41,432	37,653	39,909	39,590	46,010	44,123	46,842	51,963	534,013
Total Empty		29,945	27,190	29,644	27,316	21,527	20,752	20,841	19,762	25,091	17,772	27,585	31,648	299,073
Total Loaded		59,834	23,779	36,079	32,028	32,673	34,370	23,679	38,664	39,106	36,579	38,316	418,737	
Total TEUs		89,879	88,685	94,733	95,877	82,094	76,657	80,636	78,668	90,641	82,930	93,297	104,590	
		61,495	65,089	68,561	60,567	55,905	59,795	58,906	65,550	65,158	65,712	72,942	759,614	1,058,687

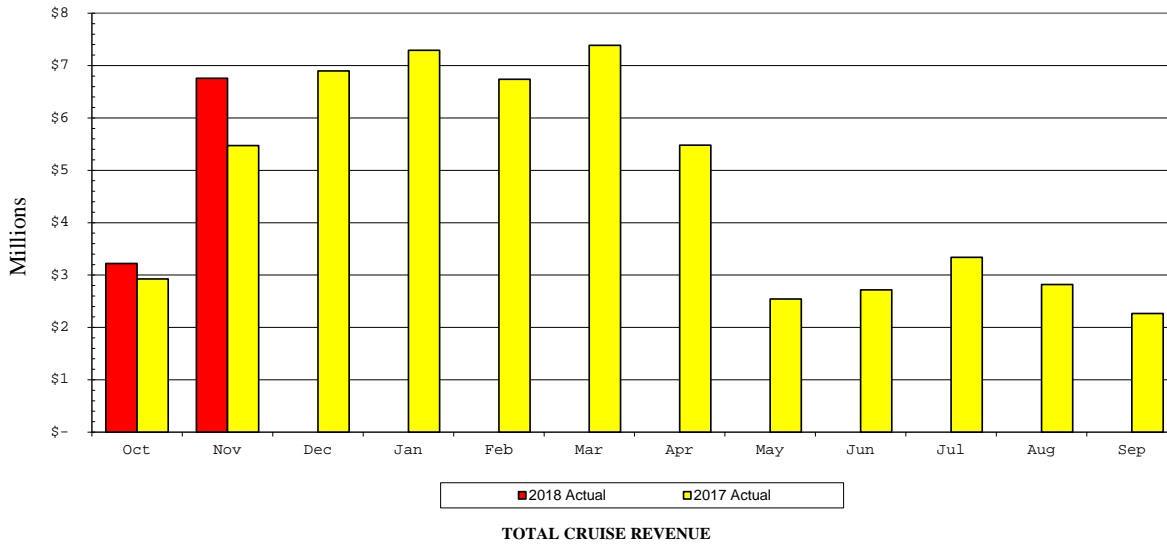
Cruise Revenue Reports

PORT EVERGLADES DEPARTMENT

FISCAL YEAR 2018 REVENUE TO FISCAL YEAR 2017 REVENUE REPORT

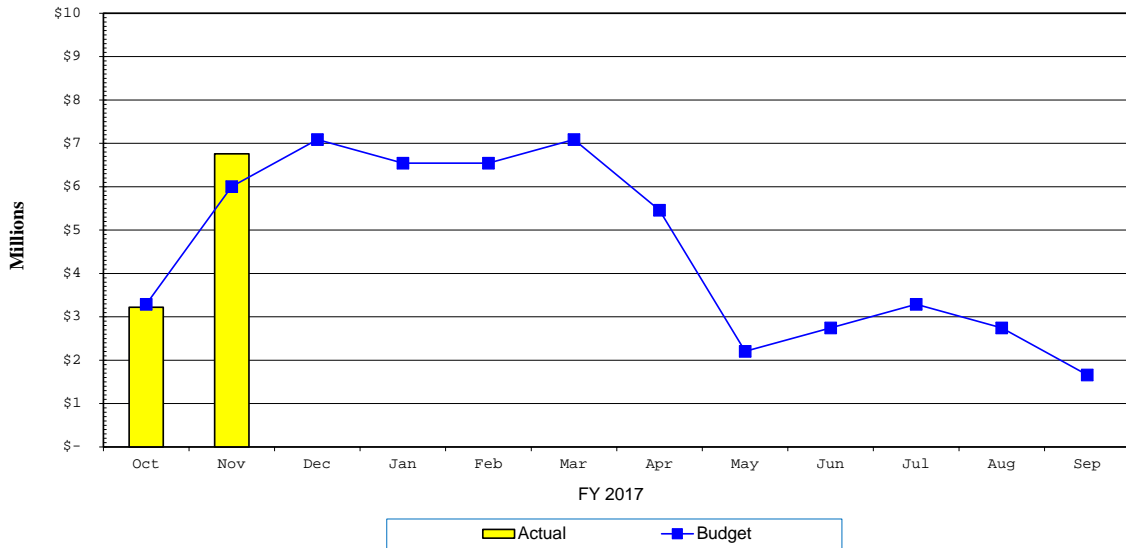
NOVEMBER 2017

FISCAL MONTH			F Y T D				
<u>2018 Actual</u>	<u>2017 Actual</u>	<u>Variance</u>		<u>2018 Actual</u>	<u>2017 Actual</u>	<u>Variance</u>	
75202020 Cruise							
\$50,497	\$21,601	\$28,896	437015	Wharfage-Cruise Ship	\$80,598	\$21,601	\$58,997
0	0	0	437020	Wharfage-Ferry	0	0	0
6,355	3,192	3,163	437040	Security Reimb - Cruise Terms	10,773	3,192	7,581
6,598,159	5,372,848	1,225,311	437045	Cruise Port User Charges	9,696,484	8,221,162	1,475,322
33,000	33,000	0	437055	Ferry Service Charges	66,000	66,000	0
47,100	24,050	23,050	437060	Dockage Charges	82,601	39,944	42,657
1,920	849	1,071	437065	Harbormaster Fees	3,239	849	2,390
6,349	3,048	3,301	437070	Linesmen Fees	11,082	3,048	8,034
6,089	1,566	4,523	437075	Tug Fees	13,461	19,488	(6,027)
0	0	0	437100	Container Cranes-Heavy Lift	0	0	0
275	0	275	465305	Finance Charges & Penalties	150	0	150
1,082	492	590	437115	Potable Water Sales	2,723	3,883	(1,160)
0	0	0	430520	Sewer Commercial	0	0	0
0	0	0	437120	Refrigerated Containr Electric	0	0	0
