



2024 Multifamily Energy Efficiency Program Overview

January 31, 2024

*Thank you for joining, the presentation will begin shortly.
Presentation PowerPoint and recording will be distributed afterwards.*

Agenda

- 2023 Program Highlights
- 2024 Program Offerings
- 2024 Program Focus
- Program Application Submission Process
- Multifamily Contractor Website
- Program Outreach Team

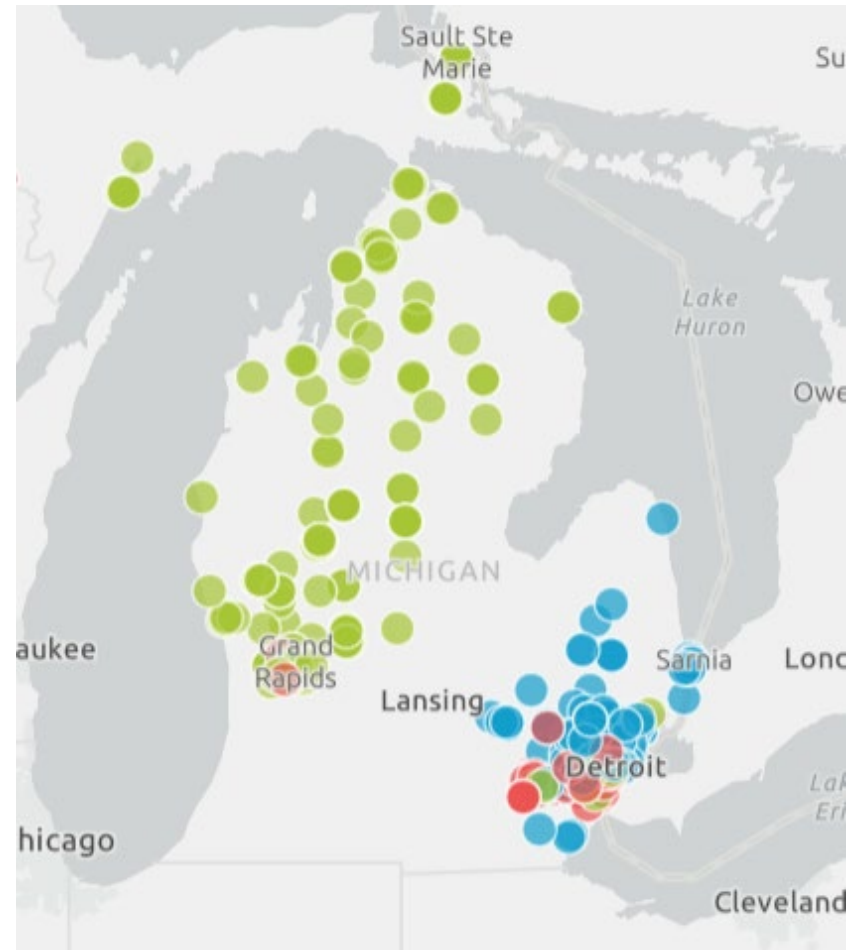
The logo for DTE Energy, featuring the letters "DTE" in a bold, dark blue, sans-serif font. To the left of the text is a stylized sunburst graphic composed of numerous thin, light gray lines radiating from a central point, forming a semi-circle.

DTE

2023 Program Highlights

2023 Program Results

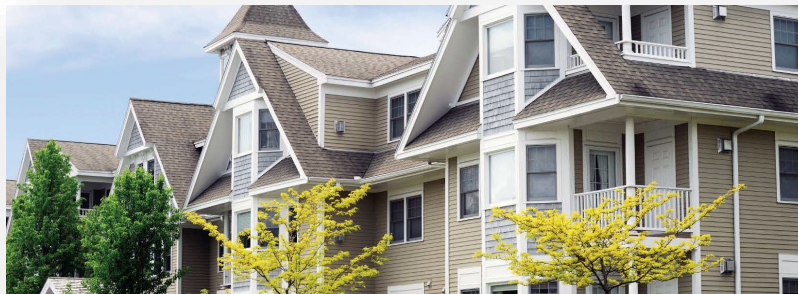
- MWh Saved: 12,500
- MCF Saved: 107,000
- 239 Total Multifamily Properties Served





2024 Program Offerings

Income Qualified & Market Rate



DTE Multifamily Program Offerings

Make affordable energy efficient upgrades to increase your property value and reduce energy costs.

No-cost energy assessment

Not sure where to start?

An energy advisor will complete a walk-through of your building to assess what energy efficient enhancements will work best for your property.

The energy advisor will inspect and evaluate:

- HVAC
- Plumbing equipment and fixtures
- Building envelope
- Insulation levels
- Windows and doors
- Lighting and electrical
- Major appliances

Earn incentives

Prescriptive/Custom incentives

The DTE Energy Multifamily Program offers money back on upgrades to existing equipment located in individual units and common areas, including HVAC, interior and exterior lighting, and water heating products. To learn more about next steps and available products, visit dteenergy.com/multifamily

Income-qualified incentives

The DTE Multifamily Program offers increased incentives for properties that meet income-qualified guidelines. For a detailed list of income-qualified and program incentives, visit dteenergy.com/multifamily

Start saving today with the
DTE Multifamily Program!

Call **866.796.0512**

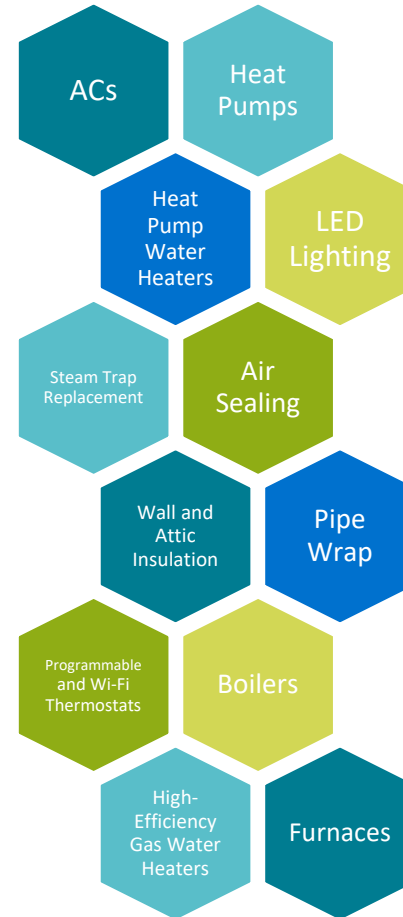
Email dtemultifamily@michiganefficiency.com

