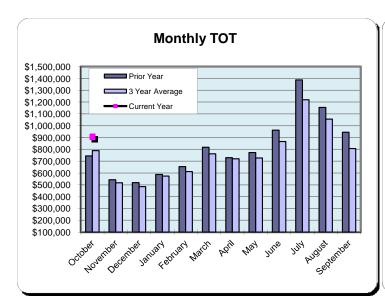
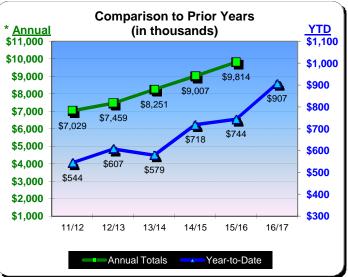
Huntington Beach Hotels 10%Transient Occupancy Tax Receipts Reflecting October Occupancies

| Current Month - October 2016 | | | | | |
|------------------------------|-----------|---------------|----------|--|--|
| <u>Last Year</u> | This Year | <u>Change</u> | % Change | | |
| \$743,823 | \$906,771 | \$162,949 | 21.9% | | |

| Year to Date - October 2016 | | | | | |
|-----------------------------------|-----------|---------------|----------|--|--|
| <u>Last Year</u> <u>This Year</u> | | <u>Change</u> | % Change | | |
| \$743,823 | \$906,771 | \$162,949 | 21.9% | | |