574	313	261	460060	Electricity Reimbursements	848	313	535
2,132	1,164	968	460065	Labor Reimbursements	3,615	1,164	2,451
<u>5,204</u>	<u>8,892</u>	<u>(3,688)</u>	473115	Equipment Rental	<u>9,275</u>	<u>15,458</u>	<u>(6,183)</u>
<u>\$6,758,736</u>	<u>\$5,471,015</u>	<u>\$1,287,721</u>	Total Cruise Revenue		<u>\$9,980,849</u>	<u>\$8,396,102</u>	<u>\$1,584,747</u>



**PORT EVERGLADES DEPARTMENT
FISCAL YEAR 2018 REVENUE TO BUDGET REPORT
NOVEMBER 2017**

FISCAL MONTH			F Y T D				
Actual	Budget	Variance			Actual	Budget	Variance
75202020 Cruise							
\$50,497	\$21,700	\$28,797	437015	Wharfage-Cruise Ship	\$80,598	\$33,500	\$47,098
0	0	0	437020	Wharfage-Ferry	0	0	0
6,355	5,200	1,155	437040	Security Reimb - Cruise Terms	10,773	8,000	2,773
6,598,159	5,895,200	702,959	437045	Cruise Port User Charges	9,696,484	9,110,800	585,684
33,000	33,000	0	437055	Ferry Service Charges	66,000	66,000	0
47,100	22,500	24,600	437060	Dockage Charges	82,601	34,800	47,801
1,920	1,300	620	437065	Harbormaster Fees	3,239	2,000	1,239
6,349	3,200	3,149	437070	Linesmen Fees	11,082	4,900	6,182
6,089	8,500	(2,411)	437075	Tug Fees	13,461	13,100	361
0	0	0	437100	Container Cranes-Heavy Lift	0	0	0
275	0	275	465305	Finance Charges & Penalties	150	0	150
1,082	2,400	(1,318)	437115	Potable Water Sales	2,723	3,700	(977)
0	0	0	430520	Sewer Commercial	0	0	0
0	0	0	437120	Refrigerated Containr Electric	0	0	0
574	500	74	460060	Electricity Reimbursements	848	700	148
2,132	1,900	232	460065	Labor Reimbursements	3,615	2,900	715
5,204	7,900	(2,696)	473115	Equipment Rental	9,275	12,200	(2,925)
<u>\$6,758,736</u>	<u>\$6,003,300</u>	<u>\$755,436</u>	Total Cruise Revenue		<u>\$9,980,849</u>	<u>\$9,292,600</u>	<u>\$688,249</u>



