



JOB POSTING
Retail Sales Associate

Seeking a high-energy, outgoing, Retail Sales Associate for the Unlock Tampa Bay Visitors Center and Gift Shop located in the heart of downtown. We sell Tampa-centric products as well provide information to guests to on attractions, places to stay and eat, and things to do in Tampa. Associate will have excellent customer service skills and knowledge of our hip urban destination and all it has to offer.

Responsibilities

- Ensure high levels of customer satisfaction through proactive sales service.
- Obtain an up-to-date knowledge of destination's attractions, hotels, restaurants, and events.
- Assist all walk-in visitors promptly and informatively.
- Continually seek out customers in the store and ensure a positive experience for our guests.
- Able to creatively display merchandise to entice customers.
- Engage with customer - offer recommendations, product and destination information and experiences to engage with the customer
- Utilizes technology to enhance the customer's experience.
- Communicate clear directions through basic map reading skills and knowledge of the area.
- Actively participate in activities and share ideas that are geared toward improving the level of service and acquiring new and unique merchandise from local artists and artisans.
- Collaborates with management to execute exciting store events.

Experience and Qualifications

- Perfect for a 2nd or 3rd year college student
- Be able to work at least 3 shifts per week
- Able to work on the weekends
- Proficient computer skills and experience with POS
- Team player willing to go the extra mile to drive sales
- Actively approach and communicate with visitors
- Must be high energy and have a friendly and outgoing personality

Visit Tampa Bay Salary & Benefits

- Competitive salary commensurate with experience
- Ongoing career training & development

If you are qualified & interested in this position, please send your resume to: HR@VisitTampaBay.com