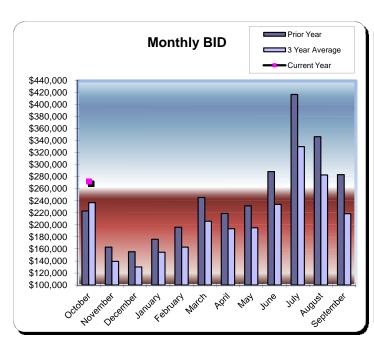
| Fiscal Year 2013/14 | | Fiscal Year 2014/15 | | Fiscal Year 2015/16 | | Fiscal Year 2016/ | |
|---------------------|--|---|---|--|--|---|---|
| Actual | % Change Prior Yr | Actual | % Change Prior Yr | Actual | % Change Prior Yr | Actual | % Change Prior Yr |
| \$579,126 | (4.6%) | \$718,440 | 24.1% | \$743,823 | 3.5% | \$906,771 | 21.9% |
| \$477,478 | 17.1% | \$531,343 | 11.3% | \$543,237 | 2.2% | · | |
| \$456,603 | 32.8% | \$479,470 | 5.0% | \$517,749 | 8.0% | | |
| \$524,101 | 28.2% | \$609,742 | 16.3% | \$587,211 | (3.7%) | | |
| \$606,026 | 17.3% | \$574,060 | (5.3%) | \$653,490 | 13.8% | | |
| \$677,075 | 3.0% | \$790,289 | 16.7% | \$818,134 | 3.5% | | |
| \$671,182 | 12.7% | \$759,725 | 13.2% | \$729,268 | (4.0%) | | |
| \$685,575 | 15.3% | \$722,717 | 5.4% | \$772,280 | 6.9% | | |
| \$777,981 | 2.4% | \$858,256 | 10.3% | \$961,733 | 12.1% | | |
| \$1,081,288 | 5.0% | \$1,190,219 | 10.1% | \$1,387,825 | 16.6% | | |
| \$1,014,751 | 10.6% | \$998,152 | (1.6%) | \$1,154,568 | 15.7% | | |
| \$699,658 | 12.6% | \$774,736 | 10.7% | \$944,255 | 21.9% | | |
| <u>\$8,250,843</u> | 10.6% | <u>\$9,007,147</u> | 9.2% | <u>\$9,813,572</u> | 9.0% | <u>\$906,771</u> | 21.9% |
| | \$579,126 \$477,478 \$456,603 \$524,101 \$606,026 \$677,075 \$671,182 \$685,575 \$777,981 \$1,081,288 \$1,014,751 \$699,658 | **Change Prior Yr \$579,126 (4.6%) \$4477,478 17.1% \$456,603 32.8% \$524,101 28.2% \$606,026 17.3% \$677,075 3.0% \$671,182 12.7% \$685,575 15.3% \$777,981 2.4% \$1,081,288 5.0% \$1,014,751 10.6% \$699,658 12.6% | Actual % Change Prior Yr Actual \$579,126 (4.6%) \$718,440 \$477,478 17.1% \$531,343 \$456,603 32.8% \$479,470 \$524,101 28.2% \$609,742 \$606,026 17.3% \$574,060 \$677,075 3.0% \$790,289 \$671,182 12.7% \$759,725 \$685,575 15.3% \$722,717 \$777,981 2.4% \$858,256 \$1,081,288 5.0% \$1,190,219 \$1,014,751 10.6% \$998,152 \$699,658 12.6% \$774,736 | Actual % Change Prior Yr % Change Actual % Change Prior Yr \$579,126 (4.6%) \$718,440 24.1% \$477,478 17.1% \$531,343 11.3% \$456,603 32.8% \$479,470 5.0% \$524,101 28.2% \$609,742 16.3% \$606,026 17.3% \$574,060 (5.3%) \$677,075 3.0% \$790,289 16.7% \$671,182 12.7% \$759,725 13.2% \$685,575 15.3% \$722,717 5.4% \$777,981 2.4% \$858,256 10.3% \$1,081,288 5.0% \$1,190,219 10.1% \$1,014,751 10.6% \$998,152 (1.6%) \$699,658 12.6% \$774,736 10.7% | Actual % Change Prior Yr Actual % Change Prior Yr Actual \$579,126 (4.6%) \$718,440 24.1% \$743,823 \$477,478 17.1% \$531,343 11.3% \$543,237 \$456,603 32.8% \$479,470 5.0% \$517,749 \$524,101 28.2% \$609,742 16.3% \$587,211 \$606,026 17.3% \$574,060 (5.3%) \$653,490 \$677,075 3.0% \$790,289 16.7% \$818,134 \$671,182 12.7% \$759,725 13.2% \$729,268 \$685,575 15.3% \$722,717 5.4% \$772,280 \$777,981 2.4% \$858,256 10.3% \$961,733 \$1,081,288 5.0% \$1,190,219 10.1% \$1,387,825 \$1,014,751 10.6% \$998,152 (1.6%) \$1,154,568 \$699,658 12.6% \$774,736 10.7% \$944,255 | Actual % Change Prior Yr % Change Actual % Change Prior Yr % Change Prior Yr % Change Prior Yr \$579,126 (4.6%) \$718,440 24.1% \$743,823 3.5% \$477,478 17.1% \$531,343 11.3% \$543,237 2.2% \$456,603 32.8% \$479,470 5.0% \$517,749 8.0% \$524,101 28.2% \$609,742 16.3% \$587,211 (3.7%) \$606,026 17.3% \$574,060 (5.3%) \$653,490 13.8% \$677,075 3.0% \$790,289 16.7% \$818,134 3.5% \$671,182 12.7% \$759,725 13.2% \$729,268 (4.0%) \$685,575 15.3% \$722,717 5.4% \$772,280 6.9% \$777,981 2.4% \$858,256 10.3% \$961,733 12.1% \$1,081,288 5.0% \$1,190,219 10.1% \$1,387,825 16.6% \$1,014,751 10.6% \$998,152 (1.6%) \$1,154,568 15.7% <td>Actual % Change Prior Yr Actual % Change Prior Yr % Change Actual % Change Prior Yr Actual Actual % Change Prior Yr Actual Actual Actual<</td> | Actual % Change Prior Yr Actual % Change Prior Yr % Change Actual % Change Prior Yr Actual Actual % Change Prior Yr Actual Actual Actual< |

