

# DISC PROFILE COMPARISONS

Use this chart to see how different personalities might interact.

**D I S C**

## The D's Perspective



Positive

respect  
producer

plausible  
persuasive

warm  
friendly  
reliable

accurate  
precise

Negative

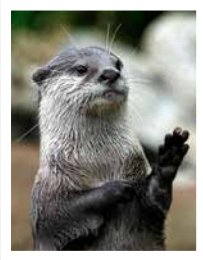
competition  
threat

soft  
flashy  
all talk

boring  
slow  
subordinate

cool  
inflexible

## The I's Perspective



Positive

objective  
driving

mutual  
admiration

reliable  
patient  
worker

disciplined  
accurate

Negative

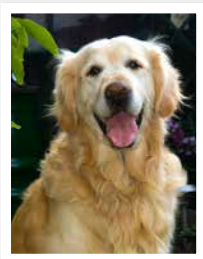
aggressive  
rebellious

competition

boring  
easily led

obstructive  
nit-picking

## The S's Perspective



Positive

leader  
instigator

energetic  
innovator

genuine  
fellow  
loyal

cautious  
perfectionist

Negative

risk-taker  
bully

glib  
untrustworthy

too passive  
inactive

cold  
pedantic

## The C's Perspective



Positive

leader  
rule maker

front man  
motivator

listener  
reliable

factual  
detailed

Negative

shoddy  
too hasty

illogical  
superficial

soft  
weak

possible  
threat