## **EntreLeadership**

## **DANIEL TARDY'S FAVORITE INTERVIEW QUESTIONS**

- 1. What is the biggest misperception people have of you?
- 2. How do you unplug?
- 3. What would make another candidate more qualified than you? (And why shouldn't I hire them?)
- 4. What is most important to you in your work?
- 5. Why wouldn't I hire you?
- 6. Describe a recent project and how you could have done it better.
- 7. What do you regret the most about your career so far?
- 8. When do you start to lose energy?
- 9. What will you do if you don't get hired for this position?
- 10. You're going on a trip to a country you've never been in for a month to work on a project. Your success on the project determines whether you keep your job or not. You can take one person that you know to work with you and assist you. Who do you take? (And why?)
- 11. Who is the person you've learned the most from?
- 12. What is a question you're hoping I don't ask you?
- 13. What is the biggest insult you remember?
- 14. What is the biggest compliment you've received?
- 15. Who has cheered for you the most?
- 16. What is something you want to be good at that you've always struggled with?
- 17. What is an example of a time when you bite your tongue but you really don't want to?
- 18. Some people say ideas are a dime a dozen and others say that one idea can change everything. What do you think?
- 19. If you showed up for your first day of work and I wasn't here for a month... you email me and get an auto-reply saying I'm out of the country and won't be returning emails until I'm home... what would you do?
- 20. What makes you panic?
- 21. What's the most remarkable thing you've done for a client?
- 22. When is a time you had to tell the truth knowing it would cost you something?
- 23. What is something you're looking forward to reading right now?
- 24. What is your favorite app on your phone?
- 25. What do you think about speed limits?
- 26. Where do you go if you need to think about a problem for a while?
- 27. If it's Thursday morning and you just found out that you're in charge of Friday night with friends at your house... what's the process you go through over the next 24 hours?
- 28. What is the worst experience you've had with a sales rep?
- 29. Besides money what is the value of work to you in general?
- 30. When is a time you were totally broken?
- 31. What does your morning routine look like?
- 32. When you're really frustrated and you can't control the circumstances you're in... how do you stay relaxed?
- 33. What is the point of a vacation?
- 34. What is a part of your life that you really like to keep organized and how do you do it?
- 35. What type of person intimidates you?
- 36. Describe your work ethic and how you developed it.