Huntington Beach Hotels

3% Business Improvement Assessment District Reflecting October Occupancies

| Current Month - October 2016 | | | | | | |
|------------------------------|-----------|---------------|----------|--|--|--|
| <u>Last Year</u> | This Year | <u>Change</u> | % Change | | | |
| \$223,147 | \$272,031 | \$48,884 | 21.9% | | | |

| * Year to Date - October 2016 | | | | | |
|-------------------------------|------------------|---------------|----------|--|--|
| Last Year | <u>This Year</u> | <u>Change</u> | % Change | | |
| \$223,147 | \$272,031 | \$48,884 | 21.9% | | |





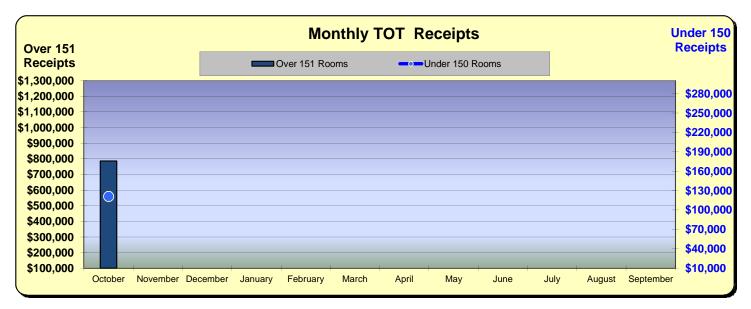
| | Fiscal Year 2013/14 % Change | | Fiscal Year 2014/15 % Change | | Fiscal Ye | ar 2015/16 % Change | Fiscal Year 2016/1 % Chan | |
|-----------|---------------------------------|----------|---------------------------------|----------|-------------|------------------------|------------------------------|----------|
| | Actual | Prior Yr | Actual | Prior Yr | Actual | Prior Yr | Actual | Prior Yr |
| October | \$115,825 | (4.6%) | \$215,532 | 86.1% | \$223,147 | 3.5% | \$272,031 | 21.9% |
| November | \$95,495 | 17.1% | \$159,403 | 66.9% | \$162,971 | 2.2% | | |
| December | \$91,320 | 32.8% | \$143,842 | 57.5% | \$155,325 | 8.0% | | |
| January | \$104,821 | 28.2% | \$182,922 | 74.5% | \$176,164 | (3.7%) | | |
| February | \$121,205 | 17.3% | \$172,217 | 42.1% | \$195,978 | 13.8% | | |
| March | \$135,415 | 3.0% | \$237,086 | 75.1% | \$245,440 | 3.5% | | |
| April | \$134,236 | 12.7% | \$227,918 | 69.8% | \$218,780 | (4.0%) | | |
| May | \$137,115 | 15.3% | \$216,815 | 58.1% | \$231,684 | 6.9% | | |
| June | \$155,596 | 2.4% | \$257,476 | 65.5% | \$288,510 | 12.1% | | |
| July | \$216,259 | 5.0% | \$357,066 | 65.1% | \$416,350 | 16.6% | | |
| August | \$202,949 | 10.6% | \$299,446 | 47.6% | \$346,371 | 15.7% | | |
| September | \$139,932 | 12.6% | \$232,420 | 66.1% | \$283,277 | 21.9% | | |
| Total: | <u>\$1,650,168</u> | 10.6% | <u>\$2,702,143</u> | 63.8% | \$2,943,996 | 9.0% | <u>\$272,031</u> | 21.9% |

^{*} Effective October 1, 2014, the BID assessment increased from 2% to 3%.

Huntington Beach Hotels 10% Transient Occupancy Tax Receipts Reflecting October Occupancies

| Hotels Over 151 Rooms | | | | | | |
|------------------------------|-----------|---------------|----------|--|--|--|
| Current Month - October 2016 | | | | | | |
| <u>Last Year</u> | This Year | <u>Change</u> | % Change | | | |
| \$634,210 | \$785,670 | \$151,460 | 23.9% | | | |

| Hotels Under 150 Rooms | | | | | | |
|------------------------------|-----------|---------------|----------|--|--|--|
| Current Month - October 2016 | | | | | | |
| Last Year | This Year | <u>Change</u> | % Change | | | |
| \$109,613 | \$121,101 | \$11,488 | 10.5% | | | |