Visit dteenergy.com/multifamily

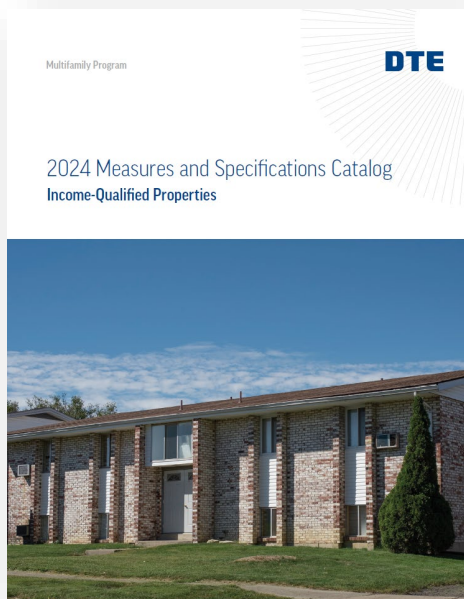


2024 Rebates Offered

- Gas and Electric
- New Construction and Existing buildings with 3 or more units under one roof
- In-unit and Common Areas
- Prescriptive and Custom
 - Insulation/Air Sealing
 - HVAC
 - Water Heating
 - Tune-ups
 - LED Lighting
 - ENERGY STAR Appliances
 - Miscellaneous (pipe wrap, doors/windows, etc.)



2024 Income Qualified Catalog Changes

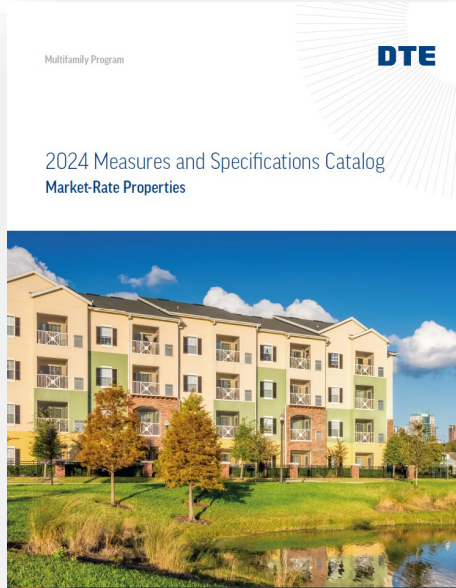



IMPORTANT NOTE: Measures eligible for New Construction projects are indicated with 🏗️

*Applications are limited to \$100,000 per property per year, unless approved by the Program Team

Measure	2023	2024	Change
Screw-in LEDs	Eligible	Not Eligible	Eliminated due to federal requirements
LED Downlights	\$75	\$35	Decrease
Attic/Roof/Wall Insulation	\$400/1000 sf installed	\$800/1000 sf installed	Increase
Building Envelope Air Sealing	\$400/1000 sf installed	\$800/1000 sf installed	Increase
Cold-Climate Heat Pump (1.5 tons or less)	\$1,500/ton	\$5,000/Heat Pump in living unit	Change in unit (tons → heat pump)
Cold-Climate Heat Pump (greater than 1.5 tons)	\$1,500/ton	\$6,000/Heat Pump in living unit	Change in unit (tons → heat pump)
Furnace (in unit)	\$1,500/furnace	\$1,200/furnace	Decrease
Wi-Fi Thermostats	N/A	\$100	New
Clothes Dryer or Washer	N/A	\$150	New
Refrigerator	N/A	\$250	New
Continuous Bathroom Exhaust Fan	N/A	\$75	New
ASHRAE L2 Audit	N/A	\$6,000/Audit	New

2024 Market Rate Catalog Changes



IMPORTANT NOTE: Measures eligible for New Construction projects are indicated with 

*Applications are limited to \$50,000 per property per year, unless approved by the Program Team

Measure	2023	2024	Change
Screw-in LEDs	Eligible	Not Eligible	Eliminated due to federal requirements
Attic/Roof/Wall Insulation	\$150/1000 sf installed	\$300/1000 sf installed	Increase
Building Envelope Air Sealing	\$150/1000 sf installed	\$300/1000 sf installed	Increase
Cold-Climate Heat Pump (1.5 tons or less)	\$350/ton	\$1,400/Heat Pump in living unit	Change in unit (tons → heat pump)
Cold-Climate Heat Pump (greater than 1.5 tons)	\$350/ton	\$1,700/Heat Pump in living unit	Change in unit (tons → heat pump)
Wi-Fi Thermostats	N/A	\$75	New
Clothes Dryer or Washer	N/A	\$50	New
Refrigerator	N/A	\$50	New
Continuous Bathroom Exhaust Fan	N/A	\$25	New

Equipment Requirements

Prescriptive Measure Specifications

Lighting

All Final Applications must include manufacturers' specification sheets for lamps and ballasts demonstrating compliance with the specifications listed below. All LED fixtures must be listed on the current ENERGY STAR or DesignLights Consortium (DLC) Qualified Products Lists at the time of Reservation Application. All incentives are for one-for-one replacements, except as noted.

LED Replacing CFL Fixture (Ref # CA-L5)

Incentives are available for replacing CFL downlights with LED fixtures. The replacements must be a complete luminaire unit and replace the reflector, lens, heat sink, driver, and light source. Screw-in or pin-based retrofits are not applicable for this measure.

LED Downlight (Ref # CA-L1 and IU-L1)

Incentives are available for replacing recessed incandescent/halogen fixtures with new LED fixtures. Available only for interior hardwired LED fixtures. Only complete, new fixtures or modular hardwired retrofits for interior applications qualify.

LED GU10 or Pin Base MR-16 (Ref # CA-L3 and IU-L2)

Incentives are available to replace existing incandescent/halogen or CFL MR-16 lamps with LED MR-16 lamps.