TOTAL CRUISE REVENUE

PORT EVERGLADES

Cruise Operators Minimum Guarantee for Contract Year to Date

November 2017

OPERATOR	Contract Year Start	Contract Year End	Minimum Guaranteed Revenue	Minimum Guaranteed Passenger Movement	Tiers	CURRENT CONTRACT YEAR		PRIOR CONTRACT YEAR	
						Contract YTD Passenger Movement November 2017	Contract YTD Revenue November 2017	Total Contract Passenger Movement	Total Contract Revenue
Carnival Corporation	10/01/17	09/30/18	-	1,428,000		272,776	\$4,590,820	1,452,282	\$22,148,607
Royal Caribbean Cruises Limited	01/01/17	12/31/17	\$ 32,633,264		N/A	1,861,690	\$27,796,880	2,236,822	\$31,688,327
Balearia Caribbean Ltd., Corp.	12/01/16	11/30/17	-	1 - 75,000	Tier 1	75,000	\$706,449	75,000	\$780,623
				75,001 - 150,000	Tier 2	54,159		70,796	
				150,001 - 225,000	Tier 3				
				Over - 225,000	Tier 4				

Bulk & Break Bulk Revenue Reports

**PORT EVERGLADES DEPARTMENT
FISCAL YEAR 2018 REVENUE TO FISCAL YEAR 2017 REVENUE REPORT**

NOVEMBER 2017

FISCAL MONTH							F Y T D		
<u>2018 Actual</u>	<u>2017 Actual</u>	<u>Variance</u>					<u>2018 Actual</u>	<u>2017 Actual</u>	<u>Variance</u>
75204040 Bulk									
\$26,692	\$123,190	(\$96,498)	437005	Wharfage-Cargo		\$65,429	\$201,523	(\$136,094)	
0	0	0	437025	Wharfage Discounts		0	0	0	
2,102	7,454	(5,352)	460050	Security Fees		5,980	14,419	(8,439)	
22,135	61,892	(39,757)	437060	Dockage Charges		66,599	135,669	(69,070)	
2,083	3,958	(1,875)	437065	Harbormaster Fees		3,217	6,238	(3,021)	
3,596	7,727	(4,131)	437070	Linesmen Fees		5,596	13,887	(8,291)	
1,566	2,731	(1,165)	437075	Tug Fees		2,251	4,073	(1,822)	
0	0	0	437085	Grid Rental		0	0	0	
0	0	0	465305	Finance Charges & Penalties		0	0	0	
176	631	(455)	437115	Potable Water Sales		439	795	(356)	
0	0	0	460060	Electricity Reimbursements		0	0	0	
0	0	0	460065	Labor Reimbursements		0	0	0	
0	0	0	473065	Misc Revenue		0	0	0	
<u>\$58,350</u>	<u>\$207,583</u>	<u>(\$149,233)</u>	Total Bulk Revenue			<u>\$149,511</u>	<u>\$376,604</u>	<u>(\$227,093)</u>	
75204050 Break Bulk									
\$61,593	\$114,437	(\$52,844)	437005	Wharfage-Cargo		\$295,806	\$351,587	(\$55,781)	
0	0	0	437010	Wharfage-Container Box		116	0	116	
0	0	0	437025	Wharfage Discounts		0	0	0	
10,985	17,564	(6,579)	460050	Security Fees		34,458	45,315	(10,857)	
95,923	194,710	(98,787)	437060	Dockage Charges		319,735	479,206	(159,471)	
4,906	5,253	(347)	437065	Harbormaster Fees		14,716	13,478	1,238	
14,685	18,038	(3,353)	437070	Linesmen Fees		49,367	47,697	1,670	
3,742	2,098	1,644	437075	Tug Fees		13,080	13,675	(595)	
109,584	42,835	66,749	437080	Storage Fees		167,817	141,021	26,796	
5,630	6,514	(884)	437095	Container Crane Rental		9,951	6,514	3,437	
0	0	0	437100	Container Cranes-Heavy Lift		0	0	0	
0	0	0	437105	Volume Discounts		0	0	0	
25	75	(50)	465305	Finance Charges & Penalties		25	175	(150)	
702	0	702	437115	Potable Water Sales		2,539	1,371	1,168	
0	0	0	430520	Sewer Commercial		0	0	0	
0	0	0	460060	Electricity Reimbursements		0	0	0	
0	0	0	460065	Labor Reimbursements		0	0	0	
0	0	0	473065	Misc Revenue		0	0	0	
<u>\$307,775</u>	<u>\$401,524</u>	<u>(\$93,749)</u>				<u>\$907,610</u>	<u>\$1,100,039</u>	<u>(\$192,429)</u>	

