



Ariel Cohen

CEO & Co-Founder

As the CEO and Co-Founder of TripActions, Ariel is focused on the company's growth. This is Ariel's second company he founded with Co-founder and CTO Ilan Twig — the most recent being StreamOnce, a business multimedia integration platform which was acquired by Jive Software. Prior to StreamOnce, Ariel led Product Management in a senior leadership role at Hewlett-Packard. Ariel earned an EMBA from Northwestern University — Kellogg School of Management.



Ilan Twig

CTO & Co-Founder

As Co-Founder and Chief Technology Officer of TripActions, Ilan Twig oversees the company's product development and engineering teams. This is the second company Ilan founded with CEO and Co-founder Ariel Cohen — the most recent being StreamOnce, a business multimedia integration platform that was acquired by Jive Software. With almost two decades of experience in engineering, Ilan led large research and development teams at both Hewlett Packard Software and Rockmelt. Ilan earned a Bachelor of Science in Computer Science at the Academic College of Tel-Aviv, Yaffo.





Carlos Delatorre Chief Revenue Officer

As CRO, Carlos Delatorre oversees global sales at TripActions. Carlos has nearly 25 years of experience leading global, high performance sales, customer success, professional services, and operations organizations to scale hyper-growth tech companies. Prior to TripActions, Delatorre served as CEO at Vera Security, Chief Revenue Officer at MongoDB, SVP of Sales at Clearslide, SVP of Worldwide Sales at DynamicOps, and AVP of Sales at BMC Software, among other roles. He earned his undergraduate degrees at the University of Miami and Troy State University, and his MBA from Troy State University. Carlos lives in the Bay Area with his wife, son, daughter and two dogs.



Meagen Eisenberg Chief Marketing Officer

As Chief Marketing Officer for TripActions, Meagen Eisenberg is focused on delivering an amazing customer experience while driving world-wide awareness of TripActions. Prior to TripActions, she spent more than 20 years in high-tech and was previously CMO of MongoDB (Nasdaq: MDB) and VP of Demand Generation at DocuSign (Nasdaq: DOCU).

Meagen was recently named Top 50 most retweeted by mid-sized marketers according to AdWeek and Top 25 for B2B Marketing Influencers. She is also on the board of G2 and advises over a dozen tech companies, four of which were acquired this past year. She has an MBA from Yale School of Management, and a Bachelor of Science degree in MIS and a minor in CSC from Cal Poly – San Luis Obispo.





Leslie Kurkjian Crowe Chief People Officer

As Chief People Officer for TripActions, Leslie Kurkjian Crowe oversees the People, Human Resources and Talent teams at TripActions. Prior to TripActions, Leslie was the global Vice President of Talent at Mulesoft, scaling the company through a successful IPO in 2017 and acquisition by Salesforce in 2018. Before MuleSoft, she was at Dropbox, responsible for attracting, developing, and retaining teams across functions. Leading sales operations and strategy, she scaled the sales team more than 3x during a period of hypergrowth. Leslie also led the Dropbox Rotation Program and leadership development initiatives, focusing on growing all levels of talent throughout the company. Previously, Leslie worked on Google's Emerging Business team where she successfully built, scaled, and managed sales teams for several new ad products. She has an MBA from Harvard Business School and a BA in Law, Letters, and Society from the University of Chicago.



Thomas Tuchscherer Chief Financial Officer

As CFO, Thomas Tuchscherer oversees all financial planning and analysis, accounting, tax, treasury, investor relations, corporate development and facilities for TripActions. Thomas has a long history and proven track record leading high performance teams to rapidly scale organizations through hyper growth. Prior to TripActions, Thomas served as CFO at Snowflake, CFO & VP of Corporate Development at Talend, in various leadership roles over product, strategy, operations and planning at SAP, and as VP of Corporate Development at Cartesis. He also worked at several investment companies earlier in his career, one that spans more than twenty years in roles in North America, Europe, and Asia. Thomas earned his MBA from ESSEC and his Bachelor of Arts in Economics at McGill University. Thomas, his wife, and their three boys reside in Los Altos Hills, California.





Ciara Govern

SVP Global Support & General Manager EMEA

As General Manager, EMEA and SVP Global Support for TripActions, Ciara Govern is responsible for scaling and growing the business in the EMEA region, and its customer support team globally. Prior to TripActions, Ciara led Customer Service for Netflix in EMEA. Prior to Netflix, she was the Global Head of Customer Experience GTS Service & Operations for the Royal Bank of Scotland and has over 13 years experience in financial services holding senior management roles in Dubai, London, Amsterdam and India. Ciara is based in TripActions' EMEA HQ in Amsterdam. She has a Bachelor of Business Studies Degree from the Waterford Institute of Technology.



Sai Jahann

General Counsel

As TripActions' General Counsel, Sai Jahann is responsible for the company's global legal needs, leading the in-house legal team and managing outside counsel. Sai began her legal career at Morrison & Foerster LLP, where she focused on antitrust and unfair competition matters in the firm's Washington, DC and San Francisco offices. Prior to joining TripActions, Sai spent several years in-house at other values-driven technology companies in the Bay Area: she served as Managing Counsel for Collective Health and as Senior Counsel, Commercial & Product for Sunrun. Sai holds a Bachelor's Degree in Biomedical Engineering from Columbia University and a J.D. from Stanford University Law School.





