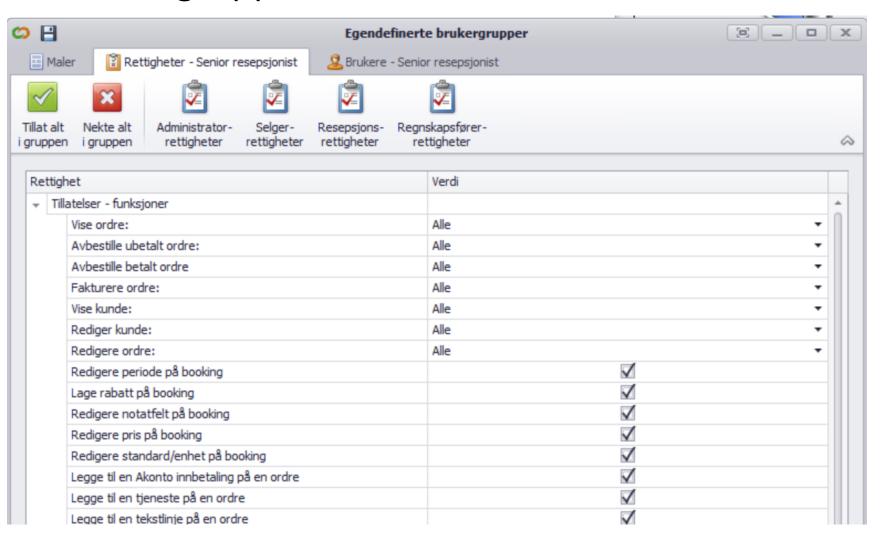
# Nyheter - funksjoner

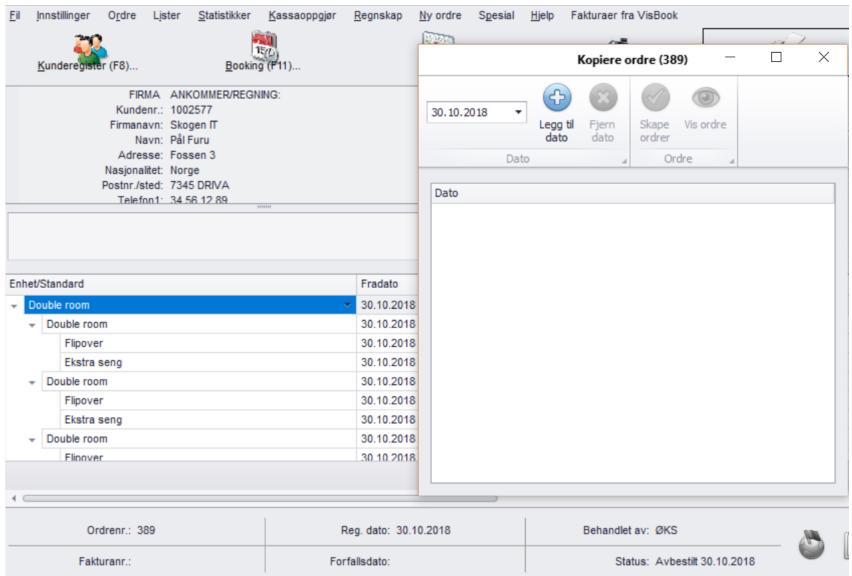
Siden forrige workshop.