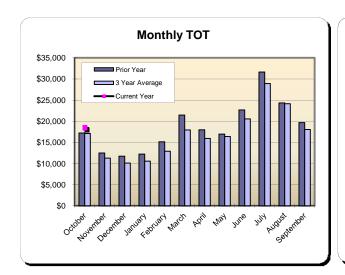


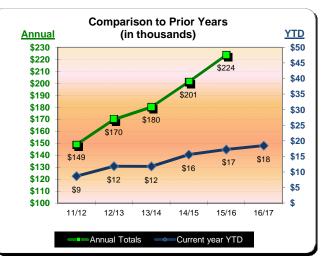
| | Fiscal Year 2015/16 | | | | Fiscal Ye | ar 2016/17 | | |
|-----------|---------------------|----------------------|--------------------|----------------------|-------------------|----------------------|--------------------|----------------------|
| | Over 151 Rooms | % Change Prior Yr | Under 150 Rooms | % Change Prior Yr | Over 151 Rooms | % Change Prior Yr | Under 150 Rooms | % Change Prior Yr |
| October | \$634,210 | 2.2% | \$109,613 | 12.0% | \$785,670 | 23.9% | \$121,101 | 10.5% |
| November | \$462,230 | 1.1% | \$81,007 | 9.0% | | | | |
| December | \$437,145 | 7.0% | \$80,605 | 13.5% | | | | |
| January | \$504,120 | (5.4%) | \$83,091 | 8.2% | | | | |
| February | \$550,982 | 11.2% | \$102,508 | 30.6% | | | | |
| March | \$685,971 | 2.6% | \$132,163 | 8.8% | | | | |
| April | \$626,472 | (3.6%) | \$102,796 | (6.4%) | | | | |
| May | \$660,905 | 8.6% | \$111,375 | (2.4%) | | | | |
| June | \$817,919 | 12.9% | \$143,814 | 7.4% | | | | |
| July | \$1,188,323 | 18.8% | \$199,501 | 5.2% | | | | |
| August | \$1,000,171 | 17.2% | \$154,397 | 6.9% | | | | |
| September | \$829,758 | 25.6% | \$114,497 | 0.5% | | | | |
| Total: | <u>\$8,398,205</u> | 9.3% | \$1,415,367 | 6.8% | <u>\$785,670</u> | 23.9% | <u>\$121,101</u> | 10.5% |
| | | | | | | | | |
| | | | | | | | | |

Sunset Beach Hotels 10%Transient Occupancy Tax Receipts Reflecting October Occupancies

| Current Month - October 2016 | | | | | |
|------------------------------|-----------|---------------|----------|--|--|
| Last Year | This Year | <u>Change</u> | % Change | | |
| \$17,213 | \$18,469 | \$1,256 | 7.3% | | |

| Year to Date - October 2016 | | | | |
|-----------------------------|---------------------|---------|----------|--|
| Last Year | Last Year This Year | | % Change | |
| \$17,213 | \$18,469 | \$1,256 | 7.3% | |