Nina Herold

Chief Product & Operations Officer

As Chief Product and Operations Officer at TripActions, Nina Herold oversees the company's customer-driven product development, operations strategies and initiatives. Prior to TripActions, Nina held leadership roles in Product Operations and Logistics at Uber, where she spent nearly four years scaling operations and working closely with product and engineering to launch driver-facing products and services globally. Prior to Uber, Nina worked in finance for the University of Pittsburgh Medical Center. She earned a Bachelor of Science in Business Administration, Finance and Information Systems from Duquesne University.



Shaka Senghor

Head of Diversity, Equality and Inclusion

Shaka Senghor is the President of Shaka Senghor, Inc. His memoir, *Writing My Wrongs: Life, Death and Redemption in an American Prison*, debuted on *The New York Times* and *The Washington Post* Best Seller Lists. Shaka is a former MIT Media Lab Director's Fellow and a former Fellow in the inaugural class of the W.K. Kellogg Foundation's Community Leadership Network. His 2014 TED Talk was featured in their "Year in Ideas" roundup and has over 1.6 million views. Shaka is the recipient of numerous awards, including the 2012 Black Male Engagement (BMe) Leadership Award, the 2015 Manchester University Innovator of the Year Award, the 2016 FORD Man of Courage Award, and the 2016 NAACP Great Expectations Award. He was recently recognized by OWN (the Oprah Winfrey Network) as a "Soul Igniter" in the inaugural class of the SuperSoul 100. He has taught at the University of Michigan and shares his story of redemption around the world. Today, Shaka's priority is shifting societal narratives through storytelling and developing workshops with high entertainment value and deep social impact. Transcending industries, Shaka Senghor, builds and executes global strategies, develops thought focused leadership and cultural campaigns as a consultant for businesses and non-profit organizations internationally.





Daniel Finkel

VP Booking Experience & Supplier Strategy

As the Vice President of Booking Experience and Supplier Strategy at TripActions, Daniel Finkel leads the TripActions Booking Experience and Supplier Strategy Teams, a position that uniquely sits at the intersection of supply and demand. On the one side, Daniel works with R&D, Operations, and our customer facing teams to ensure that we have the best shopping and booking experience for our travelers. On the other, Daniel oversees all of TripActions' supplier and content strategy and relationships, including air, lodging, car and rail. Prior to TripActions, Daniel served several roles at the Expedia Group, including leading global air strategy for Expedia and lodging strategy for Egencia. Daniel has also served leadership roles at Era and SRA, aerospace tech companies in DC. Daniel holds an AB with Honors from Brown University and an MBA from the Kellogg School of Management.



Rich Liu

EVP, Sales Strategy & Productivity

As EVP of Sales for TripActions, Rich Liu oversees the company's mid market and commercial Sales teams. Prior to TripActions, Rich was the VP of Global Corporate Sales at MuleSoft, building and leading the business unit through 4X bookings growth, an IPO, and a \$6.5B acquisition by Salesforce. Prior to that, he held various leadership roles at Facebook, where he led the redesign of Facebook's ad sales organization and oversaw a \$400M ARR business responsible for marketing partnerships across several industries. Prior to Facebook, Rich led sales and operations teams at Fisher Investments, a leading investment management company, where he oversaw the acquisition of more than \$1 billion in new assets annually. Rich started his career as an engineer and has held research positions at the Lawrence Berkeley National Laboratory and Genzyme (now Sanofi). He earned his degree in biomedical engineering from Yale University. Rich lives in the San Francisco Bay Area with his wife and two daughters.





Tim Milliron

VP of Engineering

As VP of Engineering for TripActions, Tim Milliron is obsessed with delivering the most delightful managed travel platform on the planet while he leads all product development, including global Engineering, SRE, and QA teams. Prior to TripActions, Tim spent nearly 20 years in product and engineering leadership roles, including as Director of Engineering at Google, EVP of Product Development at Lytro (acquired by Google), and Director of Product and Engineering at Twilio. Tim has a BSE from Princeton University.



Michael Sindicich

General Manager of TripActions Liquid

As General Manager of TripActions Liquid, Michael is obsessed with creating the world's best travel payments platform while overseeing various aspects of the business including go-to-market strategy, product development, engineering, and operations. Prior to TripActions Liquid, Michael spent the last 4 years building and leading sales teams within TripActions, most recently as VP of Enterprise Sales. Prior, Michael led sales teams at Apptimize (acquired by Airship) and was Co-Founder of financial brokerage, Hurley Brothers. Michael earned his Bachelor of Science degrees in psychology and biology with honors from UCLA.





Christopher Vik SVP of Sales, EMEA

As Senior Vice President of Sales at TripActions, Christopher Vik leads our offices in Europe. Prior to TripActions, Chris served as Vice President of EMEA at Harness and in various leadership roles at Cybereason, Fuze, and other growth-oriented technology companies across Europe. Chris has a proven track record of successfully leading U.S. founded tech companies in Europe since 2012.



Gary Luton SVP Global Customer Success

As Global Customer Success for TripActions, Gary is leading a team of Customer Success Managers and Success Programs to drive success for all TripActions customers. Gary and his team are passionate about helping customers deliver transformational improvements in corporate travel and expense programs, providing fast time to value, high traveler adoption, and helping customers drive operational excellence. Gary spent his 25+ year career working in transformative customer success and consulting roles. Prior to TripActions, Gary spent 12 years at Salesforce in Singapore where he led the growth of Customer Success for the Asia Pacific region over 10 years before relocating to San Francisco in 2016 to run Customer Success Operations. Gary has an MBA from Kingston University in London.