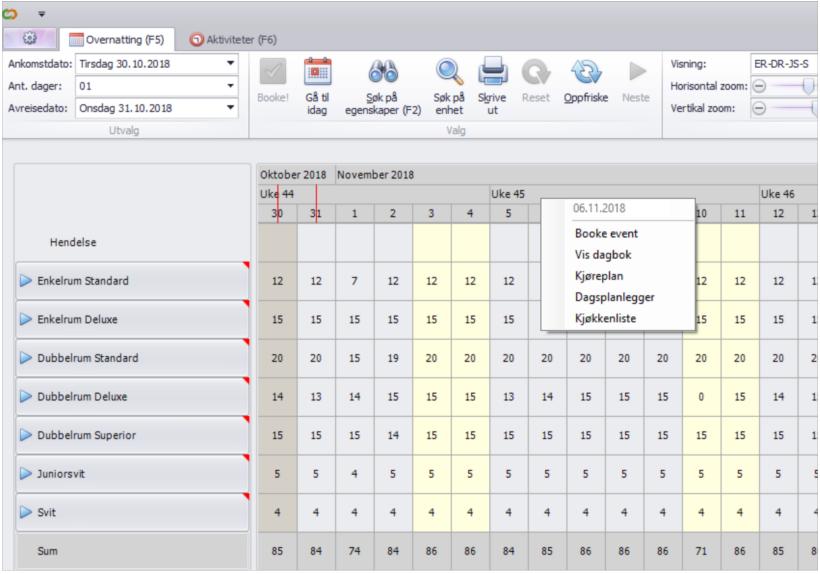
## Egendefinerte brukergrupper



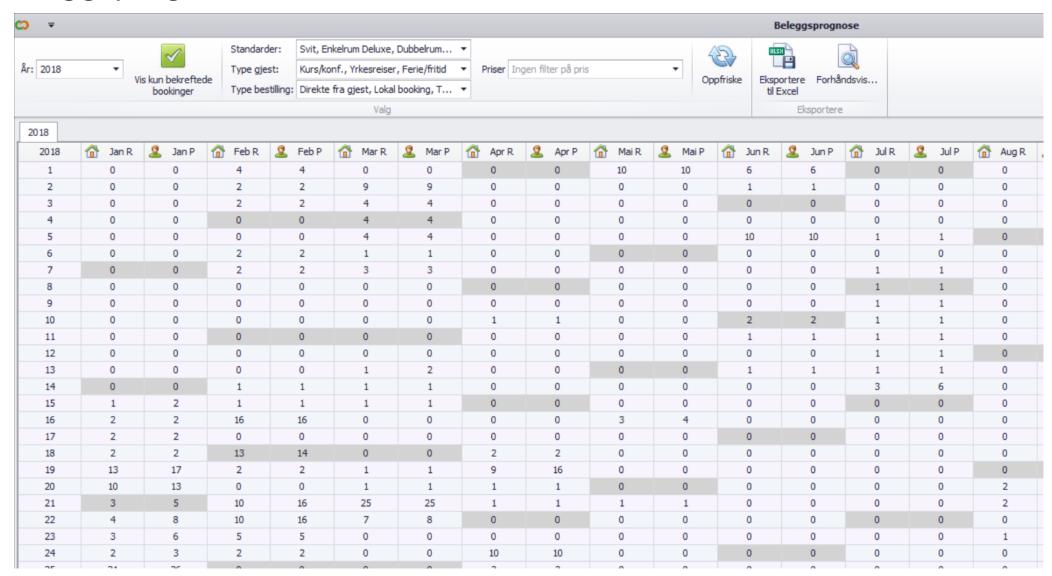
## Kopiere ordre



## Summering og meny i bookingbildet

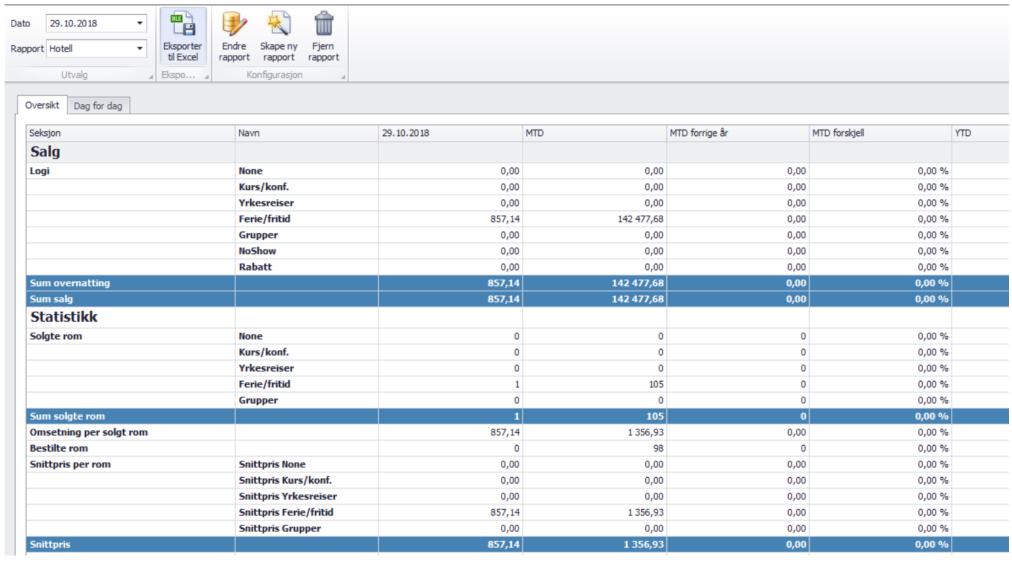


## Beleggsprognose



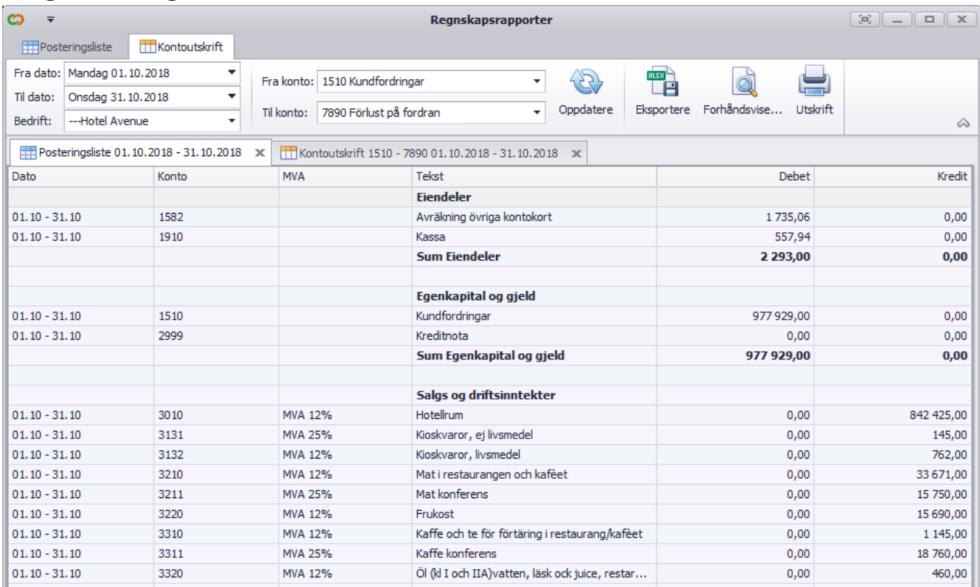
## Dagrapport

#### Dagrapport





## Posteringsliste og kontoutskrift



# Nyheter - funksjoner

- Avslutning av periode med åpne ordrer (Pilot)
- Eksport av ordre til Excel
- Lister -> Ordreliste
- Leverandørrapport, fastsum og eierbookinger
- Prissystem for aktiviteter og barnerabatt (Pilot)



# Regnskapssystemer

Visma Global

Visma Business

Duett

**Dynamics AX** 

Mamut

Agresso

Di Regnskap

**Ixmal Financials** 

Xledger

Tripletex

Sie4

Uni Micro

DK

PowerOffice Go

eAccounting

Matrix (ny)

**Procountor (ny)** 

Azets (ny)

