

DECISION MAKING CHECKLIST

There are many factors to consider when deciding whether to own a franchise. This checklist is designed to help you cover critical steps when exploring and choosing which franchise is right for you.

CONTACTS

**Tint World® Franchise
Development Department**
888-629-8777

Franchise@tintworld.com

Michael Glick
Franchise Development Manager
Michael.Glick@tintworld.com

Eric Taylor
Chief Development Officer
Eric.Taylor@tintworld.com

Kelly Wruck
VP Franchise Operations
Kelly.Wruck@tintworld.com

Victoria Coia
Director of Business Development
Victoria.Coia@tintworld.com

Tint World® Website
www.tintworld.com
Tint World® Franchise Website
www.tintworldfranchise.com

FRANCHISE DISCOVERY PROCESS:

1. GOALS & CRITERIA

- ☐ The Tint World® Franchise Development Team will contact you to schedule a time to learn about your Goals and Decision Criteria.
- ☐ You will speak with a Franchise Consultant about your background, your goals, your deciding factors, and get answers to questions you may have.
- ☐ Your Franchise Consultant will set a time for you to take a deeper look into what owning a Tint World® is all about and review available franchise opportunities that are in your desired area.

2. FRANCHISE DISCLOSURE DOCUMENT (FDD)

- ☐ Upon your approved report, we will send you the Tint World® Franchise Disclosure Document (the “FDD”).
- ☐ Your Franchise Consultant will review the Tint World® FDD, which requires a 14-day review by the Federal Trade Commission.
- ☐ We encourage you to review the entire FDD and schedule a call with your Franchise Consultant who will walk you through the document and expound on the different sections including our business system.

3. VALIDATION

- ☐ We encourage you to speak with Tint World® franchise owners to gain valuable insight about our business model and help you during the decision-making process.
- ☐ We host weekly group zoom video calls for candidates who RSVP to meet some of our current franchise owners and ask questions about their satisfaction with the brand, training, opening, staffing, and other questions that you may have.
- ☐ We provide zoom video calls that generally include a variety of franchise owners with different demographic areas including single-store owners, multi-store owners, and new store owners to hear from different perspectives and recognize what makes our business model so successful.
- ☐ The owners that you meet during validation will usually end up playing a vital role in your life as a future Tint World® Franchise owner.



4. FUNDING YOUR FRANCHISE

- ☐ The credit report is completely confidential which allows Tint World® to “qualify” you to become a franchise owner. Tint World® will provide you with funding options, resources, and information on the process of purchasing and opening a new franchise.
- ☐ Tint World® will provide to you a 24-hour credit verification report required for application of SBA loan funding with our preferred lenders who recognize our franchise business startup costs.
- ☐ There is no upfront cost to you for applying for an SBA loan or other funding programs with our preferred lenders and you will only be required pay a loan processing fee of \$2,500 to us or a third-party lending source within 30 days after the Franchise Agreement Date.

5. FRANCHISE APPLICATION REQUEST FORM

- ☐ Upon your decision to take the next step and get to know the Tint World® Leadership Team at our Headquarters, a Franchise Application will be required for approval of a franchise in your desired market area.
- ☐ Complete and submit the Franchise Application & Deposit Receipt Exhibit K with a \$5,000 (refundable), which allows you to choose from 1-3 available areas of interest (State and City or Province) for us to review as a suitable area for a Center. Tint World® will refund the deposit should you choose not to enter into the Franchise Agreement.
- ☐ Once Tint World® receives the Franchise Application & Deposit Receipt, a Discovery Day will be scheduled, either virtual zoom video or in-person, at Tint World® HQ in Boca Raton FL.

6. DISCOVERY DAY

- ☐ During the Discovery Day, you will have the chance to tour several Tint World® franchise locations and meet a few franchise owners who will share their experiences with you to learn what it takes for owners to be successful and for you to view a day in the life of the Tint World® franchise lifestyle.
- ☐ Discovery Day is a full day session for you to meet our team at Tint World® Franchise Headquarters in Boca Raton Florida. You will get to meet the Executive Leadership Team, Support Team, Marketing Team, with a quick paced, information session on how our team supports you during the opening and operating of your franchise.
- ☐ After your Discovery Day is concluded and we mutually agree on a market area for your franchise, and we generally prepare and sign the Franchise Agreement via DocuSign within a week after the Discovery Day.

7. FRANCHISE AGREEMENT

- ☐ Upon a fully executed Franchise Agreement and Franchise Fee payment; Tint World® will schedule a Welcome Call with our Franchise Development Team to begin the process of securing a location for your new Tint World® Center.