**PORT EVERGLADES DEPARTMENT
FISCAL YEAR 2018 REVENUE TO BUDGET REPORT
NOVEMBER 2017**

FISCAL MONTH			F Y T D				
<u>Actual</u>	<u>Budget</u>	<u>Variance</u>		<u>Actual</u>	<u>Budget</u>	<u>Variance</u>	
75204040 Bulk							
\$26,692	\$137,200	(\$110,508)	437005	Wharfage-Cargo	\$65,429	\$274,400	(\$208,971)
0	0	0	437025	Wharfage Discounts	0	0	0
2,102	11,700	(9,598)	460050	Security Fees	5,980	23,400	(17,420)
22,135	127,000	(104,865)	437060	Dockage Charges	66,599	254,000	(187,401)
2,083	3,100	(1,017)	437065	Harbormaster Fees	3,217	6,200	(2,983)
3,596	8,100	(4,504)	437070	Linesmen Fees	5,596	16,200	(10,604)
1,566	3,500	(1,934)	437075	Tug Fees	2,251	7,000	(4,749)
0	0	0	437085	Grid Rental	0	0	0
0	0	0	465305	Finance Charges & Penalties	0	0	0
176	900	(724)	437115	Potable Water Sales	439	1,800	(1,361)
0	0	0	460060	Electricity Reimbursements	0	0	0
0	0	0	460065	Labor Reimbursements	0	0	0
0	0	0	473065	Misc Revenue	0	0	0
<u>\$58,350</u>	<u>\$291,500</u>	<u>(\$233,150)</u>	Total Bulk Revenue		<u>\$149,511</u>	<u>\$583,000</u>	<u>(\$433,489)</u>
75204050 Break Bulk							
\$61,593	\$120,700	(\$59,107)	437005	Wharfage-Cargo	\$295,806	\$241,400	\$54,406
0	0	0	437010	Wharfage-Container Box	116	0	116
0	0	0	437025	Wharfage Discounts	0	0	0
10,985	14,100	(3,115)	460050	Security Fees	34,458	28,200	6,258
95,923	145,800	(49,877)	437060	Dockage Charges	319,735	291,600	28,135
4,906	5,100	(194)	437065	Harbormaster Fees	14,716	10,200	4,516
14,685	15,200	(515)	437070	Linesmen Fees	49,367	30,400	18,967
3,742	4,400	(658)	437075	Tug Fees	13,080	8,800	4,280
109,584	68,900	40,684	437080	Storage Fees	167,817	137,800	30,017
5,630	3,900	1,730	437095	Container Crane Rental	9,951	7,800	2,151
0	0	0	437100	Container Cranes-Heavy Lift	0	0	0
0	0	0	437105	Volume Discounts	0	0	0
25	0	25	465305	Finance Charges & Penalties	25	0	25
702	500	202	437115	Potable Water Sales	2,539	1,000	1,539
0	0	0	430520	Sewer Commercial	0	0	0
0	0	0	460060	Electricity Reimbursements	0	0	0
0	0	0	460065	Labor Reimbursements	0	0	0
0	0	0	473065	Misc Revenue	0	0	0
<u>\$307,775</u>	<u>\$378,600</u>	<u>(\$70,825)</u>	Total Break Bulk Revenue		<u>\$907,610</u>	<u>\$757,200</u>	<u>\$150,410</u>