Exit Signs (Ref # CA-L2)

Incentives are available for high-efficiency exit signs replacing or retrofitting an existing incandescent or CFL exit sign. Electroluminescent, T1, and LED exit signs are eligible. Non-electrified and remote exit signs are not eligible. All replacement exit signs must be UL or ETL listed, have a lifetime of 15 years, 2.5 watts per face, or 5 watts per sign.

Interior and Exterior Occupancy Sensors (Ref # CA-L6, CA-L7, CA-L8, and CA-L10)

Incentives are available for occupancy sensors for intermitted occupancy interior areas, which automatically turn lights off when not occupied. The minimum amount of time for the lights to stay on

Stairwell Bi-Level Control (Ref # CA-L9)

Incentives are available for interior stairwell lighting controls in which stepped dimming occupancy controls consist of a lighting system that operates at full power and full light output when the space is occupied, then at a reduced power level and reduced light output when non-occupied. In order to qualify for this incentive, the occupancy sensor must be installed in an interior stairwell or passageway application requiring continuous (24 hours a day) by code. The occupancy sensor must be hard-wired; it can be passive infrared (PIR) or a microwave occupancy sensor; and the sensor must reduce the fixture output to use no more than 50% of full power.

This incentive may not be combined with the interior occupancy sensor measure. Fixtures that are retrofitted from fluorescent to LED are eligible to claim the Linear LED incentives in addition to the Stairwell Bi-Level Lighting Control incentive. There must be no previously existing automated lighting control in the area for which incentives are being applied.

Interior Linear LED (Ref # CA-L12 and CA-L34)

Incentives are available for Linear LED tubes and fixtures replacing existing fluorescent tubes in fixtures or replacing the whole fixture. The LED tubes or fixtures must have a minimum efficacy of 50 lumens per watt (lm/W). Incentive is per watt reduced. Wattage differences resulting from a reduction in the quantity of lamps within a fixture (de-lamping) is eligible for inclusion in the incentive calculation. Wattage differences resulting from a reduction in the quantity of fixtures is not eligible for the prescriptive incentive, and must use the custom incentive category.

Exterior or Garage HID to LED Lighting Retrofit (Ref # CA-L18)

Incentives are available for replacing existing HID fixtures with LED. Existing fixtures must operate less than 8,760 hours per year. Fixture replacement must result in at least a 40% power reduction. LED fixtures must have a minimum efficacy of 35 lumens per watt. Incentive is per watt reduced.

Custom Measure Specifications

Electric and Gas

Reservation Applications **MUST** be submitted for all custom projects while the existing equipment is still in operation so that existing conditions (baseline) can be verified. Custom projects must involve a facility improvement that results in a permanent reduction in electrical (kWh) and/or natural gas (Mcf) energy usage due to an increase in system efficiency.

	Service	Unit
Electric		kWh
Natural Gas		Mcf

Custom and prescriptive measures may be included on one application. Mixed measures, those with both prescriptive and custom aspects, must be separated into prescriptive and custom measures. Prescriptive measures, or portions thereof, are only eligible for prescriptive incentives. Custom measures, or portions thereof, are only eligible for custom incentives. For custom measures or portions thereof, incentives are limited to 50% of the sum of all custom costs. The measure cost (MC) is the cost of implementing a measure less any costs incurred to achieve non-energy-related project benefits. Only costs associated with the incentivized energy savings measure should be included in the MC. The MC is the basis for determining the simple payback period for custom measures and is defined as either:

- For end-of-life equipment replacement measures, the cost differential between equipment meeting program efficiency criteria and equipment meeting the minimum efficiency allowable by code or industry standard. External labor costs may also be included.
- For retrofit, early replacement, or new technology measures, the cost of new equipment or components added to existing equipment for the purpose of improving energy efficiency. External labor costs may also be included.

For example, when replacing an existing space-heating boiler that is at the end of its useful life with a new, high-efficiency model, the price differential between the high-efficiency model and a standard-efficiency model is the MC. However, when adding a variable frequency drive to an existing boiler pump or when changing high-intensity discharge (HID) light fixtures to fluorescent fixtures, the MC is the purchase price of the VFD or light fixtures including any external contracted labor for the installation.

All Final Applications **MUST** include manufacturers' equipment specification sheets.

Custom electric projects must have a simple payback period equal to or greater than one year and less than or equal to eight years to be eligible for an incentive. Custom natural gas projects must have a simple payback period equal to or greater than one year to be eligible for an incentive. Project payback is equal to the ratio of the project MC divided by the annual energy savings. Projects that are NOT eligible for an energy efficiency incentive include, but are not limited to, the following:

- Fuel switching (e.g., electric to gas or gas to electric)
- Changes in operational and/or maintenance practices or simple control modifications not involving capital costs
- On-site electricity generation
- Projects that involve load-shifting/demand-limiting (and not kWh savings)
- Renewables
- Power quality improvements

Requirements for Custom Lighting

All LED fixtures must be on the current ENERGY STAR or DesignLights Consortium (DLC) Qualified Products Lists.

Requirements for Custom Project Electricity and/or Natural Gas Savings Calculation

The annual electricity and/or gas savings must be calculated for custom projects using industry-accepted engineering algorithms or simulation models. The applicant must estimate the annual electricity and/or gas usage of both the existing and proposed equipment based on the current operation of the facility. If the existing equipment is at the end of its useful life, the applicant must substitute the baseline with equipment that would meet the applicable federal and local energy codes when calculating the annual energy savings. The applicant must be able to clearly describe the method used to calculate the savings. The applicant must provide all assumptions used in the calculations and justify or cite a precedent for the assumptions. Acceptable methods of determining custom project energy savings include detailed calculations, equipment or subsystem metering, and/or a building energy model. DTE Energy will review the application

The logo for DTE Energy, featuring the letters "DTE" in a bold, dark blue, sans-serif font. To the left of the text is a stylized sunburst graphic composed of numerous thin, light blue lines radiating from a central point, forming a semi-circle.

