



**WHY CUSTOMERS TESTING SAMPLE ROLLS  
WITH NO ON-SITE VISIT OFTEN FAILS TO  
OBTAIN THE BEST RESULTS.**

[www.loadstability.co.uk](http://www.loadstability.co.uk)

## One

Customer testing of a sample roll often fails to analyse cost per pallet wrapped, focusing on cost per roll, cost per kg or meter. Unless machine settings are altered to match the film being run, a true comparison cannot be made.

## Two

Will professional and accurate load stability recordings be measured whether machine settings are altered or not?

## Three

Without us visiting and trailing our film, a customer will miss out on the following:

- a) Our free evaluation of their current machines, basic health and safety checks plus adjustment of settings to maximize stretch and tension levels.
- b) Professional and accurate load stability recordings. We can highlight quickly and straightforwardly where on a pallet you may be applying too much or too little pallet wrap.

## Four

Always ask whether your film supplier spot purchases polymers (to get the best price without regard to consistency of the finished product) and what tolerances they operate to. Otherwise, there is a risk a sample roll may perform well but a subsequent order may not match the sample in terms of grade or meterage.





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