Real Estate Revenue Reports

**PORT EVERGLADES DEPARTMENT
FISCAL YEAR 2018 REVENUE TO FISCAL YEAR 2017 REVENUE REPORT**

NOVEMBER 2017

FISCAL MONTH			F Y T D				
<u>2018 Actual</u>	<u>2017 Actual</u>	<u>Variance</u>		<u>2018 Actual</u>	<u>2017 Actual</u>	<u>Variance</u>	
75303030 Real Estate							
\$50,383	\$35,129	\$15,254	437085	Grid Rental	\$114,009	\$64,131	\$49,878
845,505	966,284	(120,779)	473105	Land Rental	1,687,958	1,928,939	(240,981)
196,994	185,258	11,736	473110	Building Rental	383,679	374,220	9,459
214,964	209,511	5,453	473111	Warehouse-Terminal Rental	425,311	419,023	6,288
1,645	1,030	615	460055	Easement Fees	7,286	16,193	(8,907)
4,395	3,195	1,200	460030	Commissions and Fees	8,298	6,259	2,039
203	1,026	(823)	437110	Late Rent Fees	203	1,091	(888)
0	237	(237)	437115	Potable Water Sales	0	237	(237)
0	0	0	460065	Labor Reimbursements	0	0	0
56,372	47,234	9,138	467100	Lics-Other	82,919	77,751	5,168
17,495	18,607	(1,112)	460060	Electricity Reimbursements	34,996	36,476	(1,480)
43	0	43	473065	Misc Revenue	43	0	43
<u>0</u>	<u>0</u>	<u>0</u>	437145	Fire Assessment Reimbs	<u>0</u>	<u>0</u>	<u>0</u>
<u>\$1,387,999</u>	<u>\$1,467,511</u>	<u>(\$79,512)</u>			<u>\$2,744,702</u>	<u>\$2,924,320</u>	<u>(\$179,618)</u>
75307000 F T Z							
\$11,972	\$34,698	(\$22,726)	437080	Storage Fees	\$32,214	\$68,787	(\$36,573)
20,286	19,530	756	437090	Foreign Trade Zone Fees	42,441	34,629	7,812
3,647	3,983	(336)	460060	Electricity Reimbursements	7,256	7,871	(615)
0	0	0	460065	Labor Reimbursements	0	0	0
0	0	0	437135	Annual Sub Zone Fees	2,500	0	2,500
0	166	(166)	473035	Reimbursements	0	278	(278)
<u>212</u>	<u>0</u>	<u>212</u>	473065	Misc Revenue	<u>464</u>	<u>0</u>	<u>464</u>
<u>\$36,117</u>	<u>\$58,377</u>	<u>(\$22,260)</u>		Total FTZ Revenue	<u>\$84,875</u>	<u>\$111,565</u>	<u>(\$26,690)</u>
75308000 Rail Revenue							
<u>\$0</u>	<u>\$0</u>	<u>\$0</u>	437140	Rail Revenues	<u>\$0</u>	<u>\$0</u>	<u>\$0</u>
<u>\$0</u>	<u>\$0</u>	<u>\$0</u>		Rail Revenues	<u>\$0</u>	<u>\$0</u>	<u>\$0</u>