DTE

2024 Program Focus

Deeper Retrofits and Weatherization

The Multifamily Program offers additional financial and logistical support for income qualified customers who are interested in deeper retrofits

The Program connects customers with contractors who have a contractor agreement on file

Contact your energy advisor if you are interested in bidding on these projects

HVAC and Water Heating

- Mini-Split Heat Pumps
- Electric Heat Pump Water Heaters

Insulation/Air Sealing

- Wall Insulation
- Attic Insulation
- Building Envelope Air Sealing

Energy Efficiency Directory

Tool designed to direct customer leads to you!

Your company's contact information can be listed in the Energy Efficiency Directory after your first application is submitted

dteenergy.com/eed

Find a Participating Contractor

Welcome to the Energy Efficiency Directory

[Search Contractors by Location](#) [Search Contractors by Name](#)

Search City, ZIP, or Address
Livonia, MI 48154, USA

Distance
10 Miles

Services Provided
Multi Family

Search results will offer all of the selected Services Provided

[Clear](#) [Search](#)

Click on a Contractor to see more details

CONTRACTOR NAME	
MODOC Mechanical 34133 Schoolcraft Road, Livonia MI, 48150	0.9 mi.
Motor City Heating and Cooling 34471 Industrial Rd., Livonia MI, 48150	1.2 mi.

What is the Michigan Heat Pump Collaborative?

- The Michigan Heat Pump Collaborative aims to remove barriers to increase the adoption of heat pumps in Michigan.
- It is designed to bring top tier heat pump education opportunities and resources to contractors supporting Michigan residents.
- Website: miheatpumps.com
- We are here to support you!
- Sponsored by:

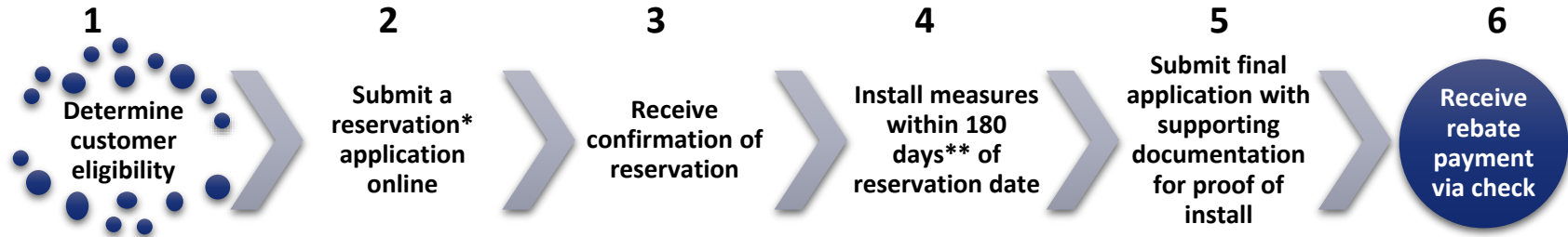


The logo for DTE Energy, featuring the letters "DTE" in a bold, dark blue sans-serif font. To the left of the text is a stylized sunburst graphic composed of numerous thin, light gray lines radiating from a central point, forming a semi-circle.

DTE

Application Submission Process

Rebate Application Process



*Prescriptive projects over \$1,000 and all custom projects require a Reservation Application prior to the start of any work. Applications are approved individually and are subject to program funding availability.

** If your application is for new construction or a LIHTC funded major renovation, reservation extensions will be evaluated and approved on a case-by-case scenario

Determine Eligibility

- Multifamily property must have DTE service and 3 or more units under one roof
- Both new construction and existing buildings are eligible
- Income-Qualified (Must meet any of the 4 eligibility requirements)
 - Enhanced rebates offered
- Market-rate
 - Standard rebates offered

Income Qualified Customers

DTE Energy offers an Income Qualified (IQ) component as part of the Multifamily Program. The Income Qualified program is focused on energy savings for both subsidized and income qualified public housing multifamily properties by offering enhanced incentives and specialized services for this segment. An Income Qualified Multifamily property may be eligible to participate if they meet any one the following requirements:

1. Participation in an affordable housing program.

Automatic qualification for any property that can provide evidence of participation in a federal, state, or local affordable housing program, for example: LIHTC, HUD, USDA, MSHDA, local tax abatement for income qualified properties, etc.

2. Location in an income qualified Census Tract.

Location within HUD's annually published "Qualified Census Tracts". More information can be found at www.huduser.gov/portal/sadda/sadda_qct.html.

3. Rent roll documentation.

Submission of rent rolls documenting that the average rents charged by a particular property are affordable to households meeting HUD's definition of income qualified. Properties with average rental rates at or below 80% of local "Fair Market Rent" as published annually by HUD will be eligible to participate in the Income Qualified incentives.

4. Resident income information

Submission of resident income information showing that at least 50% of apartment units are rented to households meeting one of the following criteria:

- A. At or below 200% of the Federal Poverty Level
- B. At or below 80% of Area Median Income

Application Submission Portal

Website URL: dtemultifamily.customerapplication.com

The portal allows you to:

- Create a new account with unique email address and password
- Submit a reservation and final application for program funding
- View and manage your applications

The screenshot shows the DTE Multifamily Program portal. At the top is a dark blue header with the 'DTE' logo in white. Below the header is a navigation bar with links for 'Home', 'Apply Now', and 'Manage Applications'. The main content area has a white background and contains the following text:

Welcome to the DTE Multifamily Program portal! This portal enables you to create an account, reserve funding for eligible projects, and submit applications for program incentives.

Click on the "[Apply Now](#)" tab and follow the steps below to begin the process.

1. Create a new account with unique email address and password.
2. Submit a reservation application for program funding

- A reservation is required for all custom and certain prescriptive measures identified in the incentive worksheets, and strongly encouraged for all other prescriptive measures with incentives totaling \$1,000 or more. If your project requires a reservation, do not begin any part of your project (including removal of old fixtures) until you have submitted your reservation application.

3. The DTE Energy Multifamily Program Team will review project eligibility and will contact you to conduct any pre-upgrade inspections that may be necessary to reserve program funds.
4. Update application as needed and change status to "Final Application" within 60 days of project completion.

- Post-installation inspections may be required before projects are processed for payment.

Applicants should call 866.796.0512 (option 2) or email dtemultifamily@michiganeficiency.com if they have any questions about documentation requirements.

