

# FO-FOCP FINOPS CERTIFIED PRACTITIONER



DURATION	LEVEL	TECHNOLOGY	DELIVERY METHOD	TRAINING CREDITS
2 Days	Intermediate	FinOps	Instructor-led	NA

#### **INTRODUCTION**

The FinOps Certified Practitioner course allows individuals in a large variety of cloud, finance, and technology roles to validate their FinOps knowledge and enhance their professional credibility. The FinOps Certified Practitioner course covers the fundamentals of FinOps, including all components of the FinOps Framework. This course helps you understand what it means to be a FinOps Practitioner and how this role fits into a broader organization. Throughout this course, you will develop an understanding of FinOps, its practice areas, and how it is applied to enhance business value from cloud operations.

#### **AUDIENCE PROFILE**

- FinOps Core Persona who works with FinOps Practitioners at their organization, including Finance, Procurement, and Product.
- Allied Persona from Intersecting Disciplines such as ITAM, ITFM, Sustainability, and Security who work with FinOps Practitioners.
- Sales and Marketing professionals who work for a FinOps tooling vendor (e.g., Product Marketing Manager, Account Executive, Solution Architect).
- Product Manager who develops FinOps tools for a FinOps tooling vendor.
- FinOps Industry Analyst who wants a better understanding of the practice.

#### **PREREQUISITES**

Before attending this course, delegates must:

- Understand the basics of how cloud computing works and know the key services from your cloud providers, including their common use cases.
- Have a basic understanding of consumption-based billing and pay-as-you-go pricing models.
- Can describe the basic value proposition of operating in the cloud.

#### **COURSE OBJECTIVES**

After completing this course, students will be able to:

- Learn the basics of FinOps what it is, why it came to be, and the problems it solves.
- Gain a comprehensive knowledge of the FinOps Framework and its components.
- Understand the motivations and concerns of FinOps Core Personas.
- Learn the vocabulary needed to collaborate on FinOps activities with other stakeholders.
- Get an introduction to cloud billing data and the FOCUS initiatives.
- Understand the iterative Phases for practicing FinOps.

#### **Course Content**

#### Module 1: FinOps Fundamentals

- FinOps Fundamentals Section Overview
- What is FinOps
- Why Use FinOps
- FinOps History
- FinOps Principles
- Lifecycle Overview
- CAPEX and OPEXROI and TCO

Cost Optimization

#### Module 2: FinOps Language

- Common Lexicon
- FinOps Language vs Business Language
- Creating a babelfish between DevOps and Finance

#### Module 3: FinOps Lifecycle

- FinOps Principles
- FinOps lifecycle

#### **Module 4: Allocation**

– Why Allocation?



### **COURSE OUTLINE**

- Chargeback vs Showback
- Amortisation
- Going beyond the cloud with TBM

## Module 5: Tabs Labels and Accounts

- Getting started with tags
- Cost Allocation using tags
- Tagging Statergy
- Reporting on tag performance

#### Module 6: Optimise Phase

Adjusting to hit goals

- Usage optimization
- Rate optimization
- RI and CUD Strategies

## Module 7: Automating Cost Management

- Automation tools
- Safety and Security
- Usage Reduction

## Module 8: FinOps for the Container world

- Move to Container Orchestration
- Finops Container Lifecycle

#### **Module 9: Unit Economics**

- Metrics as the foundation of unit economics
- The Iron Triangle
- Activity based costing
- Whats Missing

#### Module 10: Quiz Time

- Prep Quiz
- Q and A

#### **ASSOCIATED CERTIFICATIONS & EXAM**

This course will prepare delegates to write the FinOps Certified Practitioner exam.