**PORT EVERGLADES DEPARTMENT
FISCAL YEAR 2018 REVENUE TO FISCAL YEAR 2017 REVENUE REPORT**

NOVEMBER 2017

FISCAL MONTH			F Y T D				
<u>2018 Actual</u>	<u>2017 Actual</u>	<u>Variance</u>		<u>2018 Actual</u>	<u>2017 Actual</u>	<u>Variance</u>	
75306015 Midport Garage							
\$13,396	\$13,613	(\$217)	439520	Parking-General	\$21,284	\$19,269	\$2,015
581,457	559,850	21,607	437125	Garage Rev Cruise Passgrs	798,966	776,220	22,746
0	0	0	437130	Garage Rev Convention Ctr	0	0	0
1,621	1,728	(107)	439505	Oversize Vehicle Revenue	2,392	1,979	413
0	0	0	439515	Overflow Lot Parking Revenue	0	0	0
<u>0</u>	<u>0</u>	<u>0</u>	473065	Misc Revenue	<u>0</u>	<u>0</u>	<u>0</u>
<u>\$596,474</u>	<u>\$575,191</u>	<u>\$21,283</u>	Total Midport Garage Revenue		<u>\$822,642</u>	<u>\$797,468</u>	<u>\$25,174</u>
75306030 Northport Garage							
\$1,133	\$561	\$572	439520	Parking-General	\$1,742	\$1,255	\$487
277,658	251,775	25,883	437125	Garage Rev Cruise Passgrs	359,962	367,691	(7,729)
88,499	111,427	(22,928)	437130	Garage Rev Convention Ctr	190,093	166,925	23,168
3,315	1,921	1,394	439505	Oversize Vehicle Revenue	3,825	2,415	1,410
62	0	62	439515	Overflow Lot Parking Revenue	62	0	62
<u>0</u>	<u>0</u>	<u>0</u>	473065	Misc Revenue	<u>0</u>	<u>0</u>	<u>0</u>
<u>\$370,667</u>	<u>\$365,684</u>	<u>\$4,983</u>	Total Parking Facilities Revenue		<u>\$555,684</u>	<u>\$538,286</u>	<u>\$17,398</u>
<u>\$967,141</u>	<u>\$940,875</u>	<u>\$26,266</u>	Total Parking Facilities Revenue		<u>\$1,378,326</u>	<u>\$1,335,754</u>	<u>\$42,572</u>

**PORT EVERGLADES DEPARTMENT
FISCAL YEAR 2018 REVENUE TO BUDGET REPORT
NOVEMBER 2017**

FISCAL MONTH			F Y T D				
<u>Actual</u>	<u>Budget</u>	<u>Variance</u>		<u>Actual</u>	<u>Budget</u>	<u>Variance</u>	
75303030 Real Estate							
\$50,383	\$35,000	\$15,383	437085	Grid Rental	\$114,009	\$70,000	\$44,009
845,505	906,000	(60,495)	473105	Land Rental	1,687,958	1,812,000	(124,042)
196,994	175,000	21,994	473110	Building Rental	383,679	350,000	33,679
214,964	216,000	(1,036)	473111	Warehouse-Terminal Rental	425,311	432,000	(6,689)
1,645	15,700	(14,055)	460055	Easement Fees	7,286	31,400	(24,114)
4,395	5,400	(1,005)	460030	Commissions and Fees	8,298	10,800	(2,502)
203	900	(697)	437110	Late Rent Fees	203	1,800	(1,597)
0	70	(70)	437115	Potable Water Sales	0	140	(140)
0	0	0	460065	Labor Reimbursements	0	0	0
56,372	28,900	27,472	467100	Lics-Other	82,919	57,800	25,119
17,495	20,600	(3,105)	460060	Electricity Reimbursements	34,996	41,200	(6,204)
43	0	43	473065	Misc Revenue	43	0	43
<u>0</u>	<u>0</u>	<u>0</u>	437145	Fire Assessment Reimbs	<u>0</u>	<u>0</u>	<u>0</u>
<u>\$1,387,999</u>	<u>\$1,403,570</u>	<u>(\$15,571)</u>			<u>\$2,744,702</u>	<u>\$2,807,140</u>	<u>(\$62,438)</u>
75307000 F T Z							
\$11,972	\$24,500	(\$12,528)	437080	Storage Fees	\$32,214	\$49,000	(\$16,786)
20,286	15,900	4,386	437090	Foreign Trade Zone Fees	42,441	31,800	10,641
3,647	4,800	(1,153)	460060	Electricity Reimbursements	7,256	9,600	(2,344)
0	0	0	460065	Labor Reimbursements	0	0	0
0	10,800	(10,800)	437135	Annual Sub Zone Fees	2,500	21,600	(19,100)
0	140	(140)	473035	Reimbursements	0	280	(280)
<u>212</u>	<u>0</u>	<u>212</u>	473065	Misc Revenue	<u>464</u>	<u>0</u>	<u>464</u>
<u>\$36,117</u>	<u>\$56,140</u>	<u>(\$20,023)</u>		Total FTZ Revenue	<u>\$84,875</u>	<u>\$112,280</u>	<u>(\$27,405)</u>
75308000 Rail Revenue							
\$0	\$36,600	(\$36,600)	437140	Rail Revenues	\$0	\$73,200	(\$73,200)
<u>\$0</u>	<u>\$36,600</u>	<u>(\$36,600)</u>		Total Rail Revenues	<u>\$0</u>	<u>\$73,200</u>	<u>(\$73,200)</u>

