# **2020 Media Pack**

RACONTEUR

Distributed in TIMES

## Readership

All Raconteur's Special Reports are published exclusively in The Times and tablet edition, and online on raconteur.net. With the largest senior business audience in the UK national press, it is an excellent platform for brands who want to reach influential decision-makers.

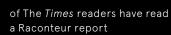
#### THE **CALE** Print 422k 235k 141k purchase company chairpersons, decisiondirectors owners, MDs, makers CEOs or deputies **1.05**m 43% 47% of The Times readers have a of regular Raconteur readers



dwell time

### RACONTEUR









of Raconteur readers have influence on B2B spend



70% of CEOs and 63

per cent of CFOs/ CIOs that read The Times have read a Raconteur report

net worth of over £1 million

hold a job title of owner or CEO

### The Raconteur environment

In a world of adblockers and opt-outs, we help brands cut through the noise. We provide a highly tr<u>usted</u> and credible environment to influence key decisionmakers. Our average reader spends 27 minutes reading our reports and 42 per cent have mentioned a report to a *C-suite executive.* 

#### In-depth, meaningful engagement



minutes on average spent reading a report



of regular Raconteur readers have mentioned a report to a C-suite executive



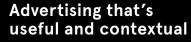
of regular Raconteur readers have taken an issue or topic highlighted in a report to a boardroom meeting

The most popular words used to describe brands in Raconteur are:







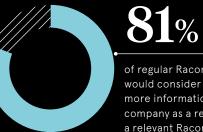




regular Raconteur readers say our reports are a good place to advertise



FTSE 250 readers have passed a Raconteur report on to a C-suite executive



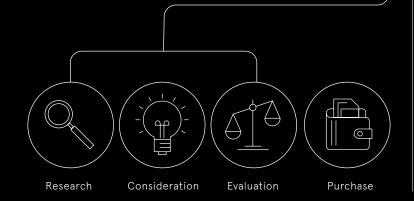
of regular Raconteur readers would consider finding out more information about a company as a result of seeing a relevant Raconteur report

### **Return on investment**

In addition to the reach, influence and readership of The Times, Raconteur's special reports are an investment into a relevant, high-performance piece of content with a long shelf-life that forms a powerful asset in your marketing mix.



of clients will make their mind up before they've even approached a brand. Involvement in Raconteur's special reports gives you targeted and contextual visibility in the research stage of hard-to-reach, time-poor prospects.

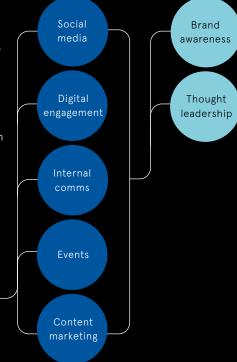


### An investment that goes beyond day of publication

Raconteur's special reports are a useful asset in your marketing. We are able to advise you on how to create a post-publication strategy, and leverage the report to the fullest.

Involvement in the report gives you global syndication rights to the entire publication – from the independent articles to the visual assets to leverage in your other communication channels.

RACONTEUR



Print

#### Advertorials

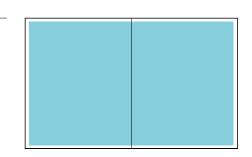
Prices are the same as display advertising. Raconteur will assist you in developing the content and design of advertorials. Limited to four per publication and available as double-page spread, full page or vertical half page.

#### Title sponsorship

Full and section sponsorship packages are available for this title (please speak to the publisher for further details).

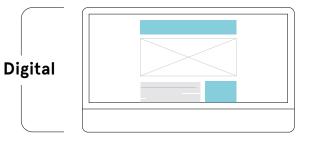
#### **Digital sponsorship**

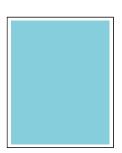
All of Raconteur's special reports are digitally optimised and hosted on raconteur.net. Rates are for exclusive sponsorship as the only brand on the report landing page.



Double-page spread advertorial 550 x 338 mm £43,650

Wrap (back page + front page banner) 264 x 338 mm & 264 x 50mm £25,140

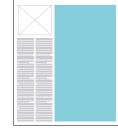




Full-page advertorial 264 x 338 mm £23,850



Front-page banner 264 x 50 mm £8,900



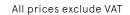
Half-page advertorial 150 x 327 mm £14,300





Inside banner 264 x 60 mm £4,520

Leaderboard	728 x 90px —	100,000 improvione	C7 4E0
MPU	300 x 250px	100,000 impressions	£3,450
Billboard	970 x 250px	250,000 impressions	£5,050
Half page	300 x 600px 🧹	1 million impressions	£9,690



Back page/page 2 264 x 338 mm £20.800