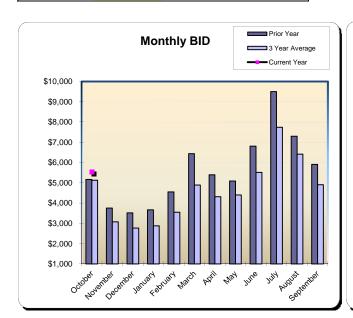
| | Fiscal Year 2013/14 % Change | | Fiscal Year 2014/15 % Change | | Fiscal Year 2015/16 % Change | | Fiscal Year 2016/17 % Chang | |
|-----------|---------------------------------|----------|---------------------------------|----------|---------------------------------|----------|--------------------------------|----------|
| | Actual | Prior Yr | Actual | Prior Yr | Actual | Prior Yr | Actual | Prior Yr |
| October | \$11,811 | (0.4%) | \$15,596 | 32.1% | \$17,213 | 10.4% | \$18,469 | 7.3% |
| November | \$9,317 | (0.5%) | \$12,010 | 28.9% | \$12,511 | 4.2% | | |
| December | \$8,147 | 7.0% | \$10,480 | 28.6% | \$11,722 | 11.9% | | |
| January | \$8,820 | 4.5% | \$10,681 | 21.1% | \$12,212 | 14.3% | | |
| February | \$9,809 | 31.7% | \$13,782 | 40.5% | \$15,160 | 10.0% | | |
| March | \$14,656 | 3.2% | \$17,675 | 20.6% | \$21,467 | 21.5% | | |
| April | \$14,239 | 0.8% | \$15,619 | 9.7% | \$17,987 | 15.2% | | |
| May | \$15,651 | 10.8% | \$16,621 | 6.2% | \$16,951 | 2.0% | | |
| June | \$19,562 | (4.9%) | \$19,367 | (1.0%) | \$22,690 | 17.2% | | |
| July | \$28,179 | 6.5% | \$26,929 | (4.4%) | \$31,662 | 17.6% | | |
| August | \$24,817 | 14.3% | \$23,261 | (6.3%) | \$24,333 | 4.6% | | |
| September | \$15,219 | 9.5% | \$19,231 | 26.4% | \$19,693 | 2.4% | | |
| Total: | <u>\$180,227</u> | 6.1% | <u>\$201,251</u> | 11.7% | <u>\$223,600</u> | 11.1% | <u>\$18,469</u> | 7.3% |

Sunset Beach Hotels

3% Business Improvement Assessment District Reflecting October Occupancies

| Current Month - October 2016 | | | | | | | |
|------------------------------|-----------|---------------|----------|--|--|--|--|
| <u>Last Year</u> | This Year | <u>Change</u> | % Change | | | | |
| \$5,164 | \$5,541 | \$377 | 7.3% | | | | |

| * Year | r to Date - | October 2016 | | |
|-----------|-------------|---------------|----------|--|
| Last Year | This Year | <u>Change</u> | % Change | |
| \$5,164 | \$5,541 | \$377 | 7.3% | |





| | Fiscal Year 2013/14 % Change | | Fiscal Year 2014/15 % Change | | Fiscal Year 2015/16 % Change | | Fiscal Year 2016/17 % Change | |
|-----------|---------------------------------|----------|---------------------------------|----------|---------------------------------|----------|---------------------------------|----------|
| | | | | | | | | |
| | Actual | Prior Yr |
| October | \$2,362 | 110.2% | \$4,679 | 98.1% | \$5,164 | 10.4% | \$5,541 | 7.3% |
| November | \$1,863 | 84.9% | \$3,603 | 93.4% | \$3,753 | 4.2% | | |
| December | \$1,629 | 149.4% | \$3,144 | 92.9% | \$3,517 | 11.9% | | |
| January | \$1,764 | 113.5% | \$3,204 | 81.6% | \$3,664 | 14.3% | | |
| February | \$1,962 | 215.5% | \$4,134 | 110.8% | \$4,548 | 10.0% | | |
| March | \$2,931 | 112.7% | \$5,302 | 80.9% | \$6,440 | 21.5% | | |
| April | \$2,848 | 0.8% | \$4,686 | 64.5% | \$5,396 | 15.2% | | |
| May | \$3,130 | 10.8% | \$4,986 | 59.3% | \$5,085 | 2.0% | | |
| June | \$3,912 | (4.9%) | \$5,810 | 48.5% | \$6,807 | 17.2% | | |
| July | \$5,636 | 6.5% | \$8,079 | 43.3% | \$9,499 | 17.6% | | |
| August | \$4,963 | 14.3% | \$6,978 | 40.6% | \$7,300 | 4.6% | | |
| September | \$3,048 | 9.7% | \$5,769 | 89.3% | \$5,908 | 2.4% | | |
| Total: | <u>\$36,050</u> | 29.7% | <u>\$60,375</u> | 67.5% | \$67,08 <u>0</u> | 11.1% | \$5,54 <u>1</u> | 7.3% |

 $^{^{\}star}$ Effective October 1, 2014, the BID assessment increased from 2% to 3%.