At the bottom of the page is another dark blue footer with the 'DTE' logo in white and a list of links: News Room | Police/Fire | Builders | Landlord | Large Business | Municipalities | Site Map | Terms & Conditions | Online Privacy | Customer Data Privacy | Contact Us | Careers.

Application Submission Portal

Apply Now

Are you ready to begin your application?

Begin Application

DTE

Home Apply Now Manage Applications

Multifamily Prescriptive Application

Program Information

Pre-Application Submission Date	Will project seek low interest rate financing through Michigan Saves?
<input type="text" value="mm/dd/yyyy"/>	<input type="text" value="-Select-"/>
Final Submission Date	Estimated Install Cost *
<input type="text" value="mm/dd/yyyy"/>	<input type="text"/>
Project or Building Name (if applicable)	Who should we call with questions about the application? *
<input type="text"/>	<input type="text"/>
Is this a Reservation or Final Application? *	How did you learn about this incentive program? *
<input type="text"/>	<input type="text"/>
Is this a New Construction Application? *	
<input type="text"/>	
Is this property Income Qualified or Market Rate? *	
<input type="text"/>	

Michigan Saves financing options for your customers will continue to be available in 2024. Offering terms up to 36 months for projects up to \$150,000. To learn more about Michigan Saves, visit their website at <https://michigansaves.org/>

Customer Details

Section description

Natural Gas Provider *

DTE Energy

DTE Energy Gas Account Number (at project location)

Building Information

Section description

Property name *

Building Type *

Number of Floors *

Total Sq. Footage (IU + CA) *

Year Built *

Total Number of Buildings on Property or Site *

Total Number of Buildings having at least 1 measure Installed or performed *

Total Number of Units on Property or Site *

Total Number of Units having at least 1 measure Installed or performed

Do any of the residents living at this property receive income-based rental subsidies?

-Select-

Is this property receiving funding through an affordable housing program? *

Is this property publicly or privately owned?

-Select-

Do the residents at the property own or rent their living unit?

-Select-

Are you receiving Multifamily new construction tax credits?

-- SELECT --

HVAC and Water Heating

Primary Cooling Equipment Type *

Primary Heating System Fuel Type *

Primary Heat Equipment Type *


Hot Water Heater Fuel Type *

Hot Water Heating System *

Payment Information

Who do you wish to receive the rebate? *

Contractor (Release Required)



Final Agreement Information and Account Holder Signature Page

Before you submit: Review the Checklist above to ensure all incentive areas reflect the worksheets you've completed in this application. Please carefully read the Final Application Agreement on page 8 and be sure to sign page 9 before submitting your paperwork.

Final Agreement Information and Account Holder Signature

DTE Project Number: Actual Completion Date:

Total Project Cost: Total Incentives Requested:

DTE Account Holder Name (print): DTE Account Holder Title:

DTE Account Holder Signature: Date:

For Final Applications, sign and submit only **after** all equipment has been installed. A customer signature is required for payment. **By signing this form, I agree to all terms and conditions.**

Optional Third-Party Payment Authorization

Important Notes

Complete the section below if the incentive payment is to be paid to a single entity other than the DTE Account Holder.

I am authorizing the payment of the incentive to the third party named below, and I understand that I will not be receiving the incentive payment. I also understand that my release of the payment to a third party does not exempt me from the Program requirements outlined in the Measure Specifications and Final Application Agreement.

Authorized By (print name): Title:

Phone #: Email:

DTE Account Holder Signature: Date:

Check Should Be Made Payable To

Company/Individual Name (payee):

Mailing Address:

City: State: ZIP Code:

Contact Phone #:

Adding Equipment Selections

The screenshot displays the DTE website interface. The main content area shows 'Equipment' with a message 'No equipment added.' and an 'Add Equipment' button. A modal window titled 'Add Equipment' is open, listing various equipment categories: Air Source Heat Pumps, Controls, Custom Measure (highlighted with a blue arrow), DHW Flow Reduction, DHW Insulation, Furnaces, LED, Residential Appliances, Tune-ups/Services, Unitary Packaged Heating & Cooling, and Water Heaters. A 'Custom Incentive Worksheet' overlay is also present, containing a table with columns for Service, Unit, Current Energy Cost, Annual Savings, Savings Rate, Total Annual Incentive, Measure Cost, Total Package Incentive, and Total System Incentive. The table is currently empty. Below the table, there are sections for Electric Simple Payback Period, Electric Measure Cost, Gas Simple Payback Period, and Gas Measure Cost, each with a formula. An 'IMPORTANT!' note at the bottom explains the Simple Payback Period and Total Awarded Incentives.

Home **Contacts** **My Profile**

DTE

Home Apply Now Manage Applications

Equipment

Equipment

No equipment added.

Add Equipment

Back **Continue** - OR - **Save & Complete**

Add Equipment

[Catalog Home](#) / Income Qualified Presc IU

- Air Source Heat Pumps
- Controls
- Custom Measure**
- DHW Flow Reduction
- DHW Insulation
- Furnaces
- LED
- Residential Appliances
- Tune-ups/Services
- Unitary Packaged Heating & Cooling
- Water Heaters

Custom Incentive Worksheet

Important: All equipment selections must be submitted with the application. Please attach all equipment specifications to your Incentive Application before you submit for review. All custom projects must include detailed energy savings calculations with new equipment model numbers.

IMPORTANT NOTE: All custom projects require pre-approval prior to the start of work or purchase of equipment.

Key: **FCM** Location (Department, area, etc.)

Service	Unit	Current Energy Cost (\$/yr)	Annual Savings (\$/yr)	Savings Rate (%)	Total Annual Incentive (\$)	Measure Cost (\$)	Total Package Incentive (\$)	Total System Incentive (\$)
Electric	1000	\$1.00	\$0.50	50%	\$0.50	\$0.50	\$0.00	\$0.00
Natural Gas	1000	\$1.00	\$0.50	50%	\$0.50	\$0.50	\$0.00	\$0.00

Electric Simple Payback Period must be 10 to 18 years

Electric Measure Cost: Annual kWh Saved x Current Energy Cost

Gas Simple Payback Period must be 11

Gas Measure Cost: Annual MCF Saved x Current Energy Cost

IMPORTANT: The Simple Payback Period must fall within the electric or natural gas categories to qualify for an incentive. (See formulae above).

