



## BILT Sell Script

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### **Intro:**

Hi, [Borrowername/Agentname]! Thank you for taking the time to speak with me today. I'm excited to tell you about the many benefits we provide as your mortgage broker, including a new partnership that allows us to exclusively offer a mortgage with built-in benefits.

### **Benefits of working with an independent mortgage broker:**

As an independent mortgage broker, I'm able to offer speed, service and savings you won't find at a bank or online lender, including:

- Personalized guidance tailored to your unique financial situation
- Access to multiple lenders for some of the most competitive rates
- A seamless, stress-free loan experience from start to finish
- Consistent communication and expert support throughout the entire loan process

### **A mortgage with built-in rewards:**

Through my partnership with Bilt, the #1 loyalty program for renters now available to homeowners, and UWM, the #1 mortgage lender in the nation, I'm able to offer an exclusive, first-of-its-kind mortgage with built-in rewards. It's an innovative loyalty program that transforms your monthly mortgage payments into a wide range of perks and benefits.

Simply by managing your loan and making on-time digital payments through the Bilt platform, you'll earn points that can be redeemed for valuable benefits. Highlights include:

- **Earn points with each payment.** Every on-time payment earns you points through the Bilt platform
- **Redeem points for everyday benefits.** Points can be redeemed for savings on neighborhood dining, groceries, pharmacies, travel and so much more
- **Transform your largest monthly expense.** Your home is your biggest investment. Now it can earn you rewards simply by using the Bilt platform and paying your mortgage on time.
- **Feel valued and rewarded.** This program recognizes your financial responsibility and gives you the appreciation you deserve
- **Extended benefits beyond closing.** As long as UWM and Bilt service your loan, you will continue to earn rewards with each on-time payment, providing ongoing incentives long after you've moved into your new home

### **Closing:**

By working with me, you'll not only get a seamless, stress-free mortgage experience, you'll also get a smarter, more rewarding way to manage your home financing.

Do you have any additional questions for me? Or would you like to move on to the next steps so you can start enjoying these exclusive benefits?