**PORT EVERGLADES DEPARTMENT
FISCAL YEAR 2018 REVENUE TO BUDGET REPORT
NOVEMBER 2017**

FISCAL MONTH			F Y T D				
<u>Actual</u>	<u>Budget</u>	<u>Variance</u>		<u>Actual</u>	<u>Budget</u>	<u>Variance</u>	
			75306015	Midport Garage			
\$13,396	\$0	\$13,396	439520	Parking-General	\$21,284	\$0	\$21,284
581,457	611,400	(29,943)	437125	Garage Rev Cruise Passgrs	798,966	944,900	(145,934)
0	0	0	437130	Garage Rev Convention Ctr	0	0	0
1,621	0	1,621	439505	Oversize Vehicle Revenue	2,392	0	2,392
0	0	0	439515	Overflow Lot Parking Revenue	0	0	0
0	0	0	473065	Misc Revenue	0	0	0
<u>\$596,474</u>	<u>\$611,400</u>	<u>(\$14,926)</u>		Total Midport Garage Revenue	<u>\$822,642</u>	<u>\$944,900</u>	<u>(\$122,258)</u>
			75306030	Northport Garage			
\$1,133	\$0	\$1,133	439520	Parking-General	\$1,742	\$0	\$1,742
277,658	221,000	56,658	437125	Garage Rev Cruise Passgrs	359,962	341,500	18,462
88,499	110,700	(22,201)	437130	Garage Rev Convention Ctr	190,093	166,000	24,093
3,315	0	3,315	439505	Oversize Vehicle Revenue	3,825	0	3,825
62	0	62	439515	Overflow Lot Parking Revenue	62	0	62
0	0	0	473065	Misc Revenue	0	0	0
<u>\$370,667</u>	<u>\$331,700</u>	<u>\$38,967</u>			<u>\$555,684</u>	<u>\$507,500</u>	<u>\$48,184</u>
<u>\$967,141</u>	<u>\$943,100</u>	<u>\$24,041</u>		Total Parking Facilities Revenue	<u>\$1,378,326</u>	<u>\$1,452,400</u>	<u>(\$74,074)</u>

Other Revenue Center Reports

**PORT EVERGLADES DEPARTMENT
FISCAL YEAR 2018 REVENUE TO FISCAL YEAR 2017 REVENUE REPORT**

NOVEMBER 2017

FISCAL MONTH			F Y T D		
<u>2018 Actual</u>	<u>2017 Actual</u>	<u>Variance</u>	<u>2018 Actual</u>	<u>2017 Actual</u>	<u>Variance</u>
75506020 Lay-In (Includes Bunkers)					
\$0	\$0	\$0	437005 Wharfage-Cargo	\$0	\$0
7,616	1,349	6,267	460050 Security Fees	15,528	9,117
116,482	22,213	94,269	437060 Dockage Charges	206,447	101,932
0	0	0	437095 Container Crane Rental	0	0
4,606	4,361	245	437065 Harbormaster Fees	10,254	3,613
13,181	4,244	8,937	437070 Linesmen Fees	26,745	14,817
209	0	209	437075 Tug Fees	1,560	(74)
1,181	317	864	437115 Potable Water Sales	1,926	1,111
138	0	138	430520 Sewer Commercial	138	138
0	0	0	437120 Refrigerated Containr Electric	0	0
0	0	0	460060 Electricity Reimbursements	0	0
0	0	0	460065 Labor Reimbursements	0	0
<u>0</u>	<u>0</u>	<u>0</u>	473065 Misc Revenue	<u>0</u>	<u>0</u>
<u>\$143,413</u>	<u>\$32,484</u>	<u>\$110,929</u>	Total Lay-In Revenue	<u>\$262,598</u>	<u>\$131,944</u>
75103000 Public Safety Services					
\$7,152	\$7,152	\$0	460050 Security Fees	\$14,304	\$0
11,245	9,191	2,054	473095 ID Badges and Access Passes	24,321	6,494
0	0	0	467100 Lics-Other	0	0
229	0	229	455075 Court-Fines and Forfeitures	535	(95)
<u>0</u>	<u>0</u>	<u>0</u>	473065 Misc Revenue	<u>0</u>	<u>0</u>
<u>\$18,626</u>	<u>\$16,343</u>	<u>\$2,283</u>	Total Public Safety Revenue	<u>\$39,160</u>	<u>\$6,399</u>
75401010 Finance					
\$10,171	\$12,528	(\$2,357)	465305 Finance Charges & Penalties	\$16,016	(\$9,510)
0	49	(49)	465710 Confiscated Prop. (LETF)	0	(36,111)
0	0	0	460030 Commissions and Fees	0	0
0	0	0	437110 Late Rent Fees	0	0
0	0	0	460065 Labor Reimbursements	0	0
0	0	0	437145 Fire Assessment Reimbs	0	0
0	66,910	(66,910)	437150 Payment in Lieu of Taxes	0	(66,910)
<u>120</u>	<u>3,557</u>	<u>(3,437)</u>	473065 Misc Revenue	<u>780</u>	<u>(4,857)</u>
<u>\$10,291</u>	<u>\$83,044</u>	<u>(\$72,753)</u>	Total Finance Revenue	<u>\$16,796</u>	<u>(\$117,388)</u>
<u>\$14,767,039</u>	<u>\$13,896,066</u>	<u>\$870,973</u>	TOTAL OPERATING REVENUE	<u>\$25,988,607</u>	<u>\$24,986,034</u>
					<u>\$1,002,573</u>