Total Awarded Incentives for each LEFty are capped at no more than 50 percent of the Total Measure Cost. If one utility does not qualify for an incentive, the other utility is capped at no more than 50 percent of the **Aggregate Measure Cost** for that utility. If you require assistance completing this section, contact our office.

Adding Equipment

Home Contacts My Profile

DTE

Home Apply Now Manage Applications

Equipment

Equipment

No equipment added.

Add Equipment

Back Continue - OR - Save & Complete

Add Equipment

[Catalog Home](#) / [Income Qualified Presc IU](#) / Air Source Heat Pumps

Mini-Split Heat Pump Presc-IU-IQ

Quantity ***** ← *Required input

1

AHRI REF NUMBER

NUMBER OF UNITS SERVED (CONFIRM WITH TALLY SHEET) *

NUMBER OF BUILDINGS SERVED (CONFIRM WITH TALLY SHEET) *

DATE INSTALLED (REQUIRED FOR FINAL APPLICATION ONLY)

mm/dd/yyyy

INPUT BTU (EX 60000) *

Agree to Program Terms and Conditions

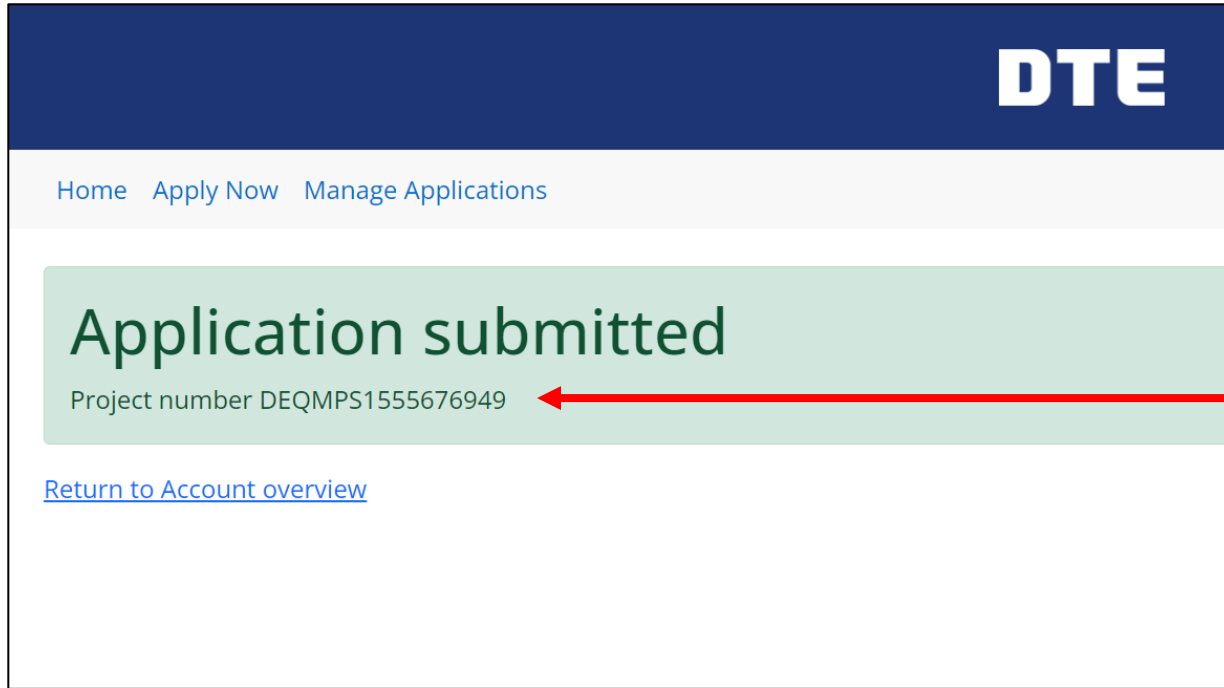
incentives or any work performed in connection with them. 11. DTE Energy reserves the right to associate with your business promotion and advertising purposes. See the Policies and Procedures Manual for more on promotional co-branding 12. Applicant agrees to the inclusion of the Applicant's name in the utility's resource adequacy plan (all italicized terms as defined in the FERC Order). Accordingly, Applicant and DTE Energy agree to share energy efficiency resources, including but not limited to the right to identify them as a planning resource so as to include them in a resource adequacy plan fully to DTE Energy. Applicant agrees that it will not claim ownership in such energy efficiency resources for purposes of identifying them in the FERC Order or include them in a resource adequacy plan. I have read and understand the measure specifications and Program Policy and Procedures Manual and agree to abide by those requirements. Furthermore, I concur that I must meet the requirements of the Program and not receive incentives from any other utility for the same project. I certify that the information on this Application is true and I understand that it is necessary for DTE Energy to store, use and share the information contained in this Application, as well as the information on this project, including but not limited to my business name, address, account number and energy consumption data ("Customer Data") to authorize DTE Energy to collect, store and use the Customer Data for internal purposes and to present me with other energy efficiency opportunities to share the Customer Data with third party vendors/contractors who are doing work on DTE Energy's behalf. *

I hereby certify that the information contained in this application is complete and that I agree to all the terms and conditions.

[Back](#) [Complete Application](#) - OR - [Save & Complete Later](#)

DTE

Submission Confirmation



The screenshot shows the DTE website's submission confirmation page. At the top right is the DTE logo. Below it are navigation links: Home, Apply Now, and Manage Applications. The main content area features a green box with the text 'Application submitted' in large green font. Below this, the project number 'DEQMPS1555676949' is displayed. A red arrow points from the right side of the slide to this project number. At the bottom left of the green box, there is a blue link that says 'Return to Account overview'.

