



# Press Kit



What does Zava mean?

Our name is inspired by the French 'Ça va?', meaning 'how's it going?' We encourage our patients to be open and share what's happening in their lives. It's a question that encourages a conversation that might not have happened otherwise.

And just like the best conversation with a doctor that you've had, with our service, you can share as much or as little information as you like, without worrying.



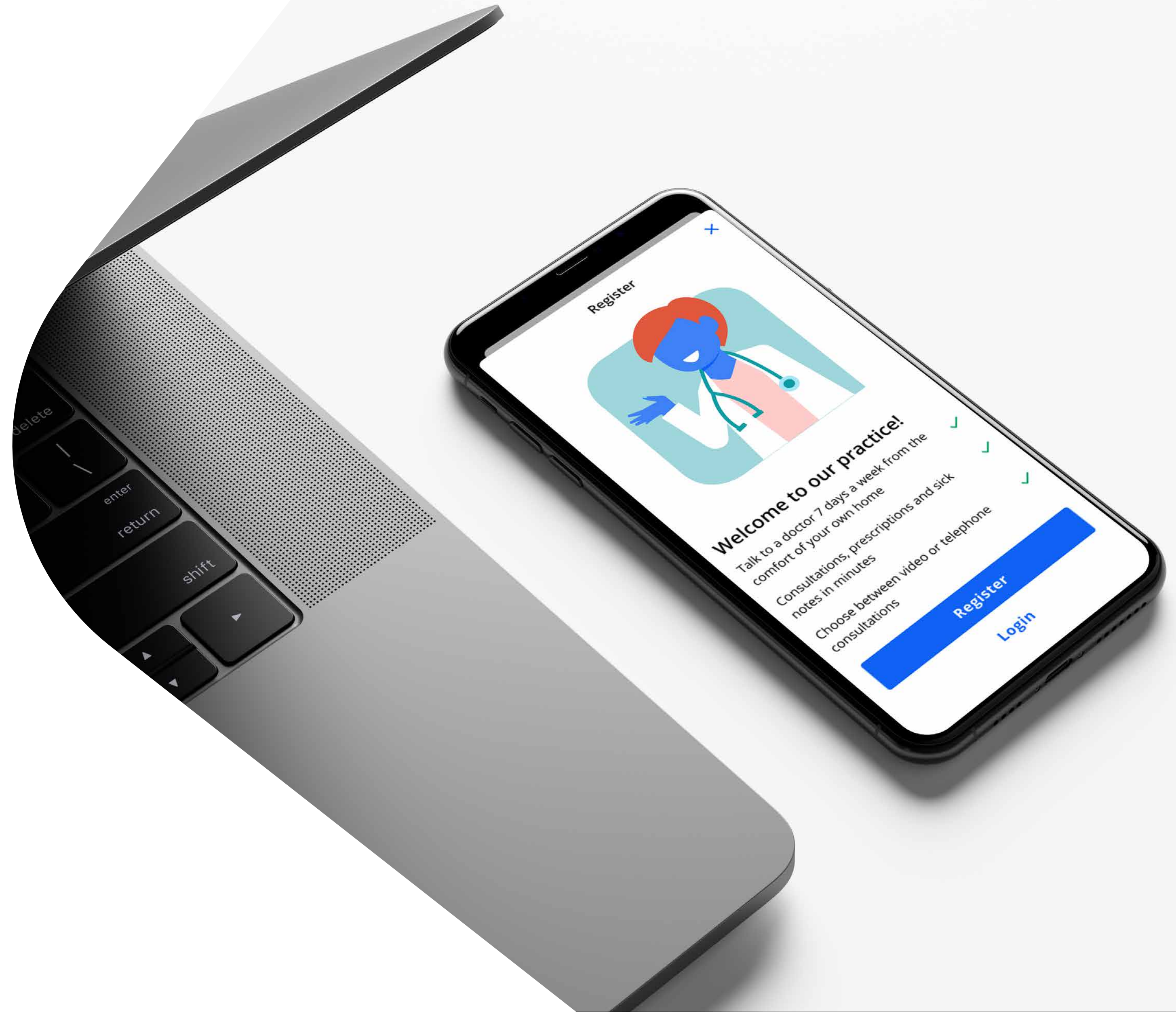
# Mission

In a world of an ageing population and rising costs, healthcare systems are at a breaking point. Barriers are put in people's way and stop them getting the support they need.

Zava exists to break down these barriers - costs, access and information. Enabling people to do more of what matters to them.

Zava has grown fast to become one of the largest digital healthcare providers in Europe, driven by leaps in technology to radically increase healthcare efficiencies, and backed by patient demand for ease, convenience and discretion.

We're building healthcare that is accessible, dependable and a fraction of today's cost.





# About

Zava offers digital healthcare, that is fast, convenient and reliable by providing access to advice, testing and treatment.

Our clinical team of doctors and healthcare professionals treat over 65 conditions where face-to-face examination is not needed, including sexual health issues, travel-related requests, as well as chronic illnesses, such as asthma or allergies.

Zava's doctors carry out a thorough assessment of each patient, using the exact same questions that all GPs ask. Consultations are carried out via asynchronous written questionnaires which maximise doctor efficiency.

Backed by high patient demand and the latest technology, we have provided over 4 million treatments since 2011 and continue to grow with over 1 million treatments provided in 2019 alone.





# Benefits

Zava uses technology to radically increase healthcare efficiency - in the future we hope to help the NHS save money and thrive.

Our software connects our twenty-strong clinical team with over a hundred patients a day - compared to 40 a day in a standard GP practice.

The benefits for patients are huge. Rather than spending time waiting for an appointment and going into surgery, patients can receive instant advice from a doctor from the ease of a computer or smartphone, and have medication prescribed and sent to their door via courier within 24 hours.

We exist to break down barriers to health, and enable people to do more of what matters to them.

Zavamed.com





# Background

Founded by David Meinertz (CEO) and Amit Khutti, Zava employs over 200 people and operates in four different markets - the UK, France, Germany and Ireland. A patient himself with parents in the medical profession, David came up with the idea after getting frustrated with the complex and time-consuming process for managing his ongoing condition - high blood pressure. It was obvious to David that there should be an easier and more convenient way for patients to receive treatment.

Headquartered in London, Zava has provided an online doctor service for a leading UK high street pharmacy, since 2014.

In June 2019 Zava announced a \$32m Series A funding round from growth equity firm HPE Growth.

Zavamed.com





# Contact

If you have any questions or if you would like to receive any of our images, please contact:

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Zava's model receives exceptional patient reviews and has passed multiple regulatory inspections, including recently being rated as 'Good' across all key areas by the Care Quality Commission in April 2019.