24SevenOffice (ny)

Visma.net (ny)



# Låsesystemer

Vingcard Vision

Entry

EasyAccess offline

Hoist

Salto

eElectron

Hotek (ny)

Saflok, dormakaba (ny)

**Smartone (ny)** 





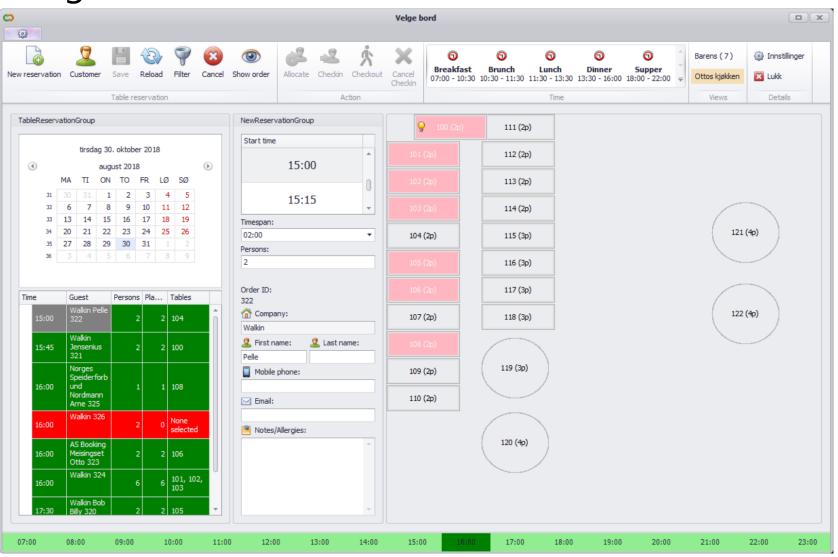
- SiteMinder allows hotels to attract, reach and
- convert guests across the globe
- The Channel Manager connects to 350+ booking channels, including OTAs, wholesalers, meta-search and GDS.
- Full 2way integration with VisBook.
- Flat monthly fee includes all channels and support (from 89€/month).
- Welcome offer: free setup + 2 weeks free trail (until 30/11)



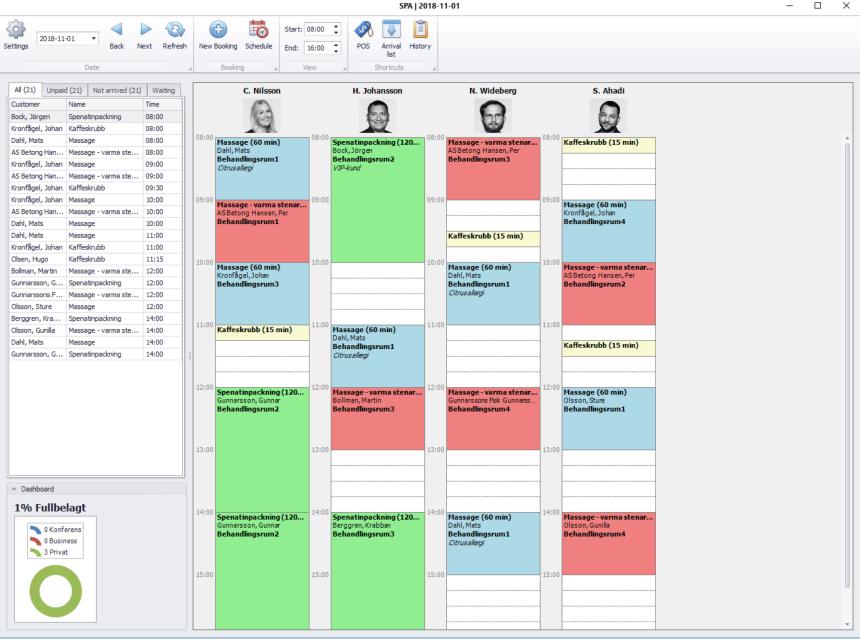
# Hva kommer?