Use the project number as a reference if you have any follow-up questions or information for your application

Your Energy Advisor use the project number to find your application quickly

Manage Applications

DTE

[Home](#) [Apply Now](#) [Manage Applications](#)

My Applications (7)

[Incomplete Applications \(2\)](#) [Submitted Applications \(5\)](#) Filter by status: All Statuses ▼

[Export Projects to CSV](#)


PROJECT NUMBER	CONTACT	DATE CREATED	PROGRAM	STATUS	MESSAGES & TASKS	PROJECT NAME	ACTION
		mm/dd/yyyy					
DEQMPS1555676949	Jane Smith 111111111 11111111, FL 48322	Jan 19, 2024, 4:16:57 PM	Multi-Family	Application Received	-	-	View Application
DEQMPS1555676926	Jane Smith 111111111 11111111, FL 48322	Jan 19, 2024, 4:00:58 PM	Multi-Family	Application Received	-	-	View Application

Review Application

DTE

[Home](#) [Apply Now](#) [Manage Applications](#)

Application

 [Print Application](#)

Project # DEQMPS1555676949
Project Name -
Program Multi-Family
Application Date Jan 19, 2024, 4:16:57 PM
Project Status [Application Received](#)

Contacts

Premise Contact	
First Name	Jane
Last Name	Smith
Company	-
Account number	-
Contact Type	Premise
Address	111111111

Primary Contact	
First Name	Jane
Last Name	Smith
Company	-
Account number	-
Contact Type	Primary
Address	111111111

Option to print application as a PDF

The logo for DTE Energy, featuring the letters "DTE" in a bold, dark blue, sans-serif font. To the left of the text is a stylized sunburst graphic composed of numerous thin, light gray lines radiating from a central point, forming a semi-circular shape.

DTE

Multifamily Contractor
Website

2024 Contractor Website



Website URL: www.DTEMultifamily.com

The screenshot shows the homepage of the DTE Multifamily Contractor website. The top navigation bar is dark blue with the DTE logo in white. On the left, it says 'Multifamily Customers' and on the right, 'Visit DTEEnergy.com'. Below the navigation bar is a yellow horizontal bar containing the links 'News & Updates', 'Contact Us', and 'Resources'. The main content area features a large image of a smiling woman in a yellow hard hat and safety vest, holding a tablet. To the left of the image, the text reads 'Multifamily Contractor' and 'Our program is successful because of you.' Below this, a section titled 'Become a DTE Multifamily Contractor' contains the text: 'The DTE Multifamily Program provides energy efficient upgrades for multifamily property owners to help them save money on their energy bills.' A small image of a hallway with a door is visible at the bottom right of the page.

2024 Contractor Website

Become a DTE Multifamily Contractor

The DTE Multifamily Program provides energy efficient upgrades for multifamily property owners to help them save money on their energy bills.

The program's valued contractors serve DTE Energy customers with multifamily program offerings. The program works because of your expertise and commitment to growing your business.

Through the DTE Multifamily Program you can enhance your business while helping customers within your community save money. Register today to become a contractor.

[Get Started Today](#)



2024 Contractor Website

Existing contractors

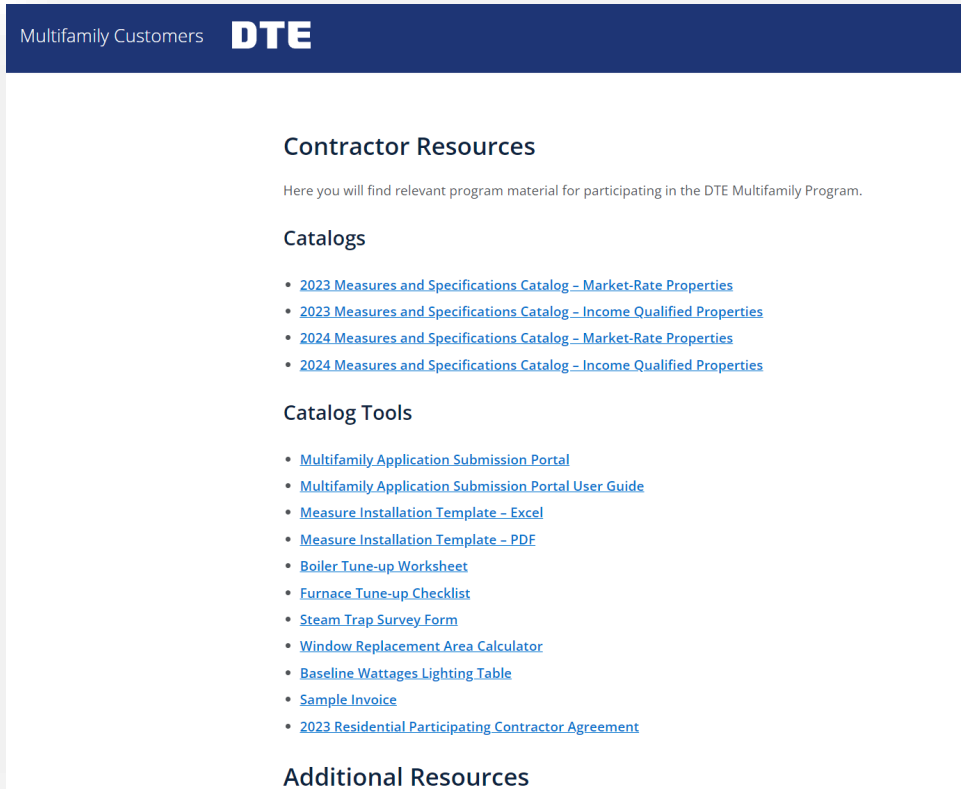
Already a contractor with the DTE Energy Multifamily Program? Stay up to date with information on current rebate offerings, marketing materials, resources, and tools.

[Contractor Log-In](#)

[Resources](#)

[News & Updates](#)

2024 Contractor Website



Multifamily Customers **DTE**

Contractor Resources

Here you will find relevant program material for participating in the DTE Multifamily Program.