**PORT EVERGLADES DEPARTMENT
FISCAL YEAR 2018 REVENUE TO BUDGET REPORT
NOVEMBER 2017**

FISCAL MONTH			F Y T D		
<u>Actual</u>	<u>Budget</u>	<u>Variance</u>	<u>Actual</u>	<u>Budget</u>	<u>Variance</u>
75506020 Lay-In (Includes Bunkers)					
\$0	\$0	\$0	437005 Wharfage-Cargo	\$0	\$0
7,616	4,000	3,616	460050 Security Fees	15,528	8,000
116,482	85,800	30,682	437060 Dockage Charges	206,447	171,600
0	0	0	437095 Container Crane Rental	0	0
4,606	4,500	106	437065 Harbormaster Fees	10,254	9,000
13,181	7,000	6,181	437070 Linesmen Fees	26,745	14,000
209	1,000	(791)	437075 Tug Fees	1,560	2,000
1,181	1,700	(519)	437115 Potable Water Sales	1,926	3,400
138	1,500	(1,362)	430520 Sewer Commercial	138	3,000
0	0	0	437120 Refrigerated Containr Electric	0	0
0	0	0	460060 Electricity Reimbursements	0	0
0	700	(700)	460065 Labor Reimbursements	0	1,400
0	0	0	473065 Misc Revenue	0	0
<u>\$143,413</u>	<u>\$106,200</u>	<u>\$37,213</u>	Total Lay-In Revenue	<u>\$262,598</u>	<u>\$212,400</u>
75103000 Public Safety Services					
\$7,152	\$7,920	(\$768)	460050 Security Fees	\$14,304	\$15,820
11,245	8,500	2,745	473095 ID Badges and Access Passes	24,321	17,000
0	0	0	467100 Lics-Other	0	0
229	250	(21)	455075 Court-Fines and Forfeitures	535	500
0	0	0	473065 Misc Revenue	0	0
<u>\$18,626</u>	<u>\$16,670</u>	<u>\$1,956</u>	Total Public Safety Revenue	<u>\$39,160</u>	<u>\$33,320</u>
75401010 Finance					
\$10,171	\$12,500	(\$2,329)	465305 Finance Charges & Penalties	\$16,016	\$25,000
0	0	0	465710 Confiscated Prop. (LETF)	0	0
0	0	0	460030 Commissions and Fees	0	0
0	0	0	437110 Late Rent Fees	0	0
0	0	0	460065 Labor Reimbursements	0	0
0	0	0	437145 Fire Assessment Reimbs	0	0
0	0	0	437150 Payment in Lieu of Taxes	0	0
120	0	120	473065 Misc Revenue	780	0
<u>\$10,291</u>	<u>\$12,500</u>	<u>(\$2,209)</u>	Total Finance Revenue	<u>\$16,796</u>	<u>\$25,000</u>
<u>\$14,767,039</u>	<u>\$14,824,990</u>	<u>(\$57,951)</u>	TOTAL OPERATING REVENUE	<u>\$25,988,607</u>	<u>\$26,493,490</u>