## Bordbooking



# Spabooking



# Price My Hotel Room RMS – Revenue Management System

- Fully integrated with VisBook
- Algorithm calculates a price suggestion
- Can be set to automatically update your prices every 15 minutes
- Prices updated 365 days ahead according to your strategy
- The average hotel increases RGI with 11 per cent (top performers over 30 per cent)

Mats Grähs, mats@pmhr.se, Mobile +46 793 33 74 95

Henrik Dahlbom, <a href="mailto:henrik@pmhr.se">henrik@pmhr.se</a> , Mobile +46 705 55 08 55

www.pmhr.se





- Atomize has market presence in 18+ countries across 5 continents
- Fully automated Revenue Management System (RMS)
- Ranked #1 RMS for Boutique and Independent hotels by <a href="https://hoteltechreport.com">https://hoteltechreport.com</a>
- Average uplift of 17% in RevPAR among clients: <a href="https://vimeo.com/267572729">https://vimeo.com/267572729</a>
- 98,9% average acceptance rate of prices
- Implementation time: 72h
- Mobile first design
- Price override functionality
- Full 2-way integration





- 1. Håndtere kredittkort fra Channel manager
- 2. Integrasjon med VisBook-klient
- 3. Komplett betalingsløsning





### ZAPLOX

## **MOBILE GUEST JOURNEY**



# **Mobile Key**

Mobile keys with online distribution as a central function

# S Payment

Payment directly in the guest's mobile device

## Bookings & offers

Upgrade the reservation from the mobile device and make next mobile reservation



### Key advantaged

#### Saves Time

 Check-in or check-out through the mobile solution enables more value adding tasks for the staff

### **Saves Costs**

No peak staffing at front desk needed, no lost keys cards,
cost efficient guest communication

### **Guest Communications**

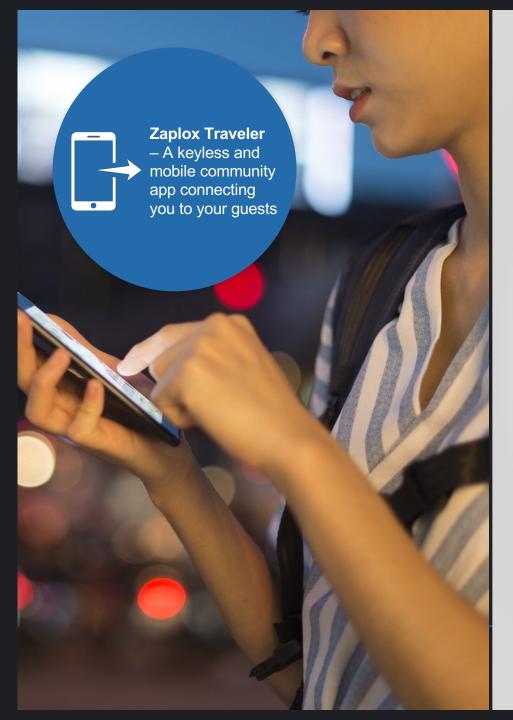
Mobile guest communication Pre-post-stay to drive loyalty and revenue

### **Drives Revenue**

Direct booking, upgrades, restaurant, bar, spa offers drive revenue and increase guest satisfaction

zaplox.com





### ZAPLOX

### TRAVELER

Provides everything your hotel needs to deliver the ultimate mobile guest journey with one seamless, app integrated with your PMS and locks. You don't need to have your own app to be part of a community.

- Hotel community
- Offer management
- Lock integration
- Pre-authorization
- PMS integration
- Registration card
- Check in/early check in
- Check out/late check out
- Express Onboarding link
- Key from front desk/portal

- Usage statistics in admin portal
- Room ready notification
- Folio split
- Notifications
- Ratings
- Mobile key
- Folio review check out
- Book next stay