Catalogs

- [2023 Measures and Specifications Catalog – Market-Rate Properties](#)
- [2023 Measures and Specifications Catalog – Income Qualified Properties](#)
- [2024 Measures and Specifications Catalog – Market-Rate Properties](#)
- [2024 Measures and Specifications Catalog – Income Qualified Properties](#)

Catalog Tools

- [Multifamily Application Submission Portal](#)
- [Multifamily Application Submission Portal User Guide](#)
- [Measure Installation Template – Excel](#)
- [Measure Installation Template – PDF](#)
- [Boiler Tune-up Worksheet](#)
- [Furnace Tune-up Checklist](#)
- [Steam Trap Survey Form](#)
- [Window Replacement Area Calculator](#)
- [Baseline Wattages Lighting Table](#)
- [Sample Invoice](#)
- [2023 Residential Participating Contractor Agreement](#)

Additional Resources

2024 Contractor Website

by Customers **DTE**

Contact us

Contact us today with inquiries on how you can become a DTE Energy Multifamily participating contractor! We can help you with any information you may need regarding the application, training, rebates and incentives, and marketing support.

Have questions?

Call us at 866.796.0512 or email us at dtemultifamily@michiganefficiency.com

[Call Us](#) [Email Us](#)

[DTE Energy Multifamily Program Outreach Territory Map](#)

DTE

New Construction
New Home Construction
Low Income Housing Tax Credit (LIHTC) Rebuilders
EPC/MS/EPIC
Other Energy Programs

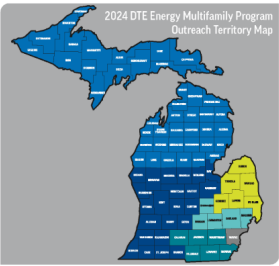
Eligible new construction projects meeting all DTE, such as new multifamily units.

New Construction (NCC) projects when you submit a pre-qualified marketing proposal for a new multifamily project, such as a new multifamily project, construction, and other eligible projects.

For more information, visit [dte.com/multifamily](#) or call 866.796.0512.

How do other contact touch points in energy allow you to use for information on existing property owners?

- Blue** - Detroit
detroit@dteenergy.com
- Dark Blue** - Detroit
detroit@dteenergy.com
- Light Blue** - Detroit
detroit@dteenergy.com
- Yellow** - Detroit
detroit@dteenergy.com
- Green** - Detroit
detroit@dteenergy.com
- Dark Green** - Detroit
detroit@dteenergy.com
- Light Green** - Detroit
detroit@dteenergy.com
- Grey** - Detroit
detroit@dteenergy.com



The logo features the letters "DTE" in a bold, dark blue, sans-serif font. To the left of the text is a graphic of a sunburst, consisting of numerous thin, light blue lines radiating from a central point, forming a semi-circular shape.

DTE

Program Outreach Team

DTE Program Contact Information

DTE Website and Catalog

[The DTE Energy Multifamily Program | DTE Energy](#)

Contractor Website

www.DTEMultifamily.com

Program Phone and Email

(866) 796-0512 (option 2)
dtemultifamily@michiganefficiency.com

Program Manager Contacts

Jennifer Abraham– Jennifer.Abraham@icf.com

The logo for DTE Energy, featuring the letters "DTE" in a bold, dark blue sans-serif font. To the left of the text is a stylized sunburst graphic composed of numerous thin, light blue lines radiating from a central point, forming a semi-circle.

DTE

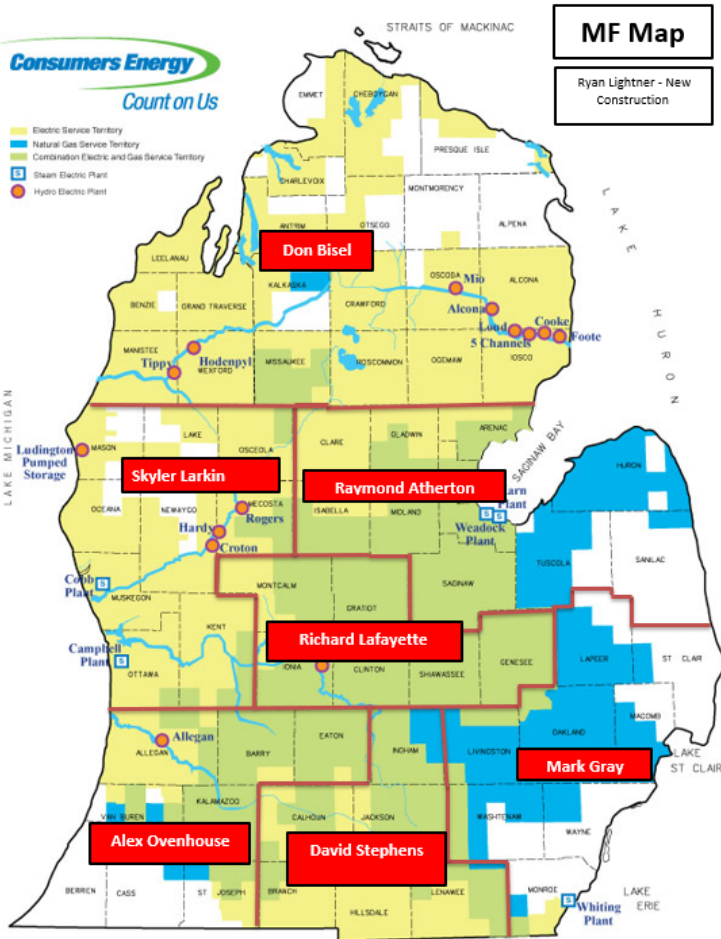
Questions?

Consumers Energy Multifamily Program

Consumers Energy Multifamily

2024 Program updates and changes

- Catalog adjustments:
 - Energy Independence Security Act (EISA) measures removed and lighting moving to watts reduced
- Increased incentives
 - Lighting: Bi-level controls & Watts reduced measures
 - HVAC: Air source Heat Pumps & Combination Boilers



Energy Advisors

- Alex Ovenhouse
aovenhouse@franklinenergy.com
- Raymond Atherton
ratherton@franklinenergy.com
- David Stephens
dstephens@franklinenergy.com
- Mark Gray
mgray@franklinenergy.com
- Ryan Lightner
rlightner@franklinenergy.com
- Skyler Larkin
slarkin@franklinenergy.com
- Richard Lafayette
richard.lafayette@franklinenergy.com
- Don Bisel
don.bisel@franklinenergy.com

**Link to 2024 catalog –
upcoming!**

[Link to Consumers energy video
presentation](#)