### the skimmer of the future...

## Disk Skimmer with Oil Separator

ebra Skimmers

Corporation

Pays for itself with LESS rporation mers Coolant Waste Labor GS4H300 cutaway showing oil (red) and coolant (blue). Revealed **Operating Costs** \$600 Per Sump Per Year Oil and coolant enter here. Oil floats on top of coolant \$286 Savings to approximately 1" (22mm) thick. Old Technology Oil exits here. \$536 \$250 Coolant sinks to the bottom, and passes under this weir. ng GS D \$0 Details on back. Clean coolant passes over this elbow and returns to the machine sump.

#### Ask this distributor for a demonstration!

Call: 888.249.4855 toll free Email: Info@ZebraSkimmers.com Browse: www.ZebraSkimmers.com

# Save \$286 Every Year



### GS4H300 cutaway

showing oil (red) and coolant (blue).

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**New Technology** 

**GS** Skimmer

#### Time = Money

Mixing<sup>2</sup> Handling Waste<sup>3</sup> Monitoring<sup>4</sup> Total Time Per Year<sup>5</sup> Cost, Shop Rate of \$50/hr

### **Savings On Materials**

Loss of good coolant<sup>6</sup> Replacement concentrate<sup>7</sup> Cost of concentrate<sup>8</sup> Additional waste disposal<sup>9</sup> Total material costs

0	Gallons/Year	26
0		1
\$0.00	Cost/Year	\$10.00
\$0.00		\$26.00
\$0.00	Dollars/Year	\$36.00

1 Savings is per sump, per year, based on conservative operating costs for each of these technologies. Other assumptions are elaborated below. It is very likely your savings will be greater. 2 Old style skimmers remove your good coolant along with the tramp oils. You have to replace that coolant with new, so someone has to mix up new coolant. It's not much, but it adds up over the course of a year. 3 As told in number 2, your waste bucket fills up twice as fast as with the new GS skimmer. So you spend twice as much time emptying waste. 4 No matter what you buy, you're going to have to check on it at least once a week to make sure it's still working. Whether it's old or new, you gotta do what you gotta do 1 5 Multiply minutes per week by 52 (weeks in a year), divide by 60 (minutes in an hour) and round down (to be conservative) to get the hours per year shown here. 6 Old style disk skimmers remove coolant. If you leave it on for an hour a day, and you only have a quart of oil in your sump, chances are you'll find about two quarts in your waste bucket, one of oil and one docolant. To New coolant must be made to replace what you threw away. With a typical 5% concentration, it will take roughly 1 gallon of concentrate to replace this lost coolant, etc. 8 You can get decent concentrate for about \$10 a gallon. 9 As said in number 3, here is your waste gaa. Only this time it's not time, but dollars. You have to have to all good coolants away. Waste houling costs vary considerably, but we are using \$1 per gallon for this calculation. 10 @ 2005 ZSC All rights reserved. All information subject to change without notice. March 2005

Old

vs Technology

\$250.00	Dollars/Year	\$500.00
5	Hours/Year	10
1		1
5		10
0	Minutes/Week	1